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**Replant Trees For
Present and Future
Generations**

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STIDC management members and senior officers posing after the strategic planning retreat •

editorial

STIDC is committed to its vision 'Spearheading the Advancement of Timber Industry'. In tandem with this vision, a strategic planning retreat was held on 27-29 November 2017.

The retreat, among others, revisited the future direction of STIDC in striving to regulate and facilitate the advancement of an innovative timber industry of Sarawak.

The retreat also discussed the six strategic thrusts namely the Industrial Transformation, Diversifying Revenue & Prudent Financial Management, Excellent Process and Services, Excellent Human Capital,

Enhancing and Strengthening Regulations and Enforcement, and Excellent Corporate Image.

This was followed by discussion and presentation on Corporate Key Performance Indicators Balanced Scorecard.

It is hoped that through this strategic initiative, STIDC would continue to play its important role effectively as the leader and catalyst of the timber industry to scale new height and to propel the economy for mutual benefits.

Time flies. The New Year is approaching. We look forward to the New Year with enthusiasm as it mark the 45th anniversary of STIDC in serving the wood-based industry of Sarawak. Activities are in store in commemoration of this special anniversary.





New Impetus To Business Activities In Tanjung Manis

Tanjung Manis offers immense business opportunities to investors and business communities due to its strategic location. The government has invested RM3.14 billion to develop the infrastructure for the business and local communities in Tanjung Manis. Today, Tanjung Manis is accessible by road, air and sea. Basic amenities such as water supply, electricity and telecommunication are also in place.

Presently, PUSAKA Capital is constructing more than 200 units of residential houses to cater for the growing population of Tanjung Manis.

Through these initiatives, Tanjung Manis is poised to grow into a new economic hub of the central region of Sarawak with diverse industrial developments such as Halal Hub, Palm Oil Industrial Cluster (POIC), timber-based industries, fishery industries, aquaculture, agriculture, food processing and other supporting industries. The total projected investments of these projects is RM8.2 billion.

The development of bitumen storage facilities in POIC area marks another significant landmark in Tanjung Manis. Currently, the total investment in POIC area has reached RM400 million.

STIDC and PUSAKA Capital are in negotiation with potential investors for business expansion. This will give new impetus to business activities in Tanjung Manis.



Replant Trees For Present And Future Generations

Sarawakians were encouraged to emulate the culture of tree planting in Finland, where trees are replanted after harvesting.

According to Datu Len Talif Salleh, Assistant Minister of Urban Planning, Land Administration and Environment, this culture helps Finland to increase its forest cover, with trees exceeding harvested volumes.

“Tree planting has become a culture in Finland involving mostly smallholders or individuals. They believe that tree

planting ensures sustainability,” he said at the closing ceremony of Sarawak Heart of Borneo (HoB) Non-Timber Forest products (NTPP) Carnival in Kuching, Sarawak on 30 October 2017.

Sharing the success story of Finland, he urged Sarawakians to emulate the same culture to ensure sustainable forest resources for present and future generations.

“We ought to instill the attitude of replanting trees after harvesting to protect

our environment. Don't harvest more than what Mother Nature can produce. This is sustainability of the environment,” he advised.

He added that Kubah National Park and Matang Wildlife Centre will be included under the HoB. Datuk Amar Abang Haji Abdul Rahman Zohari Bin Tun Datuk Abang Haji Openg, Chief Minister of Sarawak, recently announced the expansion of HoB from 2.1 million hectares to 2.5 million hectares as part of the state's efforts to conserve its forests and biodiversity.

The expansion will see Kelingkang Range, Gunung Apeng National Park, Bengoh Range National Park, Gunung Pueh National Park, Gunung Gading National Park, Samusan Wildlife Sanctuary and Tanjung Dato National Park come under HoB.



An aerial view of Sarawak's forest •



A view of forest in Sarawak •

Forest Certification To Be Made Mandatory

The state government plans to make it mandatory for all timber concessions in Sarawak to obtain forest certification to enhance its sustainable forest management (SFM).

Datuk Amar Haji Awang Tengah bin Ali Hasan, Deputy Chief Minister of Sarawak, Minister of Industrial and Entrepreneur Development, Second Minister of Urban Development &

Natural Resources, highlighted that the timber operators were committed to SFM as shown by their interest and applications for certification.

“All timber operators particularly the ‘Big Six’ are required to apply for certification according to criteria,” he said in conjunction with the Global Timber Conference 2017 on 7 November. The ‘Big Six’ are Ta Ann Group of Companies, Samling Group of Companies, Sin Yang Group of Companies, Rimbunan Hijau Group of Companies, KTS Holdings Sendirian Berhad and WTK Holdings Sendirian Berhad.

He added that the state government is also strengthening the Sarawak Timber Legality Verification System (STLVS) by providing a formal standard to include independent third party verification in accordance with Sarawak’s rules and regulations.

“The full implementation of STLVS will effectively address issues raised by NGOs on legality of timber and timber products from Sarawak. We are committed to combating and eliminating illegal logging while making sure that the industry players implement SFM,” he said.

“We are also set to reduce our reliance on natural forests for raw materials. Towards that end, we are investing in R&D and pushing for the establishment of viable and robust industrial forest estates in Sarawak,” the Deputy Chief Minister added.



Conservation on Sarawak's Priority List



Conservation of protected areas and wildlife is one of the top priorities of the Sarawak Government. This is evident by the establishment of the Department of National Parks and Wildlife.

Datuk Amar Haji Awang Tengah bin Ali Hasan, Deputy Chief Minister of Sarawak,

Minister of Industrial and Entrepreneur Development, Second Minister of Urban Development & Natural Resources said, the formation of this Department will lead to a more co-ordinated, focused and adequately manned of Sarawak's protected areas and wildlife sanctuaries. He was addressing the Regional Forum on Innovation, Inclusiveness and Impacts:

Strengthening and Diversifying Financing for Protected Areas, on 10 October 2017 in Kuching, Sarawak.

On Protected Areas and Tourism, he said, about 4.6 million tourists were recorded for Sarawak in 2016. Out of this, 12.4% visited the national parks and nature reserves and generated direct revenue of about RM5.7 million.

"There is a need, therefore, to diversify financing for protected areas to ensure effective management of these protected areas. This could be sourced from market-based sources which include international tourism for these protected areas", he added.

A better rebranding and promotion of Sarawak's national parks, strategic marketing and opening of new parks is needed to attract more visitors and to boost revenue for these protected areas, he said.



Datuk Amar Haji Awang Tengah (2nd right) receiving a memento from UNDP representative in conjunction with the forum •



Datuk Amar Haji Awang Tengah (2nd right) presenting a momento to Dr Azmawani (left) while Tuan Haji Hashim (right) looks on •

Promoting Business Excellence

Today's dynamic business environments warrant all sectors to adopt business excellence culture and best practices. In consonant with this, the Malaysia Business Excellence Framework (MBEF) was initiated to ensure good governance and excellence in systems and processes.

In Sarawak, CEO Talks were jointly organised by the Malaysia Productivity Corporation (MPC) and STIDC to promote business excellence. The talks augured well with the government's aspiration to inculcate business excellence culture to deliver best services to the people.

The Fourth Series of CEO Talk was held in Kuching, Sarawak on 8 December 2017 with 150 participants consisting of CEOs

and heads of government departments. It featured a topic on Leadership for Business Excellence: Issues and Challenges by Associate Professor Dr Azmawani Abdul Rahman, Deputy Director of Research, Universiti Putra Malaysia (UPM).

In his address, Datuk Amar Haji Awang Tengah bin Ali Hasan, Deputy Chief Minister of Sarawak, Minister of Industrial and Entrepreneur Development, Second Minister of Urban Development & Natural Resources, commended STIDC for winning various awards in 2016. These included the 5-Star Rating (Excellence Award) for its financial management based on accountability index by the National Audit Department, Productivity Champion Award by MPC, 4-Star Rating in Innovative and Creative Circle and Silver

Award by TIMEPIECE II in the Excellence Team Convention for Sabah and Sarawak Region, Gold Medal by D'Count10 and POTOXYLON Group in Team Excellence Convention for Sabah and Sarawak Region, 3-Star Rating and Top 5 QE Group in public sector by POTOXYLON Group and 2-Star Rating by D'Count10 Group in Team Excellence Convention National Level, and the Certificate of Appreciation by MPC for being the moderator for LEAN Convention.

"The state government hoped to see many more local organisations excel in their respective fields in order to compete in the national and international arenas. With commitment and dedication, we are confident that this aspiration is achievable" he said.



Datuk Amar Haji Awang Tengah signing the UCTS visitors' book while Datu Haji Sarudu (3rd right) and Tuan Haji Hashim (right) and other VIPs look on

Bachelor of Technology in Wood Processing Launched

The launching of Bachelor of Technology in Wood Processing (Honours) by the University College of Technology Sarawak (UCTS) on 20 November 2017 marked a new milestone in bringing the wood-based industry of Sarawak to new height. The launching was performed by Datuk Amar Haji Awang Tengah bin Ali Hasan, Deputy Chief Minister of Sarawak, Minister of Industrial and Entrepreneur Development, Second Minister of Urban Development & Natural Resources.

Focusing on wood products processing, the four-year programme is a joint initiative of UCTS and STIDC.

UCTS vice chancellor, Professor Datuk Dr Abdul Hakim Juri said, the programme aims to develop skilled manpower to meet the needs of the industry and to create

new business entrepreneurs. The first intake is slated for February 2018.

According to him, the programme is timely because there are many big timber companies in Sarawak. The programme is poised to produce qualified and technologically competent graduates to leverage the development of downstream wood-based industries in Sarawak.

"Through this initiative, we hope to develop capability and capacity in this sector and work closely with timber players to ensure the industry continue to grow and contribute to economic development of Sarawak," he added.

The wood-based sector plays important role in the overall development of Sibul Division, Sarawak. It is, therefore, timely to develop this facility in Sibul to forge collaboration

between UCTS, STIDC, STA and other agencies. The collaboration could help to produce high value-added products using raw materials from planted forests as well as to transform the wood-based sector.

The Centre of Excellence in Wood Engineered Products (CeWEP) was launched simultaneously.

Also present were STIDC general manager, Datu Haji Sarudu Haji Hoklai and his deputy, Tuan Haji Hashim Haji Bojet as well as STA permanent council member, Temenggong Dato Vincent Lau.



CeWEP To Meet National and International Standards

Centre of Excellence in Wood Engineered Products (CeWEP) at University College Technology Sarawak (UCTS) will focus on R&D in wood engineering particularly planted tree species. The initiative is timely in meeting the national and international standards.

CeWEP is poised to contribute to the advancement of the wood-based and construction industries in Sarawak through wood engineering. It also promotes collaboration between the University, government agencies especially Yayasan Sarawak and STIDC and other stakeholders.

Datuk Amar Haji Awang Tengah bin Ali Hasan, Deputy Chief Minister of Sarawak, Minister of Industrial and Entrepreneur Development, Second Minister of Urban



Development & Natural Resources, said the presence of qualified and skilled manpower is imperative to accelerate the development of our wood-based downstream industries.

"The efforts made by UCTS in introducing the Bachelor Degree in Wood Product

Processing and the establishment of the Centre of Excellence for Wood Engineered Products warrant undivided support from all stakeholders. I would like to encourage all the timber industry players to co-operate with the government to ensure that our timber industry continue to be the mainstay of our economy," he said.



Datuk Amar Haji Awang Tengah (5th left) and other VIPs at the launching ceremony of CeWEP •



Datu Haji Sarudu (2nd left) receiving a memento from a representative of PETRONAS Dagangan Berhad, while Datuk Amar Haji Awang Tengah (3rd left) and Tuan Haji Hashim Haji Bojet (left) look on

Bitumen Business Collaboration Between PETRONAS Dagangan Berhad and PUSAKA Capital Signed

The signing of Bitumen Business Collaboration between PETRONAS Dagangan Berhad and PUSAKA Capital Sendirian Berhad marked a new milestone in the business endeavour of both parties.

PUSAKA Capital, a special-purposed vehicle (SPV) and an investment arm of STIDC was launched in October 2014, to propel the development of Tanjung Manis by initiating and developing industrial and economic activities. This will help

to spur the overall industrial growth of the central region under the Sarawak Corridor of Renewable Energy (SCORE).

This initiative will pave the way for PUSAKA Capital to be directly involved in bitumen business by trading and distributing bitumen throughout the state. It also manifested PETRONAS' confidence in the local company to undertake its bitumen business in Sarawak.

The state government hopes to see more local participation in PETRONAS' business in Sarawak. It is hoped that the bitumen storage facilities in Tanjung Manis would ensure continuous supply of bitumen in Sarawak to cater for the road construction projects including the Pan Borneo highway, the coastal road, the second trunk and rural roads.

There is high demand for bitumen in the state because only 56% of the existing 33,000 km road connectivity in Sarawak is paved. Because of this, the government is pursuing for road connectivity throughout the state particularly in the rural areas under the rural transformation programme.



Equipping Furniture Vendors To Compete In Open Market

STIDC plays pivotal role in developing skilled workforce to meet the needs of the wood-based industries in Sarawak including the furniture sector through trainings and courses.

Parallel with this, the Creative Finishing Course was jointly organised by the Wood Industry Skills Development Centre (WISDEC) and STIDC on 27-30 November 2017 at the STIDC Furniture Industrial Complex, Kota Samarahan.

The course covered the introduction to creative finishing, introduction to application and techniques, safety and creative finishing application, preparation of creative finishing materials, handling of finishing tools as well as mixing, sampling and spraying techniques.

The course aimed to equip the participants with the latest finishing technology to enable them to produce value added products. It was also part of STIDC's ongoing programmes to develop and help its furniture vendors to penetrate and compete in the open market.



WISDEC and STIDC officials (sitting) posing with the course participants •



The exchange of MoU between Datuk Sam (3rd left) and Datu Haji Sarudu (3rd right). Also seen is STIDC Deputy General Manager, Tuan Haji Hashim Haji Bojet (2nd right)

MoU on Handling of Removal of Timber and Timber Products at ICQS Signed

A Memorandum of Understanding (MoU) on the handling of removal of timber and timber products at Immigration Customs Quarantine Security Checkpoint (ICQS), Merapok/Sindumin was signed by the Chief Conservator of Forests of Sabah, Datuk Sam Mannan and the General Manager of STIDC, Datu Haji Sarudu Haji Hoklai on 23 November 2017. The joint initiative was one of the approved Key Focus Activities (KFA) of Sarawak.

The MoU aimed to:

- (i) standardise the inspection process of timber and timber products crossing the Sabah-Sarawak border at the ICQS, Merapok-Sindumin and vice-versa;
- (ii) strengthen the monitoring, control and enforcement of trade of timber and timber products passing through the ICQS;
- (iii) strengthen the collection and recording of import and export of timber and timber products; and
- (iv) promote good working relationship between the Sabah Forestry Department, STIDC and other enforcement agencies at the ICQS.

Guidelines for Removal of Timber and Timber Products at the ICQS, Merapok-Sindumin were developed in tandem with the MoU, for use by both agencies.

The initiative is poised to enhance documentations on removal of timber and timber products to facilitate timber tracking and Chain of Custody to ensure legality.



OSH Is An Integral Part of Our Lives



Mr. Sadiyuk (front row - 2nd right) posing with STA and STIDC officials as well as the participants •

Occupational Safety and Healthy (OSH) is an integral part of our lives. It warrants serious attention by all parties including the government, employers and employees. Occupational accidents and disasters particularly those that caused fatality pose adverse impacts to the affected parties. For employers, fatal accidents result in loss of talents and skills which affect productivity and tarnish reputation. For employees, fatal accidents cause loss of loved ones and sources of income.

Mr. Sadiyuk Henry Rigit, Head of Enforcement Section of Department of Occupational Safety and Health (DOSH) disclosed that DOSH recorded 114 OSH cases for the period of January-October last year in the wood-based sector in Sarawak with eight fatalities, eight permanent disabilities, 94 non-permanent disabilities and four dangerous occurrences. Consistent efforts by DOSH and STIDC

in promoting OSH has brought the OSH cases down to 73 for the period of January-October this year, with two fatality, two permanent disability and 69 non-permanent disabilities.

Recognising the importance of OSH, STIDC in collaboration with DOSH and Sarawak Timber Association (STA) had organised the OSH Campaign on 25-26 October 2017 at Kastima Logging Sendirian Berhad, Bintulu.

The campaign was part of the ongoing initiatives to create a culture of OSH at workplaces. It focused on ground inspection to assess safety practices in the forestry sector including risks associated with driving along logging roads and engineering activities as well as biological and psychological hazards.

Mr. Sadiyuk highlighted various topics including Occupational Safety and Health

Act 1994 (OSHA); Hazard Identification, Risk Assessment and Risk Control (HIRARC); Occupational Safety and Health Committee at Workplaces; Notification of Accident, Dangerous Occurrence, Occupational Poisoning and Occupational Disease Regulation 2004 (NADOPOD) and Use and Standard of Exposure of Chemicals Hazardous to Health (USECHH Regulation). He was assisted by Mr. Andy Hong Boon Jin.

Through this initiative, it is hoped that there will be local wood-based companies nominated in future and won the OSH Excellence Awards for greater customers' confidence and acceptance as well as to create benchmark for wood-based sector in Sarawak.

The campaign was participated by camp managers, supervisors, foremen, scalers, surveyors, mechanics, fellers and drivers.



The Hummer



BML V2



STIDC Combined ICCs

STIDC Participated in State Level ICC Convention

STIDC is committed to rendering quality services for clients' satisfaction. This is in tandem with the national long-term development programme (TN50) to make Malaysia the top 20 country in the world by 2050. TN50, among others, aims to elicit innovative and creative

civil servants by adopting bottom-up approach to create a sense of belonging and participation among the people.

STIDC participates in the Innovative and Creative Circle (ICC) since 2011. On 18-20 October 2017, four ICCs namely Macrophylla, The Hummer, Agathis and BML V2 represented the Corporation in the State Civil Service ICC Convention in Miri, Sarawak.

Both Macrophylla and The Hummer won the 4-Star Award. Agathis and BML V2, on the other hand, won the 3-Star and 2-Star Award respectively.

STIDC also emerged champion in the Chief Minister's Award 2017 under the category of statutory bodies.



BML V2



Agathis



Macrophylla



Datu Haji Sarudu (centre) and STIDC staff posing after the award presentation ceremony in conjunction with the Sarawak State Civil Service Day on 13 December 2017 •

2017 market performance

for January to September

Export Value of Logs & Timber Products

Timber and timber products contributed RM4.6 billion to Sarawak's income from January to September 2017 compared with RM4.4 billion during the corresponding period last year. This represented a decrease of 1.6% due to weaker export performance of various commodities like logs (15%), veneer (11%), laminated board/flooring (7%), moulding (3%), dowel (45%), blockboard (12%), particle board (4%) and woodchips (26%).

Income from other commodities, however, increased with sawn-timber (8%), plywood (15%) and fibreboard (10%).

Plywood, sawn-timber and logs remained the top three export items and accounted for 53% (1.3 million m³), 13% (382,000 m³) and 20% (1.7 million m³) respectively. **(Table 1)**



Logs

The first nine months of 2017 saw a decrease in export volume of logs by 8% to 1.7 million m³ from 1.9 million m³ and a decrease by 15% in value to RM936 million from RM1.1 billion during the same period last year.

Export volume of logs to Indonesia grew by 38% to 861,000 m³ although it remained as the top consumer. India, however, cut logs importation by 32% to 664,000 m³ and Taiwan decreased logs importation by 40% to 80,000 m³.

These countries constituted 89% of the overall export volume and 89% of the overall export value of logs during the period.

The average FOB unit value of logs decreased by 8% from RM586 to RM537 from January to September 2017 compared to the similar period last year. **(Table 2)**

Sawn-timber

The first nine months of 2017 saw Sarawak's export volume of sawn-timber rose by 0.26% to 382,000 m³ from 381,000 m³. The export value also increased by 8% to RM595 million from RM553 million compared to the similar period in 2017.

The Philippines maintained its position as the number one buyer of sawn-timber and increased its consumption by 3% to 132,000 m³. Other major importers of sawn-timber were the Middle East at 83,000 m³ or dropped by 5% and Thailand at 67,000 m³ which marked an increase of 15%.

These countries constituted 74% of the total export volume of sawn-timber and contributed 74% to the total export value of logs.

The average FOB unit value of sawn-timber increased by 7% from RM1,452 to RM1,557 for January to September 2017 compared to the same period last year. **(Table 3)**



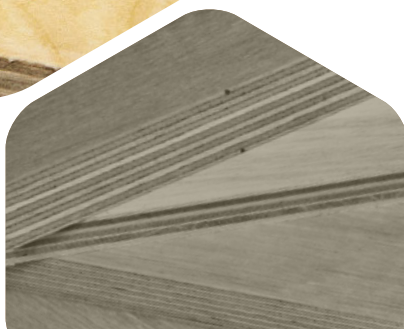
Plywood

The export volume of Sarawak's plywood grew by 6% at 1.3 million m³ from January to September 2017 compared to 1.2 million m³ during the corresponding period in 2016. Plywood accounted for RM2.5 billion or 52% of the overall revenue earned from the export of logs and timber products.

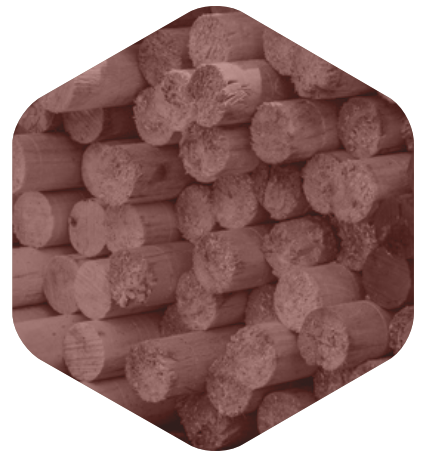
Japan remained the number one importer of the State's plywood with the purchase of 791,000 m³ or 64% of the export volume at RM1.6 billion. This was followed by Korea with an increase in export volume by 15% and The Middle East 11% respectively.

These countries contributed 84% to the total export volume and value of plywood for the first nine months of 2017.

The average FOB unit value of plywood increased by 9% from RM1,725 to RM1,872 in 2017 compared to the similar period in 2016. **(Table 4)**



Other Timber products



Other timber products included veneer, dowels, mouldings, particle board, fibreboard, block board, laminated board/flooring, woodchip and others as mentioned in Table 1. These products contributed RM618 million and 14% of the overall export value of logs and timber products for the first nine months of 2017.

The volume of veneer decreased by 13%, followed by laminated board/flooring (-13%), dowel (-43%), block board (-20%), particle board (-15%) and woodchip (-27%).

The volume of moulding and fibreboard, however, increased by 0.07% and 7% respectively during the first nine months of 2017 compared to the same period last year. **(Table 5, 6, 7, 8, 9 & 10)**

Outlook

A hefty increase in timber premium and a drastic cut in logs export quota have dampened the earnings of Sarawak timber export.

The policy changes, effective 1 July, saw the Sarawak government raising the timber premium by more than 6,000% to RM50 per cu m from 80 cent per cu m for all species of logs from hill forests and logs of hill species from agro-conversion areas.

The negative impact of the policy changes was reflected in the weak quarterly results of Sarawak's listed timber entities.



trade statistics SARAWAK

TABLE 1
EXPORT SUMMARY OF TIMBER AND TIMBER PRODUCTS FROM SARAWAK

PRODUCTS	2017 ^P January - September			2016 ^P January - September			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
LOG	1,741,424	935,651	20.28	1,883,926	1,104,487	25.05	(7.56)	(15.29)
SAWNTIMBER	381,958	594,897	12.89	380,961	553,269	12.55	0.26	7.52
PLYWOOD	1,317,240	2,466,366	53.45	1,240,523	2,139,934	48.54	6.18	15.25
VENEER	90,303	134,901	2.92	103,998	150,908	3.42	(13.17)	(10.61)
LAMINATED BOARD / FLOORING	6,419	24,813	0.54	7,381	26,632	0.60	(13.04)	(6.83)
MOULDING	3,527	8,250	0.18	3,525	8,531	0.19	0.07	(3.29)
DOWELS	172	758	0.02	303	1,374	0.03	(43.01)	(44.83)
FIBREBOARD	131,513	236,418	5.12	122,583	215,761	4.89	7.28	9.57
BLOCKBOARD	1,733	2,216	0.05	2,166	2,526	0.06	(19.98)	(12.27)
PARTICLE BOARD	50,186	33,225	0.72	59,162	34,598	0.78	(15.17)	(3.97)
OTHER PRODUCTS*	78,463	94,851	2.06	59,501	74,844	1.70	31.87	26.73
OTHER PRODUCTS**[Units]	24,434	34,846	0.76	20,538	31,724	0.72	18.97	9.84
WOODCHIP [Tonne]	116,740	47,318	1.03	159,755	63,763	1.45	(26.93)	(25.79)
TOTAL (m³) (RM)	3,802,939	4,614,510	100	3,864,030	4,408,351	100	(1.58)	4.68

***OTHER TIMBER PRODUCTS:**

- Core Plugs
- Chopping Board
- Densified wood
- Door Skin
- Door & door frames
- Finger jointed
- Lamin Board
- Laminated beam
- Laminated post
- Railways sleepers
- Shuttering Board
- Laminated Veneer Lumber (LVL)
- Wooden fences
- Wooden Frames
- Wooden Lattice
- Wooden Stakes
- Wooden pellet

****OTHER TIMBER PRODUCTS:**

- Door & door frames
- Furniture & Furniture Parts

Notes:

- > Fibreboard include MDF and HDF
- > Total of volume (m³) does not includes woodchips (tonne) and other product (units)
- > a = actual data & total does not include application/permit to transport goods within the Federation [Customs Declaration Form No.3 (CDF3)]

EXPORT VALUE (%) OF MAJOR TIMBER & TIMBER PRODUCTS
FROM SARAWAK (RM'000) : 2017 / 2016

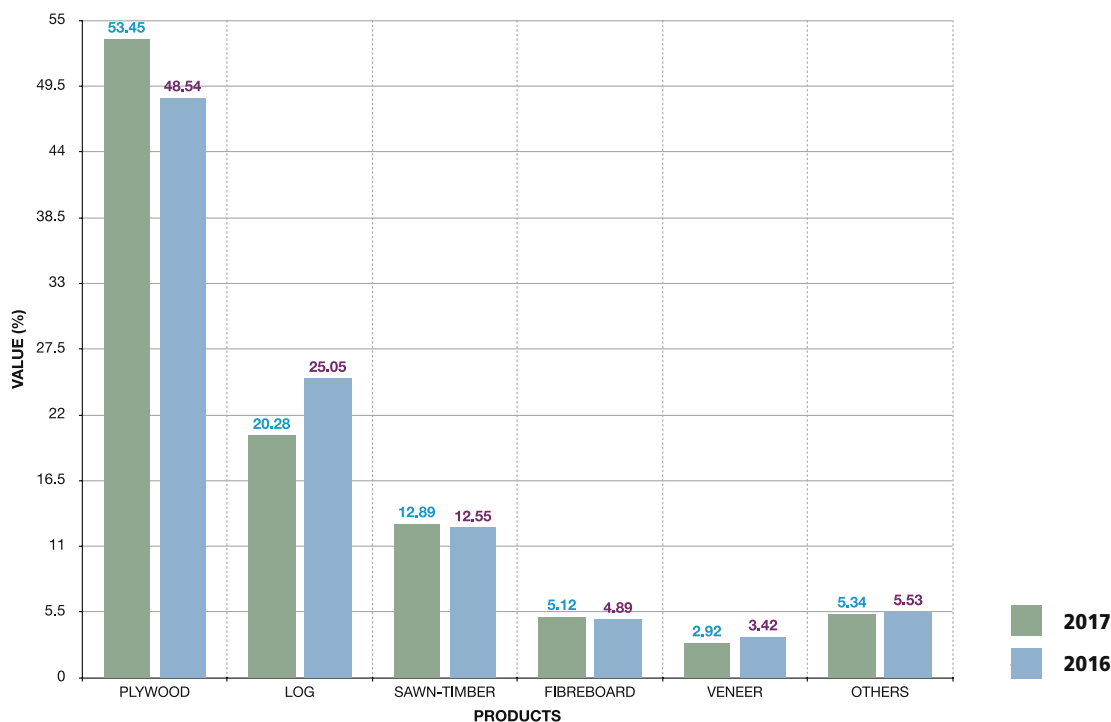


TABLE 2
EXPORT OF LOGS BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - September			2016 ^P January - September			% Change 2017 / 2016	
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
INDONESIA	861,103	150,112	16.04	621,947	120,445	10.91	38.45	24.63
INDIA	663,814	610,567	65.26	968,493	762,092	69.00	(31.46)	(19.88)
TAIWAN	80,455	72,513	7.75	134,033	110,333	9.99	(39.97)	(34.28)
VIETNAM	75,303	53,411	5.71	90,850	56,566	5.12	(17.11)	(5.58)
JAPAN	30,326	28,894	3.09	39,973	34,610	3.13	(24.13)	(16.52)
CHINA	19,922	13,571	1.45	18,199	12,648	1.15	9.47	7.30
KOREA	10,474	6,535	0.70	10,431	7,793	0.71	0.42	(16.14)
UNITED STATES	27	48	0.01	-	-	-	100.00	100.00
TOTAL	1,741,424	935,651	100	1,883,926	1,104,487	100	(7.56)	(15.29)

EXPORT VALUE (%) OF LOGS TO MAJOR DESTINATIONS
(RM'000) : 2017 / 2016

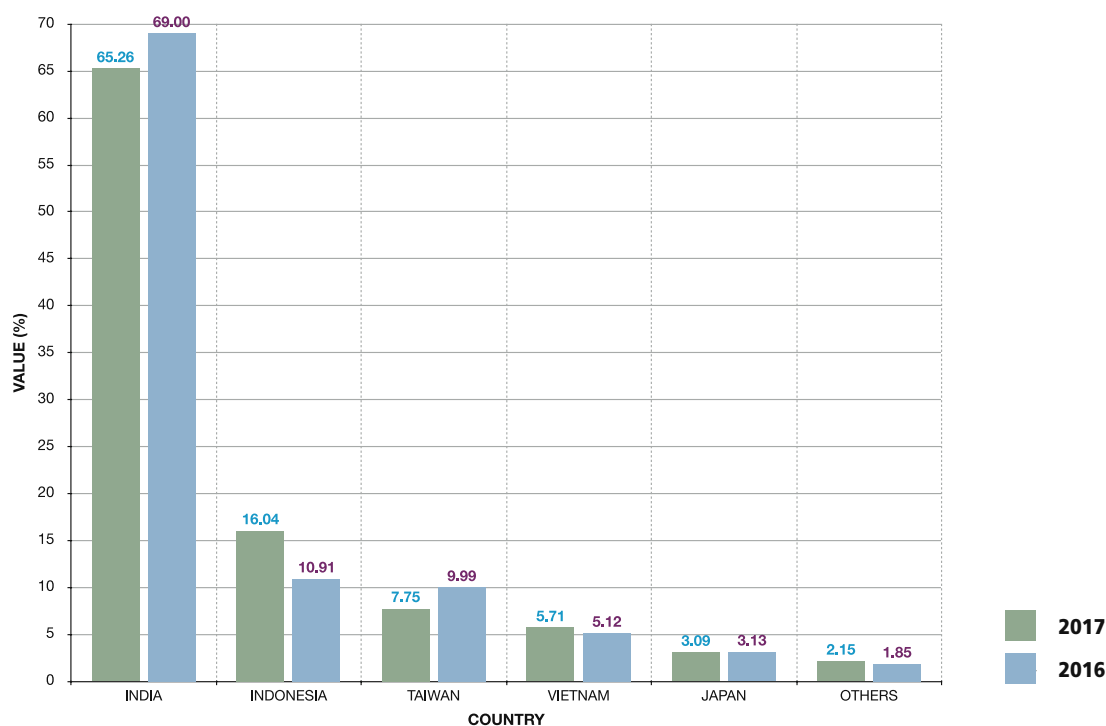


TABLE 3
EXPORT OF SAWN-TIMBER BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - September			2016 ^P January - September			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
PHILIPPINES	132,394	193,930	32.60	128,281	166,101	30.02	3.21	16.75
MIDDLE EAST	83,336	158,606	26.66	87,646	159,796	28.88	(4.92)	(0.74)
THAILAND	66,676	85,072	14.30	58,132	70,005	12.65	14.70	21.52
TAIWAN	37,502	44,527	7.48	38,712	40,103	7.25	(3.12)	11.03
KOREA	15,687	27,354	4.60	20,292	32,510	5.88	(22.69)	(15.86)
JAPAN	13,020	30,204	5.08	14,309	30,400	5.49	(9.01)	(0.64)
CHINA	9,602	12,123	2.04	6,997	8,020	1.45	37.23	51.16
INDIA	6,870	11,972	2.01	1,760	3,291	0.59	290.27	263.78
SRI LANKA	3,860	8,216	1.38	8,706	15,734	2.84	(55.66)	(47.78)
MALDIVES	3,358	8,361	1.41	2,537	5,583	1.01	32.36	49.76
OTHERS*	9,652	14,532	2.44	13,588	21,726	3.93	(28.96)	(33.11)
TOTAL	381,958	594,897	100	380,961	553,269	100	0.26	7.52

***OTHER DESTINATIONS:**

- Australia
- Brunei Darulsalam
- Hong Kong
- Malaysia (Peninsular or Sabah-free zon)
- Mauritius
- Pakistan
- Reunion
- Seychelles
- Singapore
- South Africa
- United States
- Vietnam

EXPORT VALUE (%) OF SAWN-TIMBER TO MAJOR DESTINATIONS
(RM'000) : 2017 / 2016

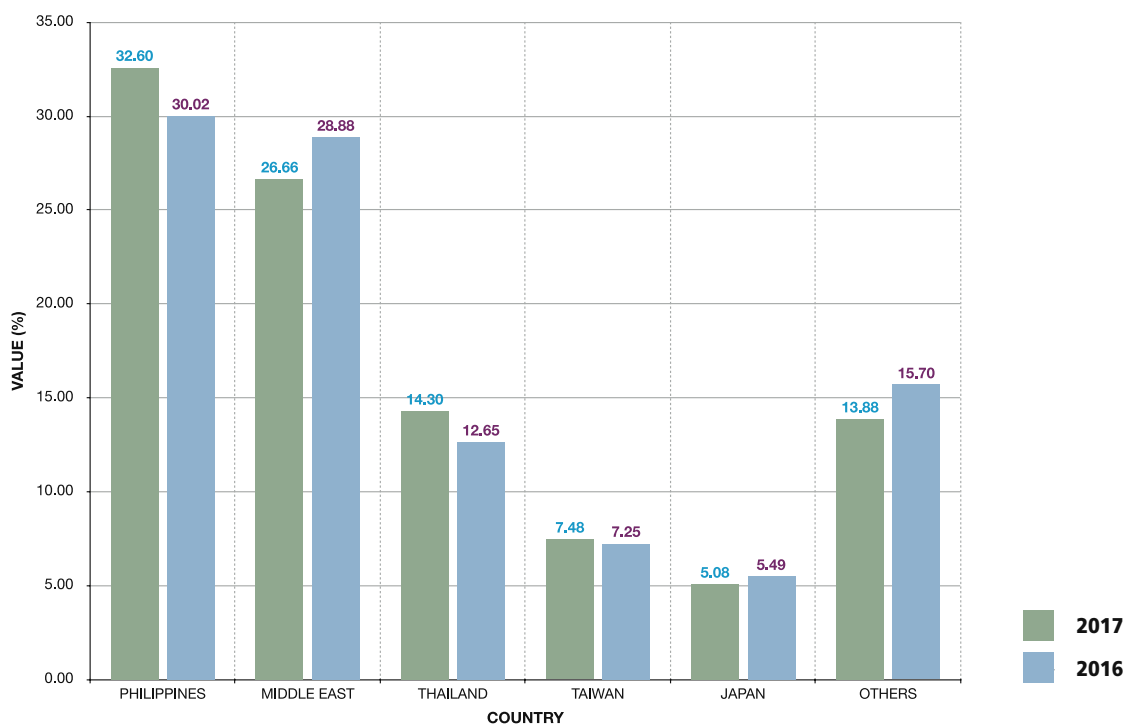


TABLE 4
EXPORT OF PLYWOOD BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - September			2016 ^P January - September			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	791,179	1,580,467	64.08	712,197	1,300,555	60.78	11.09	21.52
KOREA	179,951	291,354	11.81	156,657	239,205	11.18	14.87	21.80
MIDDLE EAST	136,008	208,602	8.46	152,147	215,050	10.05	(10.61)	(3.00)
TAIWAN	99,986	160,715	6.52	101,564	154,923	7.24	(1.55)	3.74
CHINA	20,841	39,318	1.59	18,667	34,570	1.62	11.64	13.73
HONG KONG	19,403	35,879	1.45	22,845	41,110	1.92	(15.06)	(12.72)
UNITED STATES	11,576	22,269	0.90	2,626	5,747	0.27	340.87	287.49
INDIA	11,243	27,347	1.11	7,254	17,543	0.82	54.99	55.89
AUSTRALIA	10,856	26,894	1.09	13,759	32,955	1.54	(21.09)	(18.39)
BRUNEI DARUSSALAM	7,221	11,931	0.48	9,258	15,112	0.71	(22.00)	(21.05)
OTHERS	28,975	61,590	2.50	43,550	83,164	3.89	(33.47)	(25.94)
TOTAL	1,317,240	2,466,366	100	1,240,523	2,139,934	100	6.18	15.25

***OTHER DESTINATIONS:**

- Bangladesh
- Canada
- Comoros
- Djibouti
- Egypt
- EU
- Fiji
- Indonesia
- Malaysia (Peninsular or Sabah-free zon)
- Maldives
- Mexico
- New Zealand
- Northern Mariana Island
- Pakistan
- Philippines
- Seychelles
- Singapore
- Solomon Islands
- Somalia
- South Africa
- Sri Lanka
- Thailand
- Turkey
- Vietnam

EXPORT VALUE (%) OF PLYWOOD TO MAJOR DESTINATIONS

(RM'000) : 2017 / 2016

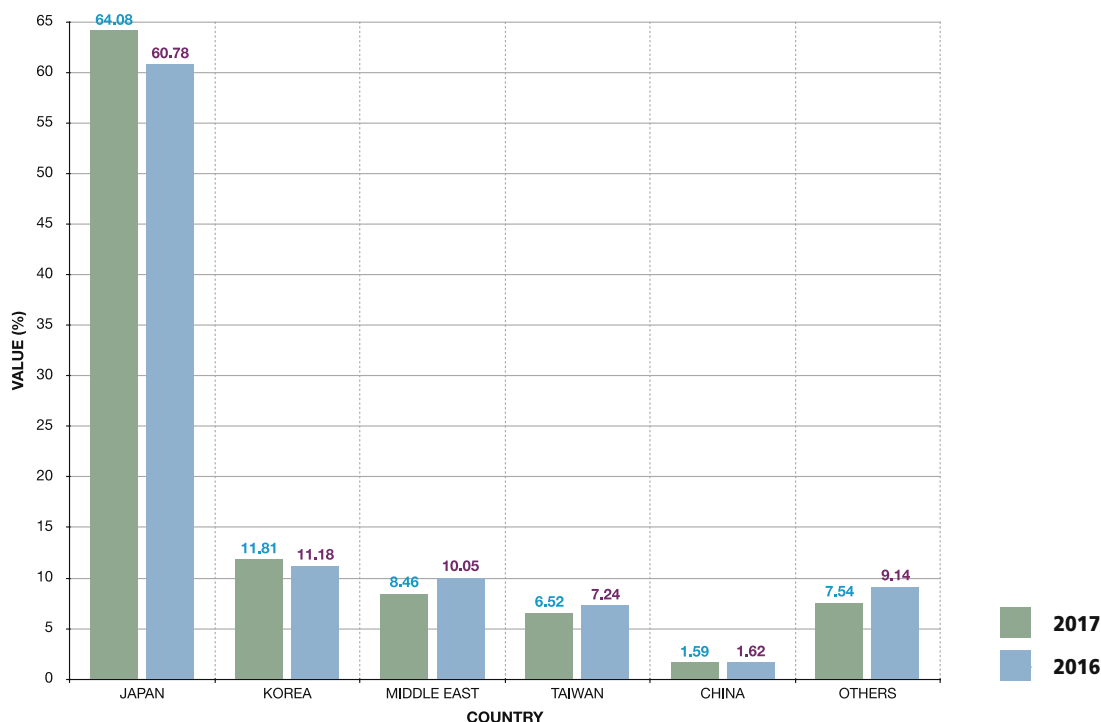


TABLE 5
EXPORT OF VENEER BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - September			2016 ^P January - September			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
KOREA	41,642	67,846	50.29	45,626	70,593	46.78	(8.73)	(3.89)
TAIWAN	38,431	48,569	36.00	49,555	62,599	41.48	(22.45)	(22.41)
CHINA	4,732	6,146	4.56	3,108	3,846	2.55	52.23	59.80
JAPAN	3,002	6,953	5.15	3,937	8,777	5.82	(23.75)	(20.78)
PHILIPPINES	1,235	1,478	1.10	314	639	0.42	292.73	131.30
AUSTRALIA	1,011	3,871	2.87	1,446	4,427	2.93	(30.11)	(12.56)
BRUNEI DARUSSALAM	250	38	0.03	11	27	0.02	2189.87	40.74
TOTAL	90,303	134,901	100	103,998	150,908	100	(13.17)	(10.61)

EXPORT VALUE (%) OF VENEER TO MAJOR DESTINATIONS
(RM'000) : 2017 / 2016

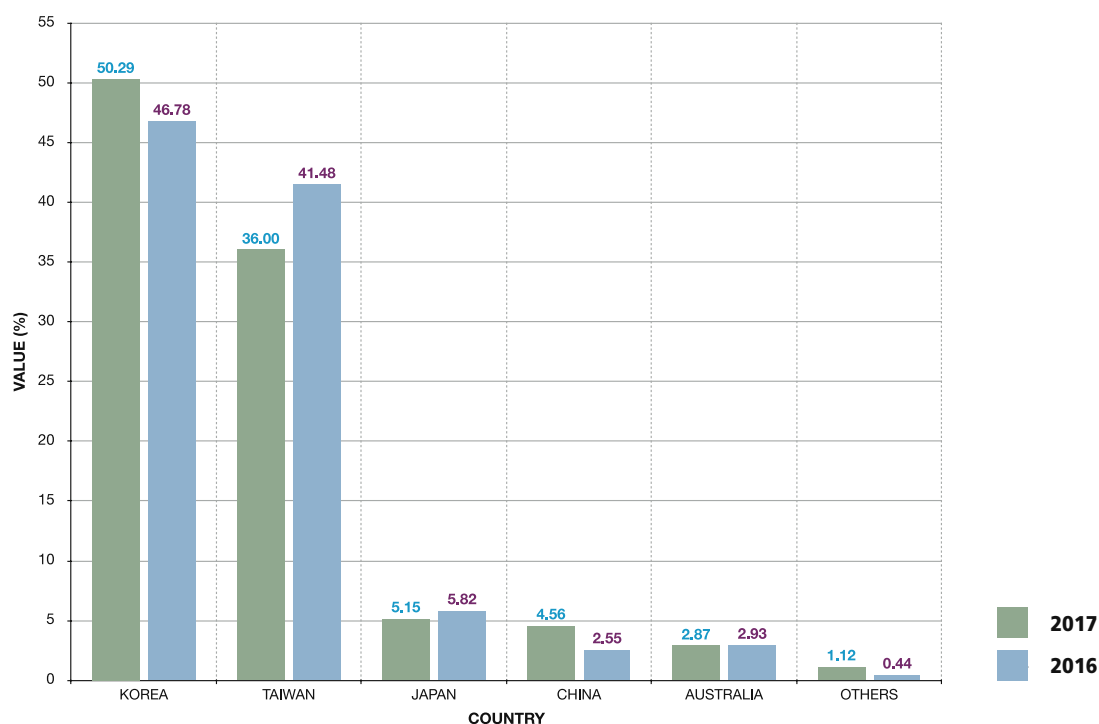


TABLE 6
EXPORT OF LAMINATED BOARD/FLOORING BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - September			2016 ^P January - September			% Change 2017 / 2016	
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
UNITED STATES	2,516	11,458	46.18	3,554	15,867	59.58	(29.21)	(27.79)
VIETNAM	1,964	7,626	30.73	1,557	5,509	20.69	26.15	38.43
TAIWAN	760	2,136	8.61	984	2,291	8.60	(22.79)	(6.77)
INDONESIA	485	1,400	5.64	346	799	3.00	40.00	75.22
KOREA	247	592	2.39	664	1,266	4.75	(62.77)	(53.24)
BRUNEI DARUSSALAM	185	593	2.39	117	463	1.74	57.85	28.08
MYANMAR	111	635	2.56	-	-	-	100.00	100.00
MIDDLE EAST	69	142	0.57	91	226	0.85	(24.10)	(37.17)
SINGAPORE	36	50	0.20	20	37	0.14	73.70	35.14
JAPAN	14	43	0.17	39	158	0.59	(65.22)	(72.78)
OTHERS*	34	138	0.56	9	16	0.06	267.16	762.50
TOTAL	6,419	24,813	100	7,381	26,632	100	(13.04)	(6.83)

***OTHER DESTINATIONS:**

- EU
- Sri Lanka

EXPORT VALUE OF LAMINATED BOARD / FLOORING TO MAJOR DESTINATIONS
(RM'000) : 2017 / 2016

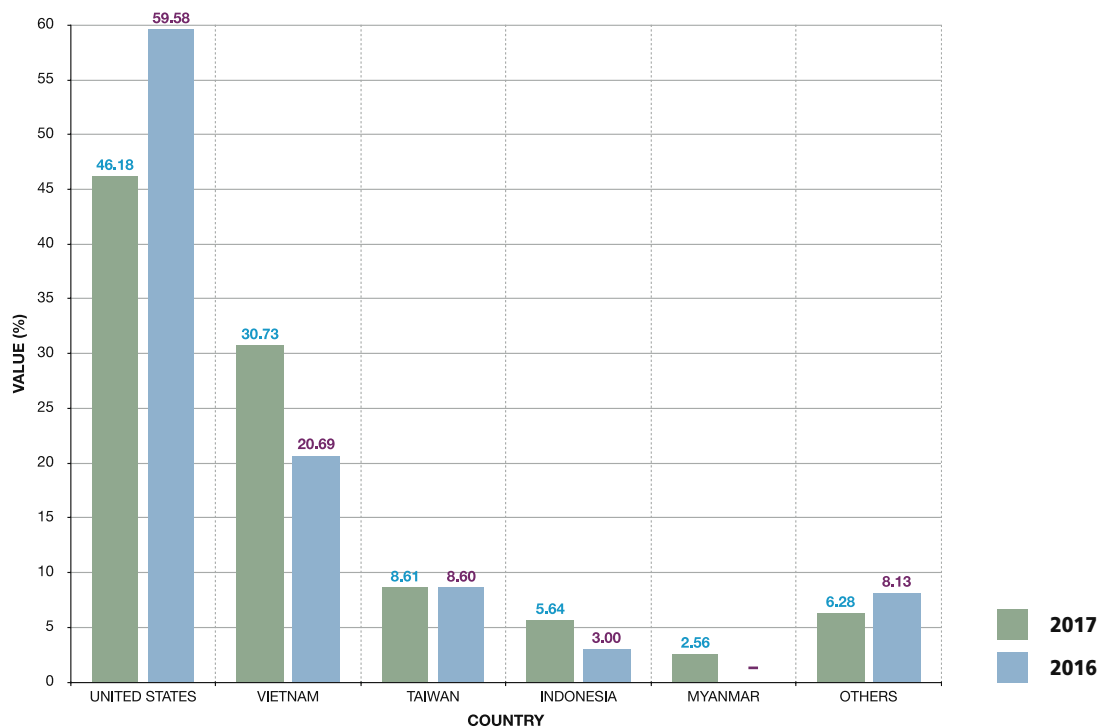


TABLE 7
EXPORT OF MOULDING BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - September			2016 ^P January - September			% Change 2017 / 2016	
	Volume (M ³)	FOB Value (RM'000)	Value %	Volume (M ³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	2,593	6,422	77.84	2,618	6,087	71.35	(0.95)	5.50
CHINA	349	376	4.56	-	-	-	100.00	100.00
KOREA	211	473	5.73	509	1,231	14.43	(58.56)	(61.58)
UNITED STATES	158	314	3.81	122	159	1.86	29.98	97.48
SOUTH AFRICA	86	281	3.41	28	95	1.11	206.18	195.79
AUSTRALIA	65	240	2.91	130	569	6.67	(50.01)	(57.82)
TAIWAN	52	94	1.14	43	208	2.44	22.04	(54.81)
OTHERS*	13	50	0.61	76	182	2.13	(82.82)	(72.53)
TOTAL	3,527	8,250	100	3,525	8,531	100	0.07	(3.29)

***OTHER DESTINATIONS:**

- Brunei Darulsalam
- EU
- Singapore
- Maldives
- Mauritius
- Seychelles

EXPORT VALUE OF MOULDING TO MAJOR DESTINATIONS

(RM'000) : 2017 / 2016

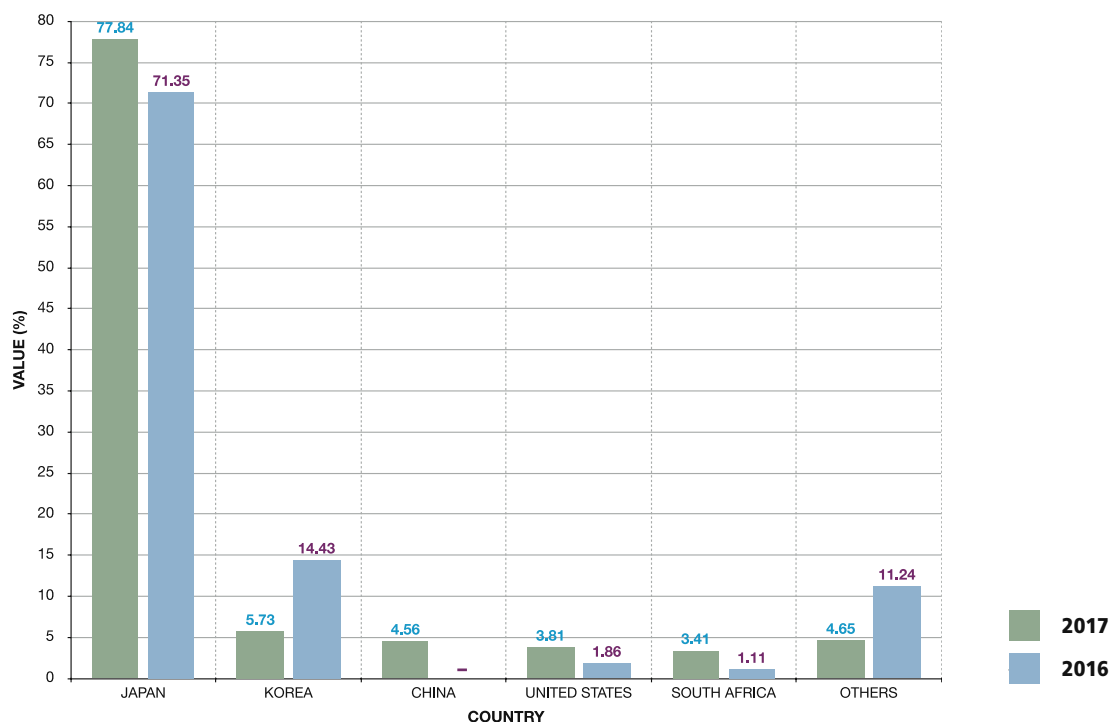


TABLE 8
EXPORT OF DOWEL BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - September			2016 ^P January - September			% Change 2017 / 2016	
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
UNITED STATES	72	357	47.10	97	463	33.70	(26.15)	(22.89)
SOUTH AFRICA	67	256	33.77	89	265	19.29	(24.95)	(3.40)
INDIA	22	58	7.65	18	100	7.28	20.18	(42.00)
EU	9	71	9.37	86	467	33.99	(89.18)	(84.80)
JAPAN	3	16	2.11	13	79	5.75	(78.67)	(79.75)
TOTAL	172	758	100	303	1,374	100	(43.01)	(44.83)

EXPORT VALUE OF DOWEL TO MAJOR DESTINATIONS
(RM'000) : 2017 / 2016

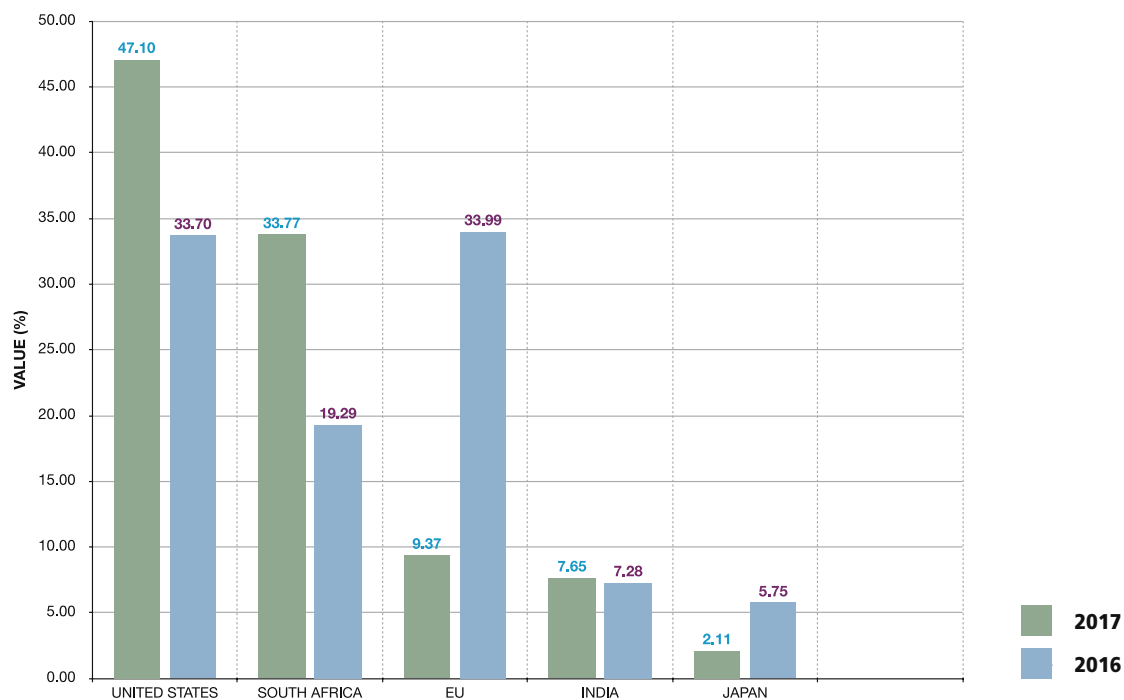


TABLE 9
EXPORT OF FIBREBOARD BY COUNTRY OF DESTINATIONS

DESTINATIONS	2017 ^P January - September			2016 ^P January - September			% Change 2017 / 2016	
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	104,104	190,714	80.67	95,864	174,023	80.66	8.60	9.59
PHILIPPINES	9,435	14,207	6.01	9,137	12,161	5.64	3.26	16.82
INDONESIA	5,566	8,913	3.77	4,686	7,308	3.39	18.78	21.96
VIETNAM	4,653	9,188	3.89	4,858	9,150	4.24	(4.21)	0.42
KOREA	3,977	7,211	3.05	2,644	4,737	2.20	50.42	52.23
TAIWAN	1,679	3,094	1.31	3,239	6,282	2.91	(48.16)	(50.75)
INDIA	1,501	1,626	0.69	1,303	724	0.34	15.14	124.59
OTHERS*	598	1,465	0.62	853	1,376	0.64	(29.89)	6.47
TOTAL	131,513	236,418	100	122,583	215,761	100	7.28	9.57

***OTHER DESTINATIONS:**

- China
- EU
- South Africa

EXPORT VALUE OF FIBREBOARD TO MAJOR DESTINATIONS

(RM'000) : 2017 / 2016

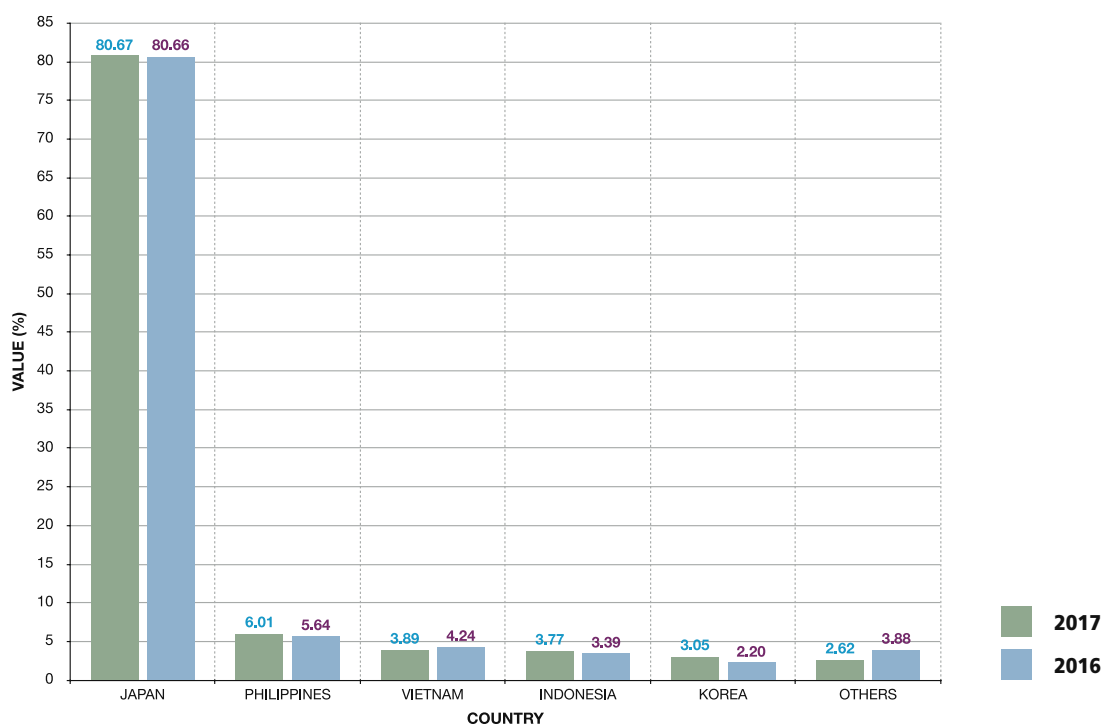


TABLE 10
EXPORT OF PARTICLE BOARD BY COUNTRY OF DESTINATIONS

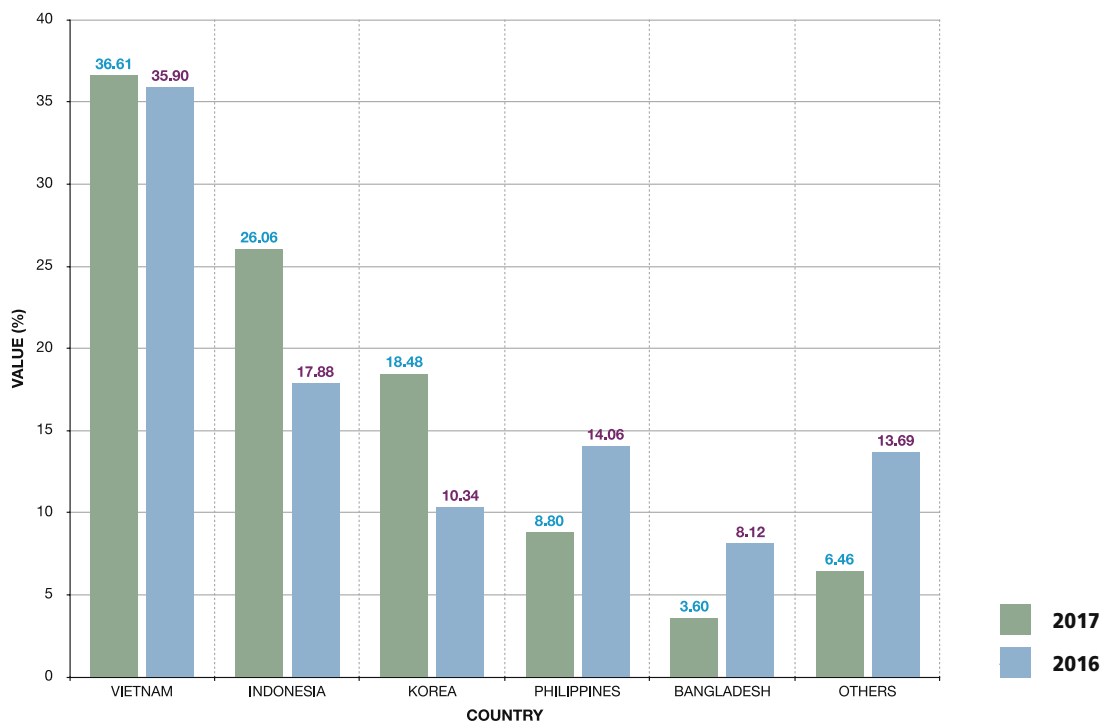
DESTINATIONS	2017 ^P January - September			2016 ^P January - September			% Change 2017 / 2016	
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
VIETNAM	18,432	12,164	36.61	20,612	12,419	35.90	(10.58)	(2.05)
INDONESIA	13,078	8,657	26.06	10,581	6,187	17.88	23.60	39.92
KOREA	8,649	6,140	18.48	5,735	3,578	10.34	50.83	71.60
PHILIPPINES	4,780	2,923	8.80	8,680	4,865	14.06	(44.94)	(39.92)
BANGLADESH	1,955	1,195	3.60	4,938	2,811	8.12	(60.42)	(57.49)
JAPAN	1,436	959	2.89	1,350	799	2.31	6.35	20.03
CHINA	900	598	1.80	610	329	0.95	47.66	81.76
BRUNEI DARUSSALAM	343	206	0.62	492	246	0.71	(30.35)	(16.26)
INDIA	217	141	0.42	5,001	2,700	7.80	(95.66)	(94.78)
SINGAPORE	214	127	0.38	86	41	0.12	149.79	209.76
OTHERS	182	115	0.35	1,077	623	1.80	(83.09)	(81.54)
TOTAL	50,186	33,225	100	59,162	34,598	100	(15.17)	(3.97)

***OTHER DESTINATIONS:**

- Middle East
- Sri Lanka
- Thailand
- New Zealand
- Taiwan

EXPORT VALUE OF PARTICLE BOARD TO MAJOR DESTINATIONS

(RM'000) : 2017 / 2016





RM 25

The Malaysian Grading Rules For Sawn Hardwood Timber (English) (2009 Edition)

RM 25

Commercial Timber Species Of Sarawak (a set of 3)

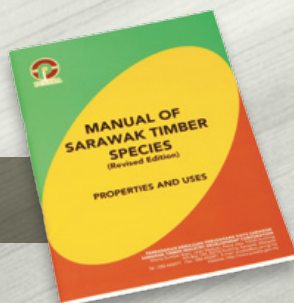


RM 20

Sarawak Timber Industry Directory (2015/2016)

RM 10

Manual Of Sarawak Timber Species (Revised Edition)



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