



PPB GROUP BERHAD

Press and Analyst Briefing Unaudited FY2011 Results 6 March 2012

Disclaimer: The contents of this presentation include materials which may be capable of being interpreted as forward-looking statements. Such statements are merely estimates and targets, based on circumstances and reasonable assumptions which apply only at the date of such statements. Accordingly, no reliance should be placed on any forward-looking statements, express or implied, contained in this presentation.

Agenda

-  **Group Financial Highlights**
-  **Review of Major Operations**
-  **5-Year Financial Performance**
-  **Dividend Record**
-  **Share Performance**
-  **Prospects for 2012**



Group Financial Highlights

Financial Results FOR THE YEAR ENDED 31 DEC 2011



**PPB Group
Operations**

-  **Grains Trading, Flour & Feed Milling**
-  **Marketing , Distribution & Manufacturing of Consumer Products**
-  **Film Exhibition & Distribution**
-  **Waste Management & Utilities**
-  **Property Investment & Development**
-  **Others**

Financial Results FOR THE YEAR ENDED 31 DEC

(All figures in RM)	2011	2010[#]	CHANGE
Revenue	2.711 bil	2.274 bil	↑ 19%
Operating Expenses	2.566 bil	2.031 bil	↑ 26%
PBT*	1.057 bil	1.131 bil	↓ 7%
Profit for the Year	1.013 bil	1.070 bil	↓ 5%
EPS	82.70 sen	88.25 sen	↓ 6%
*Share of Wilmar's Profit	0.790 bil	0.678 bil	↑ 17%

Financial results of continuing operations.

Financial Ratios FOR THE YEAR ENDED 31 DEC

	2011	2010	CHANGE
Profit for the Year (RM)	1.013 bil	1.909 bil*	↓ 47%
EPS	82.7 sen	159.0 sen	↓ 48%
ROE Attributable to Owners of the Parent	7.0%	14.2%	↓ 51%
Net Assets Per Share Attributable to Owners of the Parent	RM11.86	RM11.20	↑ 6%
* Includes gain on sale of the sugar-related assets of RM841 million.			

Segmental Information FOR THE YEAR ENDED 31 DEC 2011

**TOTAL
REVENUE
RM2.711 bil**

57.01% Grains Trading, Flour & Feed Milling

**13.08% Marketing, Distribution & Manufacturing
of Consumer Products**

9.87% Film Exhibition & Distribution

5.38% Waste Management & Utilities

1.29% Property Investment & Development

13.37% Others*

***Others :-**

Chemicals Trading & Manufacturing [4.37%], Livestock Farming [3.80%], Investment Income [0.81%], Packaging [2.13%], Shipping [0.38%] & Others [1.88%]

Segmental Information FOR THE YEAR ENDED 31 DEC 2011

**TOTAL
SEGMENT
PROFITS
RM228 mil**

58.82% Grains Trading, Flour & Feed Milling

**8.45% Marketing, Distribution & Manufacturing
of Consumer Products**

16.31% Film Exhibition & Distribution

4.26% Waste Management & Utilities

6.78% Property Investment & Development

5.38% Others*

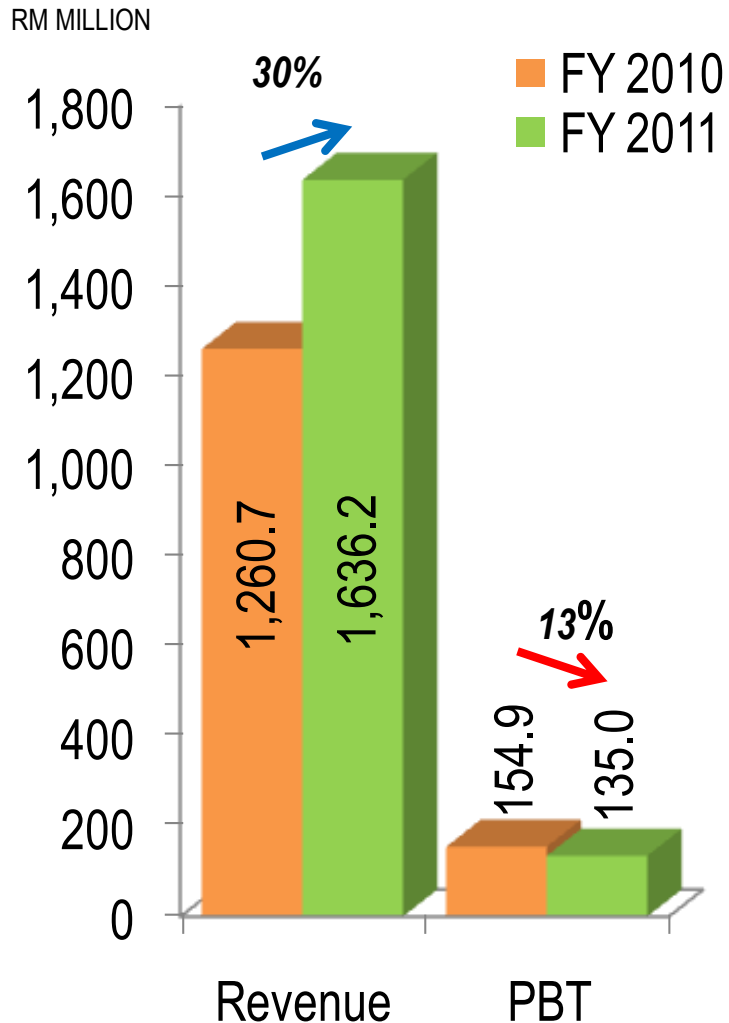
***Others :-**

Chemicals Trading & Manufacturing [0.51%], Livestock Farming [5.52%], Investment Income [4.56%], Packaging [0.18%], Shipping [0.58%] & Others [-5.97%]





Review Of Major Operations

Review of Major Operations

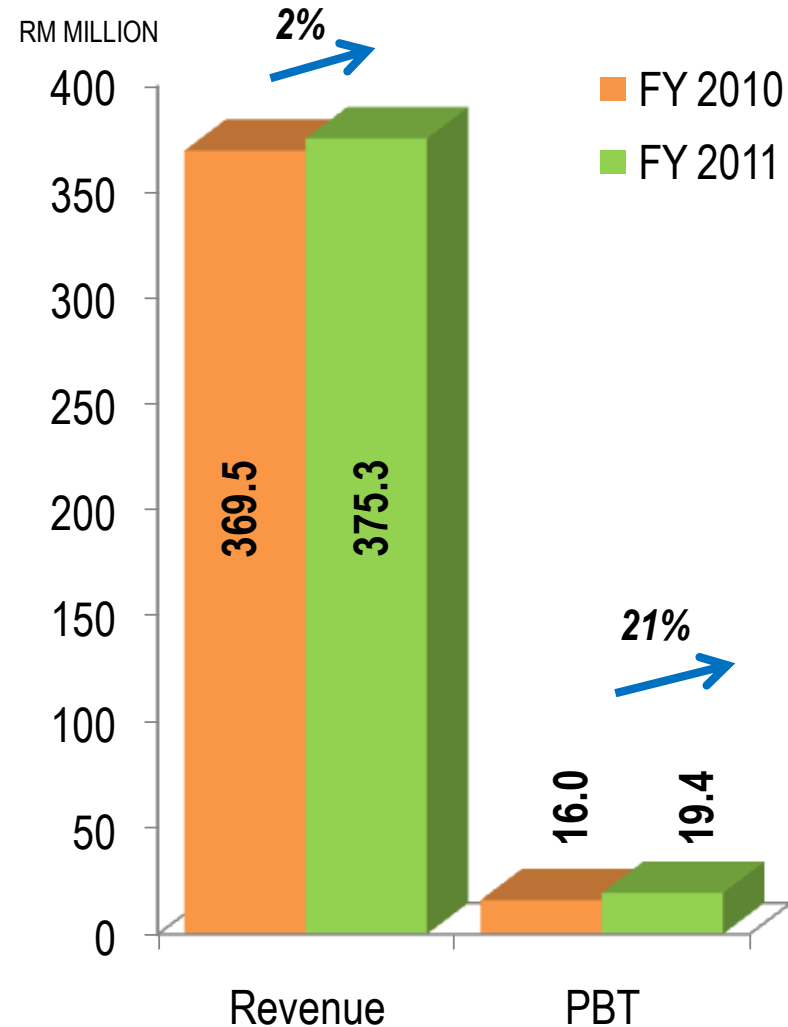


GRAINS TRADING, FLOUR AND FEED MILLING

 The significant increase in revenue for 2011 is due to higher grains trading volume and flour sales.

Operating profit was lower due to  lower margins as a result of higher raw material costs.

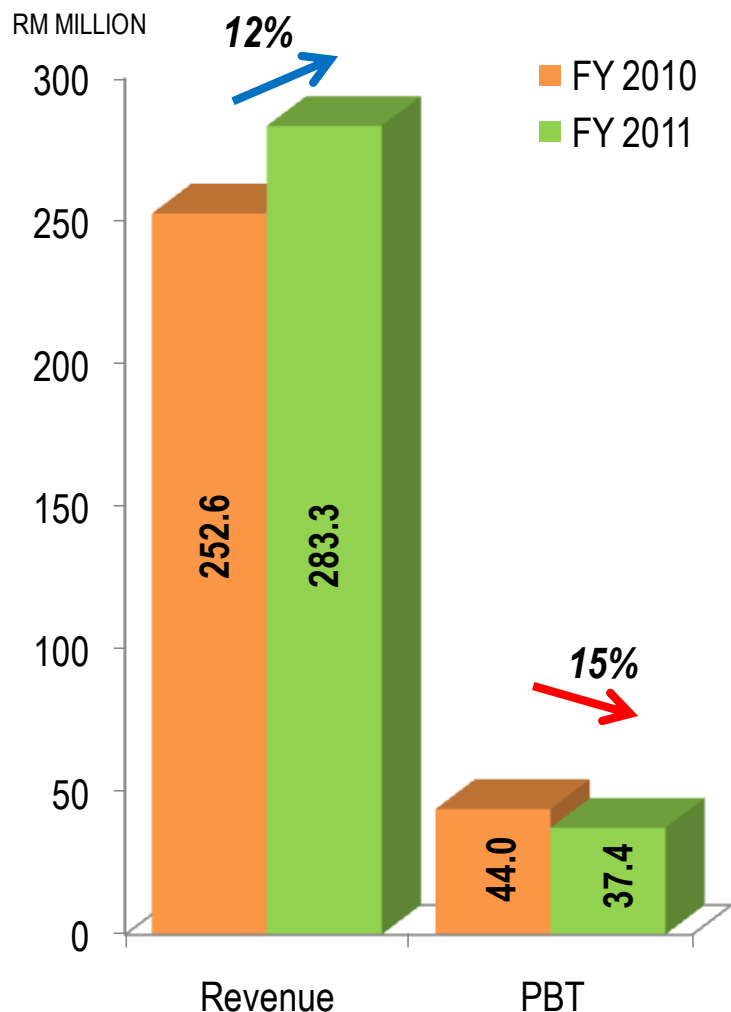
Review of Major Operations




MARKETING, DISTRIBUTION & MANUFACTURING OF CONSUMER PRODUCTS


 Revenue and operating profit for 2011 improved due to growth in sales and better profit margins.

Review of Major Operations

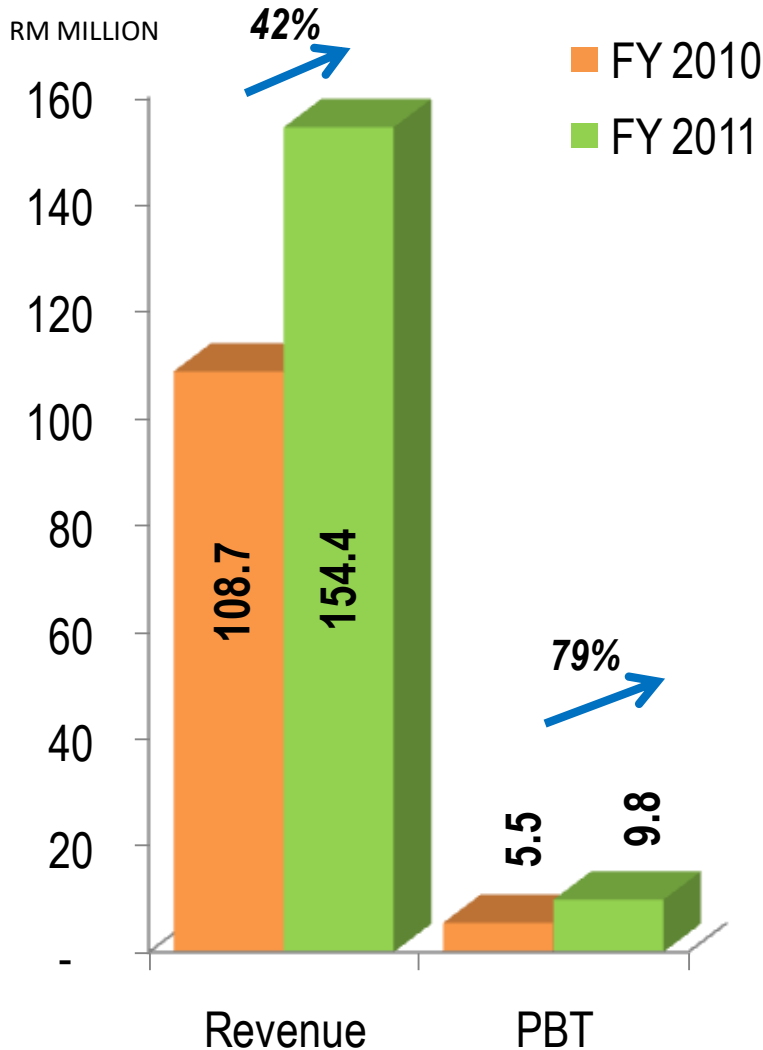


FILM EXHIBITION AND DISTRIBUTION


 Revenue for 2011 increased due to contribution from newly opened GSC AEON Melaka, stronger performance of existing cinemas and higher revenue from film distribution.

 Operating profit declined due to higher film rental rates and staff costs for the cinema operations, film acquisition costs.

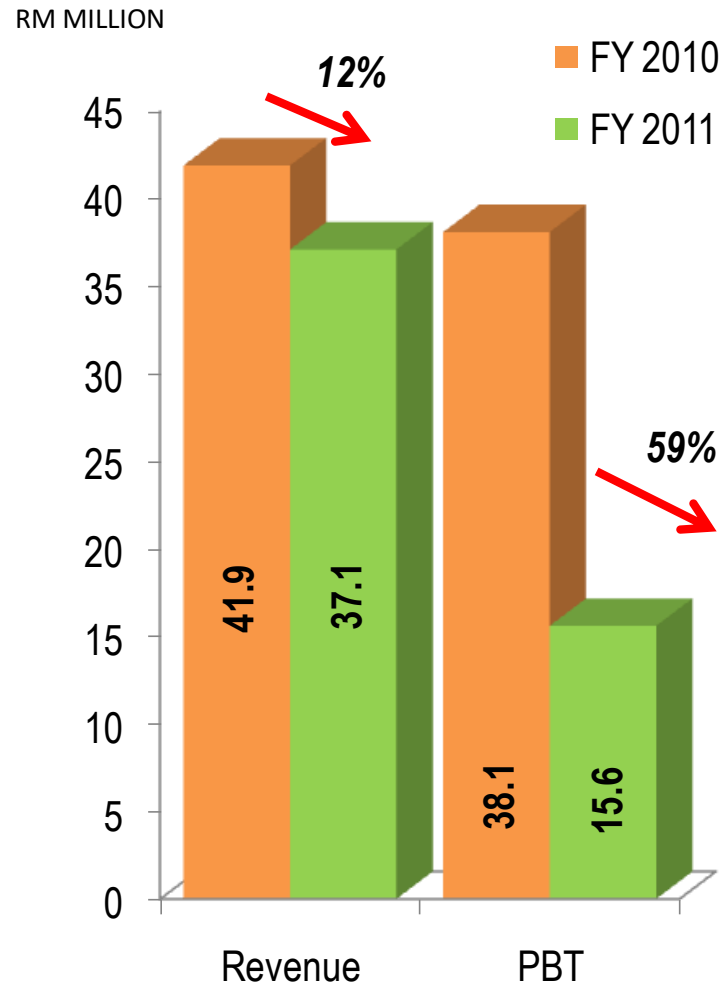
Review of Major Operations



ENVIRONMENTAL ENGINEERING, WASTE MANAGEMENT & UTILITIES


 Revenue and PBT improved due to recognition of revenue from major projects secured during FY2011.

Review of Major Operations

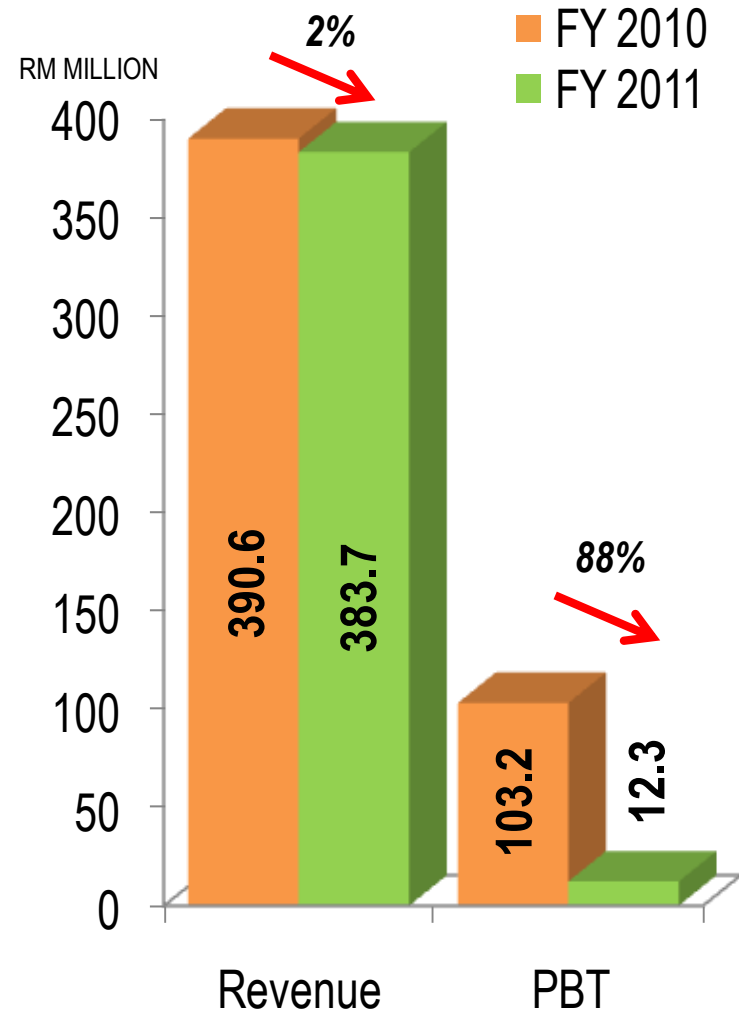


PROPERTY INVESTMENT & DEVELOPMENT

 Revenue for 2011 reduced due to lower property sales as there were no new projects launched in FY2011.

 PBT was lower due to a gain on disposal of investment properties of RM22 million in FY2010.

Review of Major Operations



CHEMICALS, LIVESTOCK, INVESTMENTS & OTHER OPERATIONS

Revenue was marginally lower due to the loss in revenue from an engineering services subsidiary that was disposed of in FY2010 despite higher revenue contribution from livestock farming.

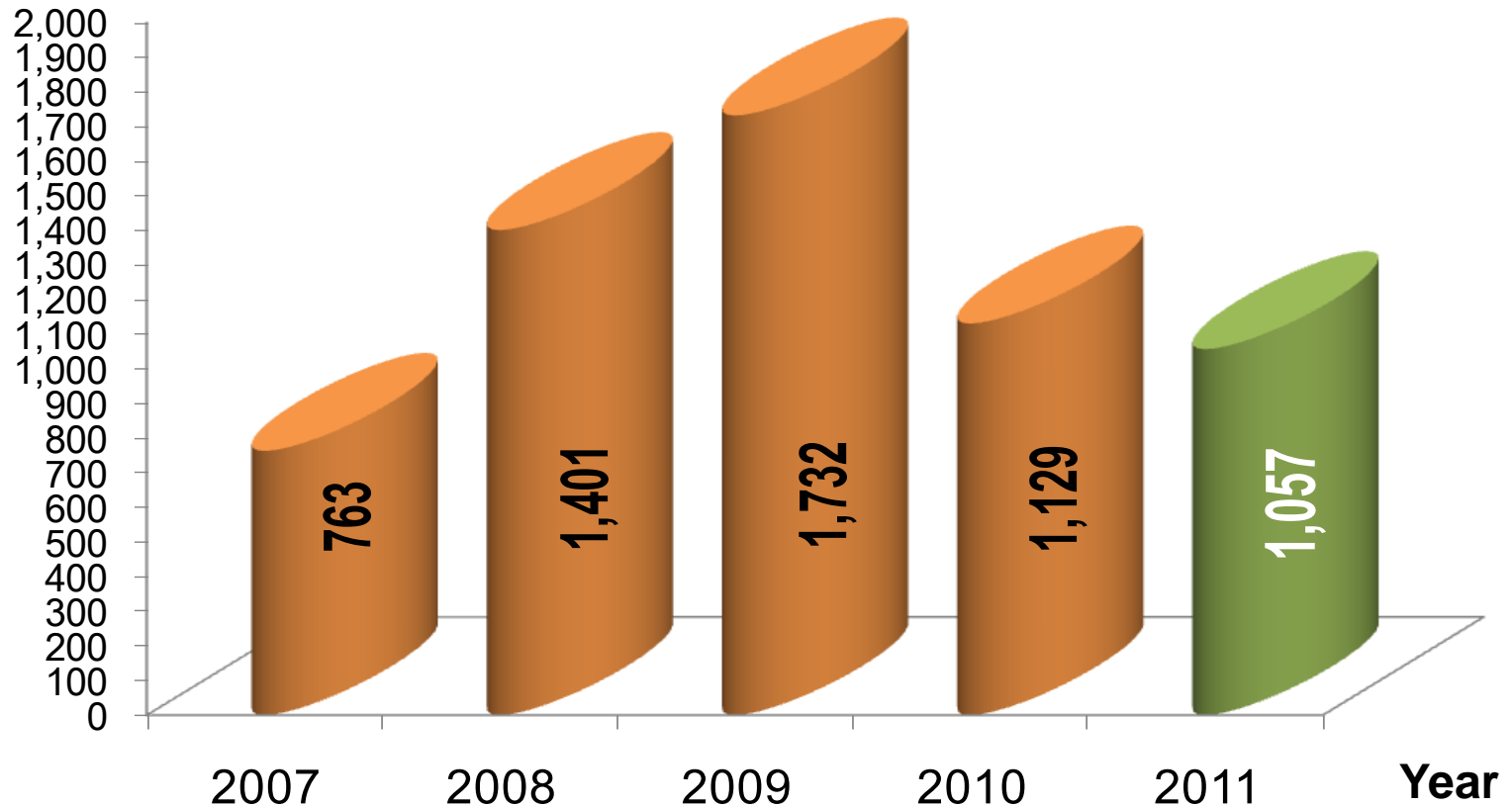
The lower PBT were mainly due to a fair value adjustment in investments in equities, lower profit from shipping division and loss of profit contribution from the disposed engineering services subsidiary.



5-Year Financial Performance

5-Year PBT of PPB Group

RM Million



* Note : PBT for FY2010 excludes the gain of RM841 million from the disposal of the sugar-related assets. If the profit is included, the PBT would be RM1.970 billion



Dividend Record

Dividend Record

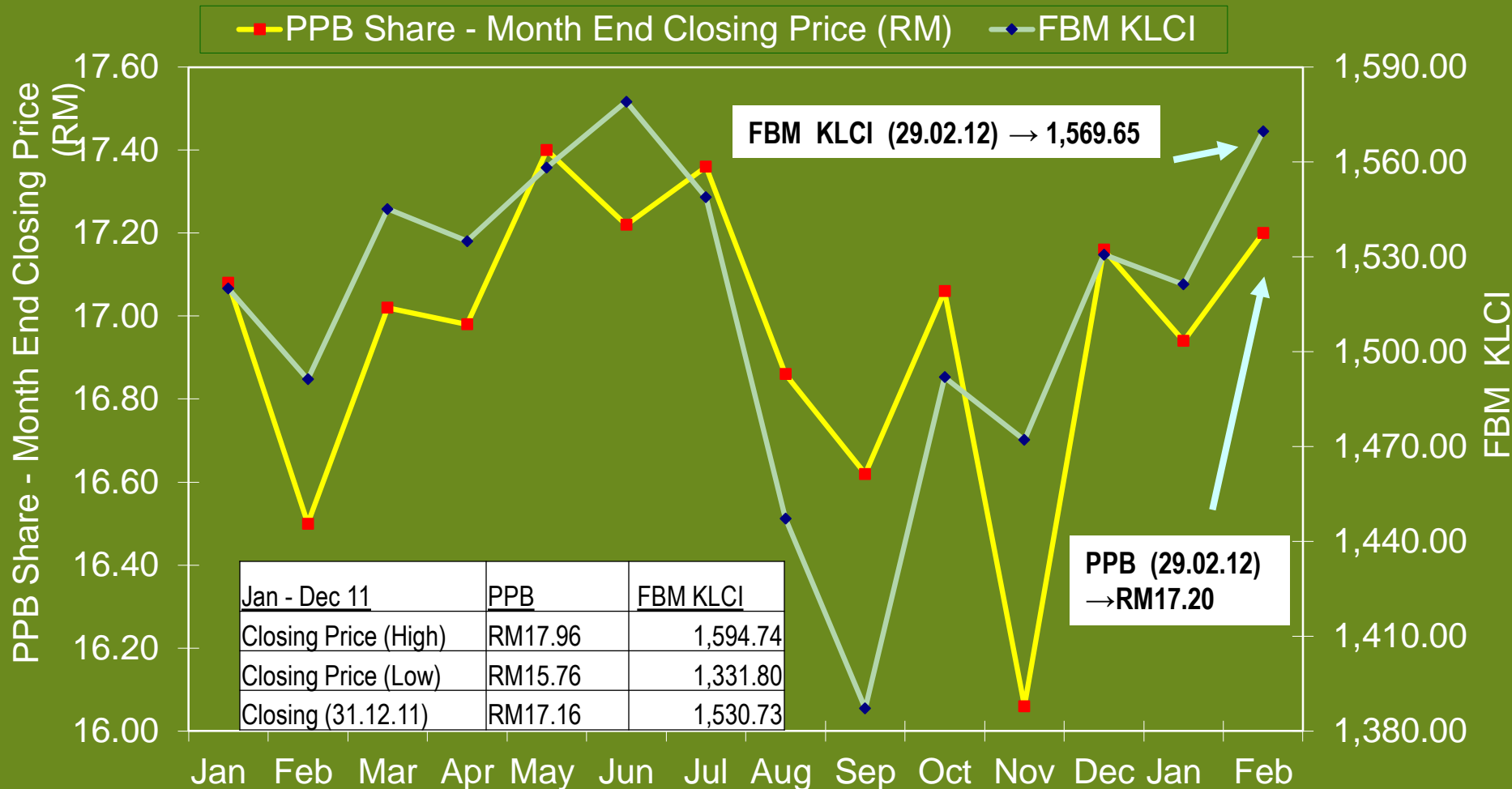
	Dividend Per Share		Net Dividend	Net Dividend	Payout Ratio	
	Gross	Net	Paid/payable	Yield	Group	Company
Year	(sen)	(sen)	(RM Million)	(%)	(%)	(%)
2011 -Interim -Final*	10	10	118.550	1.3	27.8	28
	<u>13</u>	<u>13</u>	<u>154.115</u>			
	<u>23</u>	<u>23</u>	<u>272.665</u>			
2010	88	88	1,043.240	5.1	100.1	294.1
2009	73	73	865.415	4.6	53.6	14.8
2008	85	68.88	816.572	7.4	63.5	116.0
2007	90	22.15	262.588	2.0	41.9	63.7

* The Board recommended a final single tier dividend of 13 sen per share for the financial year ended 31 December 2011, payable on 16 June 2012.



Share Performance

Share Performance



2011

2012



Prospects for 2012

Prospects for 2012

 The global economy in 2012 started off on an uncertain footing, carrying over the slowing consumer demand and the unresolved Eurozone problems of 2011. The weakened global market coupled with rising fuel costs, volatile commodity markets and foreign exchange rates will present challenges to the Group.

The Group's management are actively monitoring such challenges in order to implement appropriate measures to facilitate growth and continuation of the Group's businesses.

Prospects for 2012



The Group's operations are located in the ASEAN countries and China, and it is anticipated that the domestic consumption in these countries would remain robust in 2012. The Group is optimistic that PPB Group would be able to generate a satisfactory set of results in 2012.



Questions & Answers