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### CM FOR RURAL DEVELOPMENT

The state government aspires to develop the rural areas in order to narrow disparity gap between the rural and urban areas

#### EDITORIAL TEAM

ADVISOR Datu Haji Sarudu Haji Hoklai General Manager

**CHIEF EDITOR** Tuan Haji Hashim Haji Bojet Deputy General Manager

EDITOR Sharifah Norolah Binti Wan Ahmad Corporate Affairs Manager

WRITER Norman Botes Noma

MARKET PERFORMANCE / TRADE STATISTICS Ermi Fariza Rambli



#### SARAWAK TIMBER INDUSTRY DEVELOPMENT CORPORATION (STIDC)

Wisma Sumber Alam, Jalan Stadium, Petra Jaya, 93050 Kuching, P.O.Box 194, 93702 Kuching, Sarawak, Malaysia.

Tel: 6082-473000 Fax: 6082-442691 E-mail: stidc@pusaka.gov.my

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y the time you receive this issue, the government had launched the 11<sup>th</sup> Malaysia Plan (11MP). The five-year plan (2016-2020) marks the final lap in realising Vision 2020 which aims to attain an advanced nation

status for Malaysia.

editorial

Among the six strategic thrusts of 11MP are pursuing green growth for sustainability and resilience, strengthening infrastructure to support economic expansion and re-engineering

growth for greater prosperity.

For the next five years, close collaboration, hard work and commitment of all stakeholders are vital in ensuring the success of the government's aspiration

to build an advanced, progressive and inclusive economy by translating innovation to wealth. This is to ensure a decent quality of life for all.

The 11MP is action driven, people centric and far sighted. Its results depend on every citizen. Let us concert our efforts and render our undivided support so that it will give the desired results for mutual benefit. United we stand.

## **CM FOR RURAL DEVELOPMENT**

The state government aspires to develop the rural areas in order to narrow disparity gap between the rural and urban areas



hief Minister of Sarawak, Datuk Patinggi Tan Sri Haji Adenan Bin Haji Satem graced the earthbreaking ceremony of Tanjung Manis Bulkers Sendirian Berhad palm oil bulking facilities in Tanjung Manis on 3<sup>rd</sup> August 2015. In his address, he said the development of palm oil bulking facilities in Tanjung Manis augurs well with the state government's aspiration to develop the rural areas in order to narrow disparity gap between the rural and urban communities. Towards that end, he disclosed that the state government had sought an additional budget of RM500 million for rural development in the previous state assembly sitting. He also reaffirmed his commitment to the negotiation with the federal government and Petroleum Nasional Berhad (PETRONAS) for the state's oil and gas royalty to be increased from 5% to 20% and will not give up until the demand is met. With more revenue from oil and gas royalty he believed that rural development could be expedited.



Chief Minister of Sarawak addressing the crowd

Thus far, he revealed that PETRONAS had agreed to allocate RM2.1 billion worth of contracts to Sarawakian companies in oil and gas industry. Besides, PETRONAS



would also pursue with its Corporate Social Responsibility programmes worth millions of ringgit including the proposal for the establishment of a technical school.

To reduce the gap between the rich and the poor he pledged to eradicate poverty and reduce cost of living for the people of Sarawak particularly the rural communities following the imposition of GST. This could be achieved by increasing welfare assistance for the needy besides reducing electricity tariff and ensuring that Sarawak is toll-free.

The state government had abolished the toll in Sibu and Kuala Baram to ease the burden of the people. Negotiation is ongoing between the state government and concessionaire to abolish Tun Salahuddin bridge toll in Kuching and the Chief Minister was optimistic that the state could be toll-free by the end of the year.

In rural areas where bridges are not available he said the state government had successfully reduced ferry charges through negotiation with ferry operators. Reduction in ferry charges not only benefits the rural folks but also the timber and oil palm industry.

To connect the rural areas to major cities and towns he stated that the federal and state governments had approved the construction of Pan Borneo Highway. The RM27 billion project stretches 1,633km across Sarawak and Sabah. Besides connectivity, the project also promises employment and business opportunities



for the rural people.

 Chief Minister of Sarawak (3<sup>rd</sup> right) signing the plaque of Tanjung Manis Bulkers Sendirian Berhad palm oil bulking facilities "Through these efforts, we hope to position Sarawak on par with the Peninsular Malaysia. We would like Sarawak to have whatever the Peninsular states have and we want Sarawak to be an equal partner as stipulated in The Malaysia Agreement 1963" the Chief Minister said.

He also pledged to combat illegal logging, illegal immigrants and illegal fishing which put the state at the losing end and at risk.

- The development of palm oil bulking facilities in Tanjung Manis augurs well with the state government's aspiration to develop the rural areas
- The state government had sought an additional budget of RM500 million for rural development
- Besides connectivity, the RM27 billion Pan Borneo Highway project stretches 1,633km across Sarawak and Sabah promises employment and business opportunities for the rural people

## **TANJUNG**DEVELOPMENT PLAN RESTRUCTURED



he earth-breaking ceremony for Tanjung Manis Bulkers Sendirian Berhad Palm Oil Bulking Facilities was held at Palm Oil Industrial Cluster (POIC) in Tanjung Manis on 3<sup>rd</sup> August 2015.

Tanjung Manis Bulkers Sendirian Berhad is a joint venture company of PUSAKA Capital and KTS Group of Companies. PUSAKA Capital is a subsidiary and investment arm of STIDC.

With an area of 12.74 hectares, the facilities will be developed by Tanjung Manis Bulkers Sendirian Berhad at POIC. Development of facilities will be divided into three phases.

Phase 1 will see the development of 16 units of storage tank facilities with maximum capacity of 64,000 metric tons. The RM70 million projects will also see control room, workshop cum store, boiler room, water treatment plant, and administrative centre.

The storage facilities are timely to cater for the growing oil palm plantation industry in central region of Sarawak and its hinterland, with expansion plan under Phase 2 and Phase 3.

With investment cost of RM220 million, Phase 2 includes the development of palm kernel crushing plant with a capacity of 500 metric tons per day and palm oil refinery plant with a capacity of 1,200 metric tons per day.

Phase 3 will see the development of oleo chemical plant, phytonutrients plant and related downstream palm oil activities.

PUSAKA Capital and KTS Group of Companies had signed Memorandum of under the 11<sup>th</sup> Malaysia Plan (2016-2020), The Tanjung Manis Development Plan had been restructured in tandem with the aspiration to make Tanjung Manis a prominent economic hub of the central region. New infrastructure is therefore imminent to support the planned industrial development such as Tanjung Manis Administrative Tower, housing projects, shipbuilding industry, furniture industry cluster and roads.

He highlighted that these projects aim to generate economic spin-off for the people of Tanjung Manis and its surrounding area. Through these projects, he hoped to see the local people particularly those in Tanjung Manis secure employments and become businessmen.

The earth-breaking ceremony was graced by the Chief Minister of Sarawak, Datuk Patinggi Tan Sri Haji Adenan Bin Haji Satem. Also present were his wife, Datin Patinggi Dato Hajah Jamilah Haji Anu, state dignitaries, heads of government departments, STIDC management and staff, community leaders and the local people.

#### In tandem with the aspiration to make Tanjung Manis a prominent economic hub of the central region of Sarawak

the development of associated facilities including oil bays, pump house, boiler house, weighbridge, lab, weighbridge Understanding in February 2015 for both parties to carry out feasibility studies on the proposed projects under Phase 2 and

Phase 3.



Datuk Amar Haji Awang Tengah Ali Hassan, Second Minister of Resource Planning and Environment as well as Minister of Public Utilities and Minister of Industrial Development said,



- The storage facilities are timely to cater for the growing oil palm plantation industry in central region of Sarawak and its hinterland
- New infrastructure is imminent to support the planned industrial development in Tanjung Manis
- These projects aim to generate economic spin-off for the people of Tanjung Manis and its surrounding area

## POIC POISED TO BRING |POSITIVE

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N35 Belawai Assemblyman said, the development of POIC in Tanjung Manis is poised to bring positive impact particularly to the economy of the local people

35 Belawai Assemblyman and Assistant Minister in the Chief Minister's Office (Promotion of Technical Education) cum Assistant Minister of Environment, Datu Haji Len Talif Salleh said, the development of Palm Oil Industrial Cluster (POIC) in Tanjung Manis is poised to bring positive impact particularly to the economy of the local people.

Presently, Tanjung Manis Bulkers Sendirian Berhad, a joint venture company of PUSAKA Capital and KTS Group of Companies is developing the first palm oil bulking facilities for the central region of Sarawak in POIC.

Idea to develop the POIC was mooted in 2008. The RM135.7 million project is funded by the federal government under the Ninth Malaysia Plan (2006-2010) and



Tenth Malaysia Plan (2011-2015). The presence of good infrastructure and basic facilities in Tanjung Manis help investors in developing the POIC including storage tank facilities, oil bays, pump house, weighbridge, lab, weighbridge control room, workshop cum store, boiler room, water treatment plant, administrative block and other related downstream palm oil activities.

According to Datu Haji Len, similar facilities are being developed by Kuala Rajang Industrial Synergy Sendirian Berhad near

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Rajang Village to cater for imported palm oil from the neighbouring countries, the Peninsular Malaysia and Sabah.

"Both projects reflect the government's spirit of altruism by putting the people first and providing employment and business opportunities besides basic infrastructure like roads, bridges, water, electricity, airport, etc. Priority is also given to bring investors into Tanjung Manis to accelerate the development of this township and its surrounding areas" Datu Haji Len said.

He added that concerted efforts would be made to intensify development in Tanjung Manis parallel with the government's development agenda with priority on rural areas. This year, additional RM500 million was allocated by the state government for rural development.

"It is hoped that both the federal and



state governments would pursue their development agenda with emphasis on rural areas including Tanjung Manis in order to raise the living standard of the rural communities so that they could be at par with their urban counterparts" Datu Haji Len said.

> Due to rapid pace of development in Tanjung Manis and its surrounding areas, he hoped that the local people would be grateful and continue to give their undivided support to the government so that the planned developments could be implemented smoothly for common good.





- Presently, Tanjung Manis Bulkers Sendirian Berhad is developing the first palm oil bulking facilities for the central region of Sarawak in POIC
- The projects reflect the government's spirit of altruism by putting the people first and providing employment and business opportunities besides basic infrastructure
- It is hoped that both the federal and state governments would pursue their development agenda with emphasis on rural areas including Tanjung Manis

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anjung Manis is one of the five new growth nodes within Sarawak Corridor of Renewable Energy (SCORE) to be developed as a leading port city to facilitate the

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According to Sibu Water Board, the government had explored several options to cater for the projected demand and decided to transfer raw water from Sibu to Tanjung Manis where a potential site

To meet water demand for the overall development of Tanjung Manis including Halal Hub

development of western end of the corridor as well as a Halal Hub. With investors for aquaculture and agriculture activities coming in, the need for raw water, treated water and total water demand for Tanjung Manis will increase drastically. the project comprises three major components such as raw water source development, raw water transfer, and treatment and distribution system

was identified at Sungai Maaw.

Termed as Tanjung Manis Water

Supply (TMWS),

including the necessary investigation, survey, land acquisition, etc.

As part of the strategic implementation of Tanjung Manis Master Plan, TMWS is considered one of the enablers to ensure

 Package 1 River Bank Filtration (RBF) #1 construction in progress



the success of this plan. The project aims to transfer 250 million litres per day (MLD) of raw water extracted using the River Bank Filtration (RBF) system at Sungai Maaw through raw water pumping station or water main to Tanjung Manis to cater for water demand of the Halal Hub as well as 60MLD water treatment plant in Tanjung Manis. Without this project, the water demand in Tanjung Manis could not be met and this would delay the overall development of Tanjung Manis including the Halal Hub.

## ENSURING THE SUCCESS OF TANJUNG MANIS MASTER PLAN

Sibu Water Board disclosed that Phase 1 of TMWS will see the implementation of raw water transfer system to cater for 125MLD raw water pumping capacity, with a 1,600mm diameter pipeline that can cater for 250MLD while the water treatment plant in Tanjung Manis will be implemented to produce 30MLD treated water.

Phase 1 of TMWS is funded by Sarawak Government bond amounting to RM961.614 million. The package includes

Package 3 Elevated pipe construction near

Tanjung Manis is in progress



• Package 1 River Bank Filtration (RBF) site aerial view (Sg. Maaw, Sibu)

 Package 4 Booster Pumping Station (Sg. Maaw, Sibu) construction is in progress

 Package 6 Water Treatment Plant and High Level Tank (Tanjung Manis) construction is in progress

> raw water intake using RBF, supply and delivery of mild steel polyurethane lined (MSPUL) pipes and fittings as well as joining, laying, testing and commissioning of the 1,600mm ND MSPUL raw water pumping mains. It also includes raw water booster pumping station at Sungai Maaw raw water intake site, construction of twin 1100mm ND MSPUL raw water submarine pumping main crossing major rivers, water treatment plant and associated facilities and high level water tank in Tanjung Manis, raw water storage reservoir and intakes and

booster pumping station in Tanjung Manis, distribution pipelines in Tanjung Manis and miscellaneous work (project survey, investigation, design, supervision, land acquisition, existing services relocation and others.

7 Raw Water Storage Reservoir

anis) construction is in progress

Commenced in November 2013, Sibu Water Board said that TMWS project is targeted to start producing and supplying water by February 2016.

The existing source of treated water supply to Tanjung Manis and its surrounding areas

is from the water treatment plant at Bayong, Sarikei. Currently, around 6 to 7MLD of treated water from this plant is pumped to Sekumang existing high level tank in Tanjung Manis via a trunk main including a submarine main. From Sekumang high level tank the treated water is conveyed via gravity to Tanjung Manis and its surrounding areas. The Bayong water treatment plant also supplies treated water to Sarikei and Bintangor areas. Currently this water supply system is under the purview of Public Works Department, Sarikei.

Once TMWS Phase 1 is completed, the supply from Sarikei to Tanjung Manis will be stopped and Sekumang tank will be fed by the new 30MLD treatment plant.

According to Halal Hub Unit, the investors will start coming to Tanjung Manis Halal Hub and start using raw water in 2016. It is expected that the demand for raw water which includes the amount needed for treated water will exceed 125MLD capacity by 2020. Likewise, treated water demand will exceed 30MLD by 2020. If the projections are correct, the government will have to start planning for TMWS Phase 2 with additional 125MLD of raw water transfer and 30MLD treatment plant to be commissioned by end of 2019.



## SHIPBULDING – FLOURISHING INDUSTRY

## Study conducted by MIGHT showed that shipbuilding and ship repair industry had registered an income of RM7.1 billion in 2013

tudy conducted by the Malaysian Industry-Government Group of High Technology (MIGHT) showed that shipbuilding and ship repair industry had registered an income of RM7.1 billion in 2013. At the same time, the industry had also generated RM1 billion in export value and created 35,000 employment opportunities in 189 companies nationwide.

As for Sarawak, revenue earned by this sector in the same year was RM2.83 billion apart from business and employment opportunities for the locals.

Ships built in Malaysia are exported to the neighbouring countries like Singapore, Indonesia, Myanmar, Thailand, Brunei and the Philippines. 70% of ships built in Sarawak are exported to Singapore, Japan, Australia, the United Arab Emirates, the USA and the UK, with the remainder for local market.

Due to the potential of this industry, the federal government had launched the Strategic Plan 2020 for shipbuilding and ship repair in 2011 as a roadmap to make Malaysia a global player in shipbuilding and ship repair.

According to MIGHT, this industry has great potential in Sarawak particularly in serving the oil and gas sector. In view of this, the state government had designated places like Kuala Baram industrial area in Miri, Rantau Panjang in Sibu and Tanjung Manis for shipbuilding and ship repair activities. Under the 11<sup>th</sup> Malaysia Plan (2016-2020), the state government has approved an allocation of RM79.9 million to develop 61 hectares industrial estate in Sungai Bidut, Sibu and proposed a new area in Paloh for shipbuilding and repair activities. Funds were also requested from the federal government to upgrade Rantau Panjang Industrial Estate Phase 1 and to develop Rantau Panjang Industrial Estate Phase 2. To pave the way for expansion, the federal government was requested to review the tax incentives for shipbuilding and repair activities in Sarawak.

In recognition of the economic significance of this industry, a seminar on shipbuilding and ship repair was held in Sibu, Sarawak on 4<sup>th</sup> August 2015 to enlighten industry





players on the new challenges and latest developments in shipbuilding sector. The seminar provided a venue to find ways to strengthen this sector and to foster good rapport among industry players and government agencies.

The seminar focused on shipbuilding and ship repair in Sibu in view that the industry flourishes and provides many employment and business opportunities there. Presently, there are 63 shipyards in Sarawak with 40 in Sibu, 12 in Miri, five in Kuching and Bintulu respectively and one in Limbang.

STIDC presented a paper on the development of shipbuilding industry in Tanjung Manis which is in support of the state government's policy whereby vessels above 10,000 tons are required to move to Tanjung Manis.

Blessed with natural deep water harbour, Tanjung Manis is an ideal place for shipbuilding and ship repair activities due to its strategic location. Besides good infrastructure like roads and bridges, Tanjung Manis is also well connected by road, air and water. Presently, Tanjung Manis is supported with facilities such as housing, schools, commercial centre, financial institution, health and recreational centre as well as amenities including electricity, water and telecommunication. Due to proper planning, industrial activities are well organised in Tanjung Manis which provides ample room for business expansion.

- Shipbuilding and ship repair industry generated RM2.83 billion for Sarawak in 2013 apart from business and employment opportunities for the locals
- Due to the potential of this industry, the federal government had launched the Strategic Plan 2020 for shipbuilding and ship repair
- Under the 11<sup>th</sup> Malaysia Plan, the state government has approved an allocation of RM79.9 million to develop 61 hectares industrial estate in Sungai Bidut, Sibu and proposed a new area in Paloh for shipbuilding and repair activities



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### TIMBER INDUSTRY FEELS **THE PINCH OF RINGGIT DEPRECIATION**

alaysian ringgit depreciated to its lowest point in 17 years against the US dollar since April this year. On 28<sup>th</sup> September 2015, ringgit closed at 4.4200 versus the greenback amid the declining commodity prices and specific domestic factors.

Business sectors including the woodbased industry in Sarawak are not spared from the impacts of the current depreciation in ringgit. Chairman of Sarawak Timber Association, Datuk Wong Kie Yik said, although traders for timber and timber products earned higher export revenue, at the same time they also incurred higher expenses due to high exchange rate. Despite the current situation, he hoped that the business for timber and timber products would proceed as usual.

Describing the current economic situation as worrying, Sarawak Furniture Industry Association President, Mr. Lai Kim Min said everyone is affected. "We are at disadvantage due to soaring expenses. Today, even products from China which were known for their affordable prices are also becoming more expensive. Apparently, the depreciation in ringgit poses adverse impact on the industry. This is because the industry relies heavily on imported materials and fabric. Our cost of input is high because we pay in US dollars. Hence, whatever we gain in ringgit we also lose in cost of input. Presently, our exports are not growing steadily. This situation poses direct adverse impacts on end-users due

to escalating cost of finished products. The situation also hampers the business because it is becoming more difficult to market the products when consumers' purchasing power becomes weaker. If this situation persists, everyone will suffer in the long run" he said.

Sarawak Bumiputra Furniture Association Chairman, Mr. Bahaman Sulaiman concurred, saying that the current economic situation is very bad and the market is slowing down. "With 6% GST, prices of materials also increase. By the time the products reach end-users, the prices would increase by 12%. Ultimately, endusers stand to lose. Amid this challenging time, industry players and the government alike must strategise and find ways to stabilise the market. It is hoped that the government would create new business and employment opportunities for the people to strengthen purchasing power and to cope with spiraling cost of living" he added.

Green Pellet Sendirian Berhad Director, Dato Ngieng Ping Wei said "although we gain in export revenue due to foreign exchange, at the same time we also incur high cost because we rely on raw materials from other companies. Presently, some of these companies have either shut down or reduced production due to shortage of raw materials. This is because these companies also depend on imported materials like adhesive and spare-parts. Hence, we are paying higher cost due to spiraling prices of imported materials".



STIDC is deeply concerned about this situation and urged industry players to embark on innovation in ensuring that the industry remains resilient. In this challenging time, products and services must be delivered according to market forces because consumers are becoming more cautious in their spending due to weaker purchasing power. It is also important to limit waste and reduce costs and put every cent to good use.

Although the drop in ringgit was upsetting, the central bank was optimistic that it would rebound and reflect its fundamentals once the domestic issues solved and the US raised its interest rates. The central bank added that the impact of ringgit depreciation was manageable and that the diversified nature of the Malaysian economy would help to withstand the risks and challenges from a weakened currency.

#### KAMPUNGKU

## ADILFITF OPEN HOUSE

Promoting good rapport, peace, harmony and unity  Datuk Amar Haji Awang Tengah Ali Hassan (back centre) together with other VIPs at the STIDC Aidilifitri Open House. Also seen are STIDC General Manager, Datu Haji Sarudu Haji Hoklai (standing 3<sup>rd</sup> right) and his deputy, Tuan Haji Hashim Haji Bojet (standing on the left)

mid the hustle and bustle of its daily activities, STIDC does not forget its counterparts either in the private or public sectors. Programmes are in place to maintain cordial relationship with them in ensuring that its roles and functions are carried out smoothly and effectively.

Among the programmes organised was the Hari Raya Aidilfitri open house on 13<sup>th</sup> August 2015 at Wisma Sumber Alam in Kuching, Sarawak.

The open house was a show of appreciation to relevant government agencies, industry

players, contractors and service providers for their continuous support in realising STIDC's objectives. In addition, it also aimed to promote good rapport and encourage peace, harmony and unity.

The auspicious event was graced by Datuk Amar Haji Awang Tengah Ali Hassan, Second Minister of Resource Planning and Environment as well as Minister of Public Utilities and Minister of Industrial Development cum Chairman of STIDC Board of Management. Also present were officials and staff of related government agencies, industry players, contractors, service providers and local media.



- Programmes are in place to maintain cordial relationship with counterparts
- The open house was a show of appreciation to relevant government agencies, industry players, contractors and service providers for their continuous support in realising STIDC's objectives

## GIVING BACK TO COMMUNITY

STIDC together with its subsidiaries contributed financial assistance to NGOs and the needy



• Datuk Amar Haji Awang Tengah Ali Hassan (seated 6th right) together with recepients of the financial assistance at STIDC headquaters

amadan which is the fasting month for Muslims is also a time of giving and sharing. In the spirit of Ramadan, STIDC together with its subsidiaries contributed financial assistance to non-governmental organisations (NGOs) statewide to run their activities.

This year's Ramadan saw 59 charitable organisations received a total of RM266,000 from the chairman of STIDC board of management, The Honourable Datuk Amar Haji Awang Tengah Ali Hassan.

According to him, this annual monetary aid started in 1982. The idea was mooted by Sarawak Head of State and former Chief Minister, His Excellency Tun Pehin Sri Haji Abdul Taib Mahmud.

Datin Hajjah Azerina Mohd Arip who received the donation on behalf of a welfare organisation for Muslim converts (PERKIM) in Sarawak said, "the donation is a good gesture and beneficial in helping the NGOs to organise charitable activities for the needy. It is hoped that STIDC would provide one-off financial assistance to PERKIM to establish a stroke rehabilitation centre or dialysis centre with necessary equipment".

Meanwhile, Reverend John Sim Kim Chai, Secretary of the Anglican Diocese of Kuching and Negara Brunei Darussalam said, " the donation benefited the NGOs financially and socially as it also helped to foster relationship among the different organisations. I hope that STDC will keep the good work".

Finance Manager of Lembaga Kebajikan Anak-Anak Yatim Sarawak, Hajah Siti Hatizah binti Haji Abang Sebit described the donation as helpful in alleviating the burden of the needy. She hoped that STIDC would continue its noble practice for the benefit of the people.

In conjunction with the holy month, STIDC also feted the underprivileged to the breaking-of-fast where cash and gifts in kind were delivered to single mothers, orphans, disabled people and senior citizens.

77-year old widow, Mdm. Siti binti Doll who does not have a family said she was

happy to meet many people during the function. "I hope this event will continue in future as it is meaningful to the society particularly the needy" she added.

Twelve-year old orphan, Ms. Nursyuhadah binti Yohanes expressed her gratitude to STIDC for the opportunity to participate in this event. "I am thankful that I was given this opportunity" she said.

Datuk Amar Haji Awang Tengah urged STIDC and its subsidiaries to strive for continuous improvement and give back to the community as part of their corporate social responsibility. He also advised the recipients to use the donation wisely.

- This year's Ramadan saw 59 charitable organisations received a total of RM266,000 from STIDC and its subsidiaries
- STIDC also feted the underprivileged to the breakingof-fast where cash and gifts in kind were delivered
- STIDC and its subsidiaries were urged to strive for continuous improvement and give back to the community



## INTEGRITY SPEARHEADS EXCELLENCE

To instill a sense of integrity and innovation among the workforce of the agencies and departments under the Ministry of Resource Planning and Environment

6 Integrity Spearheads an Excellent Organisation' was the theme for the Ministry of Resource Planning and Environment's Integrity and Innovation Day 2015. Graced by the Second Minister of Resource Planning and Environment, Datuk Amar Haji Awang Tengah Ali Hassan, the function aimed to instill a sense of integrity and innovation among the

workforce of the agencies and departments under the ministry including STIDC.

Reminding the workforce to uphold integrity in undertaking their daily responsibilities, the minister said it is a core value to ensure success adding that they must be responsive and execute their duties with a sense of urgency. This is in tandem with the state's aspiration to achieve a world class civil service by 2020.

Failing which, he said could delay the state's development and eventually affects the desired outcome.

"Integrity is also the strategic step to achieve the government's vision and mission for an advanced state with high income economy. Hence, we must encourage innovation and creativity among the staff and make it our work culture in order to find the best solutions to problems" he said.

In conjunction with this event, an Inter-Agency Standard Operating Procedure for Performance of Forestry Function in Sarawak and Sarawak Timber Legality Verification was signed by Sarawak Forest Department, Sarawak Forestry Corporation, STIDC and Harwood Timber Sendirian Berhad.

- Integrity is a core value to ensure success
- Integrity is also the strategic step to achieve the government's vision and mission for an advanced state with high income economy

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#### SARAWAK FURNITURE FURNITURE AND HOME AN

This year's event highlighted the unique "Dark Room" which was the first of its kind in Sarawak

arawak Furniture and Home Expo came back for the sixth time in five consecutive years with greater strength and more creativity according to its organising chairman and director of Brown Furniture, Mr. Leo Chiang Kok Sze.

With more than 200 booths erected by 44 participating companies, this year's expo featured not only garden and household

er terms like electrica.

furniture but also other items like electrical appliances, kitchenware, household furnishings and decorative items, home theater and entertainment systems and many more.

Held in conjunction with the national day celebration, Leo said, this year's event highlighted the unique "Dark Room" which was the first of its kind in Sarawak where exhibitors featured their products in dimly-lit rooms.

Extra excitements were added to the expo with side activities like cooking demonstration for adults and children colouring contest.

"It is hoped that the four-day expo would provide a marketplace and opportunities to our customers and exhibitors alike. Customers had the chance to view the trendiest products and bargain the prices. On the other hand, exhibitors came closer to their customers to understand their needs and expand their market" Leo said.

He commended STIDC for its continuous support, participation and sponsorship in making this expo a success. The expo was organised by Sarawak Furniture Industry Association (SFIA) from 29<sup>th</sup> August until 1<sup>st</sup> September 2015 at CityOne Mega Mall in Kuching, Sarawak.



Mr. Leo Chiang Kok Sze (3<sup>rd</sup> left) and Sarawak Furniture Industry Association President, Mr. Lai King Min (2<sup>rd</sup> right) ushering the Assistant Minister of Rural Development, Datuk Haji Julaihi Narawi (3<sup>rd</sup> right) and Assistant Minister of Community Services, Datuk Peter Nansian Ngusie (left) at one of the exhibition booths

## PLANS UNDERWAY TO STRENGTHEN SARAWAK'S FURNITURE INDUSTRY

The state government fully supports SFIA's proposal to establish a furniture industrial park

he national export earnings from wooden furniture accounted for RM6.3 billion in 2014 with only RM40 million or 0.6% of the market share contributed by Sarawak.

Datuk Amar Haji Awang Tengah Ali Hassan, Second Minister of Resource Planning and Environment as well as Minister of Public Utilities and Minister of Industrial Development said plans are underway to strengthen Sarawak's furniture industry until 2030.



Parallel with this he said the state government fully supports Sarawak Furniture Industry Association's (SFIA) proposal to establish a furniture industrial park by providing necessary facilities and infrastructure.



To ensure sustainable supply of raw materials he said, STIDC and Harwood Timber will develop a trading house as a source of timber at affordable prices. Research and Development is also being conducted by STIDC and a local furniture manufacturer to promote Acacia furniture. Industry players were therefore encouraged to tap the potential of Acacia to its fullest.

In view that the local market is small furniture entrepreneurs were also urged to explore the emerging markets particularly the ASEAN countries which have a combined population of 600 million people and have ample rooms for market expansion.

In keeping abreast with the current market trends the minister also advised industry players to participate actively in both local and international promotional activities organised by STIDC and the relevant agencies. He hoped that SFIA would continue to support and work closely with the government to bring this industry to greater height.

"The state government is concerting the efforts to assist SFIA to explore new markets and meet the global markets standard. Through these initiatives we hope to increase our market share. Let us work as a team in ensuring the success of our plans to secure a bigger market share not just in Malaysia but also worldwide" the minister said.

- STIDC and Harwood Timber will develop a trading house as a source of timber at affordable prices
- Furniture entrepreneurs were urged to explore the emerging markets particularly the ASEAN countries
- Industry players were advised to participate actively in both local and international promotional activities

## SFIA REQUESTED GOOD FURNITURE INDUSTRY

**POLICY** Sarawak should focus on the export of value-added products particularly furniture



arawak Furniture Industry Association (SFIA) urged the state government to formulate a good policy for the furniture industry in order to scale new height. Towards that end, SFIA President, Mr. Lai King Min said Sarawak should focus on the export of value-added products particularly furniture to secure a bigger market share and be at par with its Peninsular Malaysia counterparts.

The national export earnings from wooden furniture accounted for RM6.3 billion in 2014. Sarawak continued to lag behind and contributed a mere RM40 million or 0.6% of the market share.

Due to the sluggish momentum, Lai was of the opinion that the state government should encourage investments besides providing incentives and grants to nurture the furniture industry which is still in its infancy.

"Sarawak has small population. Hence, industry players must explore overseas markets instead of relying on local market. To move in pace with global players there is a need to participate in international exhibitions and we hope the government will provide funds to promote made-in-Sarawak furniture abroad and help local players to penetrate export markets" he added.

Presently, furniture entrepreneurs in Sarawak are mostly home-based and scattered. In view of this he said SFIA hopes to acquire industrial land for the establishment of a furniture industrial park to create a robust furniture business community. "SFIA is also exploring the possibility to tap the potential of bamboo which is fast growing and found in abundance in Sarawak as raw materials for furniture manufacturing to cater for both local and export markets" Lai said.

- The national export earnings from wooden furniture accounted for RM6.3 billion in 2014
- Industry players must explore overseas markets instead of relying on local market
- SFIA hopes to acquire industrial land for the establishment of furniture industrial park to create a robust furniture business community

Disbursement of 12% share dividend and 17% profit from the monthly contribution fees for 2014 paid out recently. Besides, members were also given subscription incentive

operasi PUSAKA Sarawak Berhad (KoPUSAKA) is a cooperative and one of the investment arms wholly owned by STIDC. Established in 1998, KoPUSAKA aims to instill a culture of saving to generate good returns in tandem with its vision to be an excellent cooperative in stimulating the economy for the wellbeing of its members.

Parallel with this objective, KoPUSAKA strives to generate revenue through business activities and services such as personal loans, cafeteria operation, rental, and project developments.

## KoPUSAKA PAID DIVIDEND TO ITS MEMBERS

KoPUSAKA chairman and STIDC deputy general manager, Tuan Haji Hashim Haji Bojet said, due to prudent business management, KoPUSAKA continued to earn profit from its business activities. This enabled KoPUSAKA to share the profit with its members including the disbursement of 12% share dividend and 17% profit from monthly contribution fees for 2014 paid out recently. Besides, members were also given subscription incentive.

To propel the business activities, Tuan Haji Hashim said, KoPUSAKA aspires to venture into other fields like tourism, cleaning service as well as training and courses. Presently, KoPUSAKA is also in the process of taking over several lots in Tanjung Manis for housing and industrial projects.



To scale new height, KoPUSAKA will continue to explore new business opportunities in order to optimise profit as part of its corporate social responsibility for the benefit of the members. At the same time, it also aims to expand the business with STIDC subsidiaries on win-win situation in order to be a modal to other cooperatives.



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## OPENED AT MERAPOK

SOUTH CHINA SEA

Sarikei Division

> Sri Aman Division

**MERAPOK** 

To facilitate and regulate trade for timber and timber products between Sabah and Sarawak for win-win benefit

abah and Sarawak are neighbouring states with good business relationship particularly for timber and timber products. Revenue earned by Sarawak in 2014 from the export of timber products to Sabah was RM32.865 million. January-June 2015 preliminary report also shows that Sarawak has registered RM36.666 million in export revenue from timber products to Sabah.

by STIDC General Manager, Datu Haji Sarudu Haji Hoklai on 14<sup>th</sup> August 2015.

Samarahan Division

Kuching Division

This initiative ensures that only timber and timber products from legal sources are allowed to enter Sabah from Sarawak and vice-versa through this ICQS. Besides, it also enables proper recording of export and import of timber and timber products carried out between the two states. Corporation also benefit from this initiative as it helps them in regulating the export and import of timber and timber products particularly across the Sabah-Sarawak border.

Limbang Division

Division

Kapit Division

It is hoped that traders of timber and timber products would continue to abide by the existing rules and regulations to ensure that their business proceed smoothly.



The main export items were sawn-timber, plywood, veneer, block-board, doors and window-frames, rattan, waste wood and sawdust. Other products included off-cut, flooring, MDF and charcoal.

Recognising the importance of Sabah market, STIDC had initiated the Immigration Customs Quarantine Security (ICQS) at Merapok in Lawas Division to facilitate and regulate trade for timber and timber products between the two states for winwin benefit. The ICQS was declared open With this initiative, only those registered with STIDC are allowed to participate in export and import of timber and timber products between Sabah and Sarawak. At the same time, it helps to ensure that only sawn timber supported by Grading Certificate or Exemption from Grading is exported from Sarawak.

Other enforcement agencies such as the Ministry of Resource Planning and Environment, Forest Department of Sarawak as well as Sarawak Forestry

- Revenue earned by Sarawak in 2014 from the export of timber products to Sabah was RM32.865 million
- January-June 2015 preliminary report shows that Sarawak has registered RM36.666 million in export revenue from timber products to Sabah
- This initiative ensures that only timber and timber products from legal sources are allowed to enter Sabah from Sarawak and viceversa through this ICQS

### BRIEFING ON FOREST ORDINANCE 2015

he changes introduced in the Forest Ordinance 2015 (Chapter 71) are in line with the state government's efforts to eradicate illegal logging and to ensure a more effective environmental conservation as well as to streamline forest management.

Sarawak Forest Department (SFD) deputy director, Mr. Said Gapar said the ordinance which was enforced effective 1<sup>st</sup> June 2015, was adapted from the Forest Ordinance Chapter 126 (1958 Edition) with several improvements to ensure that it remained consistent with current development and requirements.

"These improvements are also in line with the interest of all parties involved in the timber sector in the state" he added.

Said who represented SFD director, Haji Sapuan Ahmad was speaking at the Forest Ordinance 2015 (Chapter 71) Briefing (Southern Zone) in Kuching on 18<sup>th</sup> August 2015. To reinforce the commitment to eliminate illegal logging and other malpractices which resulted in the state losing huge amount in terms of revenue and forest assets, he pointed out that the government had decided to enforce the new Forest Ordinance in order to provide for more deterrent penalties for forest offences: strengthen provisions relating to seizure and disposal of illegal timber and any equipment, machinery, vessel or vehicle used in the commission of such offences; to equip enforcement agencies with greater power to investigate offences and to facilitate such investigations; and improve the process for the constitution and protection of forest reserves, protected forests, state land forests and communal forests and to regulate the taking of forest produce from state land or communal forests for domestic use or non-commercial purposes.

Meanwhile, SFD information officer, Mohammad Saiful Amrie Abdullah said the briefing was the first to be held in three zones statewide. "It aims to provide information and understanding to all stakeholders in the state such as state and federal government agencies as well as forest industry parties who are directly or indirectly involved in the implementation and enforcement of the new forest ordinance.

"Around 200 participants from 25 enforcement agencies including the Ministry of Resource Planning and Environment, Sarawak Forestry Corporation, Sarawak Timber Industry Development Corporation, District Offices, Police, Malaysian Anti-Corruption Commission, etc were invited to the briefing organised by SFD in collaboration with the State Attorney General's Office" he explained adding that briefing for the southern zone encompassed those from Kuching, Samarahan, Sri Aman and Betong divisions.

Similar programmes were held in the central and northern zones.

### PROHIBITION ON IMPORTATION **OF ORDINARY** PLYVOOD Pursuant to Registration Circular No 1/2015 dated 30<sup>th</sup> June 2015, STIDC would like to UPLIFTED

notify all companies involved in timber and timber related products registered with STIDC that prohibition on importation of ordinary plywood with a thickness of 6mm and below was uplifted effective 1st July 2015 subject to the following conditions:

not to be exported in its original form; & (I)

(II)it has to be processed as value-added products.

In line with this, the Conditions and Restrictions on Registration with STIDC shall be amended to include the said amendment.

N35 Belawai Assemblyman, Datu Haji Len Talif Salleh (3<sup>rd</sup> left) together with STIDC General Manager, Datu Haji Sarudu Haji Hoklai (3<sup>rd</sup> right) and his deputy, Tuan Haji Hashim Haji Bojet (2<sup>rd</sup> right) posing for the album



## - A LUCRATIVE INDUSTRY

#### Huge business potential in fishing industry

TIDC being the state government's agency entrusted to oversee the overall development of Tanjung Manis New Township plays its pivotal role in encouraging the local populace as well as industry players to support the government's development agenda particularly in this township.



Amid rapid development, social activities like the annual Tanjung Manis Day and Tanjung Manis Fishing Safari have been in STIDC's calendar of events since the launching of the township in 1990. The events, which are part of STIDC's corporate social responsibility aim to encourage the people's participation in the development of the township. This year's fishing safari was held on  $23^{rd} - 24^{th}$ May 2015. Tanjung Manis Member of Parliament, Datuk Hajjah Norah Tun Abdul Rahman graced the function.

Commending STIDC for its tireless efforts in encouraging the locals to participate in the development of the township, Datuk Hajjah Norah said the people's undivided support is necessary so

that the development plans could be implemented smoothly. Besides, they could also keep abreast with the latest updates on economic spin-off such as new employment and business opportunities brought by new developments.

Fishing Safari for instance, was a platform to enlighten the locals on the lucrative fishing industry if it is fully tapped. At the same time it provided information on government's assistance for the industry.

"Although there is huge potential in this industry, it is yet to be fully tapped by our local fishermen partly due to lack of modern fishing technology among them. Let us therefore, concert our efforts to promote this aquatic sport among the people. In future, we could also invite foreign media to cover this event in order to lure international participants. Undoubtedly, this will promote Tanjung Manis and Sarawak to global communities" Datuk Hajjah Norah said.

She elaborated that fishing activity complements other sectors particularly hospitality and tourism industries and ultimately helps to spur the economy. This was evident by the number of anglers from China which reached more than 400 people to participate in fishing safari in Sarawak last year.

In recognition of the economic potential of this activity she proposed that the Federal Ministry of Tourism allocate a budget to leverage this sport to higher level parallel with the government's objective to make Tanjung Manis a preferred destination for marine activities in the region.



- STIDC plays its pivotal role in encouraging the local populace as well as industry players to support the government's development agenda particularly in Tanjung Manis
- Fishing activity complements other sectors particularly hospitality and tourism industries and ultimately helps to spur the economy
- In recognition of the economic potential of this activity Datuk Hajjah Norah proposed that the Federal Ministry of Tourism allocate a budget to leverage this sport to higher level

# EVALUATION OF THE STATE OF THE

TIMBER AND TIMBER PRODUCTS TRADE PERFORMANCE FIRST HALF OF 2015 Export value of timber and timber products for the first half of 2015 dropped by 12% to RM3.2 billion from RM3.7 billion during the same period last year.

The first half of 2015 saw weaker export value for logs (10%), plywood (19%), veneer (3%), laminated board/flooring (12%) moulding (13%) dowel (29%), fibreboard (3%) and particle board (21%) compared to the corresponding period in 2014. Value of sawn-timber and woodchips however grew by 18% and 8% respectively.

Plywood, logs and sawn-timber which contributed RM1.6 billion, RM910 million and RM319 million respectively, constituted 89% of the total export revenue of timber and timber products. **(Table 1)** 



Export volume of logs dipped by 5% from 1.5 million m<sup>3</sup> to 1.4 million m<sup>3</sup> for the first half of 2015. Similarly, the export value also shrank by 10% from RM1.0 billion to RM910 million in comparison with the same period last year.

India being the top consumer of Sarawak's logs accounted for 763,439 m<sup>3</sup> to RM606 million during the first half of 2015. This was followed by Indonesia which registered 307,130 m<sup>3</sup> to RM58 million and Taiwan with 133,593 m<sup>3</sup> to RM106 million. Export volume to India plunged by 20% compared to the similar period last year. Indonesia however, increased its consumption by 47.4% although the volume for Taiwan decreased by 12%.

India, Indonesia and Taiwan contributed 85% of the total export volume and value of logs for the first half of 2015.

The average FOB unit value of logs decreased by 5% from RM678 to RM646 for the first half of 2015 compared to similar period in 2014. **(Table 2)** 



Export volume of sawn-timber for the first half of 2015 slumped by 6% to 284,229 m<sup>3</sup> from 301,081 m<sup>3</sup> although the value increased by 18% to RM319 million from RM270 million during the same period last year.
 The Philippines remained the largest importer of sawn-timber with 26% of the overall volume at 74,255 m<sup>3</sup> and valued at RM54 million followed by Thailand with 22% at 62,319 m<sup>3</sup> to RM69 million and the Middle East with 18% at 51,689 m<sup>3</sup> to RM77 million.

Export volume of sawn-timber to the Philippines decreased by 10% from 82,677 m<sup>3</sup> to 74,255 m<sup>3</sup>, followed by Thailand which decreased by 1.5% from 63,238 m<sup>3</sup> to 62,319 m<sup>3</sup> and the Middle East which decreased by 12% from 58,783 m<sup>3</sup> to 51,689 m<sup>3</sup>.

Export of sawn-timber to the Philippines, Thailand and the Middle East constituted 66% of the total export volume and contributed 62% to the total export value of logs for the first half of 2015.

The average FOB unit value of sawn-timber increased by 25% from RM898 to RM1,123 for the first half of 2015 compared to the same period last year. **(Table 3)** 



Japan maintained its position as the number one consumer of the State's plywood at 533,188 m<sup>3</sup> or 59% of the export volume amounting to RM995 million. Other major plywood consumers were Korea which accounted for 11% to 96,055 m<sup>3</sup> and Taiwan at 10% to 91,704 m<sup>3</sup>.

## PLYWOOD

Export volume of plywood to Japan plunged by 23% from 694,664 m<sup>3</sup> to 533,188 m<sup>3</sup> followed by Korea which fell by 11% from 108,347 m<sup>3</sup> to 96,055 m<sup>3</sup> and Taiwan which tumbled by 23% from 118,655 m<sup>3</sup> to 91,704 m<sup>3</sup>.

Japan, the Middle East and Taiwan constituted 80% of the overall plywood export volume and 81% revenue for the first half of 2015.

The average FOB unit value of plywood increased by 5% from RM1,691 to RM1,776 for the first half of 2015 compared to similar period in 2014. **(Table 4)** 



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## OTHER TIMBER PRODUCTS



Other timber products included veneer, dowels, moulding, particleboard, fibreboard, block board, laminated board, woodchip and others accounted for RM368 million or 13% of the overall export value of timber and timber products for the first half of 2015.

At the same time, export volume of various timber products had also declined including veneer (2.5%), laminated board/ flooring (22%), moulding (13%), dowel (34%), fibreboard (2%), particle board (30%) and woodchips (35%) compared to the corresponding period in 2014. **(Table 5, 6, 7, 8, 9 & 10)** 

## OUTLOOK

The export of logs and timber products had weakened for the first half of 2015 due to slow demand from traditional markets like India, Japan, the Philippines and the Middle East.

In addition, the supply of tropical logs in Sarawak has been tight due to the State government's effort to curb illegal logging.

Nevertheless, the timber industry in Sarawak is optimistic that the demands for timber and timber products would rebound steadily for the coming months.



#### TABLE 1

EXPORT SUMMARY OF TIMBER AND TIMBER PRODUCTS FROM SARAWAK

PRODUCTS	2015 <sup>¢</sup> January - June			Ja	2014 <sup>p</sup> anuary - Jun	% Change 2015 / 2014		
PRODUCTS	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
LOG	1,408,995	910,162	28.38	1,487,863	1,008,181	27.57	(5.30)	(9.72)
SAWNTIMBER	284,229	319,288	9.96	301,081	270,338	7.39	(5.60)	18.11
PLYWOOD	906,063	1,609,482	50.19	1,176,137	1,988,684	54.38	(22.96)	(19.07)
VENEER	77,425	106,943	3.33	79,396	109,902	3.01	(2.48)	(2.69)
LAMINATED BOARD / FLOORING	6,009	16,887	0.53	7,699	19,102	0.52	(21.95)	(11.60)
MOULDING	4,502	11,571	0.36	5,181	13,344	0.36	(13.10)	(13.29)
DOWEL	295	1,028	0.03	445	1,441	0.04	(33.77)	(28.66)
FIBREBOARD	83,180	119,941	3.74	84,758	123,593	3.38	(1.86)	(2.95)
BLOCKBOARD	-	-	-	-	-	-	0.00	0.00
PARTICLE BOARD	43,144	24,802	0.77	61,808	31,503	0.86	(30.20)	(21.27)
OTHER PRODUCTS*	38,249	41,262	1.29	49,200	50,540	1.38	(22.26)	(18.36)
OTHER PRODUCTS**[Units]	9,184	11,110	0.35	6,899	8,246	0.23	33.12	34.73
WOODCHIP [Tonne]	105,600	34,617	1.08	162,661	31,913	0.87	(35.08)	8.47
TOTAL (m³) (RM)	2,852,092	3,207,093	100	3,253,568	3,656,787	100	(12.34)	(12.30)

#### **\*OTHER TIMBER PRODUCTS:**

- Briquette
- Core Plugs
- Densified wood
- Door & door frames
- Finger jointed
- Furniture and furniture partsLaminated beam
- **\*\*OTHER TIMBER PRODUCTS:**
- Furniture

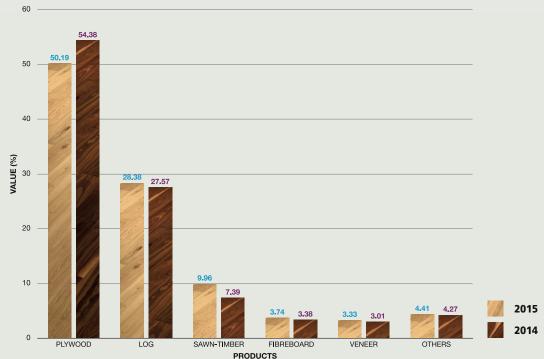
- Laminated post
- Laminated Veneer Lumber (LVL)
- Railways sleepers
- Wooden fences
- Wooden gates
- Wooden pellet
- Wooden pegs & stakes
- Wooden pallet

#### Notes:

- Fibreboard include MDF and HDF
- Total of volume (m<sup>3</sup>) does not includes woodchips (tonne) and other product (units)
- a = actual data & total does not include application/permit to transport goods within the Federation [Customs Decleration Form No.3 (CDF3)]
- p = preliminary data & total does not include application/permit to transport goods within the Federation [Customs Decleration Form No.3 (CDF3)]

#### **EXPORT VALUE (%) OF MAJOR TIMBER & TIMBER PRODUCTS**

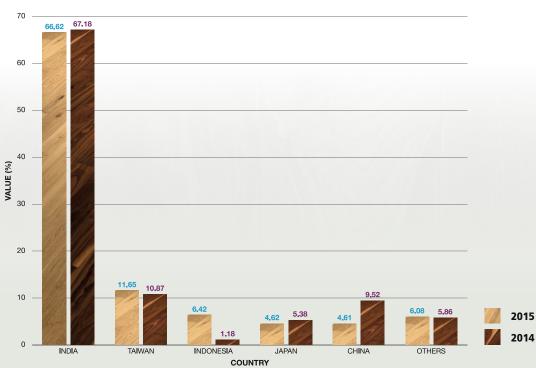
FROM SARAWAK (RM'000) : 2015 / 2014



#### TABLE 2EXPORT OF LOGS BY COUNTRY OF DESTINATIONS

DESTINATIONS	2015 <sup>¢</sup> January - June			Ja	2014 <sup>p</sup> anuary - Jun	% Change 2015 / 2014		
DESTINATIONS	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
INDIA	763,439	606,332	66.62	950,997	677,321	67.18	(19.72)	(10.48)
INDONESIA	307,130	58,397	6.42	53,511	11,910	1.18	473.95	390.32
TAIWAN	133,593	106,047	11.65	151,868	109,621	10.87	(12.03)	(3.26)
VIETNAM	64,190	36,527	4.01	82,099	40,287	4.00	(21.81)	(9.33)
CHINA	61,221	42,002	4.61	151,017	95,963	9.52	(59.46)	(56.23)
JAPAN	53,638	42,068	4.62	68,658	54,284	5.38	(21.88)	(22.50)
KOREA	25,785	18,789	2.06	18,972	12,143	1.20	35.91	54.73
THAILAND	-	-	-	10,571	6,339	0.63	(100.00)	(100.00)
PAKISTAN	-	-	-	169	313	0.03	(100.00)	(100.00)
TOTAL	1,408,995	910,162	100	1,487,863	1,008,181	100	(5.30)	(9.72)

#### EXPORT VALUE (%) OF LOGS TO MAJOR DESTINATIONS



(RM'000) : 2015 / 2014

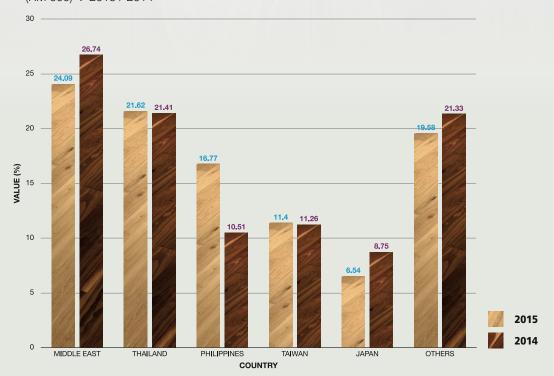
#### TABLE 3 EXPORT OF SAWN-TIMBER BY COUNTRY OF DESTINATIONS

DESTINATIONS	2015 <sup>®</sup> January - June			Ja	2014 <sup>p</sup> anuary - Jun	% Change 2015 / 2014		
DESTINATIONS	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
PHILIPPINES	74,255	53,545	16.77	82,677	28,420	10.51	(10.19)	88.41
THAILAND	62,319	69,018	21.62	63,238	57,868	21.41	(1.45)	19.27
MIDDLE EAST	51,689	76,932	24.09	58,783	72,277	26.74	(12.07)	6.44
TAIWAN	37,407	36,389	11.40	33,153	30,437	11.26	12.83	19.56
KOREA	12,441	20,327	6.37	11,226	14,914	5.52	10.82	36.29
JAPAN	10,833	20,893	6.54	13,072	23,665	8.75	(17.13)	(11.71)
CHINA	10,346	10,018	3.14	9,903	9,851	3.64	4.48	1.70
SINGAPORE	7,193	8,225	2.58	10,692	11,891	4.40	(32.73)	(30.83)
SRI LANKA	6,946	10,708	3.35	8,191	9,370	3.47	(15.20)	14.28
South Africa	2,912	4,624	1.45	2,985	3,083	1.14	(2.44)	49.98
OTHER*	7,888	8,609	2.70	7,160	8,562	3.17	10.15	0.55
TOTAL	284,229	319,288	100	301,081	270,338	100	(5.60)	18.11

#### **\*OTHER DESTINATIONS:**

- AUSTRALIA •
- BANGLADESH
- **BRUNEI DARUSSALAM**
- FRANCE •
- HONG KONG •
- INDIA •
- MALAYSIA (Peninsular or Sabah-free zon) •
- MALDIVES • MAURITIUS
- •
- REUNION •
- **SEYCHELLES**
- UNITED STATES •
- VIETNAM •

#### **EXPORT VALUE (%) OF SAWN-TIMBER TO MAJOR DESTINATIONS** (RM'000) : 2015 / 2014



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#### tradestatistics SARAWAK

#### TABLE 4 EXPORT OF PLYWOOD BY COUNTRY OF DESTINATIONS

DESTINATIONS	<b>2015</b> ⁰ January - June			Ja	2014 <sup>p</sup> anuary - Jun	% Change 2015 / 2014		
DESTINATIONS	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	533,188	995,088	61.83	694,664	1,224,430	61.57	(23.25)	(18.73)
KOREA	96,055	150,700	9.36	108,347	169,798	8.54	(11.34)	(11.25)
TAIWAN	91,704	146,296	9.09	118,655	178,806	8.99	(22.71)	(18.18)
MIDDLE EAST	89,515	139,298	8.65	120,323	175,192	8.81	(25.60)	(20.49)
CHINA	17,151	32,587	2.02	21,210	36,942	1.86	(19.14)	(11.79)
PHILIPPINES	16,725	33,173	2.06	40,812	77,740	3.91	(59.02)	(57.33)
HONG KONG	15,644	27,776	1.73	16,783	27,158	1.37	(6.79)	2.28
VIETNAM	8,839	17,051	1.06	12,090	19,121	0.96	(26.89)	(10.83)
THAILAND	8,237	14,530	0.90	4,510	7,421	0.37	82.64	95.80
AUSTRALIA	7,516	15,543	0.97	7,738	17,212	0.87	(2.88)	(9.70)
OTHER*	21,489	37,440	2.33	31,006	54,864	2.76	(30.69)	(31.76)
TOTAL	906,063	1,609,482	100	1,176,137	1,988,684	100	(22.96)	(19.07)

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MEXICO

NEW ZEALAND

SOUTH AFRICA

UNITED KINGDOM

SINGAPORE

SRI LANKA

UNITED STATES

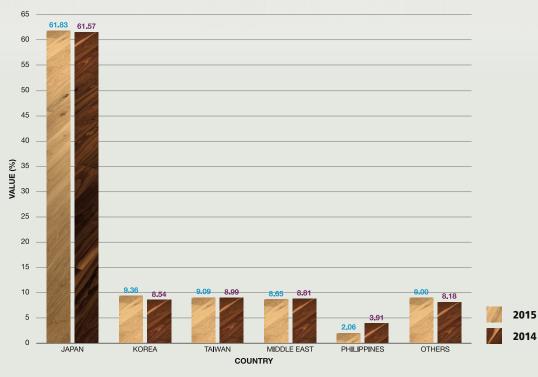
NOTHERN MARIANA ISLANDS

#### **\*OTHER DESTINATIONS:**

- BRUNEI DARUSSALAM
- CANADA
- CHILE
- COMOROS
- GERMANY
- INDIA
- INDONESIA
- MALAYSIA (Peninsular or Sabah-free zon)
- MALDIVES

#### EXPORT VALUE (%) OF PLYWOOD TO MAJOR DESTINATIONS

(RM'000) : 2015 / 2014



#### **TABLE 5**EXPORT OF VENEER BY COUNTRY OF DESTINATIONS

DESTINATIONS	2015 <sup>,</sup> January - June			Ja	2014 <sup>®</sup> anuary - Jun	% Change 2015 / 2014		
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
TAIWAN	40,665	50,473	47.20	37,829	50,873	46.29	7.50	(0.79)
KOREA	30,954	45,740	42.77	29,174	39,285	35.75	6.10	16.43
CHINA	3,295	4,156	3.89	5,528	5,864	5.34	(40.40)	(29.13)
JAPAN	1,928	3,914	3.66	4,036	7,901	7.19	(52.24)	(50.46)
AUSTRALIA	584	2,660	2.49	747	2,747	2.50	(21.89)	(3.17)
PHILIPPINES	-	-	-	2,001	3,088	2.81	(100.00)	(100.00)
SINGAPORE	-	-	-	44	34	0.03	(100.00)	(100.00)
INDIA	-	-	-	34	99	0.09	(100.00)	(100.00)
VIETNAM	-	-	-	3	11	0.01	(100.00)	(100.00)
TOTAL	77,425	106,943	100	79,396	109,902	100	(2.48)	(2.69)

#### EXPORT VALUE (%) OF VENEER TO MAJOR DESTINATIONS

50.00 47.20 46.29 45.00 42.77 40.00 35.75 35.00 30.00 VALUE (%) 25.00 20.00 15.00 10.00 7.19 5.34 5.00 2015 2.94 2.50 2.49 2014 0.00 TAIWAN KOREA CHINA JAPAN AUSTRALIA OTHERS COUNTRY

(RM'000) : 2015/2014

#### TABLE 6

34

EXPORT OF LAMINATED BOARD/FLOORING BY COUNTRY OF DESTINATIONS

DESTINATIONS	<b>2015</b> ⁰ January - June			Ja	2014 <sup>p</sup> anuary - Jun	% Change 2015 / 2014		
DESTINATIONS	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
UNITED STATES	1,920	7,186	42.55	3,101	10,497	54.95	(38.06)	(31.54)
TAIWAN	1,531	2,246	13.30	1,702	2,078	10.88	(10.05)	8.08
VIETNAM	980	3,216	19.04	684	1,876	9.82	43.33	71.43
INDONESIA	535	1,431	8.47	500	1,226	6.42	7.00	16.72
BRUNEI DARUSSALAM	459	1,343	7.95	553	1,560	8.17	(16.98)	(13.91)
KOREA	392	868	5.14	923	1,151	6.03	(57.54)	(24.59)
JAPAN	60	227	1.34	73	287	1.50	(17.66)	(20.91)
MIDDLE EAST	44	78	0.46	44	70	0.37	(0.02)	11.43
MALDIVES	38	151	0.89	28	43	0.23	36.64	251.16
CANADA	26	91	0.54	-	-	-	100.00	100.00
OTHER*	23	50	0.30	91	314	1.64	(74.85)	(84.08)
TOTAL	6,009	16,887	100	7,699	19,102	100	(21.95)	(11.60)

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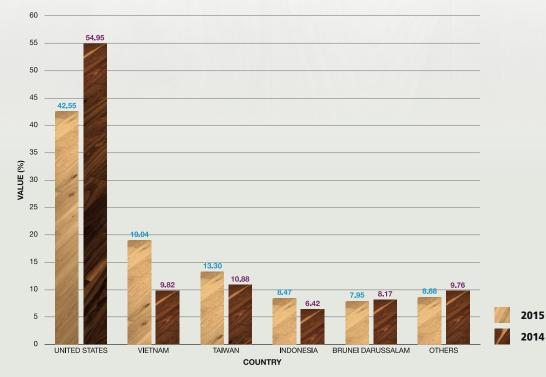
#### **\*OTHER DESTINATIONS:**

• CHINA

UNITED KINGDOM

SINGAPORE

#### **EXPORT VALUE OF LAMINATED BOARD / FLOORING TO MAJOR DESTINATIONS** (RM'000) : 2015 / 2014



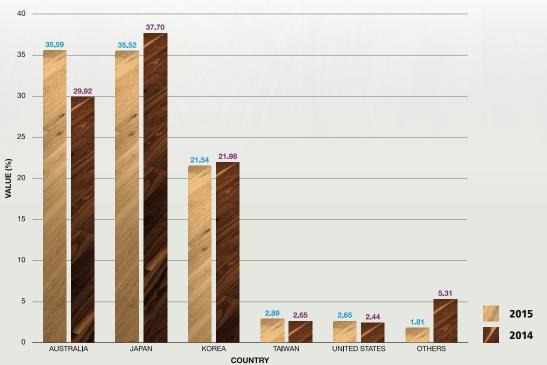
#### TABLE 7

#### EXPORT OF MOULDING BY COUNTRY OF DESTINATIONS

DESTINATIONS	2015 <sup>¢</sup> January - June			Ja	<b>2014</b> <sup>p</sup> anuary - Jun	% Change 2015 / 2014		
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	2,035	4,110	35.52	2,387	5,031	37.70	(14.76)	(18.31)
KOREA	1,145	2,492	21.54	1,286	2,933	21.98	(10.96)	(15.04)
AUSTRALIA	936	4,118	35.59	857	3,992	29.92	9.16	3.16
UNITED STATES	213	307	2.65	170	326	2.44	25.41	(5.83)
TAIWAN	94	334	2.89	119	354	2.65	(20.74)	(5.65)
SINGAPORE	50	103	0.89	164	269	2.02	(69.82)	(61.71)
SEYCHELLES	17	69	0.60	30	27	0.20	(43.90)	155.56
EU	11	30	0.26	3	17	0.13	240.41	76.47
BRUNEI DARUSSALA	3	8	0.07	-	-	-	100.00	100.00
MALDIVES	-	-	-	86	171	1.28	(100.00)	(100.00)
SOUTH AFRICA	-	-	-	43	138	1.03	(100.00)	(100.00)
VIETNAM	-	-	-	37	86	0.64	(100.00)	(100.00)
TOTAL	4,502	11,571	100	5,181	13,344	100	(13.10)	(13.29)

#### EXPORT VALUE OF MOULDING TO MAJOR DESTINATIONS

(RM'000) : 2015 / 2014

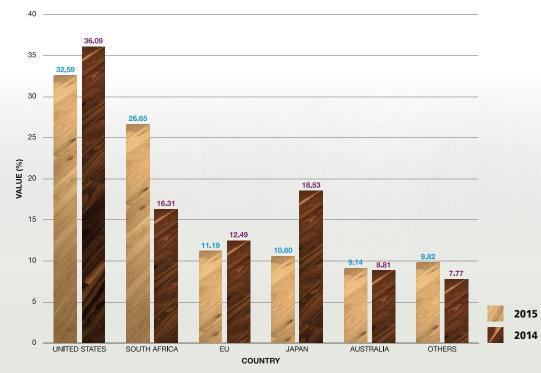


#### TABLE 8 EXPORT OF DOWEL BY COUNTRY OF DESTINATIONS

DESTINATIONS	2015 <sup>p</sup> January - June			j	2014 <sup>p</sup> anuary - Jun	% Change 2015 / 2014		
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
SOUTH AFRICA	92	274	26.65	99	235	16.31	(7.27)	16.60
UNITED STATES	72	335	32.59	145	520	36.09	(50.15)	(35.58)
AUSTRALIA	45	94	9.14	66	127	8.81	(31.29)	(25.98)
EU	30	115	11.19	50	180	12.49	(40.50)	(36.11)
JAPAN	21	109	10.60	50	267	18.53	(57.13)	(59.18)
INDIA	19	78	7.59	18	68	4.72	2.60	14.71
TAIWAN	16	23	2.24	18	44	3.05	(10.29)	(47.73)
TOTAL	295	1,028	100	445	1,441	100	(33.77)	(28.66)

#### EXPORT VALUE OF DOWEL TO MAJOR DESTINATIONS

(RM'000) : 2015 / 2014



#### TABLE 9

#### EXPORT OF FIBREBOARD BY COUNTRY OF DESTINATIONS

DESTINATIONS	2015 <sup>,</sup> January - June			Ja	2014 <sup>p</sup> anuary - Jun	% Change 2015 / 2014		
DESTINATIONS	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	67,540	95,179	79.35	67,249	100,944	81.67	0.43	(5.71)
PHILIPPINES	5,836	7,296	6.08	7,754	9,461	7.65	(24.73)	(22.88)
INDONESIA	3,222	4,719	3.93	4,149	5,485	4.44	(22.34)	(13.97)
TAIWAN	2,640	6,784	5.66	2,011	3,197	2.59	31.32	112.20
VIETNAM	2,520	4,138	3.45	1,241	1,851	1.50	103.03	123.55
BRUNEI DARUSSALAM	465	480	0.40	1,198	919	0.74	(61.20)	(47.77)
KOREA	422	338	0.28	150	90	0.07	180.66	275.56
CHINA	193	378	0.32	245	331	0.27	(21.16)	14.20
THAILAND	188	252	0.21	188	227	0.18	0.15	11.01
EU	152	377	0.31	410	933	0.75	(62.96)	(59.59)
OTHER*	-	-	-	163	155	0.13	(100.00)	(100.00)
TOTAL	83,180	119,941	100	84,758	123,593	100	(1.86)	(2.95)

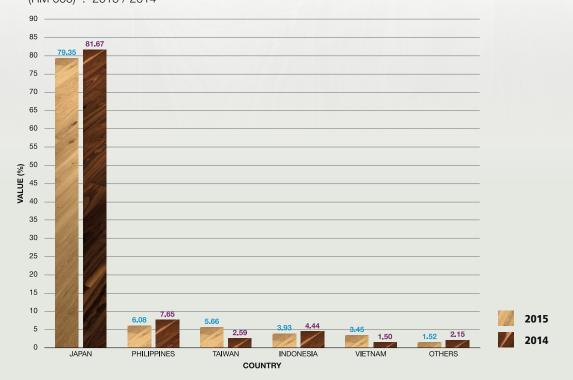
#### **\*OTHER DESTINATIONS:**

AUSTRALIA

#### • YEMEN

OMAN





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#### tradestatistics SARAWAK

#### TABLE 10EXPORT OF PARTICLE BOARD BY COUNTRY OF DESTINATIONS

DESTINATIONS	2015 <sup>₽</sup> January - June			Ja	2014 <sup>p</sup> anuary - Jun	% Change 2015 / 2014		
DESTINATIONS	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
INDONESIA	16,399	9,264	37.35	36,043	18,141	57.58	(54.50)	(48.93)
VIETNAM	14,548	8,317	33.53	11,848	6,167	19.58	22.78	34.86
KOREA	5,492	3,503	14.12	3,818	2,336	7.42	43.83	49.96
PHILIPPINES	4,372	2,487	10.03	6,223	3,188	10.12	(29.74)	(21.99)
JAPAN	707	384	1.55	643	324	1.03	10.00	18.52
BANGLADESH	705	340	1.37	769	236	0.75	(8.44)	44.07
BRUNEI DARUSSALAM	619	317	1.28	350	173	0.55	76.79	83.24
INDIA	131	72	0.29	653	285	0.90	(79.97)	(74.74)
CHINA	107	73	0.29	137	78	0.25	(22.04)	(6.41)
HONG KONG	43	32	0.13	-	-	-	100.00	100.00
OTHER*	21	13	0.05	1,322	575	1.83	(98.38)	(97.74)
TOTAL	43,144	24,802	100	61,808	31,503	100	(30.20)	(21.27)

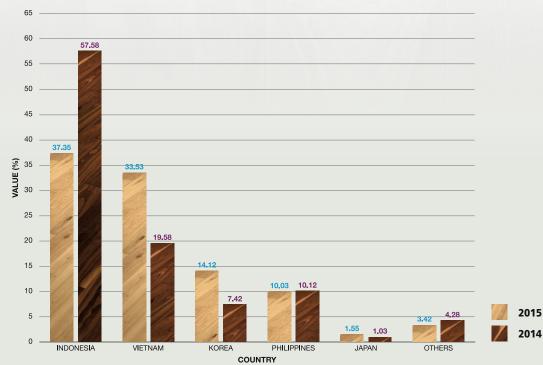
#### **\*OTHER DESTINATIONS:**

- EGYPT
- ITALY
- NEW ZEALAND

- OMAN
- SINGAPORE

#### EXPORT VALUE OF PARTICLE BOARD TO MAJOR DESTINATIONS

(RM'000) : 2015 / 2014



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