

UNAUDITED RESULTS

FOR THE 6 MONTHS ENDED 30 JUNE 2020

Disclaimer:

The contents of this presentation include materials which may be capable of being interpreted as forward-looking statements. Such statements are merely estimates and targets, based on circumstances and reasonable assumptions which apply only at the date of such statements. Accordingly, no reliance should be placed on any forward-looking statements, express or implied, contained in this presentation.



AGENDA

GROUP FINANCIAL HIGHLIGHTS REVIEW OF MAJOR OPERATIONS

- ☐ Financial Performance
- ☐ Key Events in 1H2020
- ☐ Developments in 2H2020

CAPITAL AND OTHER COMMITMENTS DIVIDEND RECORD SHARIAH-COMPLIANCE STATUS PROSPECTS FOR 2020



GROUP FINANCIAL HIGHLIGHTS

FINANCIAL RESULTS

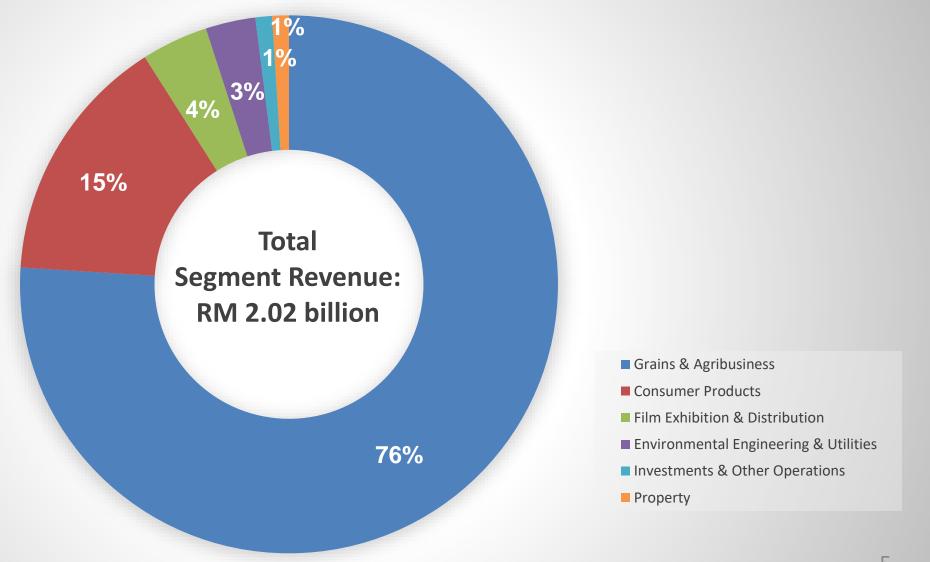


FOR THE 6 MONTHS ENDED 30 JUNE 2020

(Figures in RM)	1H2020	1H2019	Change
Revenue	2.0 bil	2.3 bil	-12%
Operating Expenses	2.0 bil	2.2 bil	-10%
Share of Wilmar's Profit	446.8 mil	309.7 mil	44%
PBT	591.1 mil	461.3 mil	28%
Profit attributable to owners of the parent	520.0 mil	408.4 mil	27%
EPS	36.5 sen	28.7 sen	27%

SEGMENTAL INFORMATION

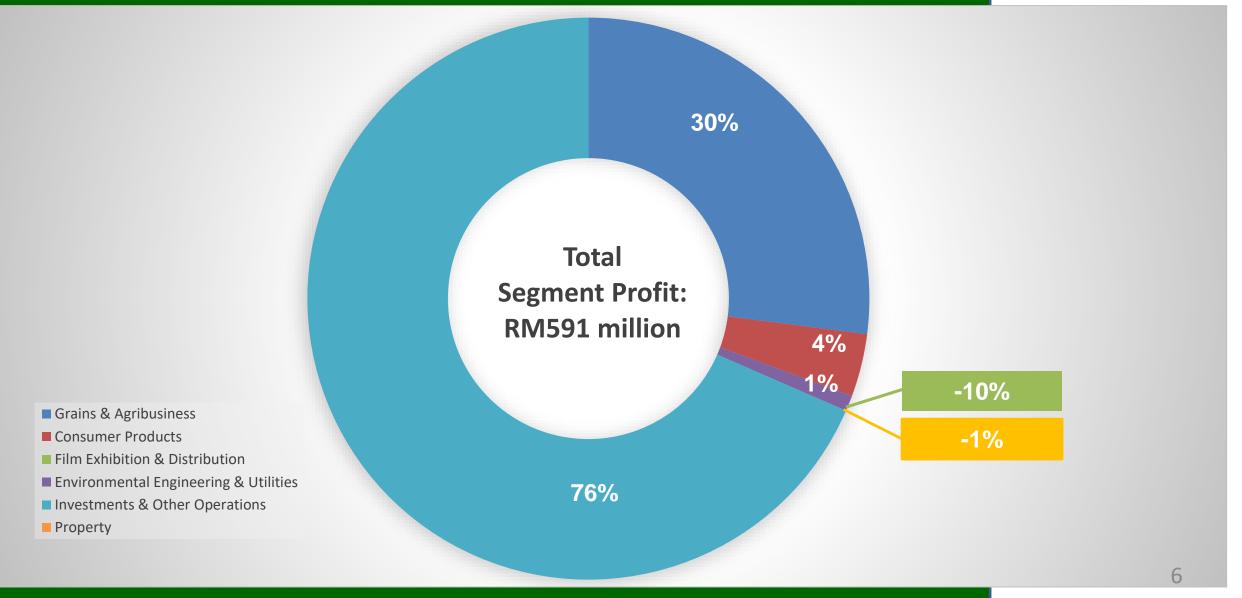
FOR THE 6 MONTHS ENDED 30 JUNE 2020



SEGMENTAL INFORMATION



FOR THE 6 MONTHS ENDED 30 JUNE 2020





REVIEW OF MAJOR OPERATIONS

- ☐ Financial Performance
- ☐ Key Events in 1H2020
- ☐ Developments in 2H2020



FINANCIAL PERFORMANCE

- 3%

Revenue

1H20 RM1.59 bil

1H19 RM1.63 bil

+ >100% Segment Profit

1H20 RM181 mil

1H19 RM85 mil

- Segment revenue decrease due to lower sales volume of flour and feed.
- Improved segment profit mainly due to higher efficiency and better management of raw material costs.



DEVELOPMENTS IN 2H2020

Construction of a new 500-mt/day wheat flour mill by VFM-Wilmar Flour Mills Co Ltd at its existing factory in Quang Ninh Province, in northern Vietnam at an estimated cost of USD19.7 million. (Expected date of completion: 3Q2021)



FINANCIAL PERFORMANCE

- 2%

Revenue

1H20 RM326 mil

1H19 RM332 mil

+ >100%
Segment Profit
1H20 RM20 mil
1H19 RM3 mil

Segment profit was higher due to improved performance of bakery division and one time gain on step-acquisition of FFM Further Processing Sdn Bhd ("FFP") of RM10 million in 2Q20.



KEY EVENTS IN 1H2020

➤ On 24 June 2020, FFM entered into an agreement to acquire the entire 70% shareholding in FFP from BRF Foods GmbH for a total consideration of RM31.5 million. The acquisition was completed on 24 June 2020 and FFP is now a wholly-owned subsidiary of FFM.



KEY EVENTS IN 1H2020

➤ The Italian Baker Sdn Bhd launched Massimo Primo sandwich roll in April 2020.







DEVELOPMENTS IN 2H2020

Construction of a new production facility for halal-certified frozen food in Pulau Indah for Kart Food Industries Sdn Bhd at an estimated cost of RM22 million.

(Expected date of completion: 1Q2021)





FINANCIAL PERFORMANCE

- 71%
Revenue
1H20 RM80 mil
1H19 RM274 mil

->100%
Segment (Loss)/Profit
1H20 RM(61) mil
1H19 RM39 mil

➤ Performance was significantly impacted by the closure of cinemas during the MCO period up to 30 June 2020.



KEY EVENTS IN 1H2020

- Adopted the new norm in cinema operating procedures to ensure the safety and well-being of moviegoers and cinema staff.
- Galaxy Studio JSC, Vietnam opened 1 new cinema :-

OPENING DATE	LOCATION	SCREENS	SEATS	AREA	REGION
10-Jan-2020	CoopXtra Linh Trung	5	690	Thu Duc	HCMC

Todate, the Group operates :-

	SCREENS	LOCATIONS	
Malaysia	361	37	
Vietnam	108	18	



980

Sclamat Hari Merdekal

DEVELOPMENTS IN 2H2020

- Develop revenue diversification initiatives to optimise the use of existing GSC assets, such as new media advertising packages, site branding, thematic and experiential events and corporate collaborations.
- ➤ Launched Keepsake, an e-Commerce platform on 17 August 2020.
- ➤ Plan to launch GSC Rewards GSC's upgraded, new and improved loyalty programme that lets movie-goers earn GSCoins (points) to convert into rewards, with every Ringgit they spend.
- Upgrading of GSC 3 Damansara cinema.



FINANCIAL PERFORMANCE

- 18%
Revenue
1H20 RM58 mil

1H19 RM71 mil

- 1%
Segment Profit
1H20 RM6.9 mil
1H19 RM7.0 mil

Segment profit decreased mainly due to works delay during the MCO period.



KEY EVENTS IN 1H2020

- Completed one water project in Sarawak and one sewage network pump station in Kuala Lumpur with a total contract value of RM33 million.
- Secured one water project with a contract value of RM21 million.
- Order book of RM532 million as at 30 June 2020.



DEVELOPMENTS IN 2H2020

- > Tendered for water projects in Peninsular Malaysia and Sarawak valued at RM413 million.
- Continue to focus on opportunities in our core sectors.



FINANCIAL PERFORMANCE

- 23%
Revenue
1H20 RM22 mil
1H19 RM29 mil

->100%
Segment (Loss)/Profit
1H20 RM(4) mil
1H19 RM11 mil

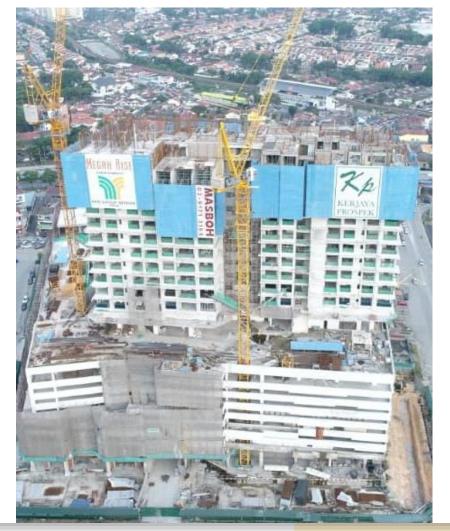
The lower segment profit was mainly attributable to the lower mall related rental income during the MCO period.



KEY EVENTS IN 1H2020

■ The construction of the Megah Rise development has reached the 20th floor on the tower block.

MEGAH RISE





CAPITAL AND OTHER COMMITMENTS

CAPITAL AND OTHER COMMITMENTS



RM419 mil

Grains & Agribusiness

BY SEGMENT

- Investments in China flour mills
- Construction of 500 mt/day flour mill in Vietnam
- Silo and maize facility in Pasir Gudang and Pulau Indah

RM301 mil

- Film Exhibition & Distribution
- 8 new cinemas in Malaysia
- Upgrading of existing cinemas
- New cinema in Cambodia

RM65 mil

- Property
 - Continuing upgrading of existing malls
 - Renovation of existing office building
- Investment commitment

RM17 mil

- Consumer Products& Others
 - Construction of new production facility
- Purchase of plant & machinery
- Purchase of motor vehicle, equipment & office renovation

TOTAL CAPITAL AND OTHER COMMITMENTS FOR THE NEXT 4 YEARS: RM802 million



DIVIDEND RECORD



DIVIDEND RECORD

	Dividend	Dividend	Dividend	Payout Ratio	
	Per Share	Paid/ Payable	Yield	Group	Company
Year	(sen)	(RM Million)	(%)	(%)	(%)
2020	0	444	0.4	22	24
- Interim*	8	114	0.4	22	34
2019					
- Interim	8	114	1.6	38	94
- Final	<u>23</u>	<u>327</u>	1.0	30	94
	<u>31</u>	<u>441</u>			
2018	28	399	1.6	37	89
2017	30	356	1.7	30	93
2016	25	296	1.6	28	81
2015	25	296	1.6	28	81

^{*} The interim dividend of 8 sen per share is payable on 29 September 2020.

[#] Dividend yield was based on PPB share price of RM17.78 as at 30 June 2020.



STATUS OF SHARIAH COMPLIANCE



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PPB is classified as shariah-compliant based on an updated list of shariah-compliant securities by the Securities Commission's Shariah Advisory Council dated **29 May 2020.**





Grains and agribusiness segment weathered through a challenging operating environment, with volatility in grain prices and foreign exchange market. Given this segment is in the production and distribution of essential food products, it has not been significantly impacted by the Covid-19 pandemic and is expected to perform satisfactorily in the second half of 2020.

Consumer products segment endeavours to maintain the momentum of sales by focusing on food services channel and other channels via the ecommerce marketplace. The segment is expected to perform satisfactorily in the second half of the year.



Film exhibition and distribution segment will continue to be affected by the Covid-19 pandemic as most movie title releases had been deferred to 2021. The management will continue to implement cost optimisation measures and stringent cash flow management to deal with the current challenging operating environment.

Environmental engineering and utilities segment will continue to focus on replenishing its order book and exploring new project opportunities.



Performance of the *Property* segment will remain challenging, both in investment properties and property development. Various measures are being put in place to address the reduced footfall in our malls as well as slower sales of properties brought about by the Covid-19 pandemic.

The Covid-19 pandemic will continue to weigh on our *Film exhibition* and *distribution* and *Property* segments, the other main business segments, which are mainly in the production and distribution of essential products and services, are expected to perform satisfactorily. Wilmar's performance will continue to contribute substantially to the overall profitability of the Group.



