



PPB GROUP BERHAD

PRESS AND ANALYST BRIEFING 1H2013 Results

27 August 2013

Disclaimer:

The contents of this presentation include materials which may be capable of being interpreted as forward-looking statements. Such statements are merely estimates and targets, based on circumstances and reasonable assumptions which apply only at the date of such statements. Accordingly, no reliance should be placed on any forward-looking statements, express or implied, contained in this presentation.

Agenda

-  **Group Financial Highlights**
-  **Review of Major Operations**
-  **5-Year Financial Performance**
-  **Capital Commitments**
-  **Dividend Record**
-  **Share Price Performance**
-  **Prospects for 2013**



Group Financial Highlights

Financial Results

FOR THE 6 MONTHS ENDED 30 JUNE
2013



PPB Group Operations

-  **Flour & Feed Milling, & Grains Trading**
-  **Marketing, Distribution & Manufacturing of Consumer Products**
-  **Film Exhibition & Distribution**
-  **Waste Management & Utilities**
-  **Property Investment & Development**
-  **Chemicals, Livestock, Investments & Other Operations**

Financial Results FOR THE 6 MONTHS ENDED 30 JUNE

2013

(Figures in RM)	2013	2012	CHANGE
Revenue	1.58 bil	1.46 bil	↑ 9%
Operating Expenses	1.51 bil	1.39 bil	↑ 9%
Share of Wilmar's Profit	300 mil	209 mil	↑ 44%
PBT	471 mil	324 mil	↑ 46%
Profit for the Period	439 mil	302 mil	↑ 46%
EPS	36.06 sen	24.20 sen	↑ 49%

Financial Ratios FOR THE 6 MONTHS ENDED 30 JUNE 2013

	2013	2012
EPS	36.06 sen	24.20 sen
ROE Attributable to Owners of the Parent	2.9%	2.0%
Net Assets Per Share Attributable to Owners of the Parent	RM12.52	RM11.97

Segmental Information FOR THE 6 MONTHS ENDED 30 JUNE 2017

**TOTAL
REVENUE
RM1.58 bil**

60% Flour & Feed Milling, & Grains Trading

12% Marketing, Distribution & Manufacturing of Consumer Products

10% Film Exhibition & Distribution

3% Waste Management & Utilities

2% Property Investment & Development

13% Chemicals, Livestock, Investments & Others*

* Chemicals Trading & Manufacturing [3.37%], Livestock Farming [2.54%], Investment Income [0.46%] & Others [6.87%]

Segmental Information FOR THE 6 MONTHS ENDED 30 JUNE 2017

**TOTAL
SEGMENT
PROFITS
RM156 mil**

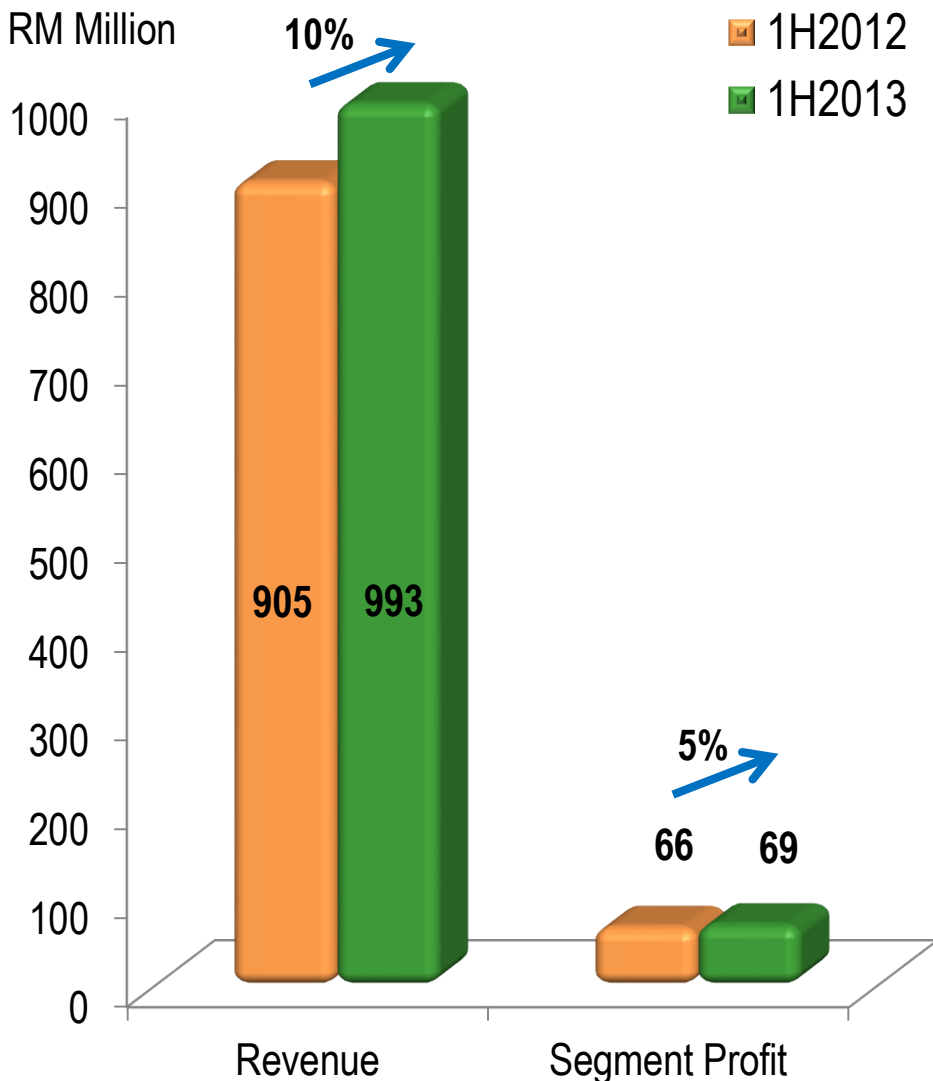


* Chemicals Trading & Manufacturing [0.37%], Livestock Farming [-6.09%], Investment Income [14.63%] & Others [1.59%]



Review Of Major Operations

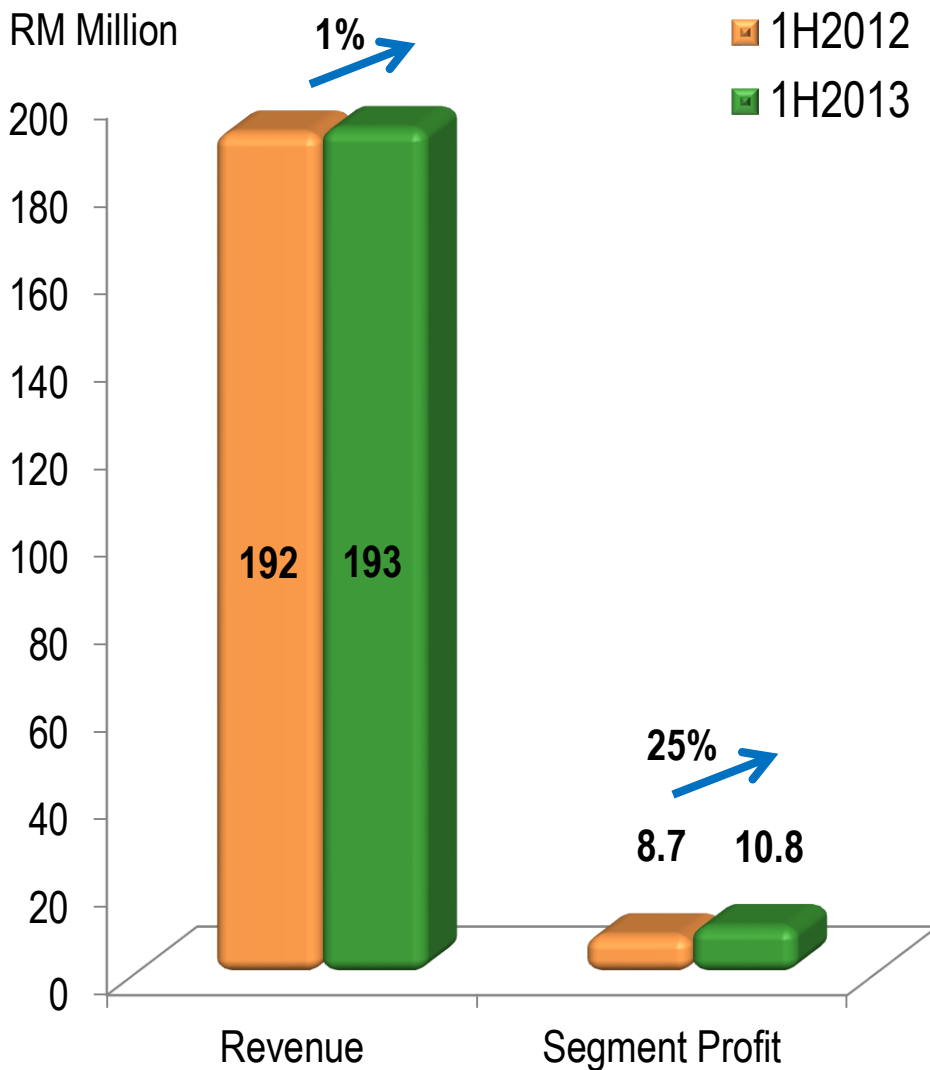
Review of Major Operations



FLOUR & FEED MILLING, & GRAINS TRADING

- The increase in revenue for 1H2013 was primarily driven by higher sales volume and improved selling prices of flour and feed.
- The higher segment profit was mainly due to better performance in grains trading.

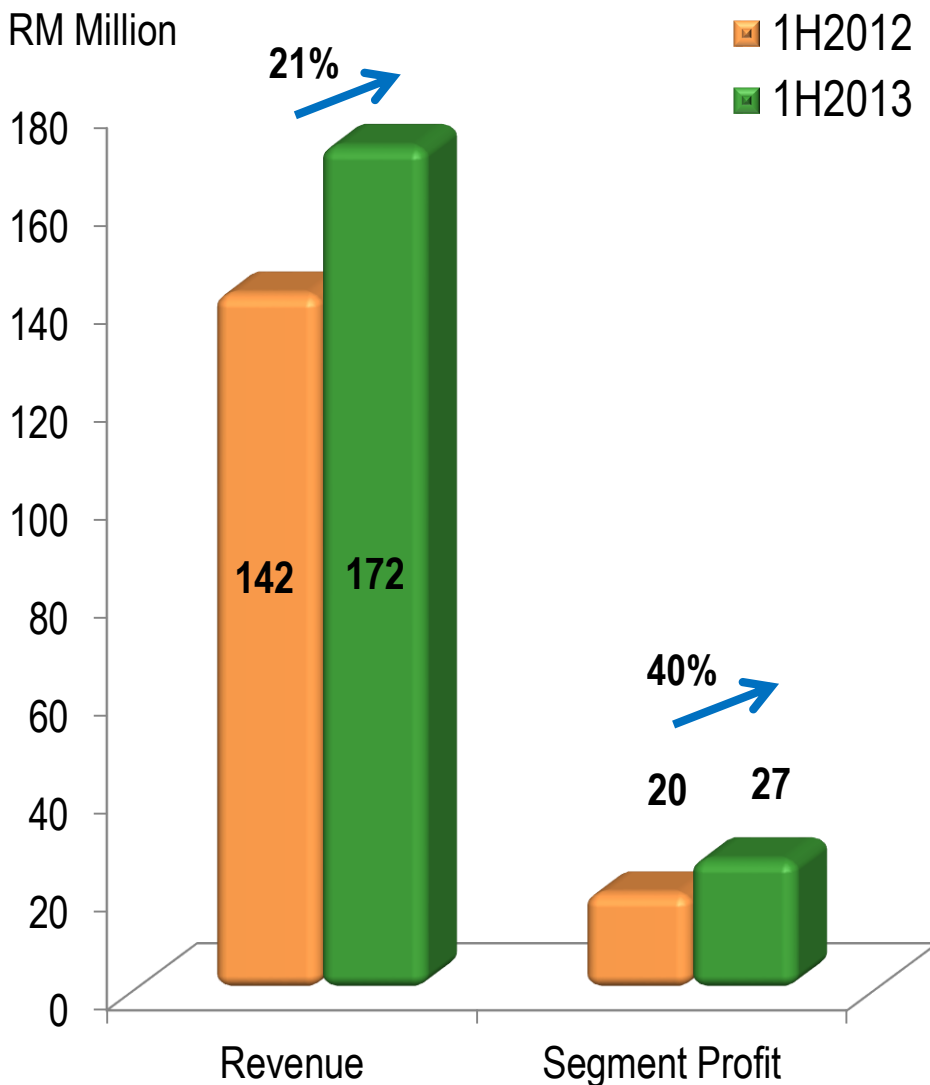
Review of Major Operations



MARKETING, DISTRIBUTION & MANUFACTURING OF CONSUMER PRODUCTS

- Revenue and segment profit increased due to improved sales of agency products with better margins.

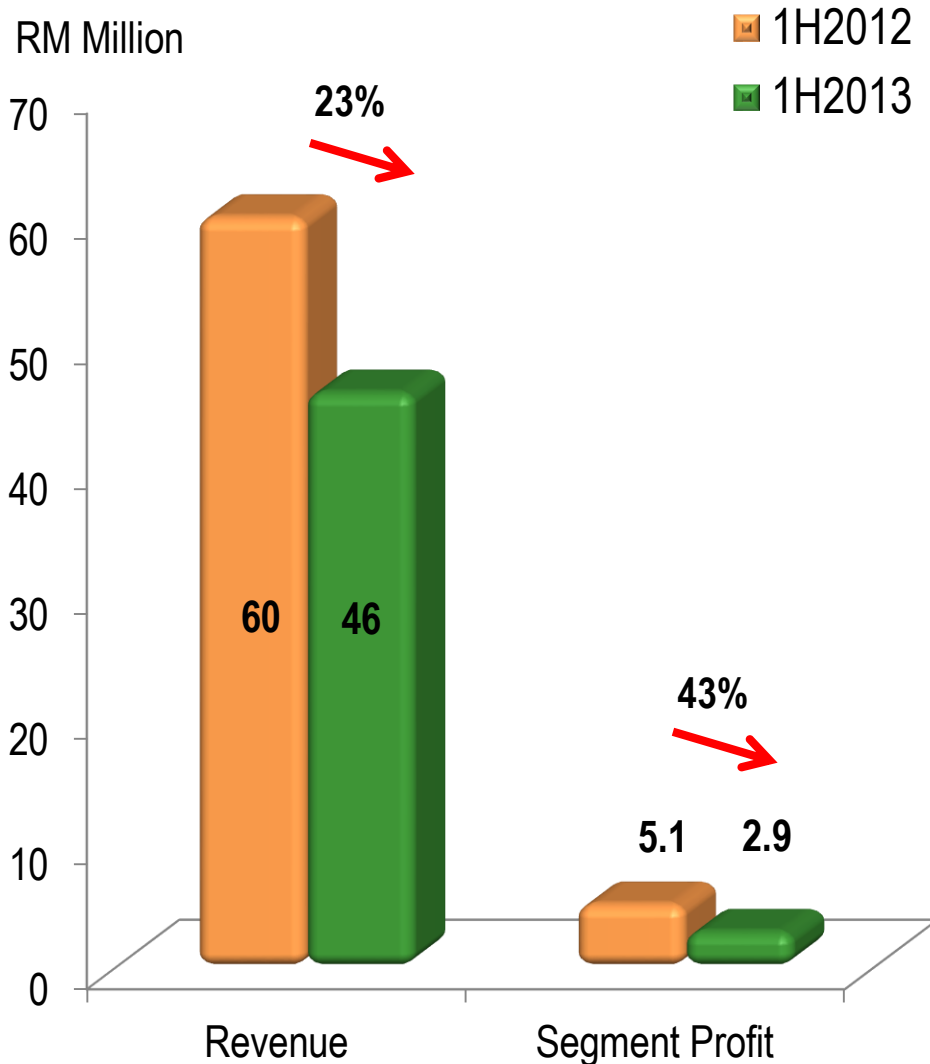
Review of Major Operations



FILM EXHIBITION & DISTRIBUTION

- Revenue for 1H2013 increased due to contribution from new cinemas opened in 2012 and 1H2013, improved film distribution and screen advertising revenue.
- In line with the improved revenue, profit climbed 40% to RM27 mil.

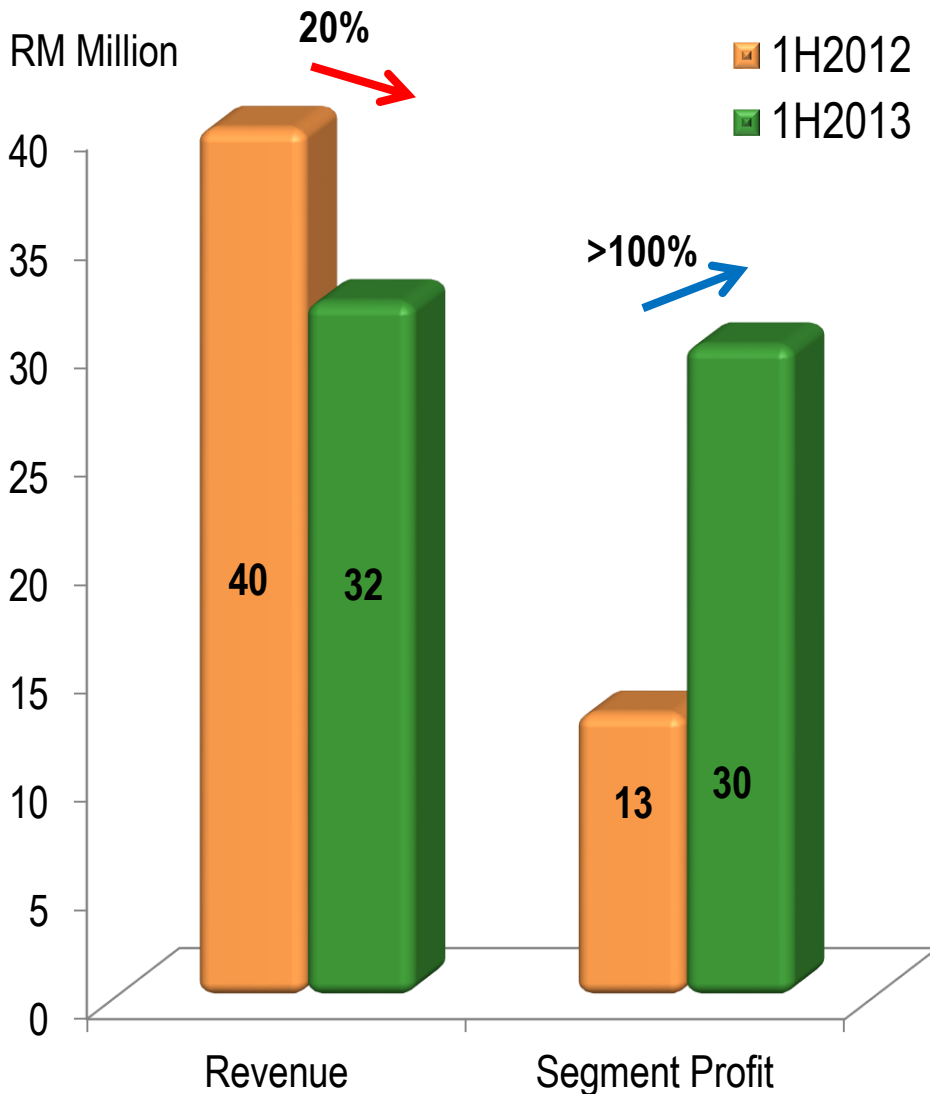
Review of Major Operations



ENVIRONMENTAL ENGINEERING, WASTE MANAGEMENT & UTILITIES

- Revenue and segment profit declined as most of the environmental engineering projects were at completion stages.
- The newly secured projects in 2013 had yet to contribute significantly in 1H2013.

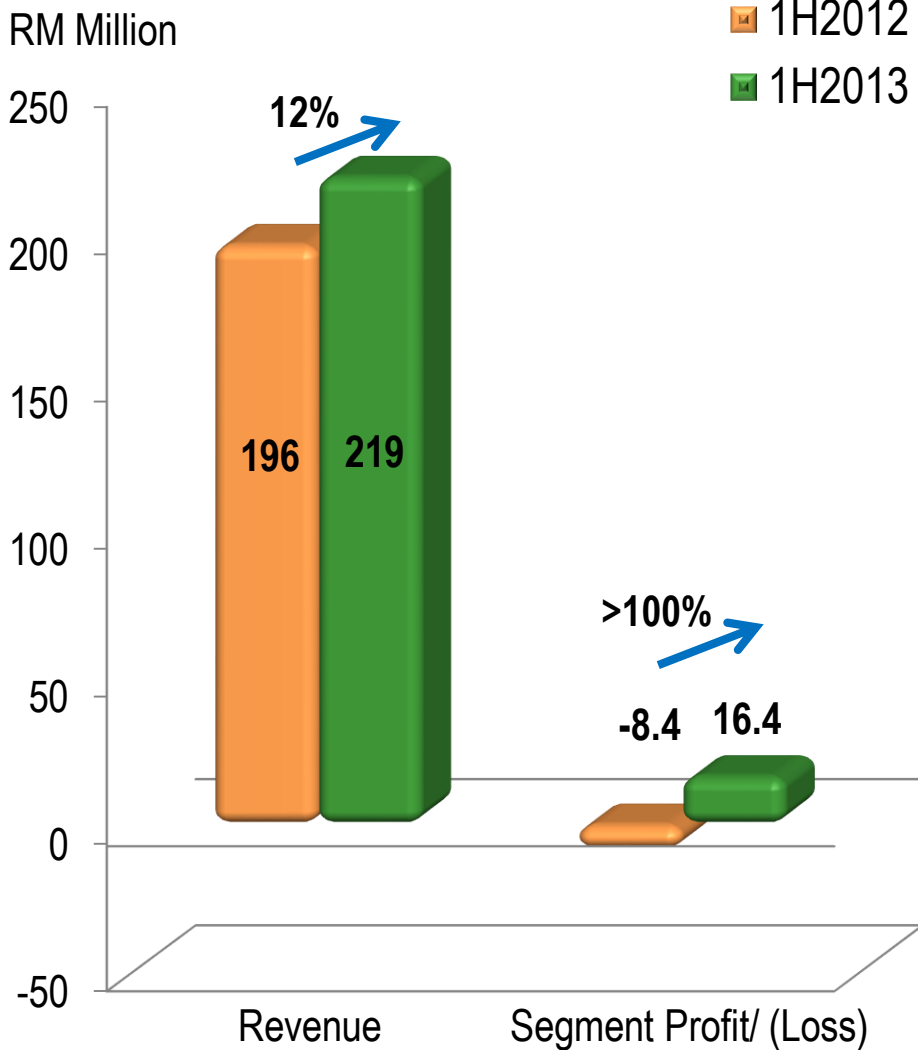
Review of Major Operations



PROPERTY INVESTMENT & DEVELOPMENT

- Revenue decreased for 1H2013. This was mainly due to higher revenue recognised in 1H2012 on the sale of bungalows in Bukit Segar, Kuala Lumpur and semi-detached houses in Taman Tanah Aman, Seberang Prai Tengah.
- Segment profit increased mainly due to a gain of RM16.8 mil from the sale of an investment property.

Review of Major Operations



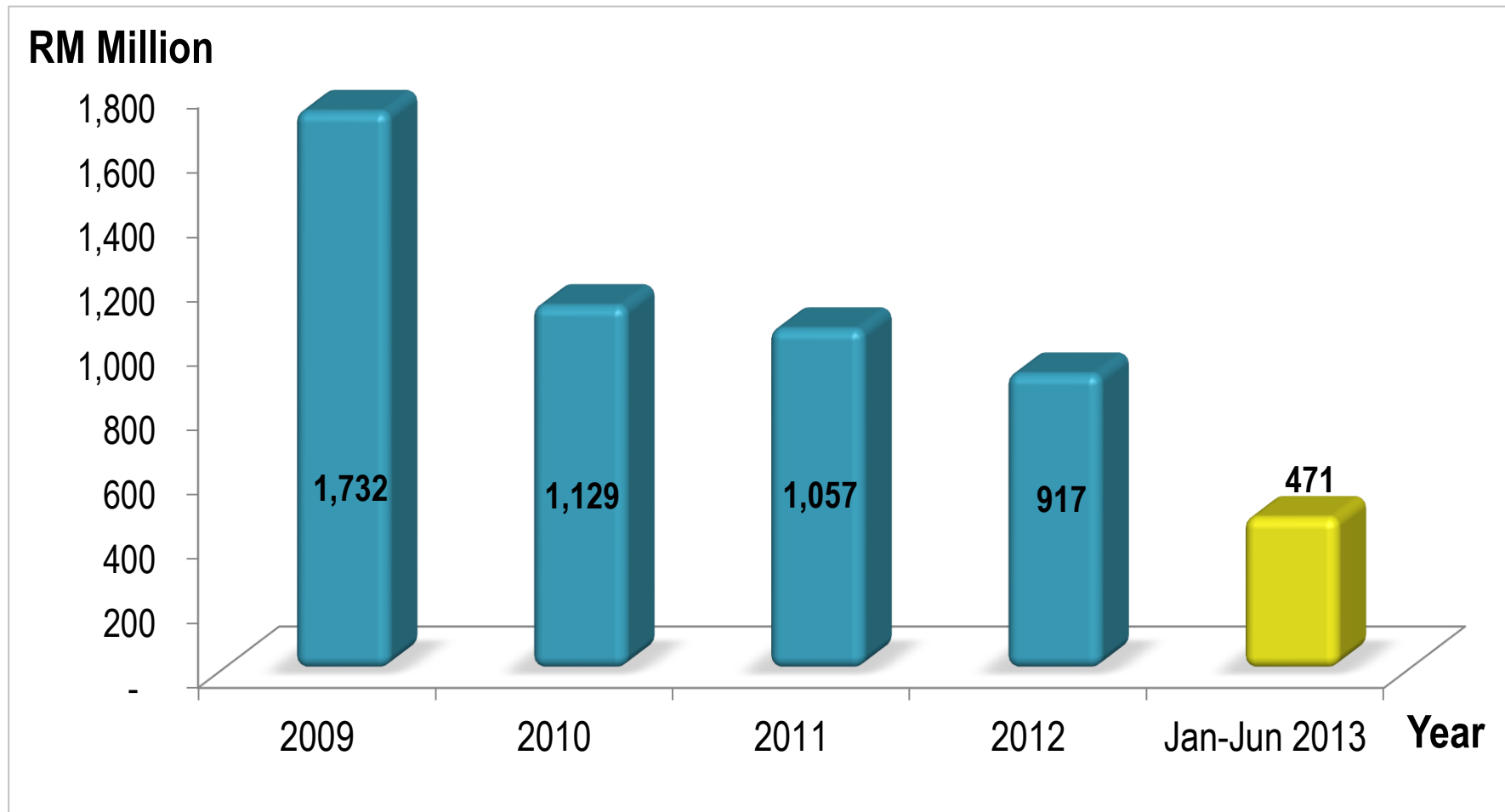
CHEMICALS, LIVESTOCK, INVESTMENTS & OTHER OPERATIONS

- The growth in revenue was mainly contributed by increased bakery sales and higher contribution from livestock segment.
- Segment profits improved mainly due to the gain on the disposal of the Group's investment in Tradewinds (M) Berhad.



5-Year Financial Performance

5-Year PBT of PPB Group



Note : PBT for FY2010 excludes the gain of RM841 million from the disposal of the sugar-related assets. If the profit is included, the PBT would be RM1.970 billion.



Capital Commitments

Capital Commitments

(All figures in RM'million)	2013
As reported previously (7 March 2013)	592
Additions/ Project Revision	107
	699
Amount Spent	(171)
Balance to be Spent	528

Capital Commitments by Segments





Dividend Record

Dividend Record

	Dividend Per Share		Net Dividend	Net Dividend	Payout Ratio	
	Gross	Net	Paid/payable	Yield	Group	Company
Year	(sen)	(sen)	(RM Million)	(%)	(%)	(%)
2013 Interim#	8	8	94.840	0.6	22.2	84.3
2012	20	20	237.100	1.7	28.2	63.0
2011	23	23	272.665	1.3	27.8	28.4
2010*	88	88	1,043.240	5.1	100.1	294.1
2009*	73	73	865.415	4.6	53.6	14.8

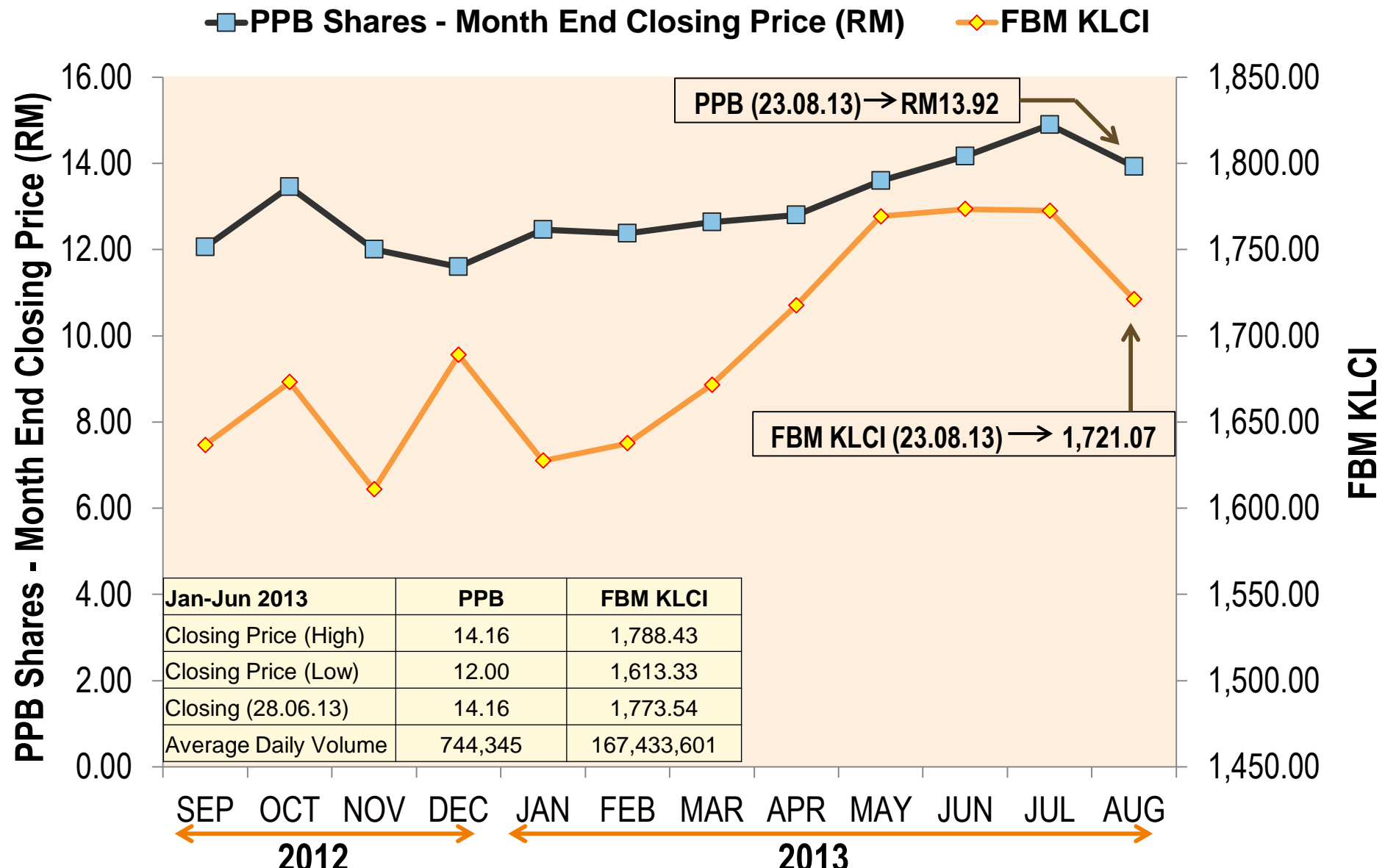
* Include Special Dividends of 65 sen per share in year 2010 and 50 sen per share in year 2009.

The interim single tier dividend of 8 sen per share will be paid on 27 September 2013.



Share Price Performance

Share Price Performance





Prospects for 2013

Prospects for 2013

The domestic demand in Malaysia is expected to be well supported by resilient consumer and business spending. This will continue to drive the performance of the Group's core business segments in the remaining quarters.

Regionally, expansion of the Group's flour milling capacity in Indonesia and Vietnam is progressively coming on-stream to supply additional volume in those markets. Sustained by continuing robust domestic consumption, the Group's overseas operations are expected to maintain growth for the rest of the year.

Prospects for 2013

On the whole, the Group's operations are expected to perform well in 2013; nonetheless the overall financial results depend substantially on Wilmar's business performance for the year.



Questions & Answers