

# PERKASA

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## World Forestry Day



PUSAKA

SARAWAK TIMBER INDUSTRY DEVELOPMENT CORPORATION

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## Editorial

As usual, at this time of the year, furniture entrepreneurs from across the globe descend upon the various furniture shows to source for a wide range of furniture and furnishing products. In Malaysia, two grand furniture shows namely the Malaysian International Furniture Fair (MIFF) and Export Furniture Exhibition (EFE) took place at Putra World Trade Centre, Kuala Lumpur Convention Centre, MATRADE Exhibition & Convention Centre and Malaysia Agro Exposition Park respectively.

Undoubtedly, the shows benefited the furniture entrepreneurs particularly in terms of business networking aside from providing the platform for highlighting the latest furniture designs and technology for mutual benefit.

The global business situation is picking up due to global economic recovery. Therefore, industry players should take advantage of this opportunity to forge ahead by acquiring good designs, producing high quality products, establishing brand name and possessing good marketing strategies. This is essential so as to penetrate and compete in the open market.

The export growth momentum reflects promising opportunities in the global market. This will help to boost the export value of furniture which was projected at RM10 billion this year. Last year, the national export earnings from wooden furniture accounted for RM7.6 billion in which Sarawak contributed RM32.3 million. The main export item from Sarawak was tropical hardwood garden furniture.

Recognising the vast potential in the international market and aspiring to assist Sarawak's furniture entrepreneurs, STIDC participated in both MIFF and EFE. Its participation among others aimed to keep abreast with the current trends of furniture designing and to further explore market opportunities. STIDC booth featured the garden and outdoor furniture besides providing information on STIDC as well as Sarawak's timber and furniture industries.

It is hoped that Sarawak's furniture entrepreneurs would continue to participate actively in these events in future in order to remain competitive. Emphasis could be placed on garden furniture so as to create niche market taking advantage of the abundant forest resources in the State.



# STIDC MADE ITS PRESENCE IN MIFF & EFE

Keeping abreast with the current trends of furniture designing.

Once again furniture entrepreneurs from all over the world converged together to various furniture shows to view and display the latest furniture designs, tastes and trends. In Malaysia, two grand furniture shows took place simultaneously. The Malaysian International Furniture Fair (MIFF) 2010 was held on 2nd – 6th March 2010 at Putra World Trade Centre, Kuala Lumpur Convention Centre and MATRADE Exhibition Convention Centre. Export Furniture Exhibition (EFE), Malaysia on the other hand was held on 3rd – 7th March 2010 at Malaysia Agro Exposition Park, Serdang.

Occupying over 80,000 square metres of exhibition space, MIFF 2010 was participated by over 500 exhibitors from China, Indonesia, South Korea, Singapore, the USA, Japan and Malaysia. MIFF Managing Director, Datuk Tan Chin Huat said sales of about US\$750 million were expected at this year's fair compared with US\$710 million last year.

Meanwhile, EFE 2010 saw over 500 exhibitors spread across 80,000 square metres of floor space with over 10,000 visitors from more than 130 countries coming to business and took stock on current trends in the industry. The Honourable Dato Hamzah Zainudin, Deputy Minister of Plantation Industries and Commodities, Malaysia stated that more than 25% of furniture sales were concluded at this fair every year.

Undoubtedly, these must visit furniture shows offered golden opportunities for furniture buyers to expand their list of suppliers and for manufacturers to look for new markets.

STIDC took these golden opportunities to make its presence in both MIFF and EFE. Its participation among others aimed to keep abreast with the current trends of furniture designing and to further explore market opportunities.

Overwhelming trade enquiries were received from both local and foreign visitors, proving the essence of maintaining our presence in these big events to promote Sarawak's timber and timber products.

STIDC is always instrumental in initiating trade promotional programmes for Sarawak's timber industry in

order to match potential buyers with local exporters. Hopefully, this initiative will help to promote our products particularly furniture to the world market.

According to Malaysia External Trade Development Corporation (MATRADE), the national preliminary furniture export earnings for 2009 showed a decline of 12% to RM7.6 billion compared with RM8.7 billion in 2008 due to global economic downturn. Sarawak contributed only RM32 million or 4.2% in 2009 and RM28 million or 3.2% in 2008 respectively.

Furniture industry will continue to be the mainstay of the Malaysian economy driven by the government's aspiration to achieve RM10 billion worth of furniture export this year.

Presently, there are ample opportunities for the furniture sector to go into greater height and secure larger market share. Therefore, it is important for the industry players to brace for more competitive environment by upgrading capabilities and creating the overall impact on the industry. They should also participate actively in future promotional programmes so as to grab the golden opportunities and be at par with their international counterparts.



STIDC booth at EFE.

## SUMMARY

- STIDC is always instrumental in initiating trade promotional programmes for Sarawak's timber industry.
- Furniture industry will continue to be the mainstay of the Malaysian economy.
- There are ample opportunities for the furniture sector to go into greater height and secure larger market share.

## SARAWAK GETS OUTSTANDING RESPONSE AT DUBAI WOODSHOW 2010

**Introducing Sarawak's timber and timber products to the region and connect the exporters with the main market in the Gulf Corporation Council (GCC) countries.**



Visit by Datuk Yahaya Abdul Jabar (4th left), Malaysian Ambassador to the UAE and Dato' Dzulkipli (2nd right), Senior Trade Commissioner at Sarawak Booth.

Sarawak booth, the collaboration between STIDC and Sarawak Timber Association (STA), the most prominent agencies responsible on the development of the timber industries in Sarawak has received an awe-inspiring response from timber and timber products importers, traders, manufacturers and agents during the Dubai International Wood and Wood Products Show on 13 – 15 April 2010. Two prominent members of the timber industries, WTK Holdings Berhad and Lik Shen Sawmills Sdn Bhd came together on one common platform to address enquiries from the potential buyers.

This is the first time STIDC participated in the Dubai WoodShow that has a long standing reputation as the number one and considers the exhibition as an exclusive platform for sellers and buyers from the entire spectrum of wood industry. The event provides opportunity to introduce Sarawak timber and timber products to the region and connect the exporters with the main market in the Gulf Corporation Council (GCC) countries. The Sarawak booth has gained global enquiries on a wide range of timber and timber products including sawn timber, plywood, MDF, particle boards and compressed wood products.

According to Mr Charlie Tan, Marketing Manager, Lik Shen Sawmills Sdn Bhd of Ta Ann Group, "The WoodShow is an excellent networking arena where my company can build strategic relationships with the buyers. At the moment, our major market is Japan and do export small quantity of timber products to Middle East through their agent in Singapore. My hope from this event is to have direct contact with the importers and to make them aware on the availability on the wide range of products that our

company can offer. Some of the importers that I met here are willing to come to Sarawak to have site visit at our mill. This shows that they are serious wood business and worthwhile deals to be negotiated".

Mr Patrick Wong, Director, WTK Holdings Berhad said, "I found many existing buyers and potential ones at this WoodShow. The event has been a learning exercise to explore the Middle East market as all this while we focused on Asian market and this is an opportunity for us to explore this potential market. By establishing a significant presence at the "Dubai WoodShow 2010", I expect to secure various deals with the global clients in future. At this preliminary stage, our primary concern is the importers'

enquiries on prices and specification requirements. Dubai International WoodShow is an important avenue to promote Sarawak timber and timber products in the international market especially in the Middle East and look forward to participate again in future".

The Middle East is currently one of Sarawak major markets for timber and timber products especially for sawn timber and plywood as well as minimal volume of particle board and MDF. In 2009, Sarawak exported around RM530 million worth of timber and timber products to Middle East.

Throughout the WoodShow the major products being enquired were MDF, plywood and sawn timber. Interests were also shown towards compressed blocks and plugs. Subsequent to the encouraging response from the existing and potential buyers, there is significant prospect for Sarawak to boost her export in the Middle East market. The Sarawak booth also worked towards raising awareness among the importers, traders, agents and manufacturers by providing them with information on the wide range of timber and timber products available and the relevant exporters and manufacturers in Sarawak.

The three days exhibition was inaugurated by H.E. Dr Rashed Bin Fahad, UAE Ministry of Environment at the Dubai Airport Expo. It was the 5th edition of the Dubai WoodShow, the Middle East's one and only wood-focused exhibition. Over 150 wood and wood products suppliers from more than 40 countries are exhibiting at the show in a bid to meet the mounting regional demand for wood-based building materials.

# WORLD FORE

“Love The Forests – Sustained Her



*Datu Haji Sarudu Haji Hoklai, STIDC General Manager (4th left) witnessing the tree planting.*



*Datu Haji Len Talif Salleh (centre) undergoing health screening.*



*Datu Haji Sarudu (2nd. left) visiting the hospital.*

# STRY DAY

## itage”



*Colouring competition in progress.*

**T**he State level World Forestry Day 2010 was held on 28th April in Lawas, Sarawak. The event was launched by Datuk Amar Haji Awang Tengah Ali Hassan, Second Minister of Planning and Resource Management and Minister of Public Utilities of Sarawak.

With the theme “Love The Forests – Sustained Heritage”, this year’s celebration was jointly organized by the Ministry of Planning and Resource Management, Forest Department of Sarawak, STIDC, Sarawak Timber Association, Sarawak Forestry Corporation Sendirian Berhad, Harwood Timber Sendirian Berhad and Sarawak Planted Forest Sendirian Berhad.

The Minister’s launching address emphasized on the current scenario of Sarawak’s forests. According to him, 65% out of 12.4 million square hectares of Sarawak’s total land mass is still forested. Sarawak’s forests also have high biodiversity density in which 10 acres of forests can have 700 tree species.

Forests continue to play significant roles in our lives. While Mangrove forest becomes the buffer for coastal areas, Lowland Forest and Hill Forest provide habitat for flora and fauna.

Forests also help in mitigating climate change by absorbing carbon dioxide and releasing oxygen. At the same time, forests help to mitigate soil erosion and water pollution.

In the present bio-technology era, Research and Development on forestry biology resources is gaining momentum. This is in support of the development of bio-technology industries such as medicine, food and energy.

The Rainforest Medical Foundation revealed that 35,000-70,000 tree species globally possess medicinal value. However, only 95 species were utilized by western countries for medicinal purposes.

Meanwhile, Malaysian Agricultural Research and Development Institute (MARDI) projected the value of Malaysian bio-technology and herbal industries at RM2.5 billion by 2020 compared with RM100 million in 2000 and RM500 million in 2005. Besides, the present world market value for herbal products is RM300 billion. The figures reflect the vast economic potential of forest resources which are not fully tapped to support the national economy.

In Sarawak, forests being the mainstay of the economy contribute RM600 million annually from timber royalties. In 2009, Sarawak also earned RM6.7 billion from the export of timber and timber products. In addition, this sector provides between 80,000-100,000 employments.

Presently, Sarawak has 22 National Parks, 4 Wildlife Sanctuaries and 5 Natural Forest Reserves. The State Government also aspires to have at least 1 million hectares of totally protected areas by 2020.

Undeniably, Sarawak’s 65% forest-cover manifests the State Government’s commitment in Sustainable Forest Management. It also reflects the government’s endeavour in sustaining the green earth with forests.

Forests are too important to be overlooked. Because of this, the State Government had never failed to observe the annual World Forestry Day to remind ourselves of the importance of this free gift of nature.

Various activities were being carried out in conjunction with this year’s celebration such as tree planting, health screening, blood donation, colouring competition and hospital visit. The public were also given the opportunities to interact with the participating organizations. The celebration was participated by representatives from the government agencies, private sector, NGOs, timber licensees and contractors.

## SUMMARY

- **Forests continue to play significant roles in our lives.**
- **Forests being the mainstay of Sarawak’s economy contribute RM600 million annually from timber royalties. In 2009, Sarawak also earned RM6.7 billion from the export of timber and timber products.**
- **Sarawak’s 65% forest-cover manifests the State Government’s commitment in Sustainable Forest Management.**

# BRIEFING ON ANTI-DUMPING OF MALAYSIAN PLYWOOD

**Industry players to respond to the investigation.**

Recently the Korean Trade Commission had initiated an anti-dumping investigation on plywood originating from Malaysia exported to South Korea by nine plywood companies in which eight were from Sarawak.

Article 2.1 of WTO Anti-Dumping Agreement states that a product is to be considered as being dumped if it is introduced into the commerce of another country at less than its normal price, if the export price of the product exported from one country to another is less than the comparable price, in the ordinary course of trade, for the like product when destined for consumption in the exporting country.

Meanwhile, Article 3.5 of the same Agreement stipulates that it must be demonstrated that the dumped imports are, through the effects of dumping, as set forth in paragraphs 2 and 4, causing injury within the meaning of this Agreement.

STIDC, being the leader and catalyst of Sarawak's timber industry views this investigation seriously and took necessary action to address the issue. A meeting was held in Kuala Lumpur with the Ministry of International Trade and Industry (MITI) and Sarawak Timber Association (STA) to acquire in-depth information on this investigation.

Briefing concerning Anti-Dumping Investigation on Plywood Imported from Malaysia was also conducted on 26th March 2010 at STIDC Headquarters in Kuching, Sarawak. The briefing aimed at helping the relevant

plywood exporters to respond to the investigation and to provide guideline on how to complete the questionnaires. Facilitated by MITI officials, the briefing covered topics on Anti-Dumping Actions, Trade Remedies Under WTO and Anti-Dumping Cases. This was followed by question and answer session and individual consultation. The briefing was attended by plywood and panel products manufacturers and exporters as well as STA and STIDC officials.

Among the salient points highlighted by the facilitators was the need for the industry players to respond to the investigation. Failing which, the market might consider that the companies are exporting at dumping price and impose the anti-dumping rate of 87.6%. Besides, other market competitors are likely to deem that the existing exporting volume to South Korea would inflow into their countries and consider filing an anti-dumping petition against Malaysian plywood.

Datu Haji Sarudu, STIDC General Manager said STIDC will continue to work closely with STA in addressing this issue as well as in helping the related industry players who are adversely affected by this investigation. His welcoming remark was delivered by Mdm. Dayang Nena Abang Bruce, Senior Assistant General Manager (Trade Development). He also advised the companies concerned to respond to the investigation for common good.

Plywood is the major export commodity for Sarawak's timber sector in which Korea is the second largest market. Last year, the export earnings from plywood accounted for RM3.4 billion or 50.4% out of RM6.7 billion total income.

Korea contributed RM574 million or 17% export revenue during the same year. Korean market is therefore equally important to the State's economy.

Presently, there are 43 plywood mills in Sarawak with over 80% of the plywood manufactured for export markets. Sarawak is also the largest producer of plywood in the country.

Sarawak's timber sector being export oriented must face this challenge positively and take appropriate action in order to remain competitive taking advantage of the global economic recovery.



*Briefing in progress by MITI officials.*



## MARKET PERFORMANCE (January-April 2010)

The accumulated values of logs and timber products exported in January to April 2010 increased by 33% at RM 2.5 billion against that of RM 1.9 billion for the corresponding period in 2009. There were increased in values of log (50%), sawn timber (19%), plywood (37%), moulding (58%), particle board (241%), fibreboard (17%), laminated board/flooring (83%) and woodchip (15%). However, there were decreased in values of veneer (4%), dowel (29%) and blockboard (76%) from January to April 2010 compared to corresponding period in 2009.

Total export values of plywood, logs and sawn timber were RM 1.3 billion, RM 696 millions and RM 268 million respectively. This had contributed 52%, 28% and 11% respectively to the total exported value of logs and timber products from the State since January until April 2010. (Table 1)

### Logs

The volume of logs exported increased by 54% to 1,473,948 m<sup>3</sup> from 955,235 m<sup>3</sup> and the value also increased by 50% to RM 696 million from RM 465 million for the year 2010 in comparison with similar period of 2009. India remains the number one importer of the State's logs, followed by China, Taiwan, Japan, Vietnam and South Korea.

There was an increase by 33% in the volume of logs exported to India at 794,999 m<sup>3</sup> valued at RM 406 million contributed 37% to the overall value of logs exported from January to April, 2010 against that 599,254 m<sup>3</sup> exported for the corresponding period in 2009. Volumes of logs exported to China also increased by 234%, followed by Taiwan (46%), Japan (75%), Korea (185%) and Thailand (891%) from January to April, 2010 against the corresponding period last year. However, export of log to Vietnam and Pakistan decreased by 11% and 77% respectively from January to April, 2010, compared to similar period in 2009.

The top four importers were India, China, Taiwan and Japan. They had constituted 91% of the total volume and contributed 93% to the total exported value of log from January to April 2010 whereas in 2009, these top four importers constituted 106% and 90% of the total export volume and value respectively. (Table 2)

### Sawn Timber

The volume of sawn timber exported increased by 19% to 293,223 m<sup>3</sup> from 247,343m<sup>3</sup> and also increased in its value by 19% to RM 268 million from RM 226 million for January to April, 2010 against that of similar period in 2009.

Thailand is still the traditional number one market for the State's sawn timber by importing 99,143 m<sup>3</sup> of the sawn timber with exported value at RM 89 million, followed by Middle East which imported 57,273 m<sup>3</sup> valued at RM 63 million, Philippines imported 35,304 m<sup>3</sup> with value RM 25 million and Taiwan imported 34,625 m<sup>3</sup> valued at RM 23 million from January to April 2010.

Export volume of the sawn timber to Thailand picking up by 42% compared to similar period of the previous year. This was followed by another three major countries like Middle East (2%), Philippines (12%) and Taiwan (40%).

Export of sawn timber to Thailand, Middle East, Philippines and Taiwan constituted 77% of the overall exported volume for January to April 2010 and contributed 75% to the overall value of product compared to 151% in terms of volume and 71% in terms of value in 2009. (Table 3)

### Plywood

Plywood exported from January to April 2010 was at 982,570 m<sup>3</sup> that was 31% higher than that of 748,869 m<sup>3</sup> exported during the

corresponding period in 2009. Plywood sales at RM 1.3 billion contributed 37% to the overall revenue obtained from the total export of logs and timber products for January-April 2010.

Japan remains the number one importer of the States' plywood with a purchase of 432,165 m<sup>3</sup> or 46% of the volume exported with total value of RM 597 million in the first four months in 2010. There was an increase by 18% in the volume of plywood exported to Japan from January to April 2010 compared to that similar period, 2009. Other major plywood importers were Korea with a purchase of 19% at 211,573 m<sup>3</sup> followed by Taiwan (11% at 116,280 m<sup>3</sup>) and Middle East (10% at 106,168 m<sup>3</sup>) contributing revenue of RM 1.1 billion at 88% of the overall value of plywood exported for the period. (Table 4)

### Other Timber Products

Export value of other timber products which included dowels, mouldings, particle board, laminated veneer lumber, veneer, MDF, block board, laminated board, woodchips and other timber product was RM225 million from January to April, 2010, contributed 9% of the overall value of logs and timber products. There was a decrease in exported values of these products by 2% in comparison with similar period in 2009.

There was respective increase in volumes of moulding (106%), particleboard (215%), fibreboard (21%), laminated board/flooring (121%) and woodchips (2%) from January to April 2010 compared to corresponding period in 2009. However, there was a marked decrease for veneer (10%), dowel (30%) and blockboard (84%) for the first four months of 2010 compared to the previous year 2009.

### Future Outlook

By the end of April 2010, the average unit prices of timber products such as sawn timber, plywood, veneer, dowels, moulding, particleboard, blockboard and woodchips were quite stable.

They were respectively lower in the unit price of logs (3%), fibreboard (3%) and laminated board/flooring (17%) as compared to the previous year. In spite of the decrease, there was a marked increase in the unit price of sawn timber (0.3%), plywood (5%), veneer (7%), dowel (1%), moulding (23%), particleboard (8%), blockboard (48%) and woodchips (13%).

The wood industries in Sarawak have seen a dynamic growth for the first four month 2010 which is increased by 38% in export volume and 33% in export value compared to the previous year 2009. However, in the first quarter of 2010, the export value of logs and timber product was RM 2.5 billion which was a 5.3% decrease compared to the fourth quarter 2009.

Datuk Amar Awang Tengah Ali Hassan, the 2nd Minister of Planning and Resources Management said, the government will continue to monitor development in foreign markets and take proactive measures to fulfill demand as the forestry and wood industries depended mainly on the export market.

In the other issue, the State's timber industry has been in the face of bad publicity following allegations that some local plywood exporters were dumping their plywood in South Korea. In defense, the Sarawak Timber Industries Development Corporation (STIDC) and the Sarawak Timber Association (STA) will join forces in refuting these allegations on behalf of the alleged plywood exporter's through a joint-position paper to submit to the South Korean Trade Commission (KTC). Hopefully, the timber importers from South Korea still to import plywood from the State's.

# TRADE STATISTICS SARAWAK

**TABLE 1. EXPORT SUMMARY OF TIMBER AND TIMBER PRODUCTS FROM SARAWAK**

PRODUCTS	2010 January-April			2009 January-April			% Change 2010/2009	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
LOG	1,473,948	695,666	28.08	955,235	465,315	25.06	54.30	49.50
SAWN TIMBER	293,223	268,279	10.83	247,343	225,647	12.15	18.55	18.89
PLYWOOD	982,570	1,288,359	52.01	748,869	937,470	50.49	31.21	37.43
VENEER	61,987	59,671	2.41	68,931	62,074	3.34	(10.07)	(3.87)
DOWEL	505	1,736	0.07	722	2,453	0.13	(30.03)	(29.23)
MOULDING	3,969	8,097	0.33	1,928	5,138	0.28	105.80	57.59
PARTICLEBOARD	25,738	11,659	0.47	8,167	3,423	0.18	215.16	240.61
FIBREBOARD	63,609	75,959	3.07	52,767	64,976	3.50	20.55	16.90
BLOCK BOARD	824	932	0.04	5,089	3,883	0.21	(83.82)	(76.00)
LAM. BOARD/FLOORING	5,310	11,540	0.47	2,399	6,317	0.34	121.33	82.68
OTHER TIMBER PRODUCTS*	29,344	44,741	1.81	47,136	71,123	3.83	(37.75)	(37.09)
WOODCHIP (TONNE)	72,742	10,462	0.42	71,200	9,098	0.49	2.17	14.99
<b>TOTAL</b>	<b>2,941,026</b>	<b>2,477,101</b>	<b>100.00</b>	<b>2,138,587</b>	<b>1,856,917</b>	<b>100.00</b>	<b>37.52</b>	<b>33.40</b>

**\*OTHER TIMBER PRODUCTS:**

- > Finger jointed
- > Railways sleepers
- > Laminated Veneer Lumber (LVL)
- > Door & door frames
- > Laminated beam
- > Parquet
- > Furniture and furniture parts
- > Densified wood
- > Wooden pallet
- > Wooden fences
- > Chopping board
- > Wooden pegs & stakes
- > Laminated post

**Notes:**

- > Fibreboard include MDF and HDF
- > Total of volume (m3) does not includes woodchips (tonne)
- > Total does not include application/permit to transport goods within the Federation [Customs Declaration Form No.3 (CDF3)]

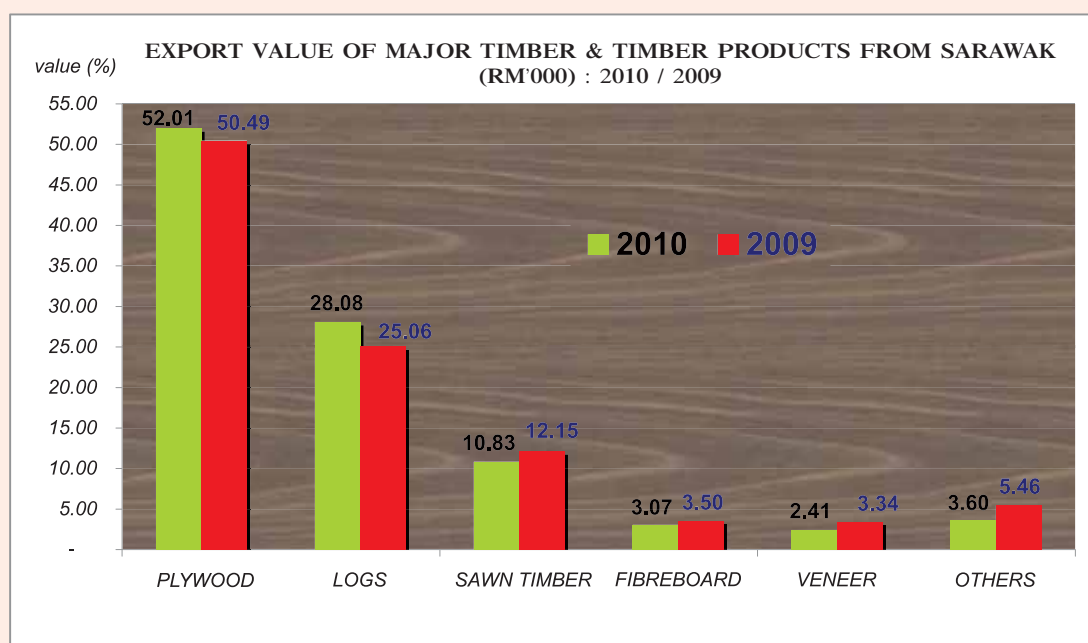
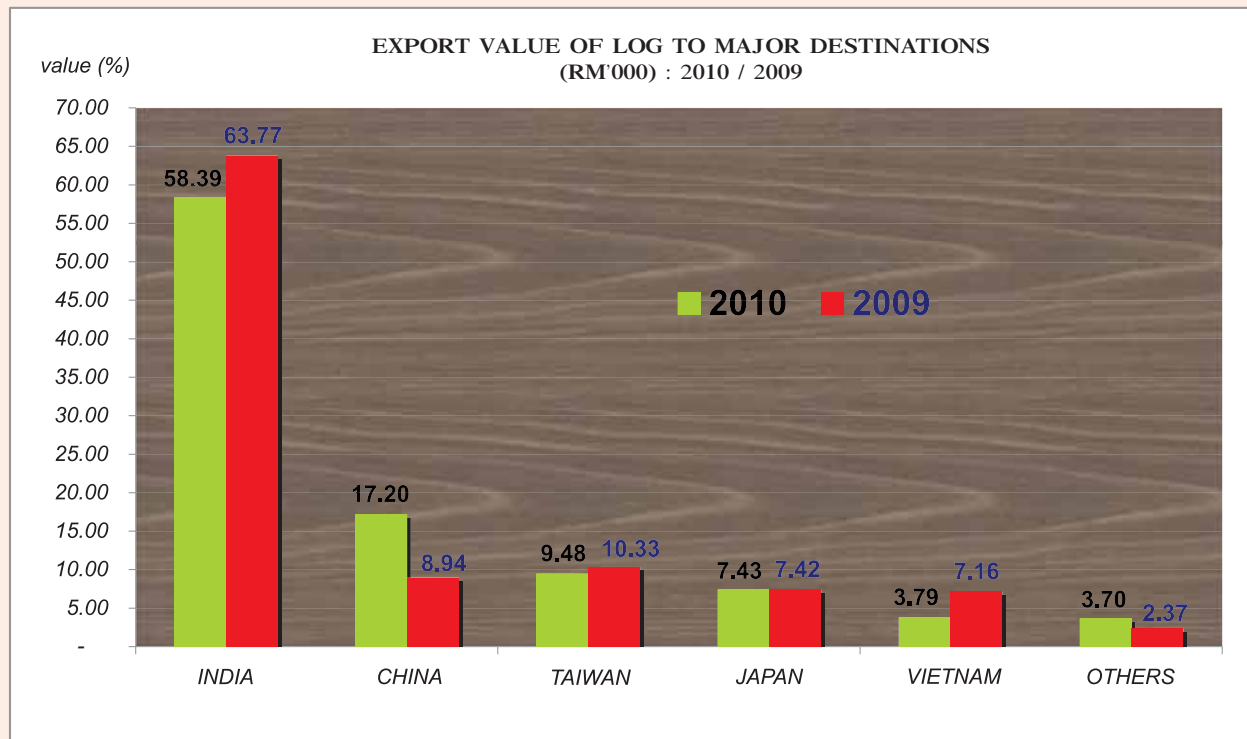


TABLE 2. EXPORT OF LOG BY COUNTRY OF DESTINATIONS

DESTINATIONS	2010 January-April			2009 January-April			% Change 2010/2009	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
INDIA	794,999	406,232	58.39	599,254	296,732	63.77	32.66	36.90
CHINA	286,220	119,671	17.20	85,799	41,620	8.94	233.59	187.53
TAIWAN	148,381	65,951	9.48	101,585	48,069	10.33	46.07	37.20
JAPAN	115,520	51,699	7.43	66,013	34,539	7.42	75.00	49.68
VIETNAM	75,533	26,361	3.79	84,986	33,310	7.16	(11.12)	(20.86)
KOREA	37,573	15,986	2.30	13,178	6,797	1.46	185.12	135.19
THAILAND	15,061	9,102	1.31	1,520	1,893	0.41	891.13	380.82
PAKISTAN	662	664	0.10	2,901	2,355	0.51	(77.17)	(71.80)
<b>TOTAL</b>	<b>1,473,948</b>	<b>695,666</b>	<b>100.00</b>	<b>955,235</b>	<b>465,315</b>	<b>100.00</b>	<b>54.30</b>	<b>49.50</b>



**TABLE 3. EXPORT OF SAWNTIMBER BY COUNTRY OF DESTINATIONS**

DESTINATIONS	2010 January-April			2009 January-April			% Change 2010/2009	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
THAILAND	99,143	88,745	33.08	69,984	60,565	26.84	41.66	46.53
MIDDLE EAST	57,273	63,310	23.60	56,247	59,529	26.38	1.82	6.35
PHILIPPINES	35,304	25,287	9.43	31,509	23,102	10.24	12.04	9.46
TAIWAN	34,625	23,121	8.62	24,698	16,218	7.19	40.19	42.56
CHINA	16,030	13,739	5.12	15,290	11,576	5.13	4.83	18.69
SINGAPORE	12,901	11,855	4.42	16,703	14,326	6.35	(22.76)	(17.25)
KOREA	10,010	9,779	3.65	9,472	9,542	4.23	5.68	2.48
SOUTH AFRICA	8,181	8,633	3.22	5,082	5,815	2.58	60.98	48.46
JAPAN	5,822	8,186	3.05	7,584	11,463	5.08	(23.24)	(28.59)
HONG KONG	4,252	3,920	1.46	2,787	3,198	1.42	52.56	22.58
OTHERS*	9,683	11,704	4.36	7,987	10,313	4.57	21.24	13.49
<b>TOTAL</b>	<b>293,223</b>	<b>268,279</b>	<b>100.00</b>	<b>247,343</b>	<b>225,647</b>	<b>100.00</b>	<b>18.55</b>	<b>18.89</b>

\*OTHER DESTINATION:

- > AUSTRALIA
- > BELGIUM
- > BRUNEI DARUSSALAM
- > FRANCE
- > GERMANY
- > INDIA
- > MALDIVES
- > MAURITIUS
- > NETHERLANDS
- > REUNION
- > RUSSIAN
- > SEYCHELLES
- > SRI LANKA
- > UNITED KINGDOM
- > UNITED STATES
- > VIETNAM
- > Within Malaysia (Peninsular or Sabah)

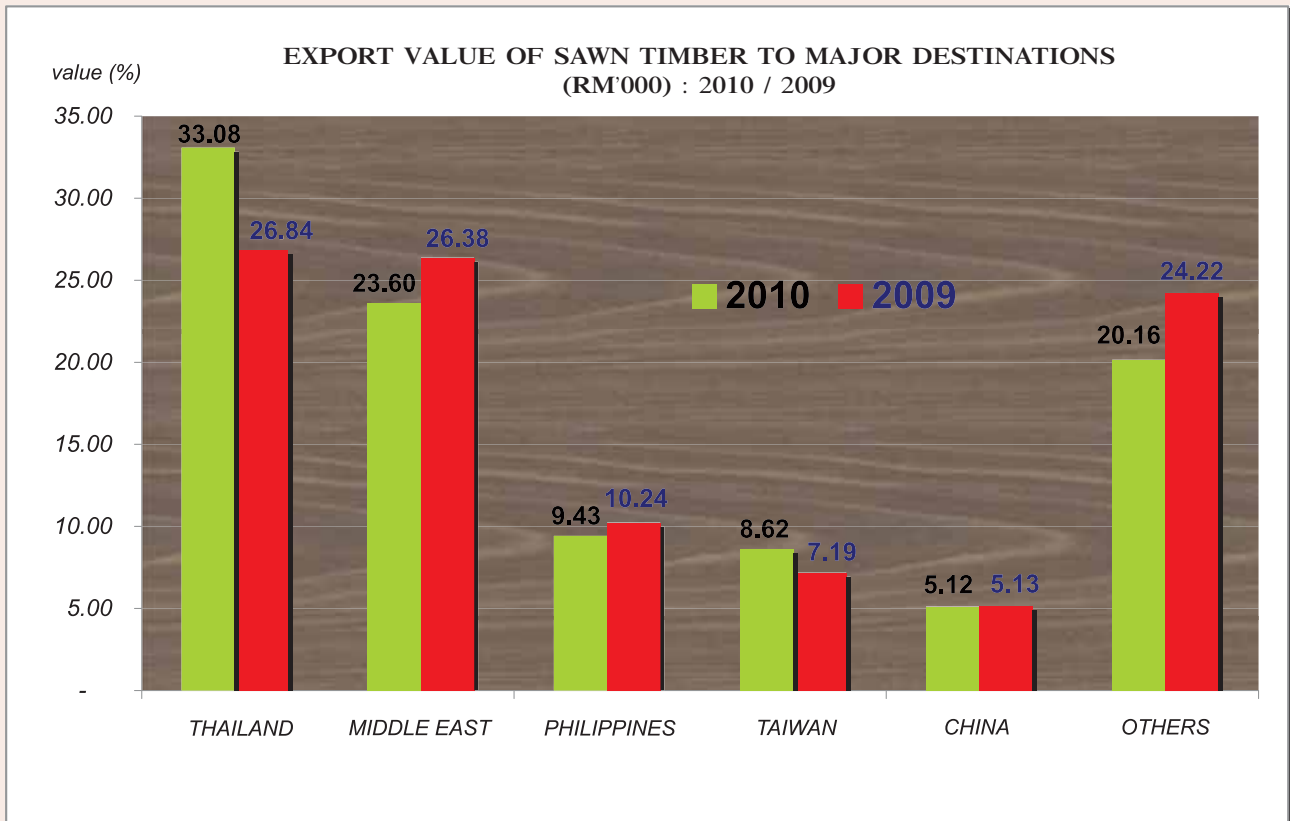
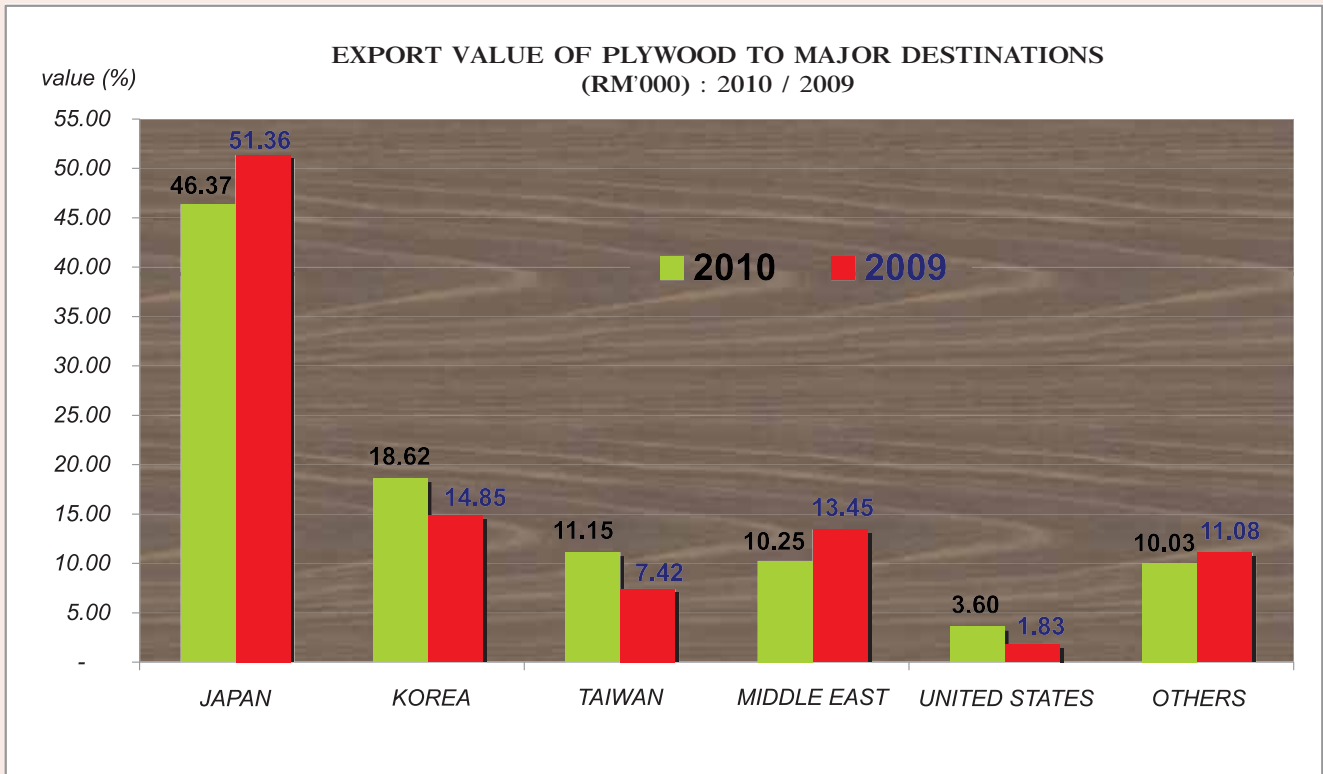


TABLE 4. EXPORT OF PLYWOOD BY COUNTRY OF DESTINATIONS

DESTINATIONS	2010 January-April			2009 January-April			% Change 2010/2009	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	432,165	597,362	46.37	365,317	481,500	51.36	18.30	24.06
KOREA	211,573	239,847	18.62	138,301	139,245	14.85	52.98	72.25
TAIWAN	116,280	143,599	11.15	62,494	69,567	7.42	86.07	106.42
MIDDLE EAST	106,168	132,053	10.25	97,935	126,129	13.45	8.41	4.70
UNITED STATES	26,843	46,337	3.60	9,545	17,116	1.83	181.22	170.72
CHINA	20,278	30,473	2.37	5,943	9,418	1.00	241.20	223.56
EU	14,092	21,454	1.67	6,293	9,525	1.02	123.92	125.24
PHILIPPINES	12,632	17,450	1.35	17,509	21,883	2.33	(27.85)	(20.26)
HONG KONG	12,263	16,153	1.25	20,259	25,119	2.68	(39.47)	(35.69)
SINGAPORE	11,200	13,058	1.01	8,728	10,830	1.16	28.32	20.57
OTHERS*	19,075	30,573	2.37	16,545	27,138	2.89	15.30	12.66
<b>TOTAL</b>	<b>982,570</b>	<b>1,288,359</b>	<b>100.00</b>	<b>748,869</b>	<b>937,470</b>	<b>100.00</b>	<b>31.21</b>	<b>37.43</b>

\*OTHER DESTINATION:

- > AUSTRALIA
- > BRUNEI DARUSSALAM
- > CANADA
- > CHILE
- > INDIA
- > INDONESIA
- > MALDIVES
- > MALTA
- > MAURITIUS
- > MEXICO
- > NEW ZEALAND
- > SINGAPORE
- > SOUTH AFRICA
- > TANZANIA
- > THAILAND
- > VIETNAM



**TABLE 5. EXPORT OF VENEER BY COUNTRY OF DESTINATIONS**

DESTINATIONS	2010 January-April			2009 January-April			% Change 2010/2009	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
TAIWAN	26,809	25,459	42.67	26,911	23,895	38.49	(0.38)	6.55
KOREA	17,242	14,684	24.61	27,762	22,145	35.68	(37.89)	(33.69)
CHINA	9,227	7,644	12.81	5,801	3,863	6.22	59.06	97.88
PHILIPPINES	3,495	4,092	6.86	4,813	6,315	10.17	(27.38)	(35.20)
JAPAN	2,770	4,198	7.04	1,871	3,202	5.16	48.04	31.11
THAILAND	2,102	1,169	1.96	237	263	0.42	787.83	344.49
AUSTRALIA	287	2,386	4.00	76	1,028	1.66	280.28	132.10
SINGAPORE	54	39	0.07	39	28	0.05	36.95	39.29
VIETNAM	-	-	-	1,055	827	1.33	(100.00)	(100.00)
INDONESIA	-	-	-	286	343	0.55	(100.00)	(100.00)
CHILE	-	-	-	80	165	0.27	(100.00)	(100.00)
<b>TOTAL</b>	<b>61,987</b>	<b>59,671</b>	<b>100.00</b>	<b>68,931</b>	<b>62,074</b>	<b>100.00</b>	<b>(10.07)</b>	<b>(3.87)</b>

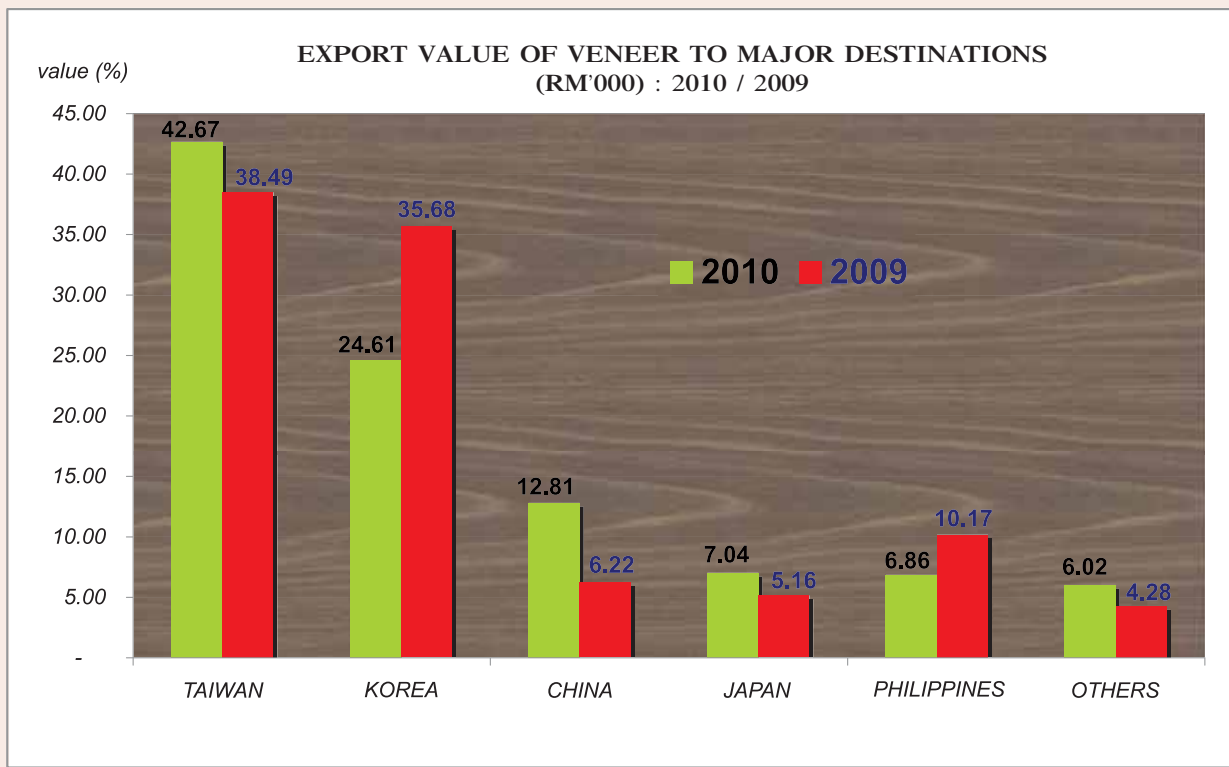
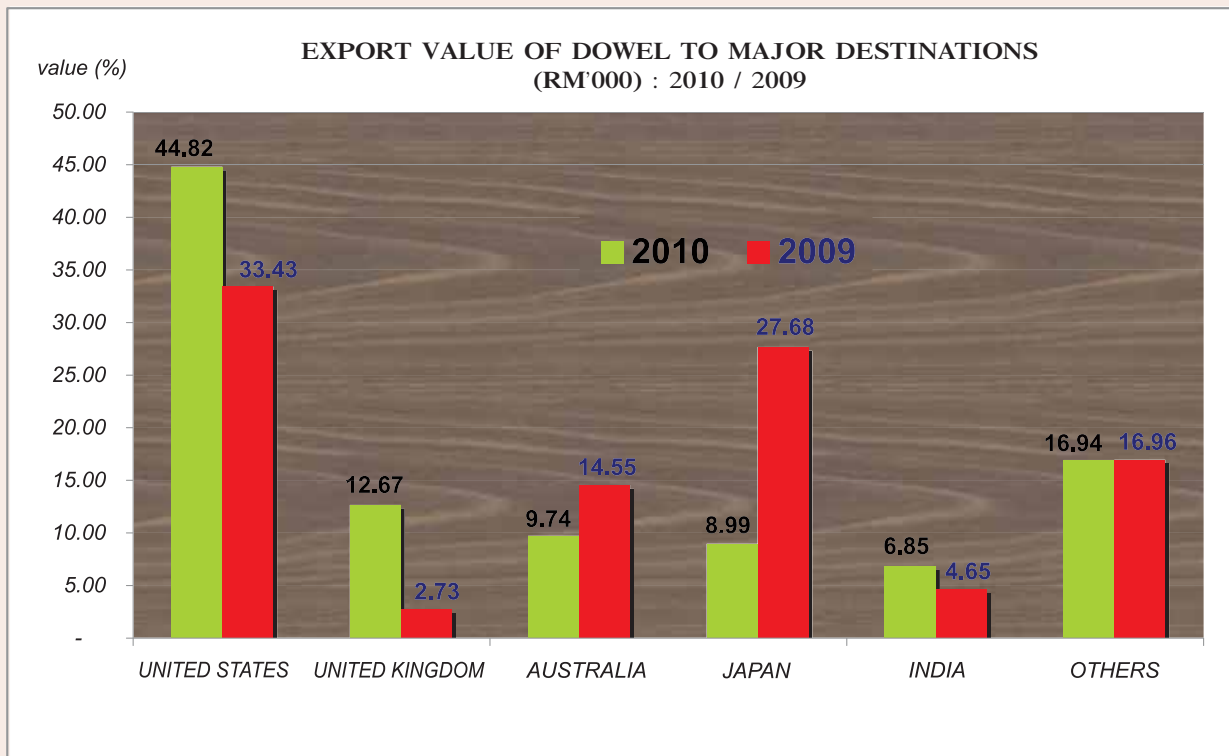


TABLE 6. EXPORT OF DOWEL BY COUNTRY OF DESTINATIONS

DESTINATIONS	2010 January-April			2009 January-April			% Change 2010/2009	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
UNITED STATES	216	778	44.82	247	820	33.43	(12.23)	(5.12)
AUSTRALIA	83	169	9.74	146	357	14.55	(43.09)	(52.66)
UNITED KINGDOM	55	220	12.67	41	67	2.73	33.12	228.36
JAPAN	42	156	8.99	150	679	27.68	(72.13)	(77.03)
INDIA	35	119	6.85	37	114	4.65	(4.48)	4.39
SOUTH AFRICA	20	53	3.05	50	160	6.52	(59.01)	(66.88)
GERMANY	16	87	5.01	17	71	2.89	(5.50)	22.54
SWITZERLAND	16	63	3.63	-	-	-	100.00	100.00
DENMARK	13	66	3.80	9	46	1.88	45.07	43.48
CANADA	8	25	1.44	10	33	1.35	(18.31)	(24.24)
NORWAY	-	-	-	16	106	4.32	(100.00)	(100.00)
<b>TOTAL</b>	<b>505</b>	<b>1,736</b>	<b>100.00</b>	<b>722</b>	<b>2,453</b>	<b>100.00</b>	<b>(30.03)</b>	<b>(29.23)</b>

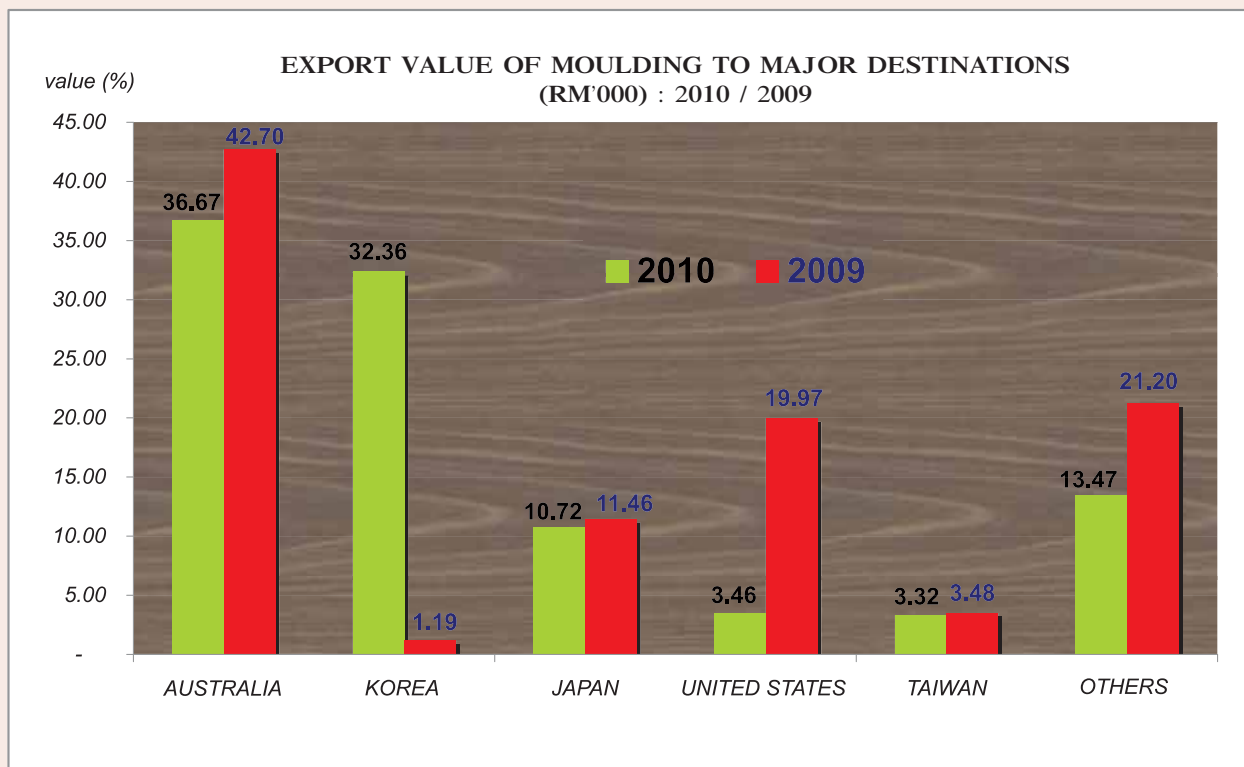


**TABLE 7. EXPORT OF MOULDING BY COUNTRY OF DESTINATIONS**

DESTINATIONS	2010 January-April			2009 January-April			% Change 2010/2009	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
KOREA	1,526	2,620	32.36	45	61	1.19	3287.86	4195.08
AUSTRALIA	1,188	2,969	36.67	849	2,194	42.70	39.88	35.32
JAPAN	546	868	10.72	244	589	11.46	123.59	47.37
TAIWAN	107	269	3.32	87	179	3.48	23.25	50.28
UNITED STATES	102	280	3.46	363	1,026	19.97	(71.80)	(72.71)
CANADA	78	198	2.45	46	173	3.37	66.93	14.45
UNITED KINGDOM	64	182	2.25	21	75	1.46	209.62	142.67
SINGAPORE	61	155	1.91	-	-	-	100.00	100.00
NETHERLANDS	57	136	1.68	29	96	1.87	97.26	41.67
GERMANY	53	90	1.11	117	427	8.31	(54.92)	(78.92)
OTHERS*	188	330	4.08	128	318	6.19	46.76	3.77
<b>TOTAL</b>	<b>3,969</b>	<b>8,097</b>	<b>100.00</b>	<b>1,928</b>	<b>5,138</b>	<b>100.00</b>	<b>105.80</b>	<b>57.59</b>

\*OTHER DESTINATION:

- > BANGLADESH
- > BELGIUM
- > CHINA
- > DENMARK
- > ITALY
- > MAURITIUS
- > SEYCHELLES
- > SOUTH AFRICA





**TABLE 8. EXPORT OF FIBREBOARD BY COUNTRY OF DESTINATIONS**

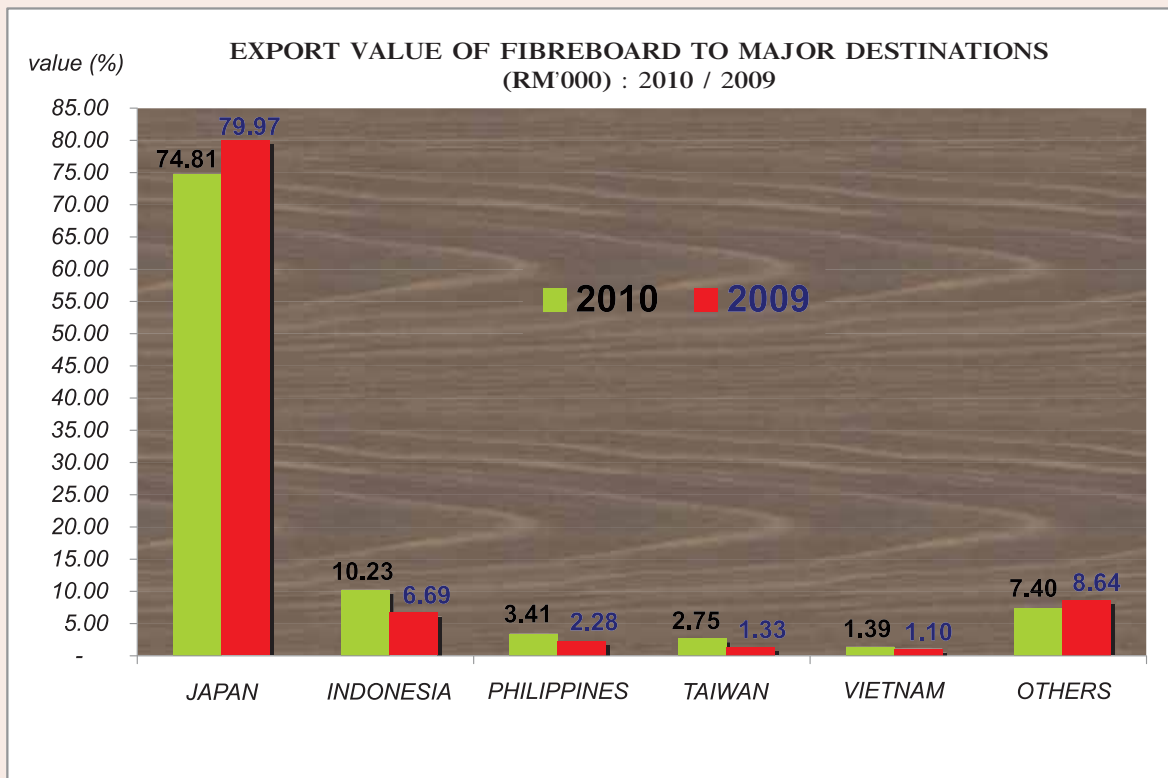
DESTINATIONS	2010 January-April			2009 January-April			% Change 2010/2009	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
JAPAN	41,896	56,822	74.81	38,232	51,961	79.97	9.58	9.36
INDONESIA	8,756	7,773	10.23	4,372	4,346	6.69	100.27	78.85
PHILIPPINES	3,328	2,592	3.41	1,453	1,481	2.28	129.14	75.02
TAIWAN	2,148	2,089	2.75	854	865	1.33	151.49	141.50
KOREA	1,271	996	1.31	2,650	1,609	2.48	(52.02)	(38.10)
INDIA	1,191	657	0.86	344	209	0.32	246.46	214.35
VIETNAM	1,101	1,059	1.39	783	712	1.10	40.61	48.74
BRUNEI DARUSSALAM	1,060	901	1.19	1,014	752	1.16	4.49	19.81
CHINA	978	990	1.30	911	825	1.27	7.33	20.00
NETHERLANDS	585	911	1.20	37	60	0.09	1485.67	1418.33
OTHERS*	1,293	1,169	1.54	2,116	2,156	3.32	(38.91)	(45.78)
<b>TOTAL</b>	<b>63,609</b>	<b>75,959</b>	<b>100.00</b>	<b>52,767</b>	<b>64,976</b>	<b>100.00</b>	<b>20.55</b>	<b>16.90</b>

\*OTHER DESTINATION:

- > EGYPT
- > SINGAPORE
- > SOUTH AFRICA
- > SRI LANKA
- > THAILAND

Notes:

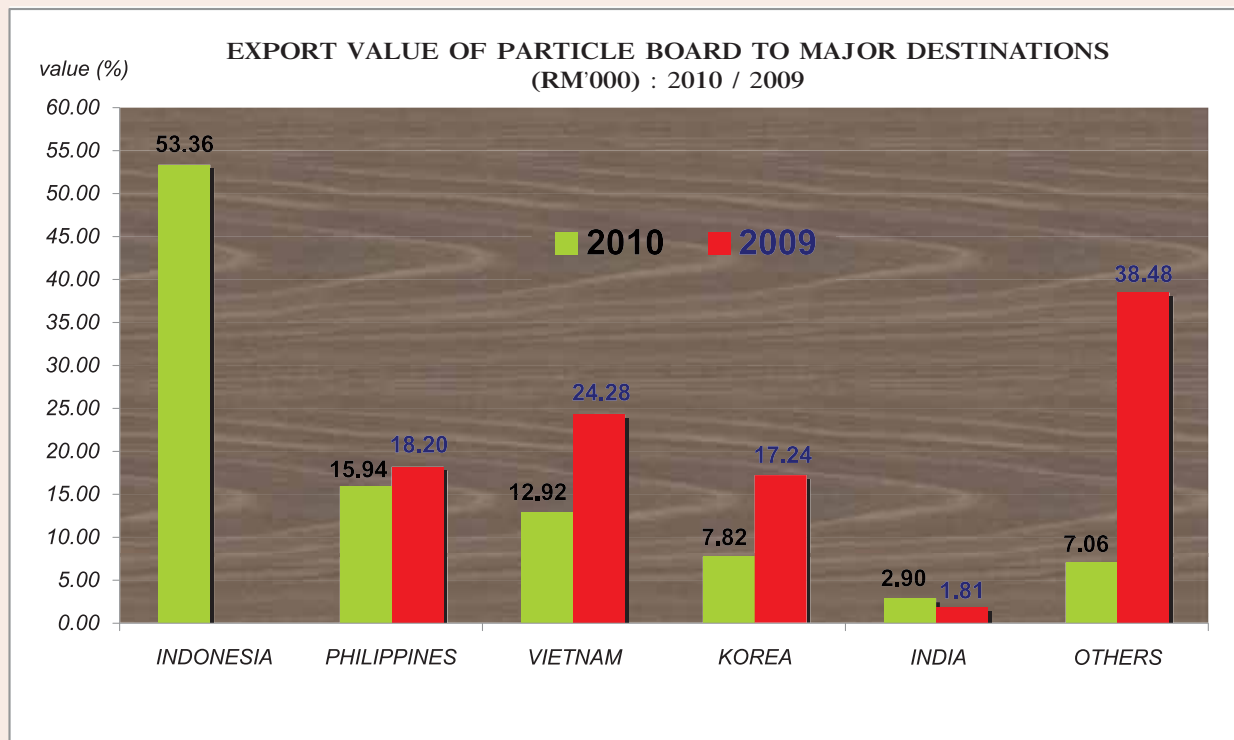
- > Fibreboard include MDF and HDF



**TABLE 9. EXPORT OF PARTICLE BOARD BY COUNTRY OF DESTINATIONS**

DESTINATIONS	2010 January-April			2009 January-April			% Change 2010/2009	
	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume (M <sup>3</sup> )	FOB Value (RM'000)	Value %	Volume	Value
INDONESIA	13,659	6,221	53.36	-	-	-	100.00	100.00
PHILIPPINES	3,879	1,859	15.94	1,437	623	18.20	170.00	198.39
VIETNAM	3,223	1,506	12.92	2,301	831	24.28	40.09	81.23
KOREA	2,202	912	7.82	1,448	590	17.24	52.11	54.58
BANGLADESH	1,027	330	2.83	-	-	-	100.00	100.00
INDIA	886	338	2.90	151	62	1.81	488.90	445.16
JAPAN	365	202	1.73	660	457	13.35	(44.78)	(55.80)
KENYA	223	109	0.93	-	-	-	100.00	100.00
CHINA	206	153	1.31	-	-	-	100.00	100.00
SINGAPORE	67	29	0.25	121	52	1.52	(44.44)	(44.23)
OTHERS*	-	-	-	2,050	808	23.61	(100.00)	(100.00)
<b>TOTAL</b>	<b>25,738</b>	<b>11,659</b>	<b>100.00</b>	<b>8,167</b>	<b>3,423</b>	<b>100.00</b>	<b>215.16</b>	<b>240.61</b>

\*OTHER DESTINATION:  
 > BRUNEI DARUSSALAM  
 > HONG KONG  
 > JORDAN  
 > PAKISTAN  
 > TAIWAN



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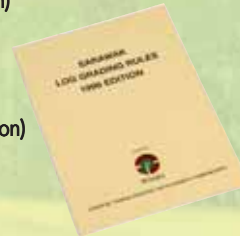
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TO US,

Nothing Should  
*go to*

WASTE



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