



PPB GROUP BERHAD

Press and Analyst Briefing Unaudited FY2012 Results 7 March 2013

Disclaimer: The contents of this presentation include materials which may be capable of being interpreted as forward-looking statements. Such statements are merely estimates and targets, based on circumstances and reasonable assumptions which apply only at the date of such statements. Accordingly, no reliance should be placed on any forward-looking statements, express or implied, contained in this presentation.

Agenda

-  **Group Financial Highlights**
-  **Review of Major Operations**
-  **5-Year Financial Performance**
-  **Capital Commitments**
-  **Dividend Record**
-  **Share Performance**
-  **Prospects for 2013**



Group Financial Highlights

Financial Results FOR THE YEAR ENDED 31 DEC 2012



**PPB Group
Operations**

-  **Grains Trading, Flour & Feed Milling**
-  **Marketing , Distribution & Manufacturing of Consumer Products**
-  **Film Exhibition & Distribution**
-  **Waste Management & Utilities**
-  **Property Investment & Development**
-  **Chemicals, Livestock, Investments & Other Operations**

Financial Results FOR THE YEAR ENDED 31 DEC 2012

(All figures in RM)	2012	2011	CHANGE
Revenue	3.018 bil	2.711 bil	↑ 11%
Operating Expenses	2.881 bil	2.566 bil	↑ 12%
PBT*	0.917 bil	1.057 bil	↓ 13%
Profit for the Year	0.868 bil	1.013 bil	↓ 14%
EPS	71.04 sen	82.70 sen	↓ 14%
*Share of Wilmar's Profit	0.694 bil	0.790 bil	↓ 12%

Financial Ratios FOR THE YEAR ENDED 31 DEC 2012

	2012	2011
EPS	71.04 sen	82.70 sen
ROE Attributable to Owners of the Parent	5.9%	7.0%
Net Assets Per Share Attributable to Owners of the Parent	RM12.04	RM11.86

Segmental Information

FOR THE YEAR ENDED 31 DEC

2012

**TOTAL
REVENUE
RM3.018 bil**

58.17% Grains Trading, Flour & Feed Milling

12.24% Marketing, Distribution & Manufacturing
of Consumer Products

9.12% Film Exhibition & Distribution

4.89% Waste Management & Utilities

2.54% Property Investment & Development

13.04% Chemicals, Livestock, Investments & Others*

***Others :-**

Chemicals Trading & Manufacturing [3.66%], Livestock Farming [2.44%], Investment Income [0.38%] & Others [6.56%]

Segmental Information

FOR THE YEAR ENDED 31 DEC

2012

**TOTAL
SEGMENT
PROFITS
RM198 mil**

61.91% Grains Trading, Flour & Feed Milling

20.13% Film Exhibition & Distribution

11.28% Property Investment & Development

9.87% Marketing, Distribution & Manufacturing
of Consumer Products

4.79% Waste Management & Utilities

-7.98% Chemicals, Livestock, Investments & Others*

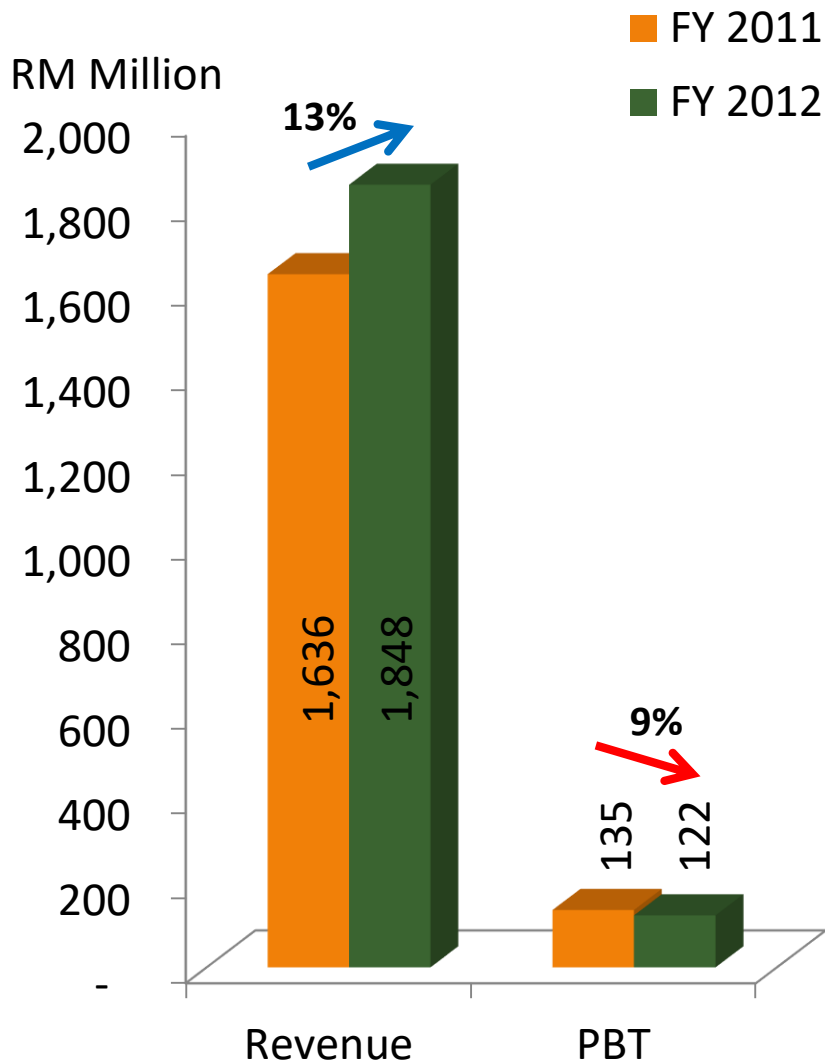
***Others :-**

Chemicals Trading & Manufacturing [0.89%], Livestock Farming [-14.82%], Investment Income [6.83%] & Others [-0.88%]



Review Of Major Operations

Review of Major Operations



GRAINS TRADING, FLOUR AND FEED MILLING

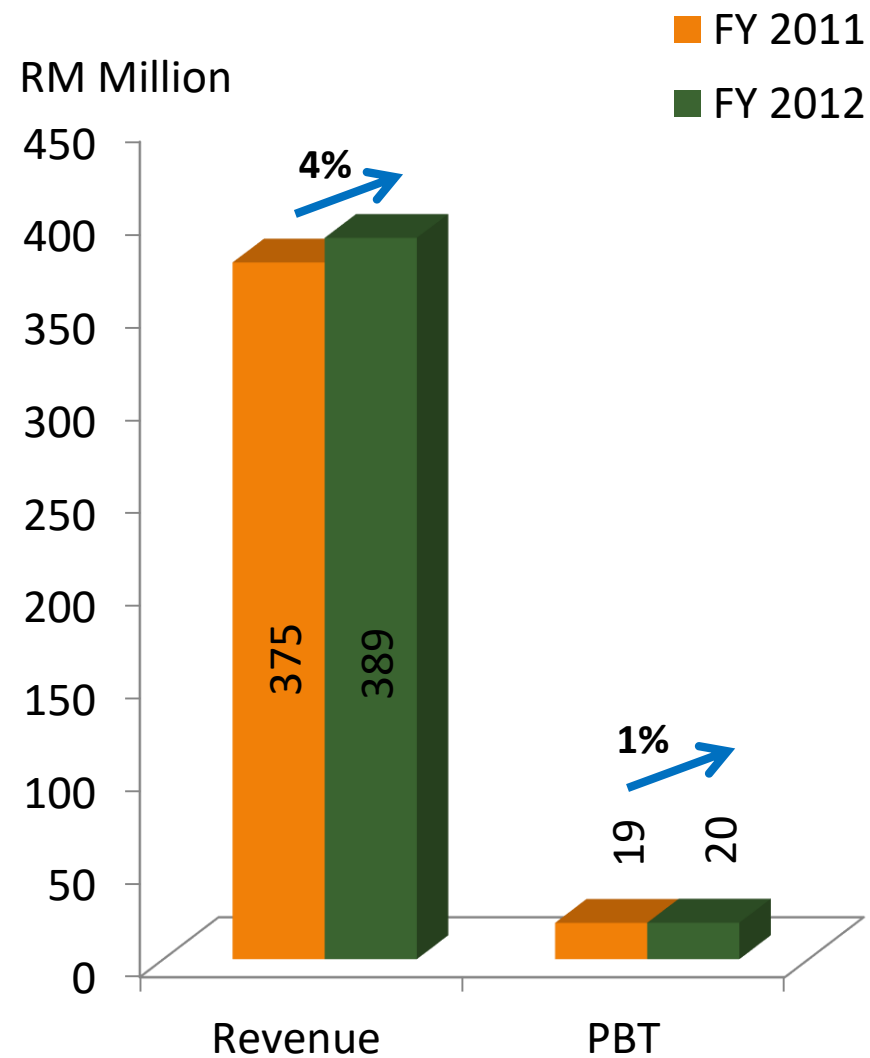


The increase in revenue for 2012 was due to higher feed sales volume in Malaysia and increase in flour sales volume in Vietnam and Indonesia.



Despite higher profits generated by increased feed sales volume, PBT was partly offset by unfavourable grains trading results in 3Q2012.

Review of Major Operations

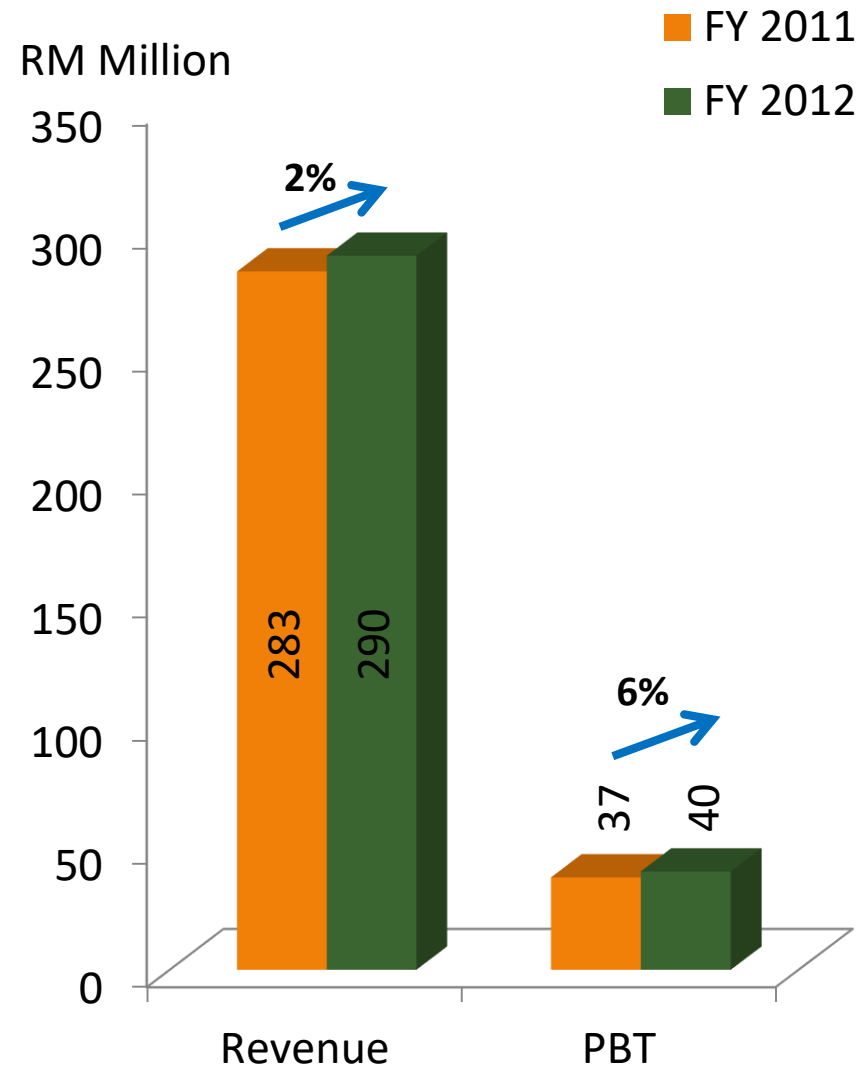


MARKETING, DISTRIBUTION & MANUFACTURING OF CONSUMER PRODUCTS



Revenue and PBT for 2012 improved due to growth in sales from new products from agencies.

Review of Major Operations



FILM EXHIBITION AND DISTRIBUTION

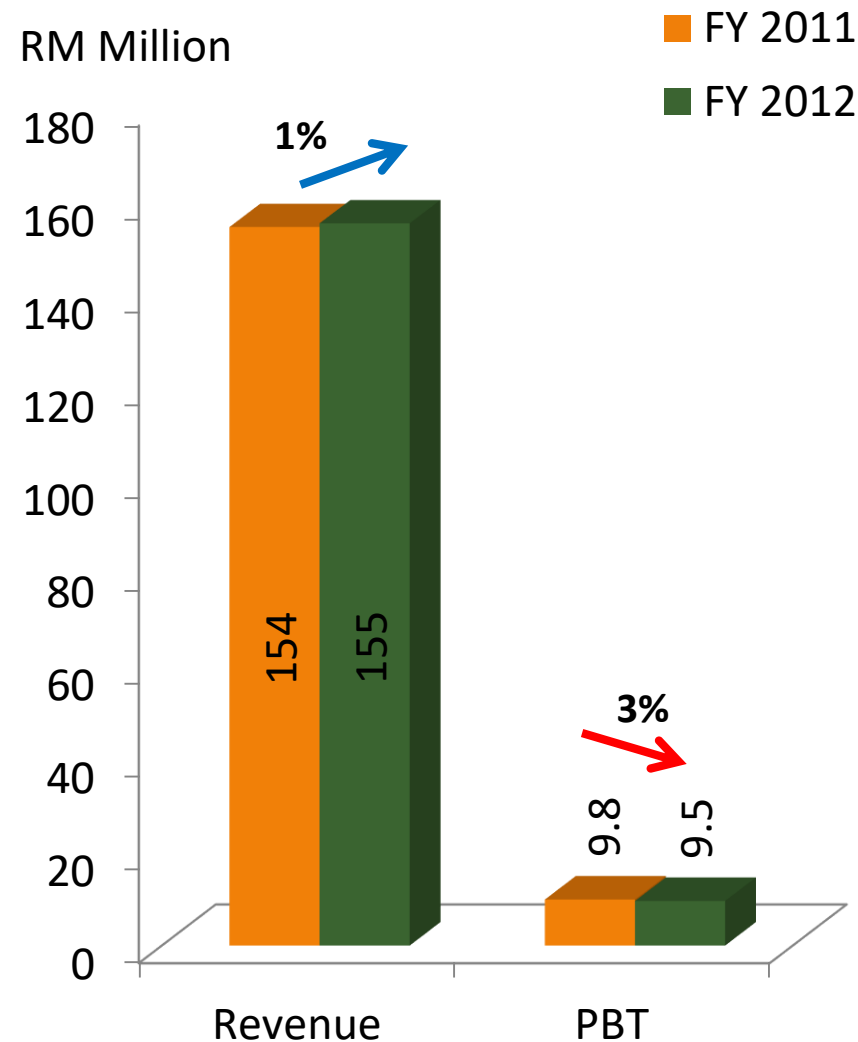


Revenue for 2012 increased due to contribution from the four new cinemas and higher income from screen advertising.



PBT increased due to higher profits from the cinema operations and increase in screen advertising income.

Review of Major Operations



ENVIRONMENTAL ENGINEERING, WASTE MANAGEMENT & UTILITIES



Revenue improved mainly due to recognition of progressive revenue generated by a new project.

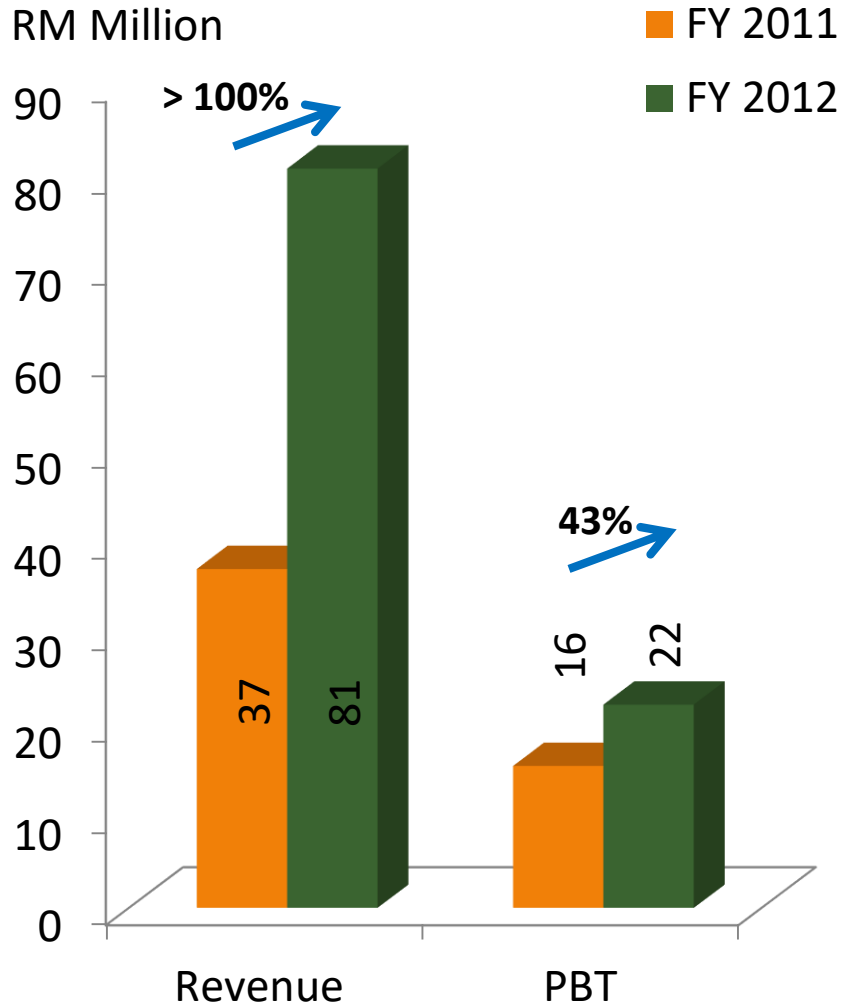


PBT decreased mainly due to completion of higher margin environmental engineering projects whereby the revenue and profits were progressively recognised in the previous quarters.



In 4Q2012, there was an additional cost accrued for rectification work on a completed project.

Review of Major Operations

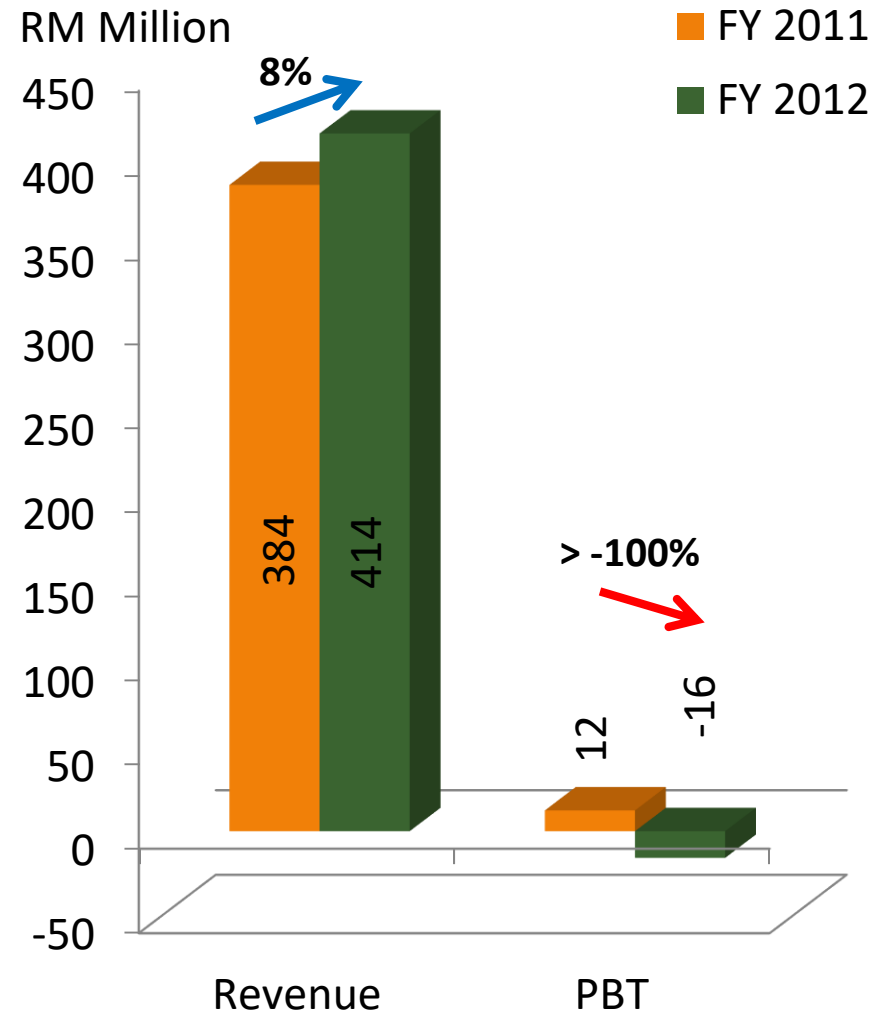


PROPERTY INVESTMENT & DEVELOPMENT



Revenue and PBT increased due to sales of high-end bungalows in Bukit Segar, Kuala Lumpur and semi-detached houses in Taman Tanah Aman, Seberang Prai Tengah.

Review of Major Operations



CHEMICALS, LIVESTOCK, INVESTMENTS & OTHER OPERATIONS



Revenue increased mainly due to full year revenue contribution from the bakery segment compared to 6 months in 2011 coupled with the expansion of distribution coverage for bakery products within Peninsular Malaysia.

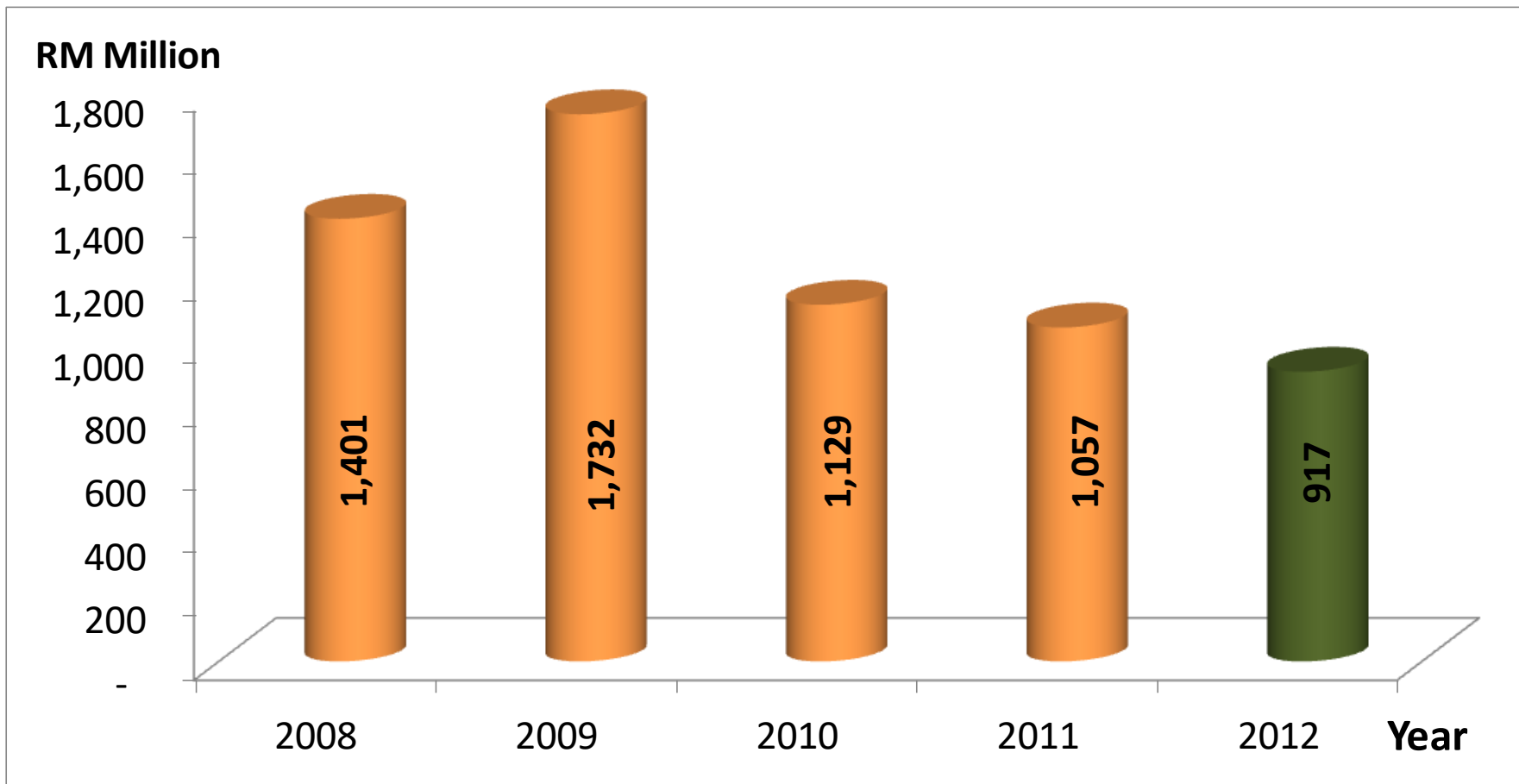


PBT for this segment was affected by the losses from livestock and lower income from investments in equities.



5-Year Financial Performance

5-Year PBT of PPB Group



Note : PBT for FY2010 excludes the gain of RM841 million from the disposal of the sugar-related assets. If the profit is included, the PBT would be RM1.970 billion.



Capital Commitments

Capital Commitments by Segments





Dividend Record

Dividend Record

	Dividend Per Share		Net Dividend	Net Dividend	Payout Ratio	
	Gross	Net	Paid/payable	Yield	Group	Company
Year	(sen)	(sen)	(RM Million)	(%)	(%)	(%)
2012						
-Interim	7	7	82.985			
-Final*	<u>13</u>	<u>13</u>	<u>154.115</u>	1.7	28.2	63
	<u>20</u>	<u>20</u>	<u>237.100</u>			
2011	23	23	272.665	1.3	27.8	28.4
2010 #	88	88	1,043.240	5.1	100.1	294.1
2009 #	73	73	865.415	4.6	53.6	14.8
2008 #	85	68.88	816.572	7.4	63.5	116.0

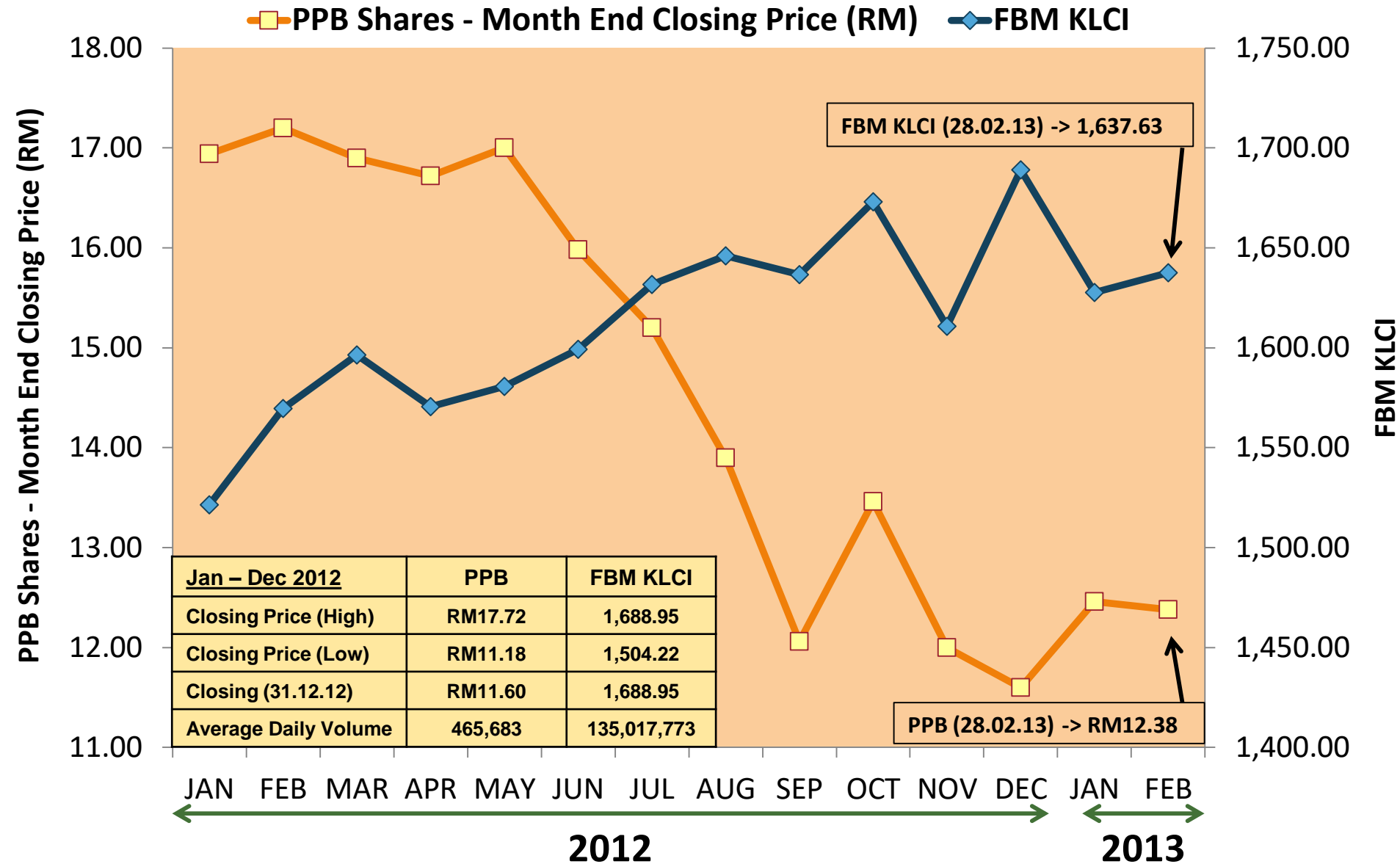
* PPB Board has recommended a final single tier dividend of 13 sen per share for the financial year ended 31 December 2012 payable on 3 June 2013.

Including Special Dividends of 65 sen per share in year 2010; 50 sen per share in year 2009 and 62 sen per share in year 2008.



Share Performance

Share Performance





Prospects for 2013

Prospects for 2013

 Whilst the overall global economic uncertainty continues to be a concern in the coming year, the economies of the emerging markets including China and India are expected to remain resilient, partly supported by domestic consumption.

As the Group's business divisions are predominantly within the ASEAN region and China, it is anticipated that PPB Group will perform well in year 2013.

Notwithstanding this, PPB Group's overall financial results for 2013 will continue to hinge largely on Wilmar's business performance for the coming year.



Questions & Answers