

# perkasa

Sarawak timber industry development corporation

october-december 2014

quarterly newsletter

## PLANTED FORESTS

Sarawak enters the 16<sup>th</sup> year  
in planted forests establishment



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## editorial

**I**ntegrity is among the six shared values adopted by STIDC parallel with the state government's commitment to make integrity as the culture among civil servants in Sarawak. The other shared values are professionalism, teamwork, kind and caring, sense of urgency and ownership, and result oriented.

Integrity implies honesty, fairness, moral character, ethics, trust, transparency and good governance with colleagues, customers and stakeholders.

In the 2015 Budget Speech, Chief Minister of Sarawak, Datuk Patinggi Tan Sri Haji Adenan Haji Satem advised all the state government ministries, departments, statutory bodies and local authorities to ensure financial compliance to improve work practices and to enable the state to

achieve a higher level of integrity, credibility and accountability in the public service.

Integrity Day has been in STIDC calendar of events since 2010. This annual event aims to promote integrity among the staff. It is in addition to the Integrity Pledge reaffirmed by the staff during the monthly assembly.

In ensuring that integrity is upheld particularly in the forestry and wood-based sectors, it is hoped that all parties would strive towards corrupt-free and improved forest governance to portray the positive image of the state. This is important in order to boost customers' confidence and ultimately lead to greater acceptance to our timber and timber products among the global communities.



Civil service nowadays faces mounting challenges due to the ever increasing public expectations. Hence, there is a need for this sector to move in pace with the current situation by ensuring continuous improvement through innovation and creativity initiatives

Align with these initiatives, the Innovative and Creative Circles (ICCs) are being actively promoted among the government

agencies nationwide to encourage them to innovate their standard operating procedures (SOP) and service delivery system for customers' satisfaction. Other initiatives include Key Focus Activity (KFA) and High Performance Team (HPT) involving heads of government departments to strategise civil service improvement.

Parallel with these initiatives, STIDC had formed several ICCs which aim to enhance service delivery in support of the

government's aspiration to achieve a world-class civil service by 2030. Presently, five ICCs from STIDC had won various awards either at the state, regional or national levels. The five ICCs are Soundlessmind, Reglice8, BML Intelek, Creative8, and Timepiece. Timepiece was also selected to compete at the Asia Pacific Quality Conference (APQC) slated for November 2014 in Kuala Lumpur together with more than 60 ICCs from India, Indonesia, Thailand, Singapore, The Philippines and Malaysia.

# INNOVATION

## The way forward for civil service

### SUMMARY

- ICCs are being actively promoted among the government agencies nationwide to encourage them to innovate their SOP and service delivery system
- STIDC had formed several ICCs which aim to enhance delivery services in support of the government's aspiration to achieve a world-class civil service by 2030

State Secretary, Tan Sri Datuk Amar Mohamad Morshidi Bin Abdul Ghani (right) presenting a certificate to Timepiece Team Leader. Also seen is STIDC general manager, Datu Haji Sarudu Haji Hoklai (2<sup>nd</sup> right)





# INTEGRITY

## Integrity is a concept of consistency of actions, values, methods, measures, principles and morals

**C**ivil servants play important role in the national transformation programme. It is therefore important to embody them with traits such as good governance, ethics and integrity to ensure that the programme achieve the desired results.

In facing today's rising public expectations, strategic networking and society engagement become necessary in ensuring that the decisions are made transparently. Towards that end, the government is committed to adopting integrity as a culture among the workforce. This is evident by the National Integrity Plan (2014-2018) to ensure continuous improvement in civil service delivery system for the people.

In support of the National Integrity Plan, STIDC had organised the annual integrity day without fail since 2010. This year's event was held on 24<sup>th</sup> October 2014 at STIDC headquarters in Kuching,

Sarawak. State Secretary and STIDC board member, the Honourable Tan Sri Datuk Amar Haji Mohamad Morshidi Bin Abdul Ghani graced the function.

According to him, integrity is among the fundamental values that employers seek in those hired and is the hallmark of a person who demonstrates sound moral and ethical principles at work.

"A person with integrity lives his or her values in relationship with colleagues, customers and stakeholders. Honesty and trust are central to integrity" he said. He commended STIDC for achieving four-star rating in Financial Management Accountability Index which could lead to best practices work culture among the staff particularly in financial management. He was also delighted to note that STIDC is migrating to electronic systems by providing on-line services in order to minimise face-to-face customer service and promote integrity. STIDC on-line



• A staff receiving the Integrity Award from the State Secretary

services include CACTUS, PIMS, ORSIS, e-Permit, e-Grading, e-Registration, etc.

In conjunction with this year's integrity day, two STIDC staff received the Integrity Award from the State Secretary. The award among others, aimed to encourage the staff to embrace integrity in their service.



• STIDC general manager, Datu Haji Sarudu Haji Hoklai (front) leading the management and staff in the integrity pledge

### SUMMARY

- In support of the National Integrity Plan, STIDC had organised the annual integrity day without fail since 2010
- The State Secretary was delighted to note that STIDC is providing on-line services in order to minimise face-to-face customer service and promote integrity



# REGIONAL CONFERENCE ON PLANTED FORESTS

To chart the way forward  
for the development  
of planted forests in Sarawak

**S**arawak enters the 16<sup>th</sup> year in planted forests initiative this year. It is therefore timely to gather the industry players and stakeholders to share their experience and knowledge to chart the way forward for the development of planted forests in Sarawak.

Regional Conference on Planted Forests in Sarawak was held on 13<sup>th</sup>-15<sup>th</sup> October 2014 in Bintulu, Sarawak. The conference aimed to update and share experience



• One of the planted forests in Sarawak

and information on planted forests besides disseminating information on Research and Development in Planted Forests, and highlighting the economic, utilisation and potential market of timber/wood from planted forests. Datuk Mohd Naroden Majais, Assistant Minister





• Planted forests nurseries in Sarawak



in Chief Minister's Office (Bumiputera Entrepreneur Development) and Assistant Minister of Resource Planning graced the function on behalf of Chief Minister of Sarawak, Datuk Patinggi Tan Sri Haji Adenan Haji Satem.

Citing a brief history on planted forests in Sarawak, the Chief Minister said, serious efforts on big scale planted forests started in 1996 when the state reached its peak in producing timber from natural forests. This led to initiatives to find a long-term strategy towards providing an alternative source of raw materials to sustain the wood-based industries in Sarawak.

According to him, the government hoped to establish one million hectares of planted forests by 2020 which could produce 15 million cubic metres of wood annually. This could relieve pressure on natural forests and at the same time increase the state's forest cover and reduce greenhouse effect. In addition, it also helps to ensure better land use particularly in the rural areas which would lead to social development.

"Presently, we have 43 Licences for Planted Forests issued covering 2.8 million hectares. I expect better progress and stronger commitment from licence holders in order to achieve the objectives. I was informed that all licence holders that performed below 50% were asked to come up with catch-up plan in order to expedite planting rate and propose action plans to address issues and challenges faced by them. I know that this is not an easy task. Nevertheless, efforts should be doubled to resolve issues to ensure that the areas given are fully utilised and developed. In this respect, I want to see the licencees and relevant agencies such as Forest Department, Sarawak Forestry Corporation, Land and Survey Department work together in resolving issues related to land matters" Datuk Patinggi Tan Sri Haji Adenan Haji Satem said.



• Sarawak Planted Forest Sendirian Berhad general manager, Dr. Joseph Jawa Kendawang (left) briefing the participants during their field trip

#### SUMMARY

- The conference aimed to update and share experience and information on planted forests
- The government hoped to establish one million hectares of planted forests by 2020 which could produce 15 million cubic metres of wood annually



# MERAPOK

## LAUT CHINA SELATAN



• STIDC staff conducting physical inspection on timber product at ICQS Post, Merapok

# ICQS

## STIDC initiated the Immigration Customs Quarantine Security at Merapok

**S**TIDC had initiated the Immigration Customs Quarantine Security (ICQS) at Merapok to ensure that only timber and timber products from legal sources are allowed for export from Sarawak to Sabah and vice-versa through this ICQS. The initiative also enables proper recording of export and import of timber and timber products carried out between the two states.

With this initiative, only those registered with STIDC are allowed to participate in export and import of timber and timber products between Sabah and Sarawak. Besides, it also helps to ensure that only sawn timber supported by Grading Certificate or Exemption from Grading is exported from Sarawak.

Other enforcement agencies such as the Ministry of Resource Planning and Environment, Forest Department of Sarawak as well as Sarawak Forestry Corporation also benefit from this initiative as it helps them in regulating the export and import of timber and timber products particularly across Sabah-Sarawak border.

Sabah and Sarawak are neighbouring states with cordial trade relationship particularly for timber and timber products.

Revenue earned by Sarawak in 2013 from the export of timber and timber products to Sabah was RM35.5 million compared with RM60 million during the previous year. The export items were logs, veneer, sawn timber, plywood, wooden pallet, laminated flooring and moulding.

It is hoped that traders of timber and timber products would continue to abide with the existing rules and regulations to ensure that their business proceed smoothly.

### SUMMARY

- ICQS enables proper recording of export and import of timber and timber products carried out between Sabah and Sarawak
- With this initiative, only those registered with STIDC are allowed to participate in export and import of timber and timber products between Sabah and Sarawak
- Other enforcement agencies also benefit from this initiative as it helps them in regulating the export and import of timber and timber products particularly across Sabah-Sarawak border





• STIDC Deputy General Manager, Tuan Haji Hashim Haji Bojet (centre) chairing the ISO Audit Meeting

# QUALITY INITIATIVES

Various initiatives are in place in realisation of this objective for the benefit of the people

**S**TIDC supports the state government's transformation agenda to achieve a world-class civil service by 2030. MS ISO 9000, LEAN Management Programme and Key Focus Activity (KFA) are among the initiatives taken in realisation of this objective for the benefit of the people.

## MS ISO 9001:2008

Through this initiative, STIDC hopes to enhance its Quality Management System in providing continuous improvement on service delivery for customers' satisfaction.

This initiative covers various core activities pertaining to Registration and Licensing Division, Trade Control Division, Project Development Division and Resource Development Division.

## LEAN Management Programme

The four-month (September-December 2014) programme covered four core processes related to Trade and Industry Division, Project Development Division, Resource Development Division as well as Industrial Training Section. This programme is poised to improve work processes with greater efficiency and effectiveness besides providing customer-friendly services.

## Key Focus Activity (KFA)

STIDC had formed various KFA teams since 2010 covering main activities related to Registration and Licensing Division, Forest Resources Section and Domestic Trade Section. This initiative had brought continuous improvement particularly in terms of service delivery and customers' satisfaction. STIDC was also shortlisted for the top three KFA Award in 2012 through a project 'Electronic Physical Inspection for Export and Import'.

• LEAN Health Check meeting in progress



## SUMMARY

- STIDC hopes to enhance its Quality Management System in providing continuous improvement on service delivery for customers' satisfaction
- LEAN Management Programme is poised to improve work processes with greater efficiency and effectiveness besides providing customer-friendly services
- KFA had brought continuous improvement particularly in terms of service delivery and customers' satisfaction



# LAN BERAMBEH ANAK SARAWAK

## STIDC participated in the three-day 'Lan Berambéh Anak Sarawak' Carnival



STIDC Corporate Affairs Manager, Mdm. Sharifah Norolah Wan Ahmad (right) accompanying the Assistant Minister in Chief Minister's Office (Promotion of Technical Education) and Assistant Minister of Environment, Datu Haji Len Talif Salleh (2<sup>nd</sup> right) at STIDC booth

STIDC participated in the three-day 'Lan Berambéh Anak Sarawak' carnival from 31<sup>st</sup> October to 2<sup>nd</sup> November 2014 at Bukit Jalil Stadium compound, Kuala Lumpur together with 120 exhibitors from Sarawak.

Supported by Sarawak government, the carnival was jointly organised by Sarawak Chief Minister's Department, Sarawak House (Kuala Lumpur), Yayasan Sarawak (Kuala Lumpur) and Sarawakians Association in the Peninsular Malaysia. This annual event was mooted in 2008 to promote Sarawak products besides encouraging Sarawakians in the Peninsular Malaysia to become business entrepreneurs. It also gave them opportunity to gather and feel at home.

The carnival featured food, handicrafts and jungle products of Sarawak. It also highlighted Sarawak cultural show as well as forum on entrepreneurship.

STIDC information booth showcased the Corporation's roles in spearheading the advancement of timber industry in Sarawak apart from facilitating the overall development of Tanjung Manis and Bumiputera furniture entrepreneurs.

Chief Minister of Sarawak, Datuk Patinggi Tan Sri Adenan Haji Satem described this event as an important avenue to unite Sarawakians as one big family towards better understanding in strengthening religious and racial harmony.

### SUMMARY

- This annual event aimed to promote Sarawak products besides encouraging Sarawakians in the Peninsular Malaysia to become business entrepreneurs
- STIDC information booth showcased the Corporation's roles in spearheading the advancement of timber industry in Sarawak



Minister of Women, Family and Community Development, Dato Sri Hajah Rohani Abdul Karim (right) and Sarawak Chief Minister's Wife, Yang Amat Berbahagia Datin Patinggi Dato Hajah Jamilah Haji Anu testing the Acacia chair at STIDC booth





Participants posing with Pontianak Forest Department officers •

# STUDY TOUR

## STIDC organised study tour to Pontianak

Being neighbours and part of Borneo Island, Sarawak and Pontianak continue to enjoy cordial relationship harnessing the good network such as road and air connectivity. Issues of mutual interest were addressed amicably either through direct negotiation or via cross border co-operation in socio-economic Malaysia-Indonesia (Sosek Malindo). Both parties are members of Sosek-Malindo.

Sarawak and Pontianak play similar roles in managing and sustaining forest resources for the benefit of the people. To exchange information on forestry and wood-based sectors, STIDC organised a study tour to Pontianak Forestry Department from 30<sup>th</sup> October to 3rd November 2014. The study tour was also participated by the management members and staff of STIDC subsidiary, Harwood Timber Sendirian Berhad.

STIDC general manager, Datu Haji Sarudu Haji Hoklai said, Malaysians in general and Sarawakians in particular are showing keen interest in Indonesian furniture especially those from Japara due to its high quality. The study tour was therefore timely in acquiring an insight into the furniture industry. He added that Sarawak is embarking on planted forests with emphasis on fast growing tree species like Acacia mangium, Rubber (*Hevea brasiliensis*), African mahogany (*Kaya senegalensis*), Teak (*Tectona grandis*), Kelampayan (*Anthocephalus cadamba*), Sentang (*Azadirachta excels*), Binuang (*Octomeles sumatrana*) and Batai (*Falcataria moluccana*). The aim is to plant one million hectares by 2020 to provide alternative source of raw materials for local processing besides mitigating pressure on natural forests. He hoped that the participants would gain new experience on planted forests from their counterparts in Pontianak.

Meanwhile, Secretary of Pontianak Forestry Department, Mr. Lazarus Marpaung invited investors from Sarawak to bring the furniture and planted forests industries to greater height. According to him, Pontianak aspires to plant one million trees annually through government and community initiatives. Presently, 50 million trees were planted. Among the tree species planted were Gaharu (*Aquilaria*), Acacia mangium and Eucalyptus.

During the study tour the participants had the opportunity to visit a furniture company to acquire in-depth information on the current trend of furniture designing.

### SUMMARY

- The study tour was timely in acquiring an insight into the related industries in Pontianak.
- Sarawak investors invited to invest in furniture and planted forests industries





- Participants listening attentively to the briefing at the Industry Update in Bintulu

# INDUSTRY UPDATES

## Held in Kuching, Sibul, Miri and Bintulu Divisions

### SUMMARY

- STIDC pays its fullest attention to industry players by sharing useful information through various channels
- The industry updates among others aimed to ensure that industry players keep abreast with current issues related to their business

In spearheading the advancement of the wood-based Industry in Sarawak, STIDC pays its fullest attention to industry players by sharing useful information through various channels. This is to ensure that they keep abreast with current issues related to their business in order to move in pace with market requirements.

Industry update is among the channels used to disseminate information on issues of mutual interest. This is done on regular basis with the co-operation of the related agencies such as the Royal Malaysian Customs and DagangNet Technologies Sendirian Berhad.

The latest industry updates were held in Kuching, Sibul, Miri and Bintulu divisions from 13<sup>th</sup> – 16<sup>th</sup> October 2014.

STIDC presented papers on the Status of e-Grading, and 2013 Market Performance of Timber and Timber Products from Sarawak. The Royal Malaysian Customs

on the other hand shared a topic on u-Customs Project. DagangNet Technologies Sendirian Berhad also enlightened the participants on the Status of e-Permit System. This was followed by question and answer session to obtain feedback from participants.

The functions received overwhelming response from industry players such as importers and exporters of timber and timber products.



- Acting Assistant General Manager (Trade Control Division), Mr. Hamzah Haji Morshidi addressing the Industry Update participants



Malaka Head of State,  
His Excellency Tun Datuk  
Seri Mohamad Khalil  
bin Yaakob (2<sup>nd</sup> left)  
being ushered by STIDC  
Corporate Affairs Manager,  
Mdm. Sharifah Norolah  
Wan Ahmad (2<sup>nd</sup> right) at  
STIDC booth.



ODOI is the government's strategic plan to develop small-scale industries, handicrafts as well as food-based and agricultural products

# ODOI

**O**ne District One Industry (ODOI) concept is the government's strategic plan to develop small-scale industries, handicrafts as well as food-based and agricultural products. It also aims to eradicate poverty, increase the level of entrepreneurship and create jobs for the locals.

Recognising the importance of this concept, the government has organised the national level ODOI exhibition on annual basis since 1992 to gather small-scale entrepreneurs under one roof in order to market their products and strengthen business networking.

This year's national level ODOI was held on 5<sup>th</sup>-7<sup>th</sup> December 2014 in Malacca. STIDC did not miss this opportunity and participated in the show together with

its furniture vendors namely Kiyara Nilam Sendirian Berhad and Saadiah Indah Sendirian Berhad. STIDC also took part in ODOI Mini Showcase for Lawas Zone, Sarawak from 20<sup>th</sup> to 23<sup>rd</sup> November 2014.

STIDC's booth featured the Nibong (*Oncosperma tigillarium*) and Acacia furniture aside from its roles in spearheading the advancement of timber industry in Sarawak and in developing the Bumiputera furniture vendors.

One of STIDC's main tasks is to develop the Bumiputera furniture vendors in Sarawak by providing the basic infrastructure such as the furniture industrial complexes for the vendors to run their business. Other services like trainings and courses as well as technical advice are also provided for the vendors to help them penetrate the open market and compete with global players. Presently, there are 43 active Bumiputera furniture vendors statewide.

## SUMMARY

- The government has organised the national level ODOI exhibition on annual basis since 1992 to gather small-scale entrepreneurs in order to market their products and strengthen business networking
- One of STIDC's main tasks is to develop the Bumiputera furniture vendors in Sarawak by providing the basic infrastructure as well as trainings, courses and technical advice



# 2014

## market performance

### JANUARY – SEPTEMBER

## EXPORT VALUE OF LOGS & TIMBER PRODUCTS

The value of logs and timber products exported from January to September 2014 increased by 0.38% worth RM5.4 billion compared to the same period last year at RM5.38 billion.

The overall export values of logs and timber products exported grew with export value were that of logs (24%), laminated board/ flooring (15%), moulding (43%), particle board (3%) and woodchips (19%) from January to September 2014 compared to

the corresponding period in 2013. However, there were respective decreases in the value in cases of sawntimber (18%), plywood (6.4%), veneer (9%), dowel (6%) and fibreboard (5%).

Plywood remained the major contributor accounting for 53% @ RM2.9 billion of the total export value, with logs (29% @ RM 1.6 billion) and sawntimber (7% @ RM 0.4 billion) at the second and third places respectively. **(Table 1)**



Logs export increased in the January to September of 2014 to 2.3 million m3 (RM1.6 billion), to 11% by volume and 24% by value from 2.1 million m3 (RM1.25 billion) compared to the same period last year.

The major importers of the State's logs were India (1.5 million m3, RM1.04 billion), Taiwan (245,571 m3, RM175 million) and China (223,015 m3, RM 140 million). India was still the largest importer for the first nine months, 2014 with increased purchase by 13% compared to similar period in 2013 followed by Taiwan (decreased by 17%) and China (increased by 13%) respectively.

Export of logs to major buyers like India, Taiwan and Japan constituted 83% of the total export volumes and also contributed 86% to the total export values of logs from January to September 2014.

The average FOB unit value of logs increased by 12 % from RM600 to RM671 from January to September year 2014 compared to similar period in 2013. **(Table 2)**





# SAWNTIMBER

The export volume and value of sawn timber from January to September 2014 dropped by 20% to 438,223 m3 from 544,383 m3 and the value to RM400 million from RM485 million compared to that of similar period in 2013.

The Philippines become the number one importer of the State's sawn timber, by purchasing 25% of the overall volume at 109,986 m3 and valued 9% at RM37 million followed by Thailand (volume 22% @ 96,659 m3 and value 23% @ RM90 million) and Middle East (volume 20% @ 85,605 and value 27% @ RM107 million) respectively.

The volume of sawntimber exported to The Philippines decreased by 23% from 142,289 m3 to 109,986 m3, followed by Thailand

(decreased by 31% from 140,289 m3 to 96,659 m3) and The Middle East (decreased by 13% from 98,943 m3 to 85,605 m3).

Export of sawntimber to major buyers like The Philippines, Thailand and The Middle East constituted 67% of the total export volumes and contributed 59% to the total export values of logs from January to September 2014.

The average FOB unit value of sawntimber increased by 2.5% from RM890 to RM912 from January to September year 2014 compared to similar period in 2013. **(Table 3)**



# PLYWOOD

The total volume of plywood exported from January to September 2014 was 1.7 million m3, 15% lower than that of 2.0 million m3 exported for the corresponding period in 2013. Plywood sales amounting to RM2.9 billion contributed 53% to the overall total of timber and timber products export revenues for the period.

Japan remained the number one importer of the State's plywood with the purchase of 981,973 m<sup>3</sup> or 57% of the volume exported valued at RM1.7 billion. Other major plywood importers where The Middle East making a purchase of 11% at 188,298 m3 and Taiwan (10% at 168,328 m3), in which they contributed RM2.2 billion to the overall volume of plywood exported for the period.

The volume of plywood exported to Japan decreased by 13 % from 1.1 million m3 to 981,973 m3 followed by The Middle East (decreased by 15% from 220,704 m3 to 188,298 m3) and Taiwan (decreased by 17% from 202,957 m3 to 168,328 m3).

Export of plywood to major buyers like Japan, The Middle East and Taiwan contributed 78% of the overall exported volumes and revenues from January to September 2014.

The average FOB unit value of plywood increased by 9% from RM1,534 to RM1,679 from January to September 2014 compared to similar period in 2013. **(Table 4)**





# OTHER TIMBER PRODUCTS

Other timber products included veneer, dowels, moulding, particleboard, fibreboard, block board, laminated board, woodchip and others (mention in Table 1). The value of these products was RM571 million accounted for 11% of the overall value of timber and timber products exported from January to September 2014.

Export volume of other timber products had also dropped for instance veneer (20%), fibreboard (8%), blockboard (100%)

and particle board (4%). However, growth were recorded for laminated board/flooring (7%) , moulding (32%), dowel (10%) and woodchip (15%) from January to September 2014 compared to the corresponding period in 2013. **(Table 5 & 6)**



# OUTLOOK

The political will towards legality verification in the Sarawak timber industry continues with the Chief Minister Tan Sri Hj Adenan Hj Satem announced that the state government would not issue any more timber concession licences until the widespread illegal logging activities were addressed.

Concerned with the worsening illegal logging activities, the Chief Minister said 50 forest department officers would be armed to curb illegal activities, and to beef up enforcement. In the first nine months, the state authorities seized RM2.95million worth of illegal logs, which was a four-fold

increase compared with last year's corresponding period. (Source: The Star)

In spite of the legality issue, export value of timber and timber products in 2014 is expected to increase by 0.56% from RM7.16 to RM7.2 billion when compared to last year, 2013 due to strong demand from India, China, Japan and Vietnam couple with the price increase in the first nine months of 2014.



# trade statistics SARAWAK

**TABLE 1**  
EXPORT SUMMARY OF TIMBER AND TIMBER PRODUCTS FROM SARAWAK

| PRODUCTS                          | 2014 <sup>p</sup><br>January - September |                       |            | 2013 <sup>p</sup><br>January - September |                       |            | % Change<br>2014 / 2013 |             |
|-----------------------------------|--|-----------------------|------------|--|-----------------------|------------|-------------------------|-------------|
|                                   | Volume<br>(M <sup>3</sup> )              | FOB Value<br>(RM'000) | Value<br>% | Volume<br>(M <sup>3</sup> )              | FOB Value<br>(RM'000) | Value<br>% | Volume                  | Value       |
| LOG                               | 2,316,050                                | 1,553,502             | 28.75      | 2,087,291                                | 1,253,195             | 23.28      | 10.96                   | 23.96       |
| SAWNTIMBER                        | 438,223                                  | 399,656               | 7.40       | 544,383                                  | 484,594               | 9.00       | (19.50)                 | (17.53)     |
| PLYWOOD                           | 1,714,490                                | 2,878,773             | 53.28      | 2,005,442                                | 3,075,648             | 57.14      | (14.51)                 | (6.40)      |
| VENEER                            | 112,633                                  | 153,261               | 2.84       | 140,462                                  | 169,186               | 3.14       | (19.81)                 | (9.41)      |
| LAMINATED BOARD / FLOORING        | 11,892                                   | 29,089                | 0.54       | 11,088                                   | 25,304                | 0.47       | 7.26                    | 14.96       |
| MOULDING                          | 7,555                                    | 19,777                | 0.37       | 5,716                                    | 13,851                | 0.26       | 32.15                   | 42.78       |
| DOWEL                             | 680                                      | 2,139                 | 0.04       | 617                                      | 2,268                 | 0.04       | 10.28                   | (5.69)      |
| FIBREBOARD                        | 126,784                                  | 184,795               | 3.42       | 137,260                                  | 194,771               | 3.62       | (7.63)                  | (5.12)      |
| BLOCKBOARD                        | -  | -                     | -          | 44.65                                    | 51.00                 | 0.00       | (100.00)                | (100.00)    |
| PARTICLE BOARD                    | 92,546                                   | 46,885                | 0.87       | 96,349                                   | 45,518                | 0.85       | (3.95)                  | 3.00        |
| OTHER PRODUCTS*                   | 76,259                                   | 82,283                | 1.52       | 74,219                                   | 76,919                | 1.43       | 2.75                    | 6.97        |
| OTHER PRODUCTS**[Units]           | 3,142                                    | 3,622                 | 0.07       | -  | -                     | -          | 100.00                  | 100.00      |
| WOODCHIP [Tonne]                  | 246,661                                  | 48,842                | 0.90       | 213,800                                  | 40,938                | 0.76       | 15.37                   | 19.31       |
| <b>TOTAL (m<sup>3</sup>) (RM)</b> | <b>4,897,110</b>                         | <b>5,402,624</b>      | <b>100</b> | <b>5,102,872</b>                         | <b>5,382,243</b>      | <b>100</b> | <b>(4.03)</b>           | <b>0.38</b> |

**\*OTHER TIMBER PRODUCTS:**

- Briquette
- Core Plugs
- Densified wood
- Door & door frames
- Finger jointed
- Furniture and furniture parts
- Laminated beam
- Laminated post
- Laminated Veneer Lumber (LVL)
- Railways sleepers
- Wooden fences
- Wooden gates
- Wooden pallet
- Wooden pellet
- Wooden pegs & stakes

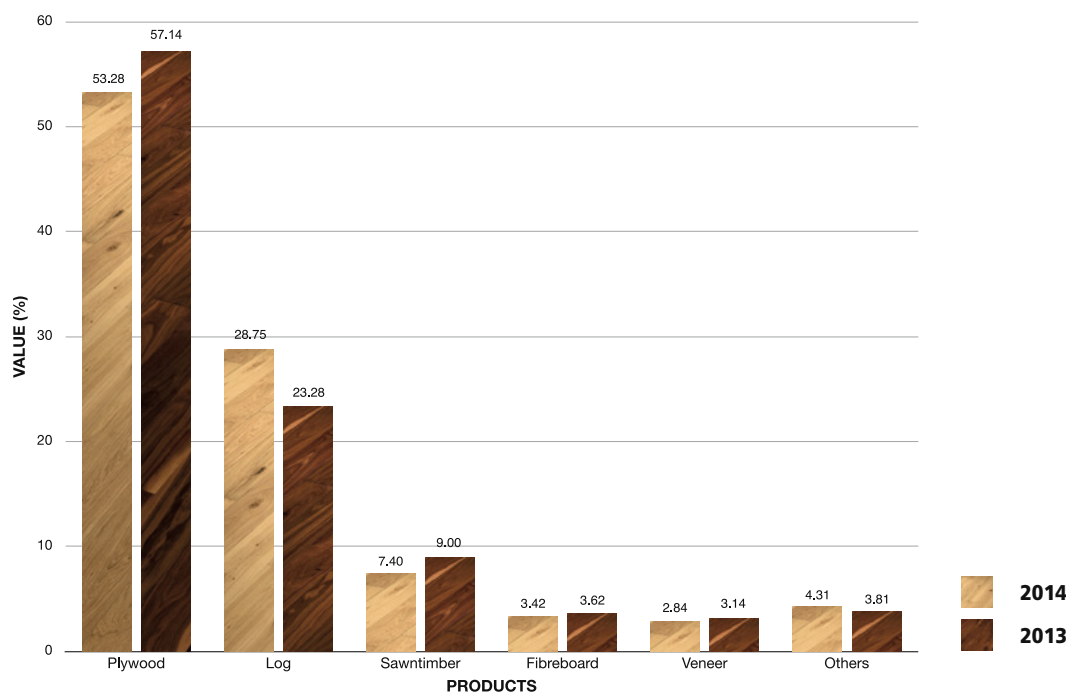
**\*\*OTHER TIMBER PRODUCTS:**

- Furniture

Notes:

- Fibreboard include MDF and HDF
- Total of volume (m3) does not includes woodchips (tonne) and other product (tonne)
- a = actual data & total does not include application/permit to transport goods within the Federation [Customs Declaration Form No.3 (CDF3)]
- p = preliminary data & total does not include application/permit to transport goods within the Federation [Customs Declaration Form No.3 (CDF3)]

**EXPORT VALUE OF MAJOR TIMBER & TIMBER PRODUCTS**  
FROM SARAWAK (RM'000) : 2014 / 2013





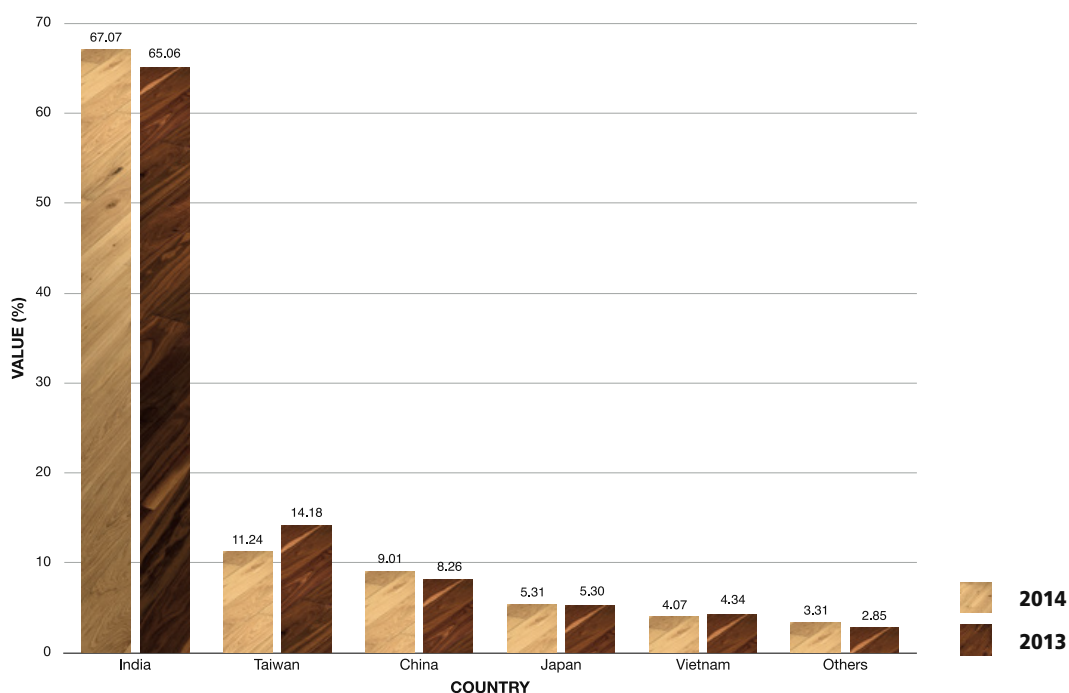
# trade statistics SARAWAK

**TABLE 2**  
EXPORT OF LOGS BY COUNTRY OF DESTINATIONS

| DESTINATIONS | 2014 <sup>P</sup><br>January - September |                       |            | 2013 <sup>P</sup><br>January - September |                       |            | % Change<br>2014 / 2013 |              |
|--------------|--|-----------------------|------------|--|-----------------------|------------|-------------------------|--------------|
|              | Volume<br>(M³)                           | FOB Value<br>(RM'000) | Value<br>% | Volume<br>(M³)                           | FOB Value<br>(RM'000) | Value<br>% | Volume                  | Value        |
| INDIA        | 1,453,441                                | 1,041,950             | 67.07      | 1,282,804                                | 815,356               | 65.06      | 13.30                   | 27.79        |
| TAIWAN       | 245,571                                  | 174,546               | 11.24      | 294,785                                  | 177,704               | 14.18      | (16.70)                 | (1.78)       |
| CHINA        | 223,015                                  | 139,990               | 9.01       | 197,676                                  | 103,516               | 8.26       | 12.82                   | 35.24        |
| VIETNAM      | 130,590                                  | 63,227                | 4.07       | 123,041                                  | 54,431                | 4.34       | 6.14                    | 16.16        |
| INDONESIA    | 116,633                                  | 24,702                | 1.59       | 53,774                                   | 9,905                 | 0.79       | 116.89                  | 149.39       |
| JAPAN        | 106,352                                  | 82,435                | 5.31       | 93,600                                   | 66,415                | 5.30       | 13.62                   | 24.12        |
| KOREA        | 26,390                                   | 17,222                | 1.11       | 19,330                                   | 10,872                | 0.87       | 36.52                   | 58.41        |
| THAILAND     | 13,890                                   | 9,116                 | 0.59       | 15,030                                   | 10,559                | 0.84       | (7.58)                  | (13.67)      |
| PAKISTAN     | 169                                      | 314                   | 0.02       | -  | -                     | -          | 100.00                  | 100.00       |
| PHILIPPINES  | -  | -                     | -          | 7,250                                    | 4,437                 | 0.35       | (100.00)                | (100.00)     |
| <b>TOTAL</b> | <b>2,316,050</b>                         | <b>1,553,502</b>      | <b>100</b> | <b>2,087,291</b>                         | <b>1,253,195</b>      | <b>100</b> | <b>10.96</b>            | <b>23.96</b> |

## EXPORT VALUE OF LOGS TO MAJOR DESTINATIONS

(RM'000) : 2014 / 2013





# trade statistics **SARAWAK**

**TABLE 3**  
EXPORT OF SAWNTIMBER BY COUNTRY OF DESTINATIONS

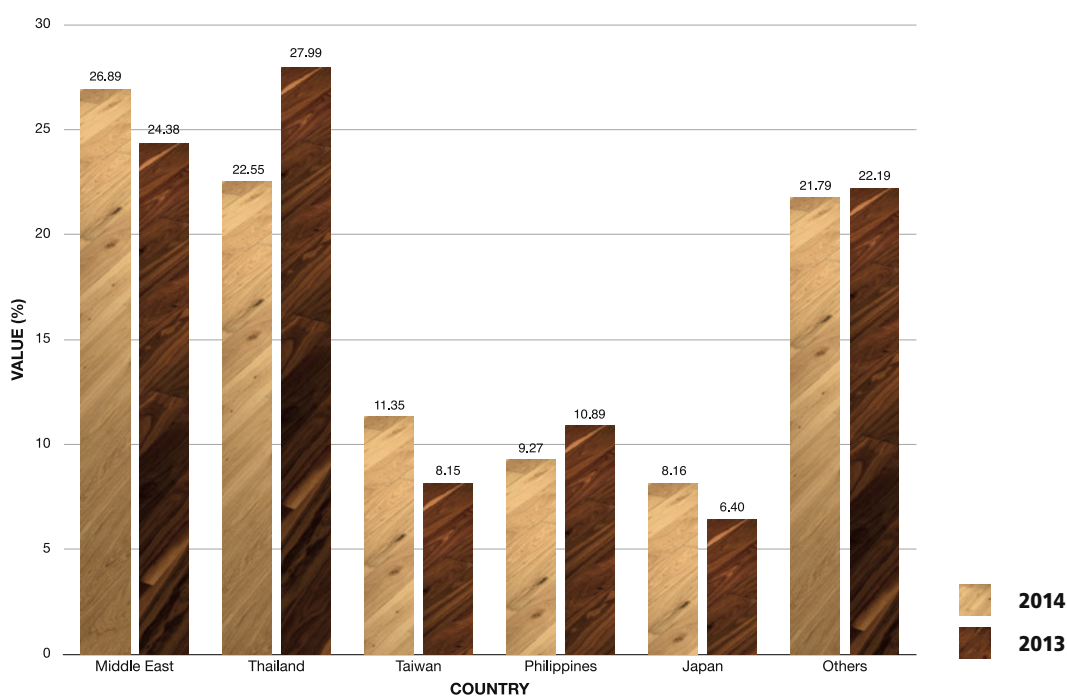
| DESTINATIONS | 2014 <sup>p</sup><br>January - September |                       |            | 2013 <sup>p</sup><br>January - September |                       |            | % Change<br>2014 / 2013 |                |
|--------------|--|-----------------------|------------|--|-----------------------|------------|-------------------------|----------------|
|              | Volume<br>(M <sup>3</sup> )              | FOB Value<br>(RM'000) | Value<br>% | Volume<br>(M <sup>3</sup> )              | FOB Value<br>(RM'000) | Value<br>% | Volume                  | Value          |
| PHILIPPINES  | 109,986                                  | 37,046                | 9.27       | 142,289                                  | 52,762                | 10.89      | (22.70)                 | (29.79)        |
| THAILAND     | 96,659                                   | 90,117                | 22.55      | 140,289                                  | 135,652               | 27.99      | (31.10)                 | (33.57)        |
| MIDDLE EAST  | 85,605                                   | 107,461               | 26.89      | 98,943                                   | 118,136               | 24.38      | (13.48)                 | (9.04)         |
| TAIWAN       | 51,233                                   | 45,363                | 11.35      | 48,931                                   | 39,472                | 8.15       | 4.70                    | 14.92          |
| KOREA        | 20,783                                   | 26,775                | 6.70       | 28,808                                   | 35,527                | 7.33       | (27.86)                 | (24.63)        |
| JAPAN        | 18,143                                   | 32,600                | 8.16       | 18,724                                   | 31,030                | 6.40       | (3.11)                  | 5.06           |
| SINGAPORE    | 15,411                                   | 16,648                | 4.17       | 22,051                                   | 22,967                | 4.74       | (30.11)                 | (27.51)        |
| CHINA        | 14,057                                   | 13,551                | 3.39       | 14,104                                   | 13,162                | 2.72       | (0.33)                  | 2.96           |
| SRI LANKA    | 10,849                                   | 12,611                | 3.16       | 10,699                                   | 12,170                | 2.51       | 1.40                    | 3.62           |
| HONG KONG    | 5,228                                    | 5,511                 | 1.38       | 5,151                                    | 5,666                 | 1.17       | 1.51                    | (2.74)         |
| OTHER*       | 10,269                                   | 11,973                | 3.00       | 14,395                                   | 18,050                | 3.72       | (28.66)                 | (33.67)        |
| <b>TOTAL</b> | <b>438,223</b>                           | <b>399,656</b>        | <b>100</b> | <b>544,383</b>                           | <b>484,594</b>        | <b>100</b> | <b>(19.50)</b>          | <b>(17.53)</b> |

**\*OTHER DESTINATIONS:**

- AUSTRALIA
- BANGLADESH
- BRUNEI DARUSSALAM
- FRANCE
- INDIA
- MALAYSIA (Peninsular or Sabah-free zon)
- MALDIVES
- MAURITIUS
- NETHERLANDS
- REUNION
- SEYCHELLES
- SOUTH AFRICA
- UNITED KINGDOM
- UNITED STATES
- VIETNAM

**EXPORT VALUE OF SAWNTIMBER TO MAJOR DESTINATIONS**

(RM'000) : 2014 / 2013





# trade statistics SARAWAK

**TABLE 4**  
EXPORT OF PLYWOOD BY COUNTRY OF DESTINATIONS

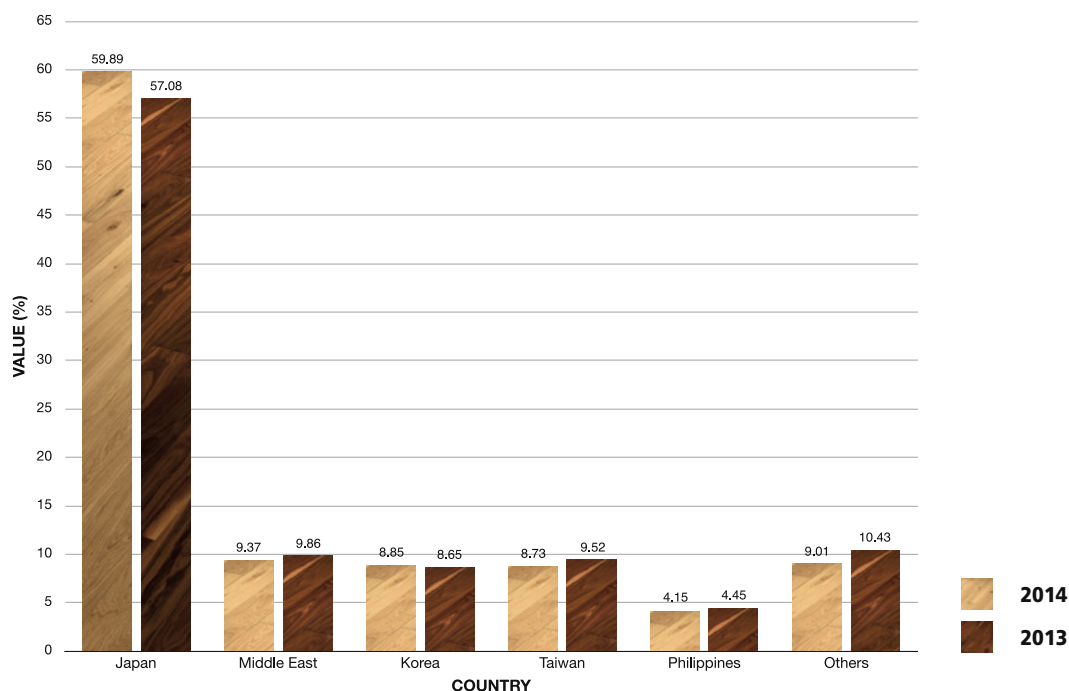
| DESTINATIONS | 2014 <sup>P</sup><br>January - September |                       |            | 2013 <sup>P</sup><br>January - September |                       |            | % Change<br>2014 / 2013 |               |
|--------------|--|-----------------------|------------|--|-----------------------|------------|-------------------------|---------------|
|              | Volume<br>(M³)                           | FOB Value<br>(RM'000) | Value<br>% | Volume<br>(M³)                           | FOB Value<br>(RM'000) | Value<br>% | Volume                  | Value         |
| JAPAN        | 981,973                                  | 1,724,031             | 59.89      | 1,125,989                                | 1,755,494             | 57.08      | (12.79)                 | (1.79)        |
| MIDDLE EAST  | 188,298                                  | 269,868               | 9.37       | 220,704                                  | 303,406               | 9.86       | (14.68)                 | (11.05)       |
| TAIWAN       | 168,328                                  | 251,367               | 8.73       | 202,957                                  | 292,908               | 9.52       | (17.06)                 | (14.18)       |
| KOREA        | 163,140                                  | 254,749               | 8.85       | 196,631                                  | 265,965               | 8.65       | (17.03)                 | (4.22)        |
| PHILIPPINES  | 63,221                                   | 119,453               | 4.15       | 72,094                                   | 137,015               | 4.45       | (12.31)                 | (12.82)       |
| CHINA        | 35,111                                   | 60,198                | 2.09       | 30,319                                   | 49,620                | 1.61       | 15.81                   | 21.32         |
| HONG KONG    | 28,773                                   | 46,430                | 1.61       | 26,000                                   | 38,008                | 1.24       | 10.67                   | 22.16         |
| VIETNAM      | 18,167                                   | 29,466                | 1.02       | 7,886                                    | 12,138                | 0.39       | 130.38                  | 142.76        |
| AUSTRALIA    | 13,308                                   | 29,289                | 1.02       | 11,319                                   | 25,791                | 0.84       | 17.57                   | 13.56         |
| SINGAPORE    | 9,972                                    | 14,845                | 0.52       | 14,499                                   | 19,484                | 0.63       | (31.23)                 | (23.81)       |
| OTHER*       | 44,199                                   | 79,077                | 2.75       | 97,044                                   | 175,819               | 5.72       | (54.45)                 | (55.02)       |
| <b>TOTAL</b> | <b>1,714,490</b>                         | <b>2,878,773</b>      | <b>100</b> | <b>2,005,442</b>                         | <b>3,075,648</b>      | <b>100</b> | <b>(14.51)</b>          | <b>(6.40)</b> |

**\*OTHER DESTINATIONS:**

- BRUNEI DARUSSALAM
- CANADA
- CHILE
- COMOROS
- GERMANY
- INDIA
- INDONESIA
- ITALY
- MALAYSIA (Peninsular or Sabah-free zon)
- MALDIVES
- MAURITIUS
- MEXICO
- NETHERLANDS
- NEW ZEALAND
- NOTHERN MARIANA ISLANDS
- PAPUA NEW GUINEA
- SOUTH AFRICA
- SRI LANKA
- THAILAND
- UNITED KINGDOM
- UNITED STATES

**EXPORT VALUE OF PLYWOOD TO MAJOR DESTINATIONS**

(RM'000) : 2014 / 2013





# trade statistics **SARAWAK**

**TABLE 5**  
EXPORT OF VENEER BY COUNTRY OF DESTINATIONS

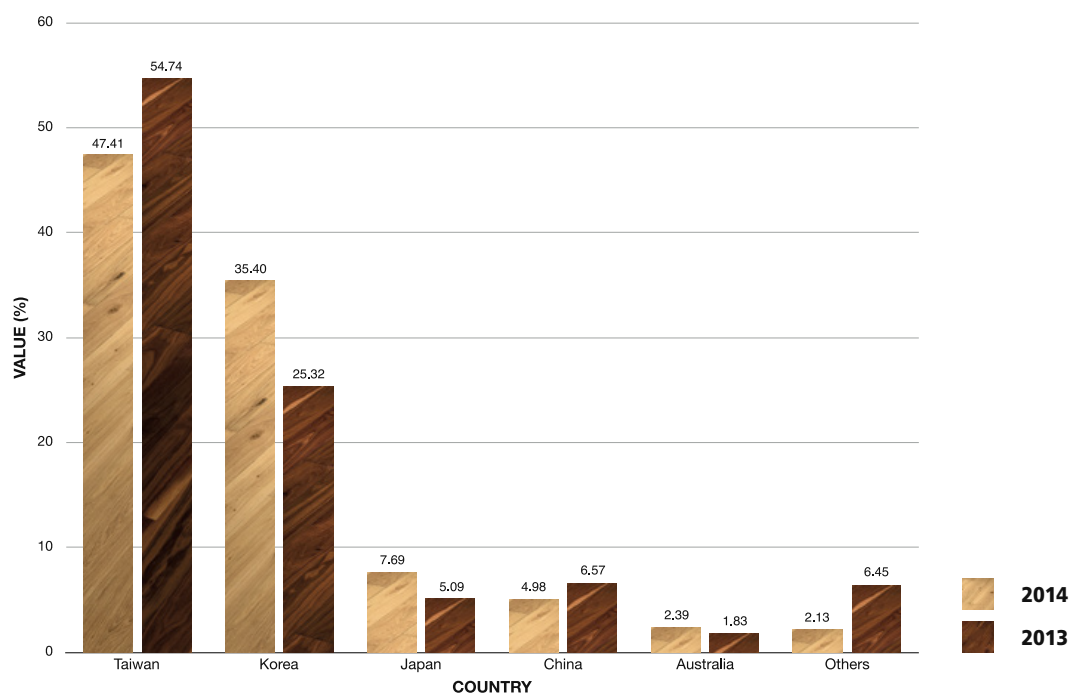
| DESTINATIONS  | 2014 <sup>P</sup><br>January - September |                       |            | 2013 <sup>P</sup><br>January - September |                       |            | % Change<br>2014 / 2013 |               |
|---------------|--|-----------------------|------------|--|-----------------------|------------|-------------------------|---------------|
|               | Volume<br>(M <sup>3</sup> )              | FOB Value<br>(RM'000) | Value<br>% | Volume<br>(M <sup>3</sup> )              | FOB Value<br>(RM'000) | Value<br>% | Volume                  | Value         |
| TAIWAN        | 54,768                                   | 72,656                | 47.41      | 77,668                                   | 92,610                | 54.74      | (29.48)                 | (21.55)       |
| KOREA         | 41,478                                   | 54,261                | 35.40      | 38,254                                   | 42,842                | 25.32      | 8.43                    | 26.65         |
| CHINA         | 7,177                                    | 7,638                 | 4.98       | 11,709                                   | 11,116                | 6.57       | (38.70)                 | (31.29)       |
| JAPAN         | 6,133                                    | 11,779                | 7.69       | 5,127                                    | 8,609                 | 5.09       | 19.62                   | 36.82         |
| PHILIPPINES   | 2,001                                    | 3,088                 | 2.01       | 6,965                                    | 10,018                | 5.92       | (71.27)                 | (69.18)       |
| AUSTRALIA     | 986                                      | 3,662                 | 2.39       | 563                                      | 3,098                 | 1.83       | 75.13                   | 18.21         |
| SINGAPORE     | 44                                       | 34                    | 0.02       | 22                                       | 17                    | 0.01       | 100.00                  | 100.00        |
| INDIA         | 34                                       | 99                    | 0.06       | -  | -                     | -          | 100.00                  | 100.00        |
| VIETNAM       | 12                                       | 44                    | 0.03       | 0.27                                     | 1                     | 0.00       | 4317.51                 | 4300.00       |
| THAILAND      | -  | -                     | -          | 120                                      | 206                   | 0.12       | (100.00)                | (100.00)      |
| OTHER*        | -  | -                     | -          | 35                                       | 669                   | 0.40       | (100.00)                | (100.00)      |
| <b>OTHER*</b> | <b>112,633</b>                           | <b>153,261</b>        | <b>100</b> | <b>140,462</b>                           | <b>169,186</b>        | <b>100</b> | <b>(19.81)</b>          | <b>(9.41)</b> |

**\*OTHER DESTINATIONS:**

- GERMANY
- UNITED STATES

**EXPORT VALUE OF VENEER TO MAJOR DESTINATIONS**

(RM'000) : 2014 / 2013





trade statistics **SARAWAK**

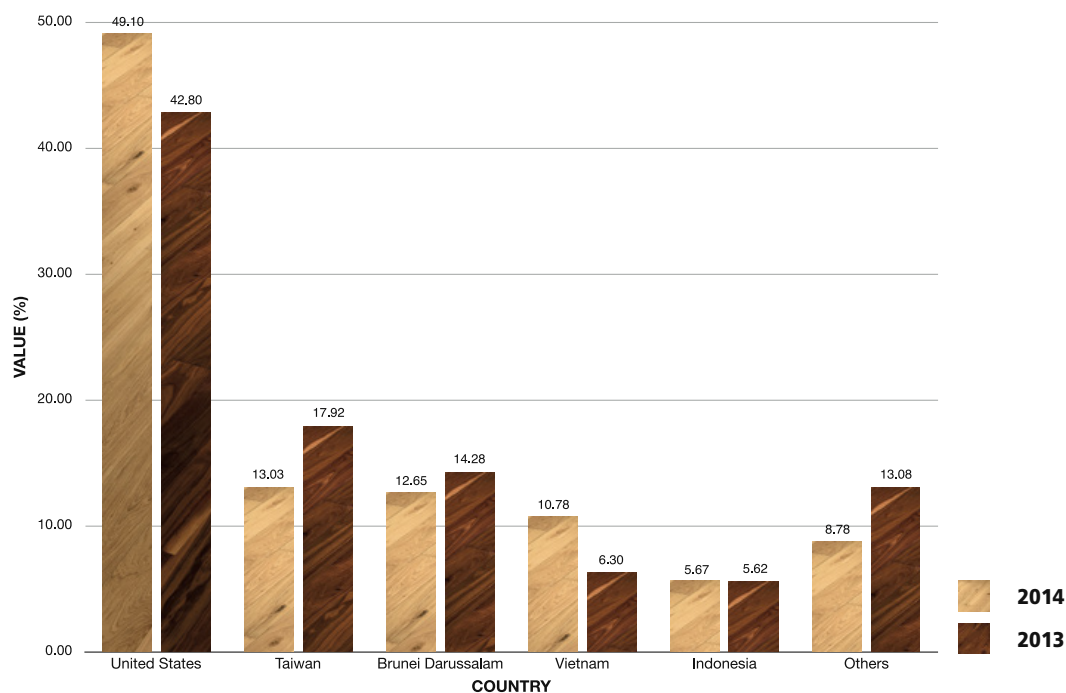
**TABLE 6**  
EXPORT OF LAMINATED BOARD/FLOORING BY COUNTRY OF DESTINATIONS

| DESTINATIONS      | 2014 <sup>P</sup><br>January - September |                       |            | 2013 <sup>P</sup><br>January - September |                       |            | % Change<br>2014 / 2013 |              |
|-------------------|--|-----------------------|------------|--|-----------------------|------------|-------------------------|--------------|
|                   | Volume<br>(M <sup>3</sup> )              | FOB Value<br>(RM'000) | Value<br>% | Volume<br>(M <sup>3</sup> )              | FOB Value<br>(RM'000) | Value<br>% | Volume                  | Value        |
| UNITED STATES     | 4,197                                    | 14,282                | 49.10      | 3,216                                    | 10,831                | 42.80      | 30.52                   | 31.86        |
| TAIWAN            | 3,098                                    | 3,790                 | 13.03      | 3,693                                    | 4,534                 | 17.92      | (16.10)                 | (16.41)      |
| BRUNEI DARULSALAM | 1,318                                    | 3,679                 | 12.65      | 1,223                                    | 3,613                 | 14.28      | 7.72                    | 1.83         |
| VIETNAM           | 1,122                                    | 3,135                 | 10.78      | 540                                      | 1,595                 | 6.30       | 108.02                  | 96.55        |
| KOREA             | 1,108                                    | 1,442                 | 4.96       | 840                                      | 1,067                 | 4.22       | 31.99                   | 35.15        |
| INDONESIA         | 684                                      | 1,648                 | 5.67       | 532                                      | 1,422                 | 5.62       | 28.65                   | 15.89        |
| JAPAN             | 111                                      | 419                   | 1.44       | 127                                      | 465                   | 1.84       | (12.90)                 | (9.89)       |
| UNITED KINGDOM    | 101                                      | 366                   | 1.26       | 321                                      | 1,021                 | 4.03       | (68.53)                 | (64.15)      |
| PHILIPPINES       | 44                                       | 140                   | 0.48       | 24                                       | 67                    | 0.26       | 84.99                   | 108.96       |
| SAUDI ARABIA      | 44                                       | 70                    | 0.24       | -  | -                     | -          | 100.00                  | 100.00       |
| OTHER*            | 64                                       | 118                   | 0.41       | 572                                      | 689                   | 2.72       | (88.85)                 | (82.87)      |
| <b>TOTAL</b>      | <b>11,892</b>                            | <b>29,089</b>         | <b>100</b> | <b>11,088</b>                            | <b>25,304</b>         | <b>100</b> | <b>7.26</b>             | <b>14.96</b> |

**\*OTHER DESTINATIONS:**

- AUSTRALIA
- CANADA
- CHINA
- MALDIVES
- REUNION
- SINGAPORE
- THAILAND

**EXPORT VALUE OF LAMINATED BOARD / FLOORING TO MAJOR DESTINATIONS**  
(RM'000) : 2014 / 2013





# trade statistics **SARAWAK**

**TABLE 7**  
EXPORT OF MOULDING BY COUNTRY OF DESTINATIONS

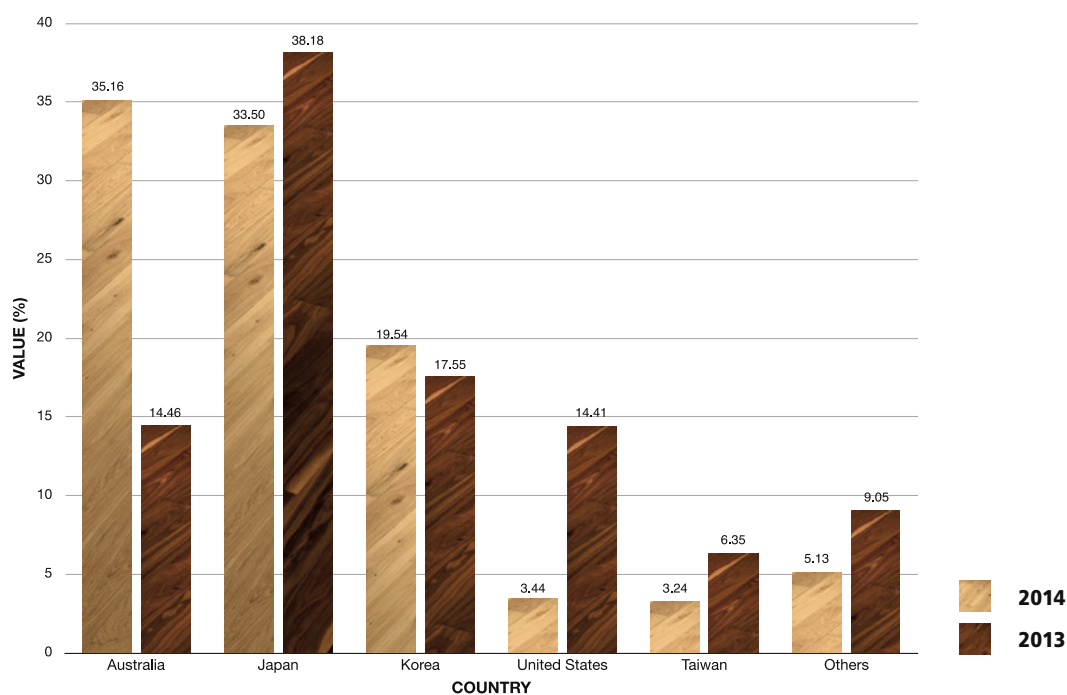
| DESTINATIONS  | 2014 <sup>P</sup><br>January - September |                       |            | 2013 <sup>P</sup><br>January - September |                       |            | % Change<br>2014 / 2013 |              |
|---------------|--|-----------------------|------------|--|-----------------------|------------|-------------------------|--------------|
|               | Volume<br>(M <sup>3</sup> )              | FOB Value<br>(RM'000) | Value<br>% | Volume<br>(M <sup>3</sup> )              | FOB Value<br>(RM'000) | Value<br>% | Volume                  | Value        |
| JAPAN         | 3,153                                    | 6,625                 | 33.50      | 2,449                                    | 5,288                 | 38.18      | 28.74                   | 25.28        |
| KOREA         | 1,840                                    | 3,864                 | 19.54      | 1,200                                    | 2,431                 | 17.55      | 53.32                   | 58.95        |
| AUSTRALIA     | 1,564                                    | 6,954                 | 35.16      | 520                                      | 2,003                 | 14.46      | 200.96                  | 247.18       |
| UNITED STATES | 281                                      | 680                   | 3.44       | 647                                      | 1,996                 | 14.41      | (56.56)                 | (65.93)      |
| SINGAPORE     | 212                                      | 353                   | 1.78       | 344                                      | 662                   | 4.78       | (38.49)                 | (46.68)      |
| TAIWAN        | 210                                      | 640                   | 3.24       | 318                                      | 880                   | 6.35       | (33.81)                 | (27.27)      |
| MALDIVES      | 152                                      | 297                   | 1.50       | -  | -                     | -          | 100.00                  | 100.00       |
| SOUTH AFRICA  | 74                                       | 233                   | 1.18       | 81                                       | 199                   | 1.44       | (9.22)                  | 17.09        |
| VIETNAM       | 37                                       | 87                    | 0.44       | 34                                       | 82                    | 0.59       | 7.95                    | 6.10         |
| SEYCHELLES    | 30                                       | 27                    | 0.14       | -  | -                     | -          | 100.00                  | 100.00       |
| OTHER*        | 3  | 17                    | 0.09       | 124                                      | 310                   | 2.24       | (97.47)                 | (94.52)      |
| <b>TOTAL</b>  | <b>7,555</b>                             | <b>19,777</b>         | <b>100</b> | <b>5,716</b>                             | <b>13,851</b>         | <b>100</b> | <b>32.15</b>            | <b>42.78</b> |

**\*OTHER DESTINATIONS:**

- SRI LANKA
- THAILAND
- TURKEY
- UNITED KINGDOM

**EXPORT VALUE OF MOULDING TO MAJOR DESTINATIONS**

(RM'000) : 2014 / 2013





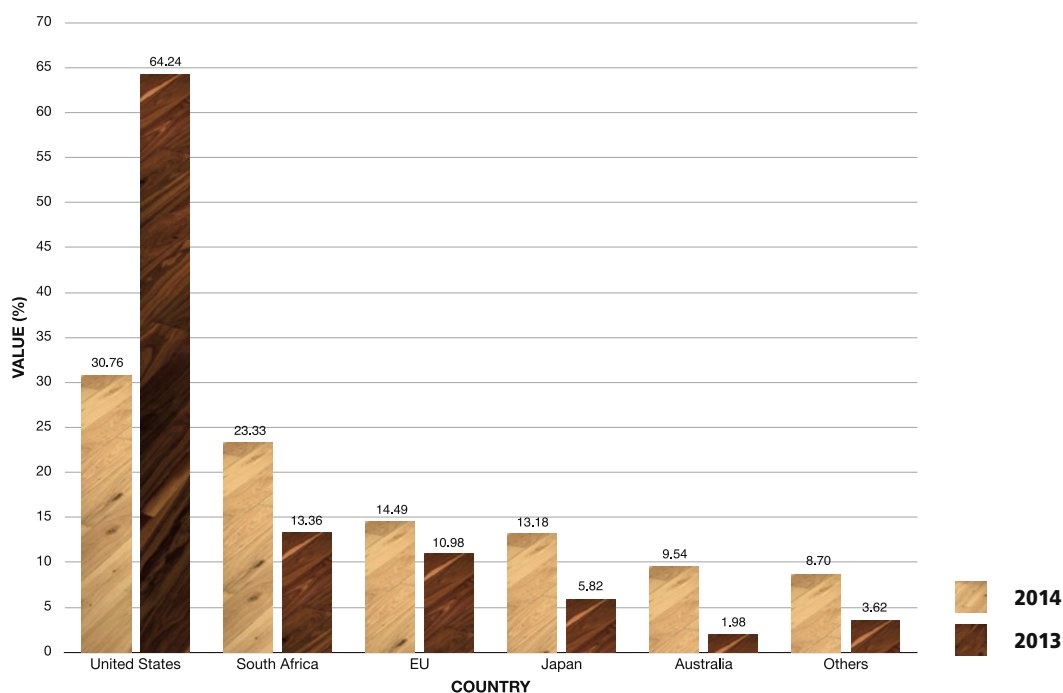
# trade statistics SARAWAK

**TABLE 8**  
EXPORT OF DOWEL BY COUNTRY OF DESTINATIONS

| DESTINATIONS  | 2014 <sup>P</sup><br>January - September |                       |            | 2013 <sup>P</sup><br>January - September |                       |            | % Change<br>2014 / 2013 |               |
|---------------|--|-----------------------|------------|--|-----------------------|------------|-------------------------|---------------|
|               | Volume<br>(M <sup>3</sup> )              | FOB Value<br>(RM'000) | Value<br>% | Volume<br>(M <sup>3</sup> )              | FOB Value<br>(RM'000) | Value<br>% | Volume                  | Value         |
| SOUTH AFRICA  | 204                                      | 499                   | 23.33      | 108                                      | 303                   | 13.36      | 88.69                   | 64.69         |
| UNITED STATES | 180                                      | 658                   | 30.76      | 357                                      | 1,457                 | 64.24      | (49.51)                 | (54.84)       |
| AUSTRALIA     | 104                                      | 204                   | 9.54       | 22                                       | 45                    | 1.98       | 379.28                  | 353.33        |
| JAPAN         | 53                                       | 282                   | 13.18      | 31                                       | 132                   | 5.82       | 71.83                   | 113.64        |
| INDIA         | 37                                       | 142                   | 6.64       | 18                                       | 82                    | 3.62       | 106.05                  | 73.17         |
| TAIWAN        | 18                                       | 44                    | 2.06       | -  | -                     | -          | 100.00                  | 100.00        |
| EU            | 84                                       | 310                   | 14.49      | 82                                       | 249                   | 10.98      | 3.46                    | 24.50         |
| <b>TOTAL</b>  | <b>680</b>                               | <b>2,139</b>          | <b>100</b> | <b>617</b>                               | <b>2,268</b>          | <b>100</b> | <b>10.28</b>            | <b>(5.69)</b> |

## EXPORT VALUE OF DOWEL TO MAJOR DESTINATIONS

(RM'000) : 2014 / 2013





# trade statistics **SARAWAK**

**TABLE 9**  
EXPORT OF FIBREBOARD BY COUNTRY OF DESTINATIONS

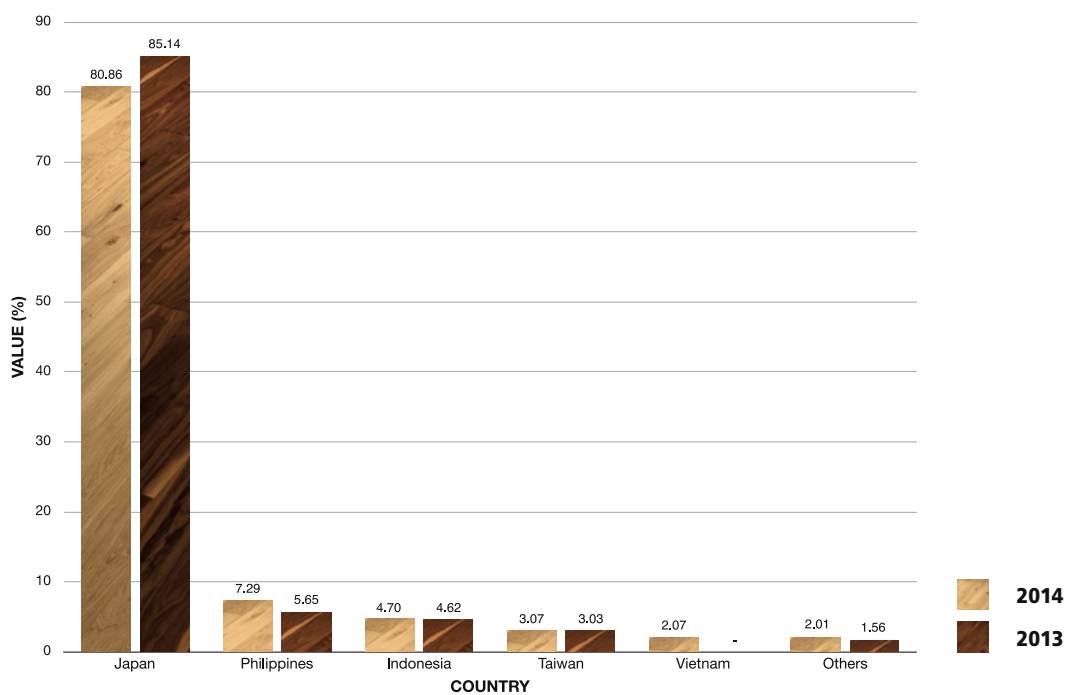
| DESTINATIONS      | 2014 <sup>P</sup><br>January - September |                       |            | 2013 <sup>P</sup><br>January - September |                       |            | % Change<br>2014 / 2013 |               |
|-------------------|--|-----------------------|------------|--|-----------------------|------------|-------------------------|---------------|
|                   | Volume<br>(M³)                           | FOB Value<br>(RM'000) | Value<br>% | Volume<br>(M³)                           | FOB Value<br>(RM'000) | Value<br>% | Volume                  | Value         |
| JAPAN             | 99,885                                   | 149,426               | 80.86      | 114,838                                  | 165,834               | 85.14      | (13.02)                 | (9.89)        |
| PHILIPPINES       | 11,246                                   | 13,478                | 7.29       | 8,820                                    | 11,001                | 5.65       | 27.51                   | 22.52         |
| INDONESIA         | 6,490                                    | 8,679                 | 4.70       | 7,042                                    | 8,993                 | 4.62       | (7.84)                  | (3.49)        |
| TAIWAN            | 3,501                                    | 5,672                 | 3.07       | 3,722                                    | 5,908                 | 3.03       | (5.94)                  | (3.99)        |
| VIETNAM           | 2,390                                    | 3,826                 | 2.07       | -  | -                     | -          | 100.00                  | 100.00        |
| BRUNEI DARULSALAM | 1,724                                    | 1,381                 | 0.75       | 1,898                                    | 1,660                 | 0.85       | (9.17)                  | (16.81)       |
| NETHERLANDS       | 487                                      | 1,103                 | 0.60       | 387                                      | 851                   | 0.44       | 25.83                   | 29.61         |
| CHINA             | 412                                      | 661                   | 0.36       | 239                                      | 311                   | 0.16       | 72.46                   | 112.54        |
| KOREA             | 280                                      | 166                   | 0.09       | 280                                      | 155                   | 0.08       | 0.01                    | 7.10          |
| THAILAND          | 188                                      | 227                   | 0.12       | -  | -                     | -          | 100.00                  | 100.00        |
| OTHER*            | 181                                      | 176                   | 0.10       | 34                                       | 58                    | 0.03       | 430.65                  | 203.45        |
| <b>TOTAL</b>      | <b>126,784</b>                           | <b>184,795</b>        | <b>100</b> | <b>137,260</b>                           | <b>194,771</b>        | <b>100</b> | <b>(7.63)</b>           | <b>(5.12)</b> |

**\*OTHER DESTINATIONS:**

- AUSTRALIA
- OMAN
- SINGAPORE
- YEMEN

**EXPORT VALUE OF FIBREBOARD TO MAJOR DESTINATIONS**

(RM'000) : 2014 / 2013





# trade statistics SARAWAK

**TABLE 10**  
EXPORT OF PARTICLE BOARD BY COUNTRY OF DESTINATIONS

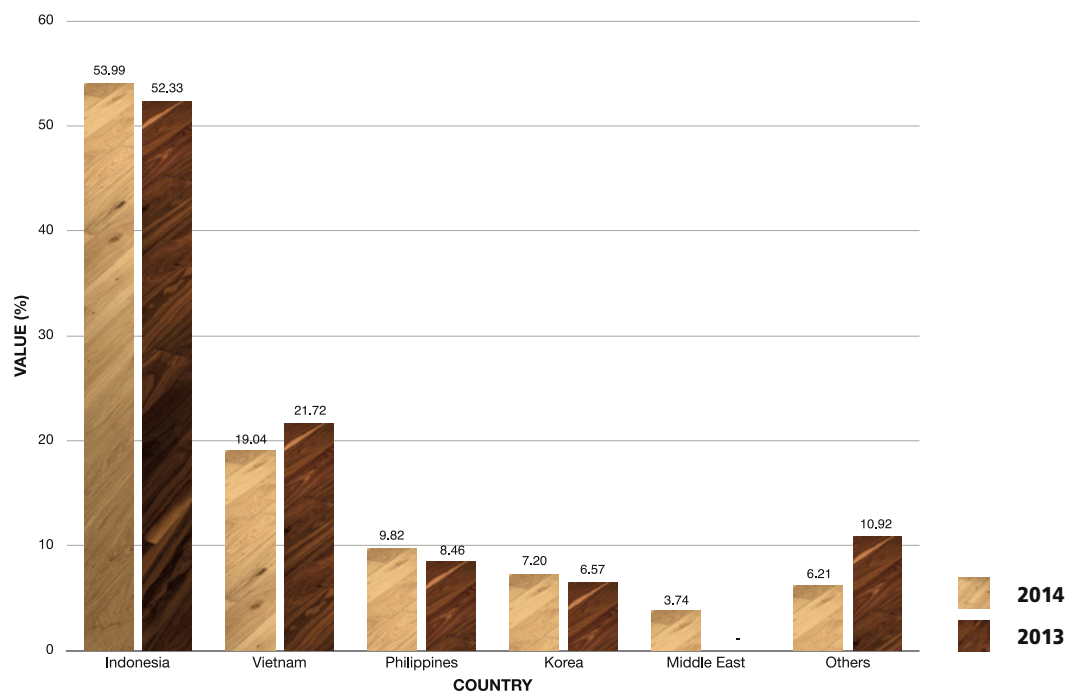
| DESTINATIONS      | 2014 <sup>P</sup><br>January - September |                       |            | 2013 <sup>P</sup><br>January - September |                       |            | % Change<br>2014 / 2013 |             |
|-------------------|--|-----------------------|------------|--|-----------------------|------------|-------------------------|-------------|
|                   | Volume<br>(M³)                           | FOB Value<br>(RM'000) | Value<br>% | Volume<br>(M³)                           | FOB Value<br>(RM'000) | Value<br>% | Volume                  | Value       |
| INDONESIA         | 50,155                                   | 25,312                | 53.99      | 51,044                                   | 23,819                | 52.33      | (1.74)                  | 6.27        |
| VIETNAM           | 17,423                                   | 8,926                 | 19.04      | 20,857                                   | 9,888                 | 21.72      | (16.46)                 | (9.73)      |
| PHILIPPINES       | 9,023                                    | 4,603                 | 9.82       | 8,059                                    | 3,849                 | 8.46       | 11.96                   | 19.59       |
| KOREA             | 5,600                                    | 3,377                 | 7.20       | 5,407                                    | 2,990                 | 6.57       | 3.56                    | 12.94       |
| MIDDLE EAST       | 4,022                                    | 1,755                 | 3.74       | -  | -                     | -          | 100.00                  | 100.00      |
| INDIA             | 3,014                                    | 1,405                 | 3.00       | 1,362                                    | 596                   | 1.31       | 121.29                  | 135.74      |
| JAPAN             | 964                                      | 482                   | 1.03       | 1,406                                    | 849                   | 1.87       | (31.41)                 | (43.23)     |
| BRUNEI DARULSALAM | 944                                      | 467                   | 1.00       | 1,581                                    | 787                   | 1.73       | (40.30)                 | (40.66)     |
| BANGLADESH        | 769                                      | 236                   | 0.50       | 2,158                                    | 639                   | 1.40       | (64.34)                 | (63.07)     |
| ITALY             | 236                                      | 101                   | 0.22       | -  | -                     | -          | 100.00                  | 100.00      |
| OTHER*            | 395                                      | 221                   | 0.47       | 4,476                                    | 2,101                 | 4.62       | (91.18)                 | (89.48)     |
| <b>TOTAL</b>      | <b>92,546</b>                            | <b>46,885</b>         | <b>100</b> | <b>96,349</b>                            | <b>45,518</b>         | <b>100</b> | <b>(3.95)</b>           | <b>3.00</b> |

**\*OTHER DESTINATIONS:**

- AUSTRALIA
- CHINA
- HONG KONG
- SINGAPORE
- TANZANIA

**EXPORT VALUE OF PARTICLE BOARD TO MAJOR DESTINATIONS**

(RM'000) : 2014 / 2013





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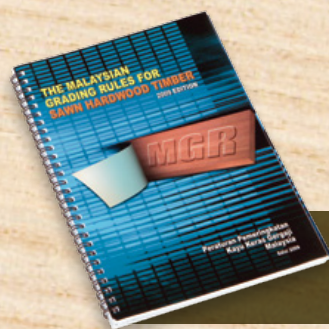
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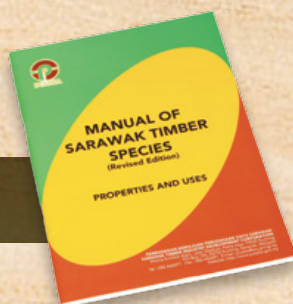


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