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# perkasa

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## GRANDER EXPO

This year's expo will highlight  
the House of Acacia and Bamboo Gallery



# contents

03	<b>Editorial</b>
	<b>News</b>
04	Grander Expo
06	Briefing To Fine-Tune Inter Agencies SOP
	<b>Highlight</b>
08	Timber Museum
10	e-Libmas In Progress
12	STIDC To Review Timber Industry Development Plan
14	HPT BSC Retreat
16	Transforming Tanjung Manis into a Vibrant Township

## 2014 Market Performance

18	January to December 2014
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## Trade Statistics, Sarawak

21	January to December 2014   January to December 2013
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## editorial

The New Year was ushered with gloomy outlook on the world economy. The oil market slumped and the ringgit has experienced significant fluctuations in recent months and is currently close to RM3.70 against the US dollar.

Looking at the volatile oil prices, the depreciating ringgit and the potential impact of the introduction of Goods and Services Tax (GST), it is natural for us to wonder whether 2015 is a challenging year.

Amid the present economic situations, it is vital for industry players to be on top of things and adjust accordingly by having strategies in ensuring that the industry remains resilient.

Ensuring a robust economy is not the sole responsibility of the government. Businessmen and consumers alike, have important roles to play. Together we could help and contribute by increasing productivity, seizing opportunities and supporting policy changes for mutual benefit.





**S**arawak Timber & Small and Medium Scale Enterprises' (SMEs) Expo is coming back for the second time following the success of the maiden expo in 2013. This year's expo provides 400 exhibition booths at Borneo Convention Centre, Kuching for SMEs from across Sarawak as well as exhibitors from China, Vietnam, Jepara, Brunei and India.

Jointly organised by the Ministry of Industrial Development of Sarawak and STIDC, this expo will be held on 17<sup>th</sup>-20<sup>th</sup> April 2015 with the theme "Towards Sustainable Industries".

The expo is a one-stop centre for wood-based industry players and non-timber SMEs to promote their products and strengthen business networking. It is an ideal platform to feature the latest furniture designs and products offered by the industry. It is also an avenue to showcase a wide spectrum of timber products such as plywood, veneer, MDF, flooring, furniture and doors made by local manufacturers. Other local products like food and beverages, health and beauty products, transport and machinery, handicraft, lifestyle products and services,



oil and gas by-products, palm oil by-products, etc. will also be on show.

This year's expo will highlight the House of Acacia and Bamboo Gallery. House of Acacia is part of STIDC's initiatives to increase awareness on Acacia wood utilisation particularly in furniture industry. STIDC and Samling Housing Products Sendirian Berhad embark on Research and Development on Acacia wood utilisation. Acacia, being a fast growing

planted tree species is a renewable and sustainable source of raw materials. Through this initiative, STIDC hopes to make Sarawak the global player and hub for Acacia furniture.

Bamboo Gallery will showcase the bamboo-based products aimed at promoting bamboo utilisation. STIDC and the local agencies plan to cooperate with their Chinese counterparts on Research and Development on bamboo plantation

# GRANDER EXPO

This year's expo will highlight the House of Acacia and Bamboo Gallery



and bamboo product manufacturing in Sarawak. Official visit to China in 2013 had identified potential areas of cooperation for the development of bamboo industry in Sarawak. It is hoped that industry players particularly the wood-based SMEs would explore and tap the potential of bamboo as an alternative source of raw materials.

Wood-based sector remains as the mainstay of the state's economy with the export earnings grew by 1.3% to RM7.3 billion in 2014 compared to the previous year.

From January to September 2014, the export of wooden furniture had increased

by 53% to RM29.9 million compared to RM19.6 million during the corresponding period of the previous year. Sarawak's wooden furniture exports contributed less than 1% of the national furniture export earnings annually.



The global demand for furniture is huge. Among the countries with immense market potential for furniture exports are the USA, Canada, Japan and India. Worldwide furniture shipments to the USA in 2013 was about USD20 billion, while India furniture market is worth USD8 billion and is growing at a rate of 30% annually. The local furniture manufacturers are urged to move in pace with the government's efforts in developing this

industry towards achieving its global position by 2030.

Second Minister of Resource Planning and Environment and Minister of Public Utilities cum Minister of Industrial Development, Datuk Amar Haji Awang Tengah Ali Hasan urged the local furniture manufacturers to collaborate with big industry players in order to enhance their performance. "Currently there is no anchor company in furniture manufacturing in Sarawak. This hampers government's efforts to upgrade furniture performance in the state. STIDC together with the timber companies will build the anchor company", he said.

#### SUMMARY

- House of Acacia is part of STIDC's initiatives to increase awareness on Acacia wood utilisation particularly in furniture industry
- Bamboo Gallery will showcase the bamboo-based products aimed at promoting bamboo utilisation
- Wood-based sector remains as the mainstay of the state's economy with the export earnings grew by 1.3% to RM7.3 billion in 2014





# BRIEFING TO FINE-TUNE INTER AGENCIES SOP

Aside from proposal to strengthen the department, the briefing also emphasised on current issues affecting the forestry sector

**S**arawak Forestry Department conducted a briefing for the Second Minister of Resource Planning and Environment and Minister of Public Utilities cum Minister of Industrial Development, Datuk Amar Haji Awang Tengah Ali Hasan to update him on the latest developments in the forestry sector in Sarawak.





Aside from proposal to strengthen the department, the briefing also emphasised on current issues affecting the forestry sector and Inter Agencies Standard Operating Procedure (SOP) for Performance of Forestry Functions in Sarawak.

To strengthen the department, Director of Sarawak Forestry Department, Haji Sapuan Bin Ahmad said, plans are in the pipeline to restructure and transform the department by reviewing its objectives and functions.

Through restructuring and transformation exercise, he said, the department hopes to tackle the current issues more effectively. Among the issues raised were evasion of royalty, illegal logging, encroachment into Totally Protected Areas (TPAs), selling of illegal wildlife meat, integrity, and logging barricade.



On Inter Agencies Standard Operating Procedure (SOP), Haji Sapuan highlighted that the agencies involved are Sarawak Forestry Department, Sarawak Forestry Corporation (SFC), Harwood Timber Sendirian Berhad, STIDC and the Royal Malaysian Customs. According to him, the inter agencies functions include among

others, matters pertaining to licensing and enforcement along the supply chain.

Meanwhile, Datuk Amar Haji Awang Tengah advised all the agencies concerned to keep the correct data at all times in order to ensure accurate actions. He also stressed the need for inter agencies discussion to fine-tune the SOP and ultimately come up with presentation of proposal to the State Government.

On inter agencies functions, the minister stated that there should be separation of power to avoid confusion and overlapping of duties. He therefore suggested that enforcement activities be placed under the ambit of the Forestry Department. He was also of the opinion that SFC should concentrate on Research and Development Programme while STIDC on registration of companies.

“More importantly, there must be continuous inter agencies co-operation to bring the forestry sector to greater height for the benefit of the people”, the minister said.

The briefing was held on 3<sup>rd</sup> February 2015 at Wisma Sumber Alam, Kuching. Also present were Assistant Minister of Environment and Assistant Minister in the Chief Minister's Office (Promotion of Technical Education), Datu Haji Len Talif Salleh as well as Acting General Manager of STIDC, Haji Hashim Haji Bojet and senior officers from SFC and Harwood Timber Sendirian Berhad.

#### SUMMARY

- Through restructuring and transformation exercise, Sarawak Forestry Department hopes to handle the current issues more effectively
- All the agencies concerned were advised to keep the correct data at all times in order to ensure accurate actions
- There should be separation of power to avoid confusion and overlapping of duties





# TIMBER MUSEUM

## Sustaining Our Heritage



**S**arawak is blessed with abundant of tropical forests where over 69% of its landmass of 124,450 square kilometres is still forested. Forests provide the natural habitat for tens of thousands of species of flora and fauna and contribute to the growth of the state's economy. Timber is among the forest resources which continue to play important role in accelerating Sarawak's economy.

Recognising the significance of timber, STIDC had established the Timber Museum to showcase the unique composition of the state's forest resources and its vibrant timber industry. The museum also features the forest heritage including the traditional wood products which are associated with local customs and traditions.

With the tagline "Sustaining Our Heritage", the 78,000 square-metre museum comprises various sections, each of which is related to the history and development of Sarawak's timber industry. These sections include "Man and Forests", "Forest Management and Conservation", "Corporate Information", "Forest Panorama", "Forest Inventory", "Botany and Wood Anatomy", "Logging", "Jungle Products", "Traditional Wood Items", "Wood-Based Industry" and "Forest Diorama".



The establishment of the timber museum is aimed at enhancing knowledge and understanding particularly among students, educators, nature lovers and tourists on the commitment of the State Government in developing the timber industry besides the efforts to sustain the forests and wildlife.

The timber museum complements the government's efforts in developing tourism industry and makes Sarawak a must-visit place in the country. Over the years, this museum continues to play important role in supporting the business sector particularly those related to tourism and hospitality industries.







Since its establishment in 1987, the Timber Museum had ushered about 200,000 visitors from across the globe. Besides providing information on forestry sector in Sarawak the museum also continues to benefit those who do not have the chance to see our forests for themselves particularly those who are on short visits. Due to overwhelming response from the public, the museum undergoes continuous upgrading in consonance with their expectation and to

ensure that they get the natural feeling of forest environment.

To further promote the Timber Museum and the wood-based industry, STIDC had never failed to participate in the Museum Day across the country. This is to enhance public awareness on the importance of museums in our lives and to attract more people to visit and appreciate museums. It also aimed to foster goodwill among the museum community, government

departments and the people besides encouraging creativity and innovation among museum staff.

STIDC hopes to link the Timber Museum with the local tourist industry players, Sarawak Tourism Board and Sarawak Museum. This is to put the Timber Museum among the must-visit places in Sarawak besides increasing the number of visitors to the museum.



For further detail on the Timber Museum, kindly log-on to [www.sarawaktimber.org.my](http://www.sarawaktimber.org.my) or [stidc@pusaka.gov.my](mailto:stidc@pusaka.gov.my) or dial +6082-473000 (telephone) or +6082-442691 (fax).





# e-Libmas IN PROGRESS

To promote  
knowledge,  
enlighten  
citizenship and  
enrich personal  
lives







#### SUMMARY

- STIDC hopes to provide opportunity for a more advantageous use of leisure time through library
- Presently, STIDC library has 5,517 books under various categories
- To enhance library management, upgrading exercise is in progress by developing an e-Library



In spearheading the advancement of the wood-based industry in Sarawak, STIDC provides facilities not only to this sector but also to the public. Among the facilities provided is library.

STIDC library aims to assemble, preserve and administer in an organised manner collection of books and related educational materials in order to promote knowledge, enlighten citizenship and enrich personal lives. It also serves as the community resource centre by providing opportunity for continuous self-education.

Through this facility, STIDC hopes to provide opportunity for a more advantageous use of leisure time through books, thereby strengthening public relations throughout the community.

Presently, STIDC library has more than 5,500 books under various categories such as timber, forestry, plants, carpentry and joinery, furniture, charcoal, wood-working tools and those related to wood-based activities. Other books on accounting, management, engineering, economic, auditing, environment,



investment, law, marketing as well as timber trade journals and Sarawak Government Gazette are also available.

To enhance library management, upgrading exercise is in progress by developing an e-Library (e-Libmas). This exercise aims to facilitate lending of library

books besides allowing users to view the list of books available online. The system also notifies users on publication of periodicals.

The library opens during office hours from Monday till Friday and closed on weekend and public holidays.



- Turning wood residues into value-added products.

# STIDC TO REVIEW TIMBER INDUSTRY DEVELOPMENT PLAN

The master plan aims to drive the wood-based industry in Sarawak to the desired level

STIDC Deputy General Manager, Haji Hashim Haji Bojet said, the lab among others aimed to structure the Sarawak Timber Industry Master Plan 2015-2030.

According to him, the lab was in line with one of STIDC Balanced Scorecard objectives to transform the wood-based industry in Sarawak from primary processing to an advanced and high-income industry by 2030 by shifting from export oriented and labour intensive to capital and technology intensive industry.

“To sustain our down-stream industries we are promoting the use of raw materials from planted forests with emphasis on fast growing tree species such as Acacia, Rubber (*Hevea brasiliensis*) and Bamboo. Planted forests could be established through collaboration with

**S**TIDC strives to achieve its vision to spearhead the advancement of the timber industry in Sarawak. Plans are in the pipeline to realise the vision including the STIDC Lab held on 24<sup>th</sup>-27<sup>th</sup> February 2015 in Kuching, Sarawak.







foreign investors. This augurs well with the State Government's objective to mitigate pressure on natural forests" he said.

To meet the global market requirements, he added that STIDC strives to ensure that local wood-based industry use certified timber.

"At the same time, we also encourage Bumiputera entrepreneurship catalysed by STIDC subsidiaries particularly PUSAKA Capital Sendirian Berhad. Presently, we also leverage on Research and Development to drive the wood-based sector to optimise utilisation of local resources to develop local products for export markets and create our own brand name" Haji Hashim said.

"We aim to develop a master plan through this initiative to drive the wood-based

industry in Sarawak to the desired level. The master plan will provide guidelines as well as policy roadmap and initiatives to be undertaken towards realisation of these objectives" he said.

On current industry structure, he said it focuses on primary and secondary-based industries although the high income industry warrants development and growth of tertiary industry producing value-added products for export markets.

Topics on "Industry Structure, Marketing, R&D and Bumiputera", "Infrastructure & Funding", "Resources, Manpower and Industrial Training" and "Regulation and Enforcement" were deliberated during the lab.

#### SUMMARY

- STIDC strives to achieve its vision to spearhead the advancement of the timber industry in Sarawak
- The lab was in line with one of STIDC Balanced Scorecard objectives to transform the wood-based industry in Sarawak into an advanced and high-income industry by 2030
- To meet the global market requirements, STIDC strives to ensure that local wood-based industry use certified timber.





• STIDC general manager, Datu Haji Sarudu Haji Hoklai (front row - 5<sup>th</sup> left) together with HPT BSC Retreat participants. Also seen is his deputy, Haji Hashim Haji Bojet (front row - 4<sup>th</sup> left).

# HPT BSC RETREAT

To review strategies, KPIs and initiatives using corporate BSC approach



**B**alanced Scorecard (BSC) is among the mechanisms used by STIDC to drive high performance and efficiency in service delivery. In ensuring continuous improvement, STIDC High Performance Team (HPT) BSC Retreat was held in Kuching, Sarawak on 17th-19th December 2014 to review strategies, Key Performance Indicators (KPIs) and initiatives using corporate BSC approach for 2015.

The retreat focused on KPIs at corporate, division and section levels. In tandem with this initiative, individual KPIs for 2015 will be synchronised with BSC format.

The retreat also emphasised on the main BSC perspectives including Customers, Finance, Internal Processes and Organisational Capacity. These would be strengthened by STIDC Strategic Themes such as Transformation, Revenue Diversification, Process Excellence, and Regulations and Enforcement Excellence. The themes become STIDC's Pillars of Excellence.

Cascading session for all divisions and sections was held in conjunction with the retreat to ensure that participants comprehend the KPIs at all levels in order to facilitate execution.

STIDC is committed to executing all the identified KPIs in line with its vision "Spearheading the Advancement of Timber Industry" in Sarawak.

## SUMMARY

- BSC is among the mechanisms used by STIDC to drive high performance and efficiency in service delivery
- The retreat focused on KPIs at corporate, division and section levels
- The themes become STIDC's Pillars of Excellence



# Sarawak Timber & SMEs Expo 2015

*Towards  
Sustainable Industries*

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For more information, feel free to call STIDC at  
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R&D project of STIDC in Collaboration with SAMLING

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# TRANSFORMING TANJUNG MANIS INTO A VIBRANT TOWNSHIP



• Tanjung Manis Halal Hub Master Plan.

From a mere mangrove forest, STIDC had brought tremendous evolution into the township by providing necessary infrastructure to facilitate developments

**T**his year marks the 25<sup>th</sup> anniversary of STIDC's direct involvement in the overall development of Tanjung Manis New Township. From a mere mangrove forest, STIDC had brought tremendous evolution into the township by providing necessary infrastructure to facilitate developments.

STIDC Deputy General Manager and Tanjung Manis Development Sendirin Berhad Executive Director, Haji Hashim Haji Bojet recalled the initial stage of development of the township saying that it started as a timber processing zone. It gradually grew into a new industrial hub for Sarawak Corridor of Renewable Energy (SCORE) projects which aims to make Sarawak a high-income economy by 2030.



- Aerial view of Tanjung Manis New Township.



Due to its strategic location and natural deep water harbour, he said the township was suitable for wood-based and other industries including shipbuilding. With land, water and air connectivity, the township is linked with other towns like Sibu, Sarikei and Mukah making it an ideal choice for investment.

Being one of the new growth nodes under SCORE, he said Tanjung Manis is poised to grow into a new economic hub of the central region of Sarawak and will continue to flourish with the development of other industries such as Palm Oil Industrial Cluster (POIC) comprising the Central Oil Distribution Terminal (CODT), Integrated Palm Oil Project (IPOP), Light Industrial Park for petrochemicals, Oleo-chemicals and related industries of oil, gas and chemicals.

According to him, another key component in the development of Tanjung Manis is the Halal Hub, slated as the world's largest when fully developed with its 77,000 acres allocated area. Due to simultaneous development of aquaculture, agriculture and food processing industries in the surrounding area, the sign of success of the Halal Hub is for everyone to see, particularly investors who begin to realise the potential of the hub. With rapid growth in the Middle Eastern markets the demand for halal products will surge and new investments will pour in.

Besides the industrial and commercial developments, he said there is also residential development to cater for the growing population in the township.

Incorporated into this development are the public amenities like tar-sealed roads, telecommunications, water, electricity, schools, religious centre, recreational and sport facilities as well as public support services including police, immigration, customs, forest department, port authority and other government agencies.

In future, we plan to build Tanjung Manis Administrative Tower to house the government agencies as well as to ensure effective service delivery for the people. Our future developments will emphasise on green technology, he added.

"STIDC is not only the planner but also the builder, engineer and service provider in Tanjung Manis. We aim to be a one-stop centre for varied developments in the area to ensure smooth project implementation. After all, STIDC has been the main player in Tanjung Manis from the beginning. Based on our projection, most of the projects will be accomplished on schedule" Haji Hashim said.

Meanwhile, Penghulu Haji Dandan Bin Sidi who serves as a community leader in Tanjung Manis since 1986 said back then Tanjung Manis was nothing more than just a fishing village covered with forest.

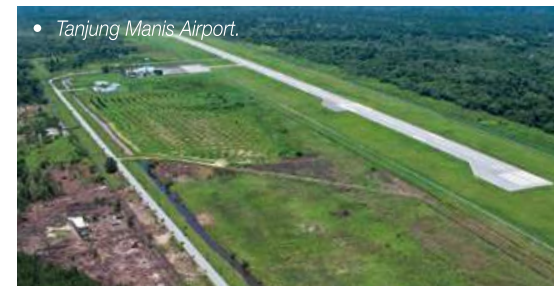


"I am grateful that the government through STIDC had brought tremendous development to Tanjung Manis. With good infrastructure and many industries, there are immense employment opportunities for the locals. This helps to mitigate rural-urban migration. Hopefully, the new projects particularly the Tanjung Manis Halal Hub

would materialise in order to raise the living standard of the people" he said.

Rumah Semalau Baru Village Head, Mr. Chihi Tawan concurred that three decades ago Tanjung Manis was a secluded area with boats as the only mode of transportation and paddy planting and fishing the main economic activities.

"I am delighted to see that Tanjung Manis is developing rapidly as it provides ample of jobs for the people. It is hoped that the Agriculture Department would train us on agriculture and aquaculture in order to create local entrepreneurs" Mr. Chihi said.



Tanjung Manis Resources Sendirian Berhad Manager and Belawai Sub-District Counselor, Mr. Ibnee Bin Ekni said, from a humble beginning, Tanjung Manis transforms steadily into what it is today.

"It is hoped that the authorities would put housing development as their top priority to cater for the growing population in Tanjung Manis including investors. Presently, people regard Tanjung Manis as temporary settlement because they do not have property there. I also hope that Tanjung Manis will be elevated to district status in order to facilitate businesses" he said.

With new developments in the pipeline, the future of Tanjung Manis is promising. Business opportunities are plentiful for investors to tap.



# 2014

## market performance

### JANUARY – DECEMBER

## EXPORT VALUE OF LOGS & TIMBER PRODUCTS

The state has registered 1.25% increase in export value of logs and timber products to RM7.25 billion in 2014, from RM7.16 billion during the same period last year.

There were increase in the overall value of logs (18%), laminated board/flooring (21%), moulding (38%), particle board (5%) and woodchip (12%). However, there were respective decreased in the value of sawntimber (10%), plywood (4%), veneer (5%), dowel (7%), fibreboard (8%) and blockboard (100%)

Total export values of plywood, logs and sawntimber were RM3.9 billion @ 54%, RM2.0 billion @ 28% and RM561 million @ 8% respectively. This had contributed 88%, RM6.5 billion to the total export value of logs and timber products to the State in 2014. **(Table 1)**

## LOGS

The volume of logs increased by 7% in 2014 to 3.1 million m<sup>3</sup> from 2.9 million m<sup>3</sup> and the value increased by 18% to RM2.0 billion from RM1.7 billion when compared with the same period

in 2013. The average price FOB of logs for 2014 was higher by 10% to RM664 from RM604 compared to the previous year.

As usual, India remained the number one importer of the State's logs with the purchase of 1.9 million m<sup>3</sup> valued amounting at RM1.3 billion, followed by Taiwan (346,812 m<sup>3</sup>, RM243 million) and China (285,466 m<sup>3</sup>, RM180 million).

There was an increase of 7% in the volume of logs exported to India which contributed 66% to the overall value of logs exported from January to December 2014 compared to the corresponding period in 2013. However, export of logs to Taiwan decreased by 6% and China increased by 6% compared with the same period last year.

India, Taiwan and China being the top three consumers constituted 82% of the overall volume and 87% of export value of logs in 2014. **(Table 2)**





# SAWNTIMBER

The volume of sawntimber exported for 2014 decreased by 13% to 609,965 m<sup>3</sup> from 697,467 m<sup>3</sup> and the value decreased by 10% at RM561 million against that of RM626 million for the

corresponding period in 2013. The average price FOB of sawn timber for 2014 was higher by 2.5% to RM920 from RM897 compared to the similar period in 2013.



The Philippines became the number one market for the State's sawntimber by purchasing 148,759 m<sup>3</sup> of sawntimber with export value of RM50 million, followed by the Middle East (130,462 m<sup>3</sup>, RM163 million) and Thailand (129,389 m<sup>3</sup>, RM122 million). Export volume of sawntimber to the Philippines decreased by 17% compared to the same period of the previous year. This was followed by the Middle East which increased by 1.52% and Thailand decreased by 26%.

Export of sawntimber to Thailand, the Middle East and the Philippines constituted 67% of the total volume and 60% to the overall value of sawntimber for January to December 2014. **(Table 3)**

# PLYWOOD

The volume of plywood exported in 2014 decreased by 11% to 2.3 million m<sup>3</sup> from 2.6 million m<sup>3</sup> and the value also decreased by 4% to RM3.9 billion from RM3.8 billion compared to the corresponding period last year. The average price FOB of plywood for 2014 was higher by 8% to RM1,682 from RM1,556 compared to the similar period in 2013.

Japan remained the number one importer of the States' plywood with the purchase of 1.3 million m<sup>3</sup> with total value at RM2.3 billion followed by the Middle East (261,637 m<sup>3</sup>, RM379 million) and Korea (239,351 m<sup>3</sup>, RM373 million).

Export volume of plywood to Japan, the Middle East and Korea decreased by 9%, 11% and 11% respectively for 2014 compared to the similar period of the previous year.

Export of plywood to Japan, the Middle East and Korea constituted 78% of the total volume of plywood and 79% of the overall value of plywood for January to December 2014. **(Table 4)**





# OTHER TIMBER PRODUCTS



Other timber products include veneer, dowels, mouldings, particle board, fibreboard, block board, laminated board/flooring, woodchip and others as stated in Table 1. The export value of these products was RM763 million or 10% of the overall value of logs and timber products exported in 2014.

There was respective increase in volume of laminated board/flooring (9%), moulding (29%) and dowel (5%). However, there was decreased in volume of veneer (13%), fibreboard (8%), particle board (2%) and woodchip (0.46%) for the year 2014 compared to the corresponding period in 2013. **(Table 5 & 6)**

## OUTLOOK

Obviously, plywood, logs and sawntimber were still the main export commodities in Sarawak which constituted 91% of the total volume and 89% of the overall value of logs and timber products in 2014.

Japan was the biggest buyer of timber products accounting for 39% (RM2.8 billion) of the total value of timber products in 2014. This was followed by India accounted for 19% (RM1.4 billion), Taiwan by 10% (RM761 million), the Middle East by 8% (RM 544 million) and Korea by 7% (RM539 million).

The research arm of CIMB Investment Bank Bhd said in a recent report that it expected the average price of Sarawak export logs to rise by US\$10 to US\$15/cu.m (5-7%). Plywood prices, however could decline to around US\$10/cu.m mainly due to the weaker yen and sluggish consumer confidence and weak housing market

in Japan. CIMB said it has raised its 2015 Meranti regular logs FOB price forecast to US\$295/cu.m from US\$280/cu.m as it believes tight supply and stronger demand will lift prices. The report also noted that log harvests in Sarawak are projected to be lower in 2015 and this along with the impact of the log export ban in Myanmar since 1<sup>st</sup> April 2014, is likely to drive up prices especially if demand for logs in India is sustained.

On the other hand, it noted that demand for tropical logs should continue to grow from increasing demand in India, the largest importer of tropical logs. (source : Borneo Post)

In spite of that, it is hoped that the Sarawak timber industry will be optimistic about their earnings prospects in 2015 and will adopt strategies that could further boost their timber revenue and improve cost efficiencies in order to stay competitive.





# trade statistics **SARAWAK**

**TABLE 1**

EXPORT SUMMARY OF TIMBER AND TIMBER PRODUCTS FROM SARAWAK

PRODUCTS	2014 <sup>p</sup> January - December			2013 <sup>a</sup> January - December			% Change 2014 / 2013	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
LOGS	3,052,459	2,027,660	27.95	2,852,808	1,724,512	24.07	7.00	17.58
SAWNTIMBER	609,965	561,164	7.74	697,467	625,948	8.74	(12.55)	(10.35)
PLYWOOD	2,320,537	3,902,229	53.79	2,607,659	4,057,623	56.63	(11.01)	(3.83)
VENEER	153,621	206,944	2.85	176,598	218,459	3.05	(13.01)	(5.27)
LAMINATED BOARD / FLOORING	16,192	39,848	0.55	14,800	33,016	0.46	9.41	20.69
MOULDING	9,990	25,721	0.35	7,717	18,643	0.26	29.46	37.97
DOWEL	882	2,789	0.04	840	3,009	0.04	4.96	(7.31)
FIBREBOARD	167,674	241,512	3.33	182,573	261,519	3.65	(8.16)	(7.65)
BLOCKBOARD	-	-	-	44.65	51.00	0.00	(100.00)	(100.00)
PARTICLE BOARD	125,028	64,176	0.88	127,330	60,949	0.85	(1.81)	5.29
OTHER PRODUCTS*	100,644	107,243	1.48	101,680	102,790	1.43	(1.02)	4.33
OTHER PRODUCTS**[Units]	8,579	9,625	0.13	-	-	-	100.00	100.00
WOODCHIP [Tonne]	304,461	65,091	0.90	305,881	57,997	0.81	(0.46)	12.23
<b>TOTAL (m<sup>3</sup>) (RM)</b>	<b>6,556,992</b>	<b>7,254,002</b>	<b>100</b>	<b>6,769,516</b>	<b>7,164,516</b>	<b>100</b>	<b>(3.14)</b>	<b>1.25</b>

**\*OTHER TIMBER PRODUCTS:**

- Briquette
- Core Plugs
- Densified wood
- Door & door frames
- Finger jointed
- Furniture and furniture parts
- Laminated beam

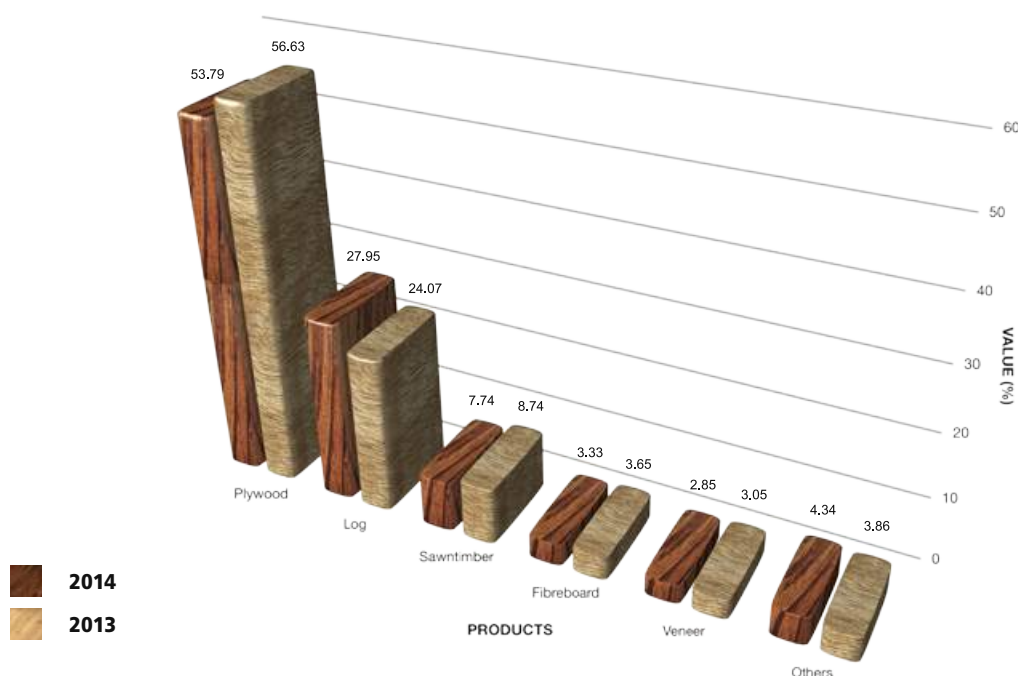
- Laminated post
- Laminated Veneer Lumber (LVL)
- Railways sleepers
- Wooden fences
- Wooden gates
- Wooden pellet
- Wooden pegs & stakes

**\*\*OTHER TIMBER PRODUCTS:**

- Furniture
- Wooden pallet

## Notes:

- Fibreboard include MDF and HDF
- Total of volume (m<sup>3</sup>) does not includes woodchips (tonne) and other product (units)
- a = actual data & total does not include application/permit to transport goods within the Federation [Customs Declaration Form No.3 (CDF3)]
- p = preliminary data & total does not include application/permit to transport goods within the Federation [Customs Declaration Form No.3 (CDF3)]

**EXPORT VALUE (%) OF MAJOR TIMBER & TIMBER PRODUCTS**  
 FROM SARAWAK (RM'000) : 2014 / 2013


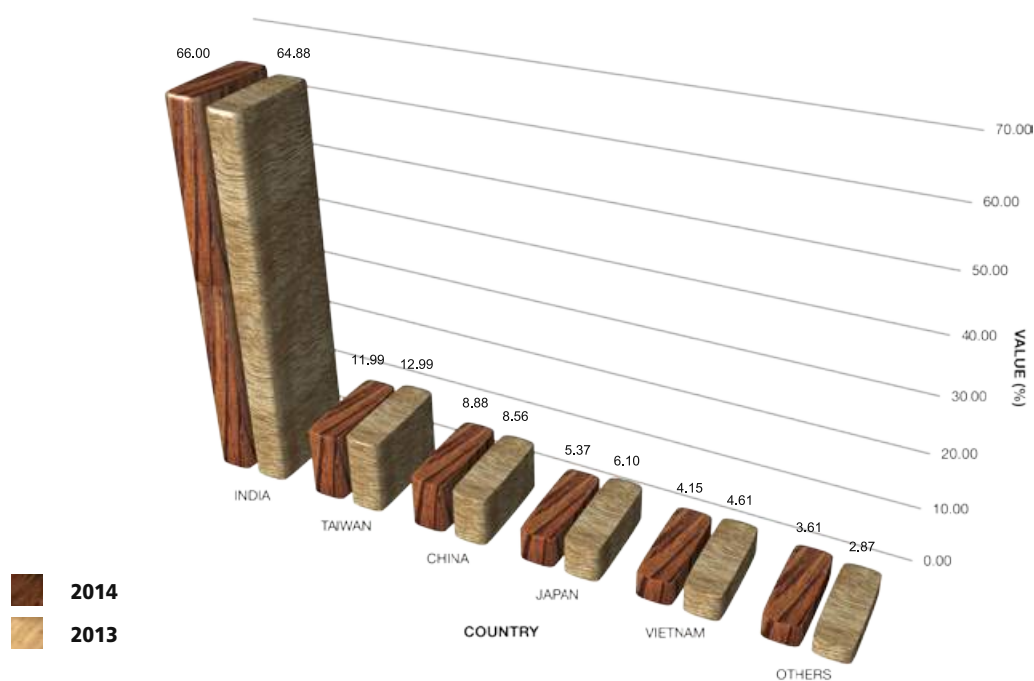


# trade statistics SARAWAK

**TABLE 2**  
EXPORT OF LOGS BY COUNTRY OF DESTINATIONS

DESTINATIONS	2014 <sup>P</sup> January - December			2013 <sup>A</sup> January - December			% Change 2014 / 2013	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
INDIA	1,880,941	1,338,335	66.00	1,762,589	1,118,793	64.88	6.71	19.62
TAIWAN	346,812	243,125	11.99	367,107	223,962	12.99	(5.53)	8.56
CHINA	285,466	180,021	8.88	269,482	147,688	8.56	5.93	21.89
INDONESIA	172,051	38,230	1.89	69,821	13,656	0.79	146.42	179.95
VIETNAM	171,341	84,176	4.15	178,251	79,420	4.61	(3.88)	5.99
JAPAN	142,732	108,794	5.37	148,603	105,167	6.10	(3.95)	3.45
KOREA	34,317	22,484	1.11	34,674	20,830	1.21	(1.03)	7.94
THAILAND	18,585	12,121	0.60	15,030	10,559	0.61	23.66	14.79
MIDDLE EAST	200	373	0.02	-	-	-	100.00	100.00
EU	13	1	0.00	-	-	-	100.00	100.00
PHILIPPINES	-	-	-	7,250	4,437	0.26	(100.00)	(100.00)
<b>TOTAL</b>	<b>3,052,459</b>	<b>2,027,660</b>	<b>100</b>	<b>2,852,808</b>	<b>1,724,512</b>	<b>100</b>	<b>7.00</b>	<b>17.58</b>

**EXPORT VALUE (%) OF LOGS TO MAJOR DESTINATIONS**  
(RM'000) : 2014 / 2013





# trade statistics **SARAWAK**

**TABLE 3**  
EXPORT OF SAWNTIMBER BY COUNTRY OF DESTINATIONS

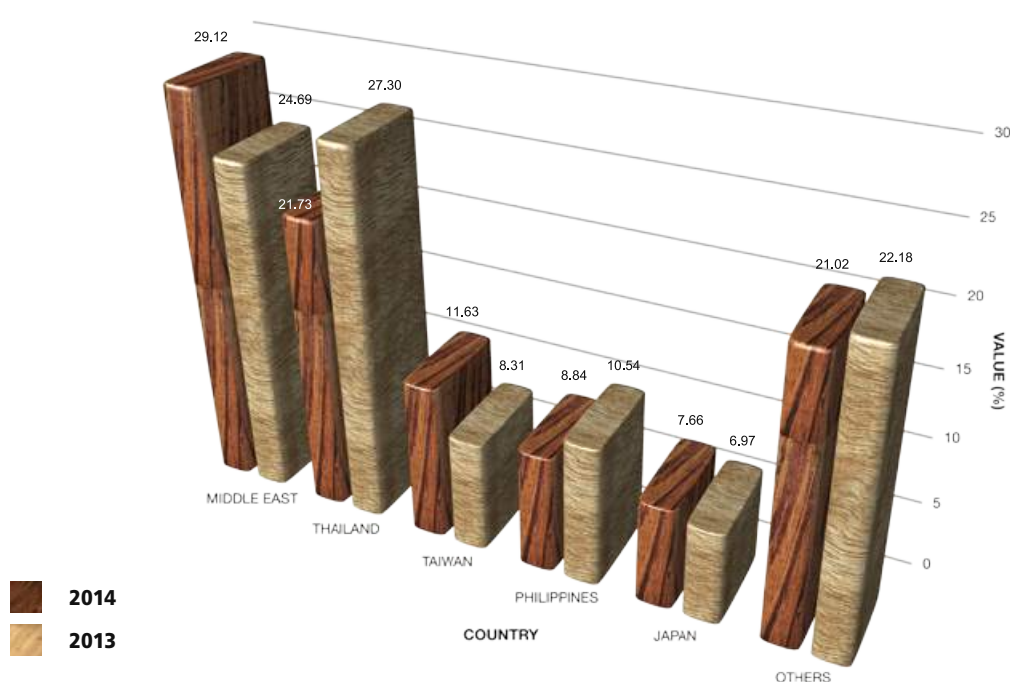
DESTINATIONS	2014 <sup>p</sup> January - December			2013 <sup>a</sup> January - December			% Change 2014 / 2013	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
PHILIPPINES	148,759	49,626	8.84	179,400	65,986	10.54	(17.08)	(24.79)
MIDDLE EAST	130,462	163,420	29.12	128,507	154,568	24.69	1.52	5.73
THAILAND	129,389	121,921	21.73	175,418	170,899	27.30	(26.24)	(28.66)
TAIWAN	73,635	65,253	11.63	63,755	52,013	8.31	15.50	25.46
KOREA	28,040	36,235	6.46	36,701	45,292	7.24	(23.60)	(20.00)
JAPAN	24,138	42,995	7.66	25,910	43,646	6.97	(6.84)	(1.49)
SINGAPORE	20,030	21,353	3.81	27,972	29,013	4.64	(28.40)	(26.40)
CHINA	19,690	19,039	3.39	20,439	18,002	2.88	(3.67)	5.76
SRI LANKA	14,437	17,454	3.11	13,913	16,199	2.59	3.77	7.75
HONG KONG	7,450	7,897	1.41	6,614	7,220	1.15	12.64	9.38
OTHER*	13,935	15,971	2.85	18,838	23,110	3.69	(26.02)	(30.89)
<b>TOTAL</b>	<b>609,965</b>	<b>561,164</b>	<b>100</b>	<b>697,467</b>	<b>625,948</b>	<b>100</b>	<b>(12.55)</b>	<b>(10.35)</b>

**\*OTHER DESTINATIONS:**

- AUSTRALIA
- BANGLADESH
- BRUNEI DARUSSALAM
- FRANCE
- GERMANY
- INDIA
- MALAYSIA (Peninsular or Sabah-free zon)
- MALDIVES
- MAURITIUS
- NETHERLANDS
- REUNION
- SEYCHELLES
- SOUTH AFRICA
- UNITED KINGDOM
- UNITED STATES
- VIETNAM

**EXPORT VALUE (%) OF SAWNTIMBER TO MAJOR DESTINATIONS**

(RM'000) : 2014 / 2013





# trade statistics SARAWAK

**TABLE 4**  
EXPORT OF PLYWOOD BY COUNTRY OF DESTINATIONS

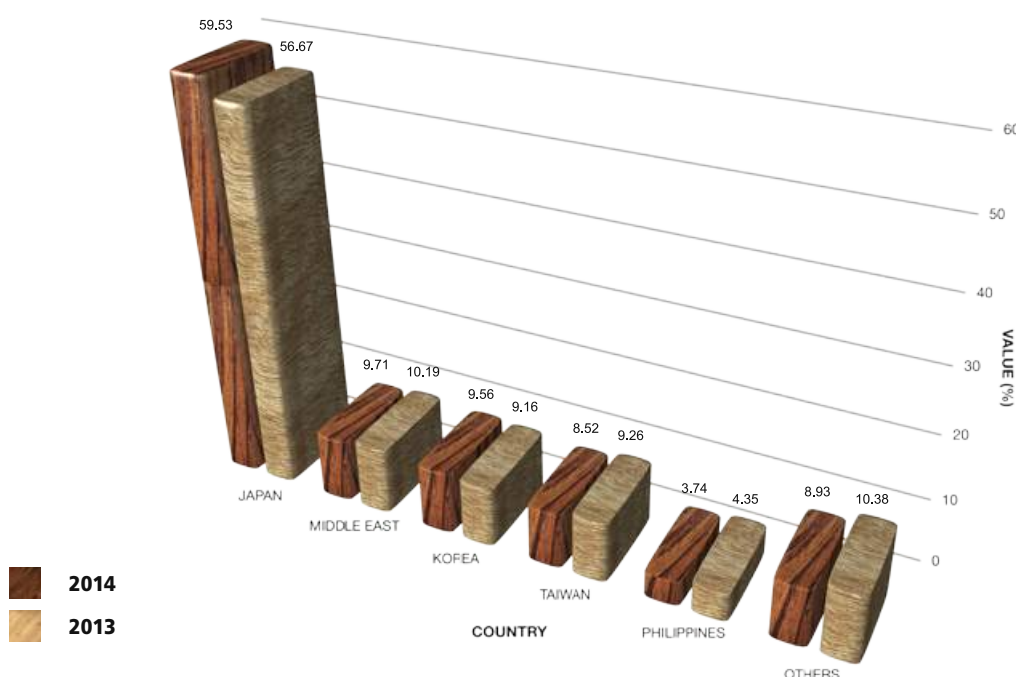
DESTINATIONS	2014 <sup>a</sup> January - December			2013 <sup>a</sup> January - December			% Change 2014 / 2013	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	1,318,894	2,323,154	59.53	1,448,511	2,299,282	56.67	(8.95)	1.04
MIDDLE EAST	261,637	379,092	9.71	294,876	413,312	10.19	(11.27)	(8.28)
KOREA	239,351	373,146	9.56	269,267	371,624	9.16	(11.11)	0.41
TAIWAN	223,575	332,419	8.52	258,811	375,600	9.26	(13.61)	(11.50)
PHILIPPINES	76,850	146,099	3.74	93,841	176,511	4.35	(18.11)	(17.23)
CHINA	43,882	75,260	1.93	42,278	76,098	1.88	3.79	(1.10)
HONG KONG	39,295	63,482	1.63	39,009	58,374	1.44	0.73	8.75
VIETNAM	25,172	42,018	1.08	13,279	21,476	0.53	89.56	95.65
AUSTRALIA	17,367	37,787	0.97	15,121	34,100	0.84	14.86	10.81
MEXICO	13,226	23,347	0.60	13,363	22,758	0.56	(1.03)	2.59
OTHER*	61,288	106,425	2.73	119,303	208,488	5.14	(48.63)	(48.95)
<b>TOTAL</b>	<b>2,320,537</b>	<b>3,902,229</b>	<b>100</b>	<b>2,607,659</b>	<b>4,057,623</b>	<b>100</b>	<b>(11.01)</b>	<b>(3.83)</b>

**\*OTHER DESTINATIONS:**

- BRUNEI DARUSSALAM
- CAMBODIA
- CANADA
- CHILE
- COMOROS
- GERMANY
- INDIA
- INDONESIA
- ITALY
- MALAYSIA (Peninsular or Sabah-free zon)
- MALDIVES
- MAURITIUS
- NETHERLANDS
- NEW ZEALAND
- NOTHERN MARIANA ISLANDS
- PAPUA NEW GUINEA
- SINGAPORE
- SOUTH AFRICA
- SRI LANKA
- THAILAND
- UNITED KINGDOM
- UNITED STATES

**EXPORT VALUE (%) OF PLYWOOD TO MAJOR DESTINATIONS**

(RM'000) : 2014 / 2013





# trade statistics SARAWAK

**TABLE 5**  
EXPORT OF VENEER BY COUNTRY OF DESTINATIONS

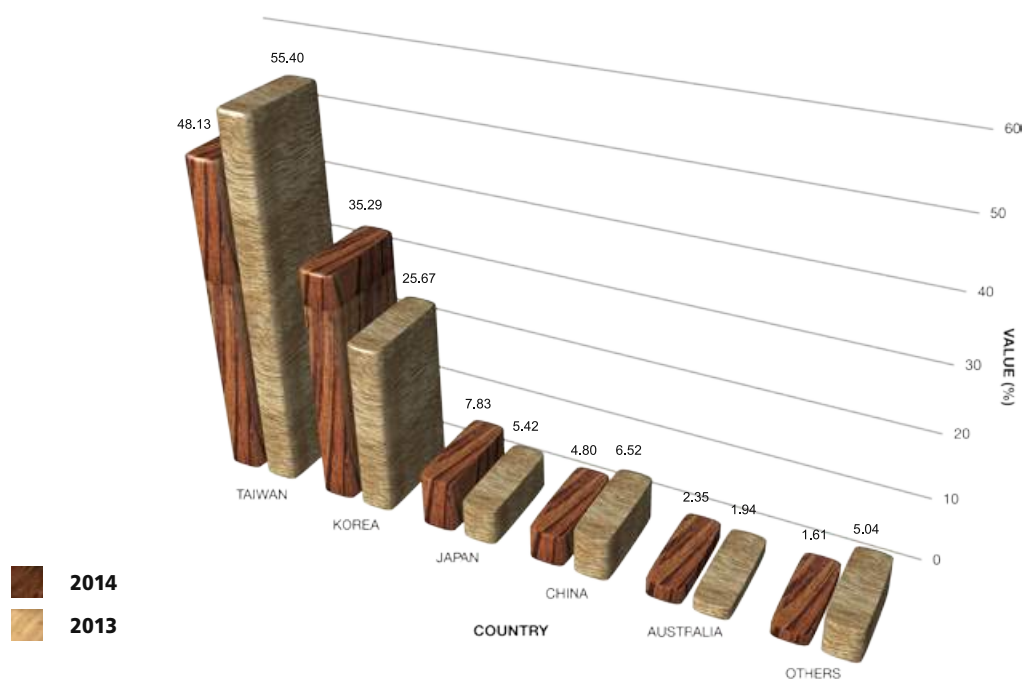
DESTINATIONS	2014 <sup>a</sup> January - December			2013 <sup>a</sup> January - December			% Change 2014 / 2013	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
TAIWAN	77,071	99,598	48.13	97,997	121,033	55.40	(21.35)	(17.71)
KOREA	55,552	73,024	35.29	48,743	56,082	25.67	13.97	30.21
CHINA	9,223	9,928	4.80	14,845	14,247	6.52	(37.87)	(30.32)
JAPAN	8,342	16,196	7.83	6,914	11,850	5.42	20.65	36.68
PHILIPPINES	2,001	3,088	1.49	6,965	10,018	4.59	(71.27)	(69.18)
AUSTRALIA	1,305	4,861	2.35	922	4,241	1.94	41.63	14.62
SINGAPORE	65	51	0.02	22	17	0.01	200.00	200.00
INDIA	34	99	0.05	-	-	-	100.00	100.00
VIETNAM	28	99	0.05	0.38	1	0.00	7136.70	9800.00
GERMANY	-	-	-	2	72	0.03	(100.00)	(100.00)
OTHER*	-	-	-	188	898	0.41	(100.00)	(100.00)
<b>TOTAL</b>	<b>153,621</b>	<b>206,944</b>	<b>100</b>	<b>176,598</b>	<b>218,459</b>	<b>100</b>	<b>(13.01)</b>	<b>(5.27)</b>

**\*OTHER DESTINATIONS:**

- INDONESIA
- THAILAND
- UNITED STATES

**EXPORT VALUE (%) OF VENEER TO MAJOR DESTINATIONS**

(RM'000) : 2014 / 2013





# trade statistics SARAWAK

**TABLE 6**  
EXPORT OF LAMINATED BOARD/FLOORING BY COUNTRY OF DESTINATIONS

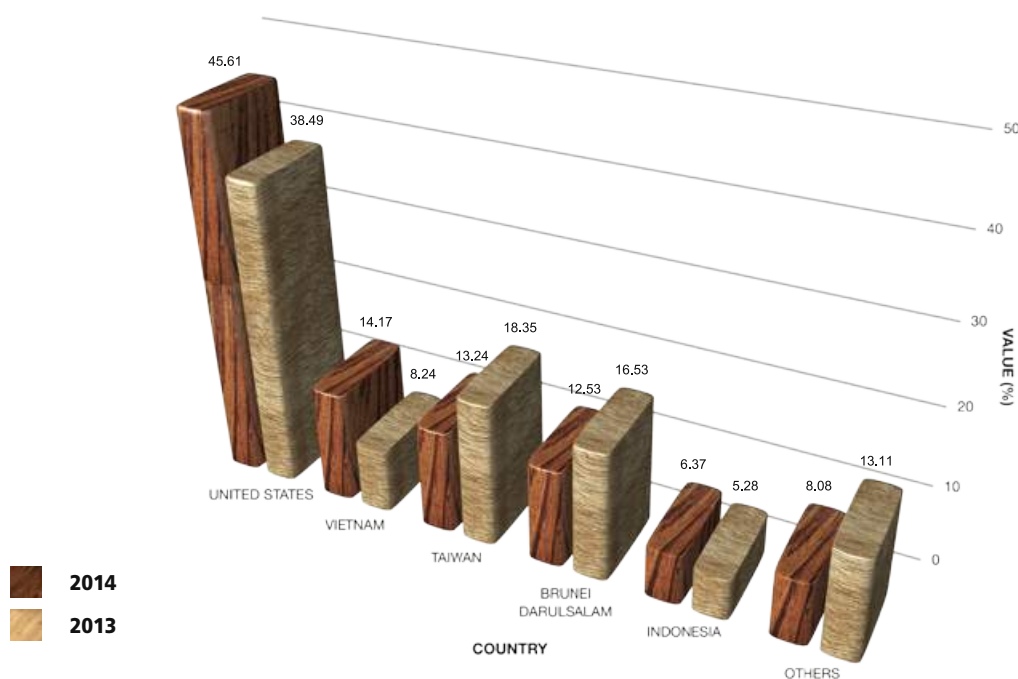
DESTINATIONS	2014 <sup>P</sup> January - December			2013 <sup>a</sup> January - December			% Change 2014 / 2013	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
UNITED STATES	5,339	18,173	45.61	3,747	12,707	38.49	42.51	43.02
TAIWAN	4,357	5,276	13.24	5,019	6,058	18.35	(13.19)	(12.91)
VIETNAM	1,944	5,648	14.17	924	2,722	8.24	110.46	107.49
BRUNEI DARULSALAM	1,798	4,991	12.53	1,882	5,457	16.53	(4.48)	(8.54)
KOREA	1,246	1,703	4.27	1,331	1,700	5.15	(6.40)	0.18
INDONESIA	1,010	2,539	6.37	727	1,742	5.28	38.89	45.75
JAPAN	172	662	1.66	157	580	1.76	8.99	14.14
EU	101	366	0.92	383	1,244	3.77	(73.57)	(70.58)
CHINA	47	81	0.20	388	234	0.71	(87.93)	(65.38)
PHILIPPINES	44	140	0.35	24	67	0.20	84.99	108.96
OTHER*	134	269	0.68	218	505	1.53	(38.53)	(46.73)
<b>TOTAL</b>	<b>16,192</b>	<b>39,848</b>	<b>100</b>	<b>14,800</b>	<b>33,016</b>	<b>100</b>	<b>9.41</b>	<b>20.69</b>

**\*OTHER DESTINATIONS:**

- AUSTRALIA
- CANADA
- MALDIVES
- REUNION
- SAUDI ARABIA
- SINGAPORE
- THAILAND

**EXPORT VALUE OF LAMINATED BOARD / FLOORING TO MAJOR DESTINATIONS**

(RM'000) : 2014 / 2013





# trade statistics **SARAWAK**

**TABLE 7**  
EXPORT OF MOULDING BY COUNTRY OF DESTINATIONS

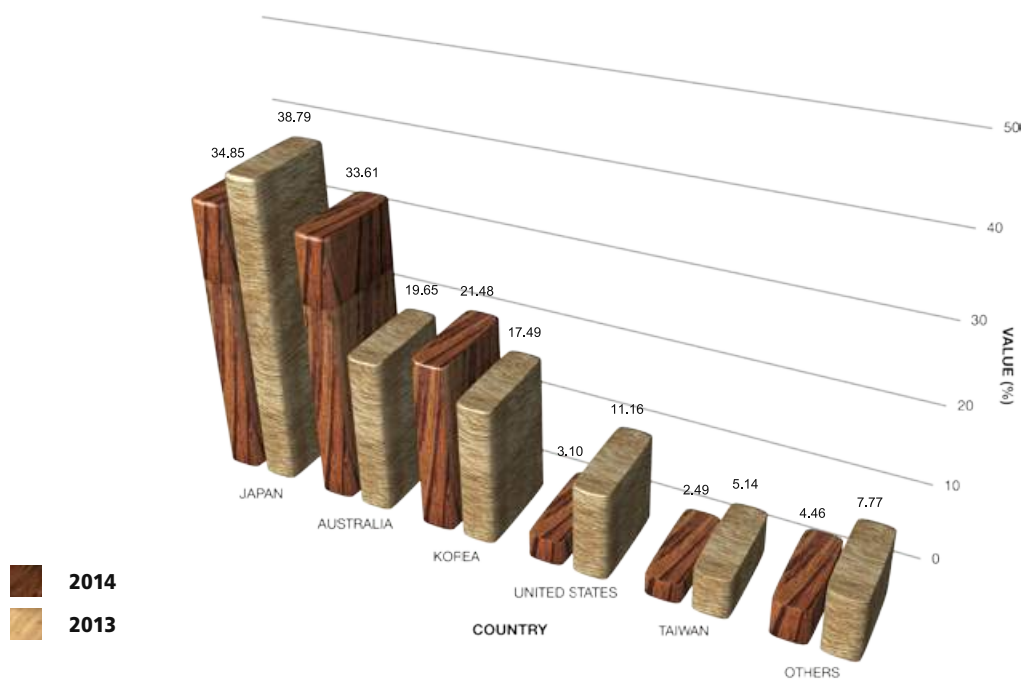
DESTINATIONS	2014 <sup>P</sup> January - December			2013 <sup>A</sup> January - December			% Change 2014 / 2013	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	4,313	8,965	34.85	3,344	7,231	38.79	28.99	23.98
KOREA	2,636	5,526	21.48	1,683	3,261	17.49	56.64	69.46
AUSTRALIA	1,891	8,644	33.61	925	3,663	19.65	104.45	135.98
UNITED STATES	362	798	3.10	703	2,081	11.16	(48.50)	(61.65)
SINGAPORE	283	486	1.89	432	809	4.34	(34.51)	(39.93)
TAIWAN	210	640	2.49	357	959	5.14	(41.13)	(33.26)
MALDIVES	152	297	1.15	12	24	0.13	1175.66	1137.50
SOUTH AFRICA	74	233	0.91	81	199	1.07	(9.22)	17.09
VIETNAM	37	87	0.34	34	82	0.44	7.95	6.10
SEYCHELLES	30	27	0.10	-	-	-	100.00	100.00
OTHER*	3	18	0.07	146	334	1.79	(97.85)	(94.61)
<b>TOTAL</b>	<b>9,990</b>	<b>25,721</b>	<b>100</b>	<b>7,717</b>	<b>18,643</b>	<b>100</b>	<b>29.46</b>	<b>37.97</b>

**\*OTHER DESTINATIONS:**

- CHINA
- SRI LANKA
- THAILAND
- TURKEY
- UNITED KINGDOM

**EXPORT VALUE OF MOULDING TO MAJOR DESTINATIONS**

(RM'000) : 2014 / 2013





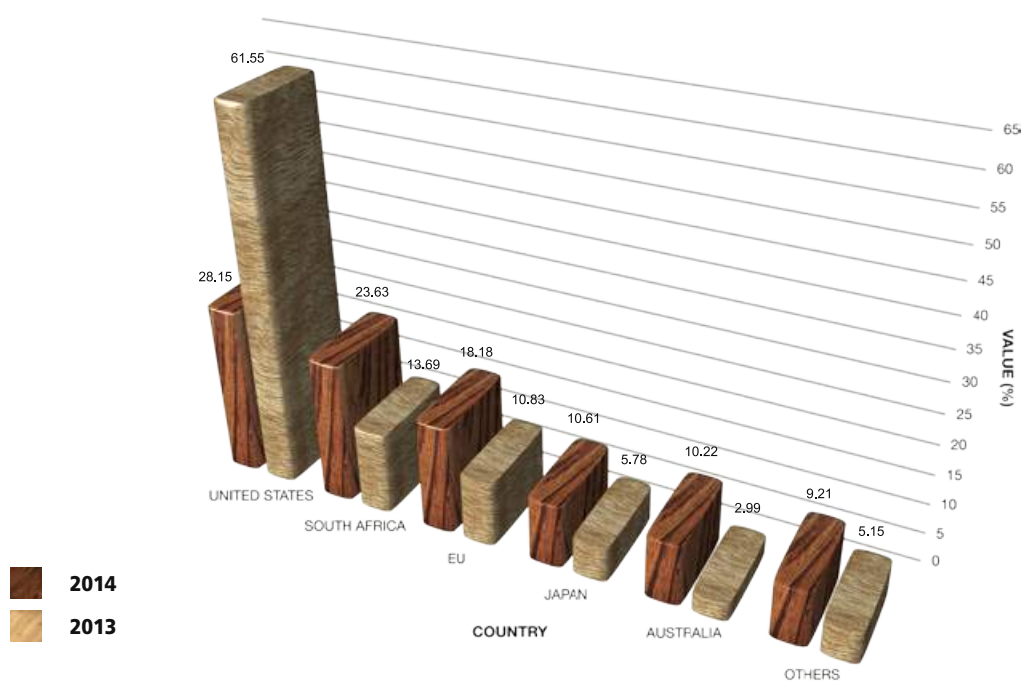
# trade statistics SARAWAK

**TABLE 8**  
EXPORT OF DOWEL BY COUNTRY OF DESTINATIONS

DESTINATIONS	2014 <sup>P</sup> January - December			2013 <sup>a</sup> January - December			% Change 2014 / 2013	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
AUSTRALIA	147	285	10.22	44	90	2.99	233.33	216.67
INDIA	55	213	7.64	36	155	5.15	53.89	37.42
JAPAN	56	296	10.61	41	174	5.78	36.50	70.11
SOUTH AFRICA	269	659	23.63	150	412	13.69	79.31	59.95
TAIWAN	18	44	1.58	-	-	-	100.00	100.00
UNITED STATES	216	785	28.15	465	1,852	61.55	(53.52)	(57.61)
EU	121	507	18.18	104	326	10.83	16.03	55.52
<b>TOTAL</b>	<b>882</b>	<b>2,789</b>	<b>100</b>	<b>840</b>	<b>3,009</b>	<b>100</b>	<b>4.96</b>	<b>(7.31)</b>

## EXPORT VALUE OF DOWEL TO MAJOR DESTINATIONS

(RM'000) : 2014 / 2013





# trade statistics **SARAWAK**

**TABLE 9**  
EXPORT OF FIBREBOARD BY COUNTRY OF DESTINATIONS

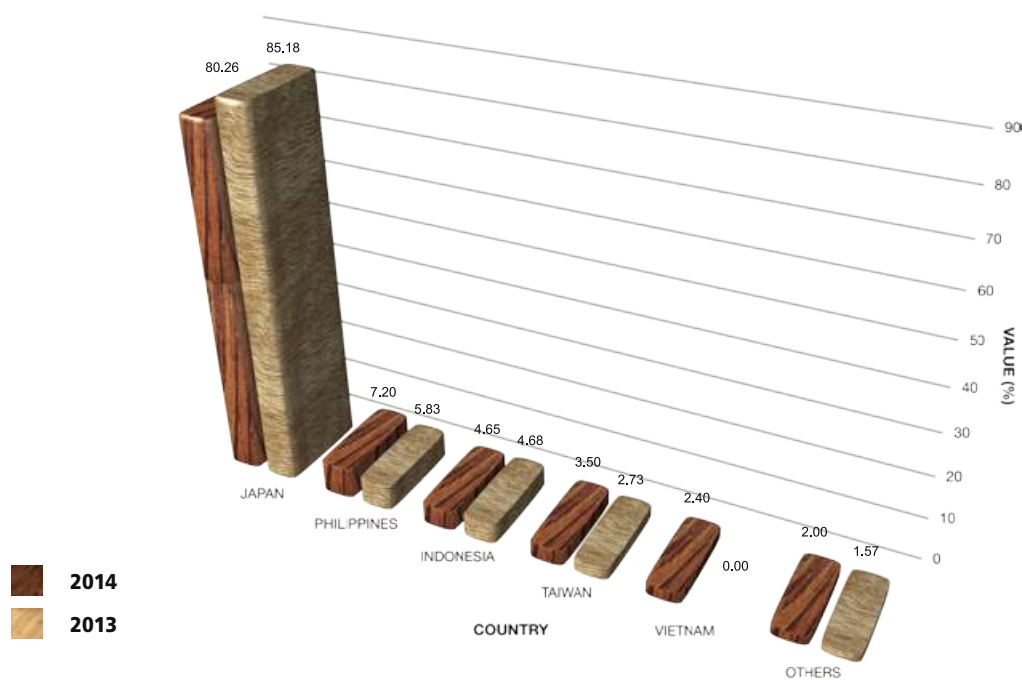
DESTINATIONS	2014 <sup>P</sup> January - December			2013 <sup>a</sup> January - December			% Change 2014 / 2013	
	Volume (M³)	FOB Value (RM'000)	Value %	Volume (M³)	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	131,707	193,833	80.26	152,371	222,763	85.18	(13.56)	(12.99)
PHILIPPINES	14,508	17,378	7.20	12,305	15,248	5.83	17.91	13.97
INDONESIA	8,391	11,225	4.65	9,563	12,244	4.68	(12.25)	(8.32)
TAIWAN	5,241	8,457	3.50	4,516	7,146	2.73	16.05	18.35
VIETNAM	3,613	5,785	2.40	19	12	0.00	19414.90	48108.33
BRUNEI DARULSALAM	2,226	1,827	0.76	2,560	2,255	0.86	(13.03)	(18.98)
EU	640	1,470	0.61	460	1,018	0.39	38.95	44.40
CHINA	526	852	0.35	354	476	0.18	48.85	78.99
KOREA	434	258	0.11	280	155	0.06	55.13	66.45
THAILAND	188	227	0.09	-	-	-	100.00	100.00
OTHER*	199	200	0.08	147	202	0.08	35.75	(0.99)
<b>TOTAL</b>	<b>167,674</b>	<b>241,512</b>	<b>100</b>	<b>182,573</b>	<b>261,519</b>	<b>100</b>	<b>(8.16)</b>	<b>(7.65)</b>

**\*OTHER DESTINATIONS:**

- AUSTRALIA
- OMAN
- SINGAPORE
- YEMEN

**EXPORT VALUE OF FIBREBOARD TO MAJOR DESTINATIONS**

(RM'000) : 2014 / 2013





# trade statistics SARAWAK

**TABLE 10**

EXPORT OF PARTICLE BOARD BY COUNTRY OF DESTINATIONS

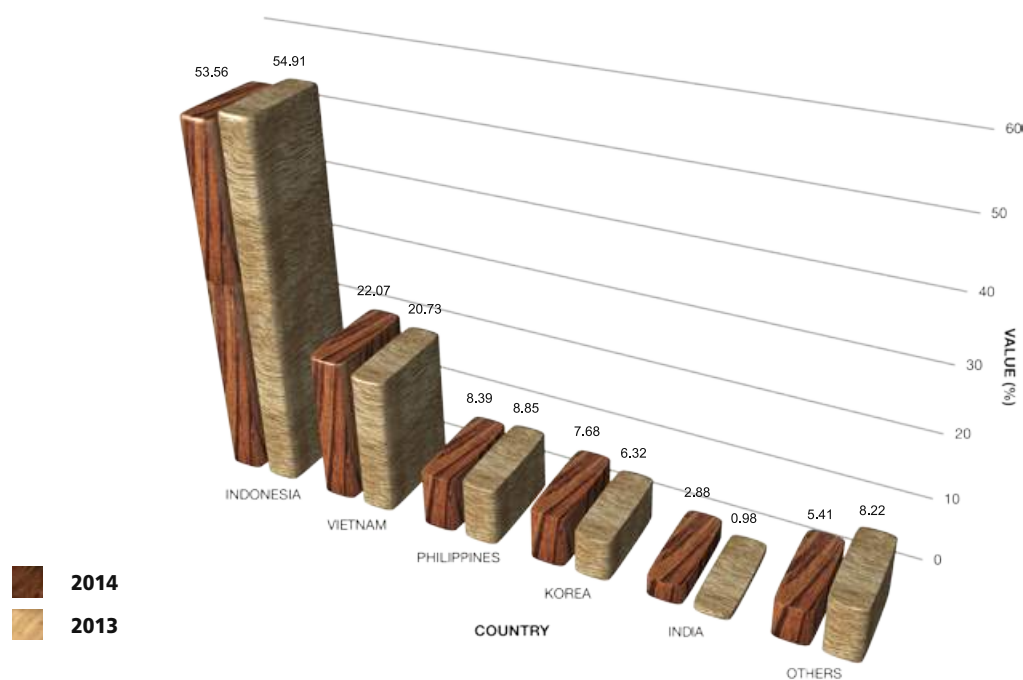
DESTINATIONS	2014 <sup>p</sup> January - December			2013 <sup>a</sup> January - December			% Change 2014 / 2013	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
INDONESIA	67,389	34,375	53.56	70,474	33,465	54.91	(4.38)	2.72
VIETNAM	27,311	14,161	22.07	26,478	12,634	20.73	3.15	12.09
PHILIPPINES	10,558	5,387	8.39	11,102	5,394	8.85	(4.90)	(0.13)
KOREA	8,080	4,931	7.68	6,979	3,849	6.32	15.77	28.11
MIDDLE EAST	4,044	1,767	2.75	-	-	-	100.00	100.00
INDIA	3,907	1,848	2.88	1,362	596	0.98	186.90	210.07
JAPAN	1,286	646	1.01	1,937	1,153	1.89	(33.60)	(43.97)
BRUNEI DARULSALAM	944	467	0.73	1,901	942	1.55	(50.35)	(50.42)
BANGLADESH	857	258	0.40	2,467	732	1.20	(65.26)	(64.75)
EU	236	101	0.16	-	-	-	100.00	100.00
OTHER*	417	235	0.37	4,630	2,184	3.58	(91.00)	(89.24)
<b>TOTAL</b>	<b>125,028</b>	<b>64,176</b>	<b>100</b>	<b>127,330</b>	<b>60,949</b>	<b>100</b>	<b>(1.81)</b>	<b>5.29</b>

**\*OTHER DESTINATIONS:**

- AUSTRALIA
- CHINA
- HONG KONG
- NEW ZEALAND
- SINGAPORE
- TANZANIA

**EXPORT VALUE OF PARTICLE BOARD TO MAJOR DESTINATIONS**

(RM'000) : 2014 / 2013





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### Publications Catalogue:

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|--|--------------------------|
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| Commercial Timber Species Of Sarawak (a set of 3) (English)    | <input type="checkbox"/> |
| Guide To Timber Trade, Sarawak (2012/2013)                     | <input type="checkbox"/> |
| Manual Of Sarawak Timber Species                               | <input type="checkbox"/> |
| Sarawak Log Grading Rules (English)                            | <input type="checkbox"/> |
| Timber Sample Box (English Description)                        | <input type="checkbox"/> |

To :

**Sarawak Timber Industry Development Corporation (STIDC)**

We wish to purchase the items indicated.  
Please quote us the total cost inclusive of postage and bank commission. (if any).

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Country: \_\_\_\_\_

E-mail: \_\_\_\_\_

Tel: \_\_\_\_\_

Fax: \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Company's Stamp

\* Fax to : 6082-441169 / 442691  
Email : botes@pusaka.gov.my /  
masuri@pusaka.gov.my



RM 25

The Malaysian Grading Rules For Sawn Hardwood Timber (English) (2009 Edition)

RM 25

Commercial Timber Species Of Sarawak (a set of 3)

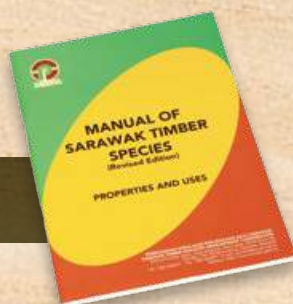


RM 20

Guide To Timber Trade Sarawak (2012/2013)

RM 10

Manual Of Sarawak Timber Species (Revised Edition)



RM 5

Sarawak Log Grading Rules (SLGR) (English) (1996 Edition)

RM 40

Timber Sample Box (English Description)



### MODE OF PAYMENT

Quotation includes airmail postage and bank commission (for overseas payment only)

Payment should be made in the form of Telegraphic Transfer to our **Maybank Current Account No. 51111 3408 936**





# Carving

Excellence & Harmony

**WOOD CARVING** is a tradition and living legacy of the people of Sarawak reflecting the diversity of cultural experiences and moods. It is a tradition that has brought to light the resourcefulness and skills of our people since time immemorial. Wood carving depicts a continuous evolution of man and his forest environment, working towards its esteemed goals of harmony and excellence.

The wood carving training programme conducted by STIDC serves to impart and develop carving skills amongst the younger generation to preserve and nurture this priceless cultural heritage.



**PERBADANAN KEMAJUAN PERUSAHAAN KAYU SARAWAK**  
Sarawak Timber Industry Development Corporation (STIDC)

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P.O Box 194, 93702 Kuching, Sarawak, Malaysia.  
Tel: 6082-473000 Fax: 6082-442691  
E-mail: stidc@pusaka.gov.my

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