(Incorporated in Malaysia)

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2018

#### **Individual Quarter**

#### **Cumulative Quarter**

	Current Quarter Ended 31 December 2018 RM'000	Preceding Period Corresponding Quarter Ended 31 December 2017 RM'000	Current Period To Date Ended 31 December 2018 RM'000	Preceding Period To Date Ended 31 December 2017 RM'000
Revenue	23,697	21,635	90,419	94,735
Cost of sales	(19,338)	(17,613)	(72,797)	(77,646)
Gross profit	4,359	4,022	17,622	17,089
Other income	113	180	876	1,005
Selling and distribution expenses	(667)	(407)	(3,265)	(3,918)
Administration expenses	(2,004)	(2,131)	(8,594)	(7,664)
Other expenses	(106)	-	(312)	(264)
Operating profit	1,695	1,664	6,327	6,248
Finance cost	(180)	(120)	(797)	(511)
Profit before tax	1,515	1,544	5,530	5,737
Tax expense	(428)	(386)	(1,645)	(1,730)
Profit for the period	1,087	1,158	3,885	4,007
Other comprehensive income	-	-	-	-
Total comprehensive income for the period	1,087	1,158	3,885	4,007
Total comprehensive income attributable to the				
Owners of the Company	1,087	1,158	3,885	4,007
Weighted average no. of ordinary				
shares in issue ('000)	214,740	214,740	214,740	211,629
Earnings per share (sen):				
-Basic	0.51	0.54	1.81	1.89

#### Note:

The Unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the Audited Financial Statements for the financial year ended ("FYE") 31 December 2017 and the accompanying explanatory notes attached to the interim financial statements.

(Incorporated in Malaysia)

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2018

	Unaudited As at 31 December 2018	Audited As at 31 December 2017
	RM'000	RM'000
ASSETS		
Non-current asset		
Property, plant and equipment	17,678	18,711
	17,678	18,711
Current assets		
Inventories	25,503	17,239
Trade receivables	23,132	23,458
Other receivables	810	2,443
Tax recoverable	169	38
Cash and bank balances	5,595	7,033
	55,209	50,211
TOTAL ASSETS	72,887	68,922
EQUITY AND LIABILITIES Equity attributable to owners of the Company Share capital Unappropriated profits Total equity	27,459 20,878 48,337	27,459 18,282 45,741
Non-current liabilities		
Finance lease liabilities	918	811
Borrowings	3,444	4,380
Deferred tax liabilities	472	711
	4,834	5,902
Current liabilities		
Trade payables	7,787	4,261
Other payables	5,991	4,225
Finance lease liabilities	404	288
Borrowings	4,965	8,342
Tax payable	569	163
	19,716	17,279
Total liabilities	24,550	23,181
TOTAL EQUITY AND LIABILITIES	72,887	68,922
Net assets per share attributable to ordinary equity holders of the Company (sen)	22.51	21.30

#### Note:

The Unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the Audited Financial Statements for the FYE 31 December 2017.

(Incorporated in Malaysia)

## UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2018

	Attributable to Equity Holders of the Company				
	Non-Distributable		<u>Distributable</u>		
	Share Capital RM'000	Share Premium RM'000	Unappropriated Profit RM'000	Total equity RM'000	
At 1 January 2018	27,459	-	18,282	45,741	
Total comprehensive income for the financial period	-	-	3,885	3,885	
Dividend of RM0.6 sen per share in respect of financial year ended 31 December 2017 and paid on 9 February 2018	-	-	(1,289)	(1,289)	
At 31 December 2018 (Unaudited)	27,459	_	20,878	48,337	
At 1 January 2017	20,680	4,477	14,275	39,432	
Special Bumiputera Issue	2,302	-	-	2,302	
Adjustment for effect of Companies Act 2016 ( Note A)	4,477	(4,477)	-	-	
Total comprehensive income for the financial period	-	-	4,007	4,007	
At 31 December 2017 (Audited)	27,459	_	18,282	45,741	

#### Note A

With the Companies Act 2016 ("New Act") coming into effect on 31 January 2017, the credit standing in the share premium account of RM4.477 million has been transferred to the share capital account. Pursuant to subsection 618 (3) of the New Act, the Group may exercise its right to use the credit amounts being transferred from share premium account within 24 months after the commencement of the New Act. The Board of Directors will not make any decision to use the credit amounts of share premium account.

#### Note:

The Unaudited Condensed Consolidated Statement of Changes In Equity should be read in conjunction with the Audited Financial Statements for the FYE 31 December 2017.

(Incorporated in Malaysia)

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2018

	Current Period To Date Ended 31 December 2018 (Unaudited) RM'000	Preceding Year Corresponding Period Ended 31 December 2017 (Audited) RM'000
OPERATING ACTIVITIES		
Profit before tax	5,530	5,737
Adjustments for:-		
- Non cash items	1,675	1,213
- Non-operating items	701	398
Operating profit before working capital changes	7,906	7,348
Changes in working capital		
Inventories	(8,212)	(5,612)
Receivables	1,979	189
Payables	5,307	(410)
Bill payables	(3,429)	1,672
Cash generated from operations	3,551	3,187
Tax expense paid	(1,715)	(1,466)
Tax refunded	106	150
Interest received	94	113
Interest paid	(417)	(161)
Net cash from operating activities	1,619	1,823
INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(201)	(1,160)
Proceed from disposal of property, plant and equipment	23	54
Net cash used in investing activities	(178)	(1,106)
FINANCING ACTIVITIES		
Dividend paid on ordinary shares	(1,289)	-
Proceeds from special bumiputera issue	-	2,302
Interest paid	(380)	(350)
Repayment of term loan	(884)	(889)
Repayment of finance lease liabilities	(344)	(315)
Net cash (used in) / from financing activities	(2,897)	748
Net Changes In Cash And Cash Equivalents	(1,456)	1,465
Effect of exchange rate changes	18	-
Cash And Cash Equivalents At The Beginning Of The Period	7,033	5,568
Cash And Cash Equivalents At The End Of The Period	5,595	7,033

Note:

The Unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Audited Financial Statements for the FYE 31 December 2017.

#### **QUARTERLY REPORT FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2018**

#### NOTES TO THE INTERIM REPORT FOR THE FINANCIAL PERIOD ENDED 31 DECEMBER 2018

## A: EXPLANATORY NOTES PURSUANT TO THE MALAYSIAN FINANCIAL REPORTING STANDARDS 134 (MFRS 134): INTERIM FINANCIAL REPORTING

#### A1. Basis preparation

The interim financial statements are unaudited and have been prepared in accordance with MFRS 134: Interim Financial Reporting and Appendix 9B of the ACE Market Listing Requirements ("ACE LR").

The interim financial statements should be read in conjunction with the Audited Financial Statements of the Group for the FYE 31 December 2017 and the accompanying explanatory notes attached to the interim financial report.

#### **A2.** Significant Accounting Policies

Significant accounting policies adopted by the Group in these interim financial statements are consistent with those of the audited financial statements for the FYE 31 December 2017.

The Group has adopted the Malaysian Financial Reporting Standards ("MFRS") framework issued by Malaysian Accounting Standards Board ("MASB") with effect from 1 January 2012. This MFRS framework was introduced by MASB in order to fully converge Malaysia's existing Financial Reporting Standards ("FRS") framework with the International Financial Reporting Standards ("IFRS") framework issued by the International Accounting Standards Board. There has been no material impact upon the adoption of the MFRS on the financial statements of the Group.

The Group has adopted new or revised MFRSs and IC Interpretations that are relevant and effective for accounting periods beginning on or after 1 January 2018.

The Directors anticipate that the adoption of new and revised MFRSs and IC Interpretations that are effective will have no material impact on the financial statements of the Group in the period of initial application.

#### A3. Auditors' report

There was no qualification on the Audited Financial Statements of the Group for the FYE 31 December 2017.

#### A4. Seasonal or cyclical factors

The operations of the Group were not significantly affected by seasonal or cyclical factors during the current financial quarter under review and current period-to-date.

#### A5. Items of unusual nature and amount

There were no unusual items affecting assets, liabilities, equity, net income or cash flow of the Group that were unusual because of their nature, size or incidence for the quarter under review and current period-to-date.

#### **A6.** Material changes in estimates

There were no changes in estimates that had a material effect in the current quarter and period to date results.

# NOTES TO THE INTERIM REPORT FOR THE FINANCIAL PERIOD ENDED 31 DECEMBER 2018 (CONT'D)

### A7. Profit for the period

Profit for the current quarter and period-to-date ended 31 December 2018 is arrived at after charging / (crediting), amongst other items, the following:

	Quarter Ended	Period To Date Ended
	31.12.2018	31.12.2018
	RM'000	RM'000
Other income including investment income	(11)	(545)
Unrealised foreign exchange gain	7	(35)
Net Realised foreign exchange loss	(17)	132
Interest expense	180	797
Interest income	(17)	(94)
Depreciation	447	1,749
Impairment loss on trade receivables	105	119
Impairment loss on trade receivables no longer required	(91)	(148)
Bad debts written off	13	13
Inventories written down	2	2
Reversal of inventories written down	(1)	(54)

#### A8. Segmental information

The Group is organised into the following operating segments:

- a) Trading
- b) Manufacturing

Quarter ended 31 December 2018	Trading RM'000	Manufacturing RM'000	Eliminations RM'000	Consolidated RM'000
Revenue from				
External customers	22,679	1,018	-	23,697
Inter-segment revenue	3,729	9,532	(13,261)	-
Total revenue	26,408	10,550	(13,261)	23,697
Profit/ (Loss) before tax	1,946	(431)	-	1,515
Tax expense				(428)
Profit for the period				1,087

# NOTES TO THE INTERIM REPORT FOR THE FINANCIAL PERIOD ENDED 31 DECEMBER 2018 (CONT'D)

#### A8. Segmental information (cont'd)

Period to Date ended 31 December 2018	Trading RM'000	Manufacturing RM'000	Eliminations RM'000	Consolidated RM'000
Revenue from External customers	87,241	3,178	_	90,419
Inter-segment revenue	6,419	29,945	(36,364)	-
Total revenue	93,660	33,123	(36,364)	90,419
Profit/ (Loss) before tax	6,611	(1,081)	-	5,530
Tax expense				(1,645)
Profit for the period				3,885

#### A9. Valuation of property, plant and equipment

There was no valuation of the property, plant and equipment in the current quarter under review.

#### A10. Capital commitments

There was no capital commitment as at date of this announcement.

#### A11. Material subsequent events

There were no material events subsequent to the reporting date up to the date of this report.

#### A12. Changes in composition of the Group

There was no change in composition of the Group for the current quarter under review.

### A13. Contingent liabilities or contingent assets

	Company		
Corporate guarantee given by the Company to financial institutions for credit facilities granted to Subsidiaries	As at 31/12/2018 RM'000	As at 31/12/2017 RM'000	
- Utilised	8,409	12,722	
- Limit	33,450	33,450	

#### A14. Significant related party transactions

Save as disclosed in the Audited Financial Statements for the FYE 31 December 2017, there were no other significant related party transactions for the current quarter under review.

### QUARTERLY REPORT FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2018 (CONT'D)

# NOTES TO THE INTERIM REPORT FOR THE FINANCIAL PERIOD ENDED 31 DECEMBER 2018 (CONT'D)

#### A15. Issuances, cancellations, repurchase, resale and repayment of debt and equity

There were no issuance, cancellation, repurchase, resale and repayment of debt and equity securities for the current financial quarter under review.

#### B: ADDITIONAL INFORMATION PURSUANT TO THE ACE LR

#### **B1.** Review of performance

	4QFY18	4QFY17	Variance	FY 2018	FY 2017	Variance
	RM'000	RM'000	%	RM'000	RM'000	%
Revenue	23,697	21,635	9.5%	90,419	94,735	-4.6%
Operating Profit	1,695	1,664	1.9%	6,327	6,248	1.3%
Profit Before Interest And Tax	1,695	1,664	1.9%	6,327	6,248	1.3%
Profit Before Tax	1,515	1,544	-1.9%	5,530	5,737	-3.6%
Profit After Tax	1,087	1,158	-6.1%	3,885	4,007	-3.0%
Profit Attributable to Ordinary Equity Holders Of The Parent	1,087	1,158	-6.1%	3,885	4.007	-3.0%

The Group registered RM23.697 million revenue for the current quarter which represents increase of RM2.062 million or 9.5% as compared to the revenue of RM21.635 million in the previous period's corresponding quarter. The Group registered profit before tax of RM1.515 million for the quarter under review which represents decrease of RM0.029 million or 1.9% as compared to the Group's profit before tax of RM1.544 million reported in the previous period's corresponding quarter. Profit before tax decrease due to higher selling and distribution expenses incurred in tandem with higher revenue achieved.

For the current quarter, trading segment registered revenue of RM22.679 million from the external customers and RM3.729 million from inter-company transactions and reported profit before tax of RM1.946 million for the quarter under review. In the previous period's corresponding quarter, the group achieved revenue of RM21.438 million from the external customers and RM1.088 million from inter-company transactions and reported profit before tax of RM1.337 million for the trading segment. The increase in profit before tax for the trading segment for the current quarter was mainly due to higher revenue achieved.

The manufacturing segment registered revenue of RM1.018 million from the external customers and RM9.532 million from inter-company transactions and reported loss before tax of RM0.431 million for the quarter under review. In the previous period's corresponding quarter, the Group achieved revenue of RM0.197 million from external customers and RM7.626 million from inter-company transactions and reported profit before tax of RM0.208 million for the manufacturing segment. The increase in loss before tax for the manufacturing segment for the current quarter was mainly attributable to higher operation cost incurred.

# **B2.** Material changes in the current quarter's results compared to the results of the immediate preceding quarter

	4QFY18	3QFY18	Variance
	RM'000	RM'000	%
Revenue	23,697	22,692	4.4%
Operating Profit	1,695	1,743	-2.8%
Profit Before Interest And Tax	1,695	1,743	-2.8%
Profit Before Tax	1,515	1,521	-0.4%
Profit After Tax	1,087	1,013	7.3%
Equity Holders Of The Parent	1,087	1,013	7.3%

For the quarter under review, the Group registered increase in revenue of 4.4% from RM22.692 million to RM23.697 million and slight decrease in profit before tax of 0.4% from RM1.521 million to RM1.515 million as compared to preceding quarter ended 30 September 2018. The decrease in profit before tax was mainly attributable to higher maintenance cost from manufacturing segment. For the current quarter, trading segment achieved revenue of RM22.679 million and profit before tax of RM1.946 million as compared to revenue of RM22.240 million and profit before tax of RM2.015 million in the previous quarter, whilst the manufacturing segment achieved revenue of RM1.018 million and reported loss before tax of RM0.431 million as compared to revenue of RM0.452 million and loss before tax of RM0.494 million in the previous quarter.

#### **B3.** Prospects

We are at challenging business environment that are influenced by factors such as implementation of sales & service tax ,increase of minimal wages couple with weak consumer sentiment in the regional market and fluctuating currency, we will continue to uphold our healthy business practices to strive for our business sustainability and add value to our shareholders.

On 07 November 2018, we have inked a distribution agreement with Henan Chia Tai Biochemistry Trading Co., Ltd ("CTB") for the appointment of CTB as an exclusive distributor to distribute, market, sell and promote our products which consist of Osmofat 100, Osmofat 300 and related fat powder products in the People's Republic in China.

We are expecting the sale of the product will enlarge the Group's order book and to provide a steady stream of revenue for the Group over the next three years.

Barring any unforeseen circumstances, the Board of Directors is optimistic about the Group's prospect in next financial year ending 31 December 2019 remains positive with challenges ahead and target to achieve a better result than the current financial year of 31 December 2018.

#### **B4.** Profit forecast

No profit forecast has been issued by the Group previously in any public document.

#### **B5.** Tax expense

	Current quarter ended 31.12.2018 RM'000	Current period-to-date 31.12.2018 RM'000
Income tax		
-Current period	559	1,960
-Over provision in previous year	(14)	(76)
-Deferred taxation	<u>(117)</u>	<u>(239)</u>
	<u>428</u>	<u>1,645</u>

The Group's effective tax rate for the current quarter and current period-to-date were higher than the statutory rate due to losses incurred by subsidiaries and certain expenses which were not deductible for tax purposes.

#### **B6.** Profit from sale of unquoted investments and/or properties

There was no disposal of unquoted investments or properties for the current quarter under review.

#### **B7.** Quoted securities

There was no acquisition and/or disposal of quoted securities for the current quarter under review.

#### **B8.** Status of corporate proposals

There were no other corporate proposals announced but not completed as at the date of this report.

#### B9. Group borrowings and debts securities

The Group's borrowings as at 31 December 2018 were as follows:

	Secured RM'000	Unsecured RM'000	Total RM'000
<b>Short term borrowings:</b>			
Finance lease liabilities	-	404	404
Bank borrowings	4,965	-	4,965
Total	4,965	404	5,369
	Secured RM'000	Unsecured RM'000	Total RM'000
Long term borrowings:			
Finance lease liabilities	-	918	918
Bank borrowings	3,444	-	3,444
Total	3,444	918	4,362

All the Group's borrowings are denominated in Ringgit Malaysia.

#### QUARTERLY REPORT FOR THE FOURTH QUARTER ENDED 31 DECEMBER 2018 (CONT'D)

#### **B10.** Off balance sheet financial instruments

The Group does not have any financial instruments with off-balance sheet risk as at the date of this quarterly report.

#### **B11.** Material litigation

As at the date of this announcement, neither the Company nor any of its subsidiary companies is engaged in any material litigation and/or arbitration either as plaintiff or defendant, which has a material effect on the financial position of the Company or its subsidiary companies and the Directors are not aware of any proceedings pending or threatened or of any facts likely to give rise to any proceedings which might materially and adversely affect the financial position or business of the Company or its subsidiary companies.

#### **B12.** Dividends

- a) No interim dividend has been recommended for the financial quarter ended 31 December 2018.
- b) An interim single tier dividend, in respect of the financial year ended 31 December 2017, of 0.6 sen per share on 214,739,900 ordinary shares, amounting to RM1,288,439 had been declared and paid on 09 February 2018.

#### **B13.** Earnings per share

The basic and diluted earnings per share is calculated based on the Group's comprehensive income attributable to equity holders of the Company divided by the weighted average number of ordinary shares as follows:

	Quarter Ended		<b>Period To Date Ended</b>	
	31.12.2018	31.12.2017	31.12.2018	31.12.2017
Comprehensive income attributable to owners of the				
Company (RM'000)	1,087	1,158	3,885	4,007
Weighted average number of ordinary shares in issue ('000)	214,740	214,740	214,740	211,629
Earnings per share (sen)				
- Basic	0.51	0.54	1.81	1.89

By Order of the Board PeterLabs Holdings Berhad Wong Yuet Chyn (MAICSA 7047163) Company Secretary Kuala Lumpur

Date: 28 February 2019