



**Dec
2018
Issue**

**MALAYSIAN INVESTMENT DEVELOPMENT AUTHORITY
E-NEWSLETTER**

A MONTHLY INDUSTRY UPDATE FOR GLOBAL INVESTORS AND MORE!



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MALAYSIA RECORDS RM139.3 BILLION OF APPROVED INVESTMENTS FOR JAN-SEP 2018

DRIVEN BY FDI
INCREASE OF 249.4% IN
THE MANUFACTURING
SECTOR



Malaysia attracted a total of RM139.3 billion worth of investments in the manufacturing, services and primary sectors for the first nine months of 2018. This was an 18% increase from the RM118.1 billion approved in the same period last year. The total investments approved in January-September 2018 were from 3,243 projects and are expected to generate 93,379 job opportunities for Malaysia.

Approved foreign direct investments (FDI) increased by 109.7% to RM64.1 billion in January-September 2018 from RM30.6 billion in the same period last year. This was mainly driven by the manufacturing sector which recorded a strong increase of 249.4%.

Approved FDI in the primary sector also rose by 99.3%. This indicates that investors' confidence in Malaysia remain high despite the challenging global economic environment.

Quality FDI continues to assume an important role in the development of Malaysia due to its multiplier impact on the economy. The strong presence of foreign investments in the manufacturing sector, in particular, has helped to enlarge the market through the growth of the local supply chain ecosystem and related services industry. MIDA continues to urge industries to leverage on growing opportunities by

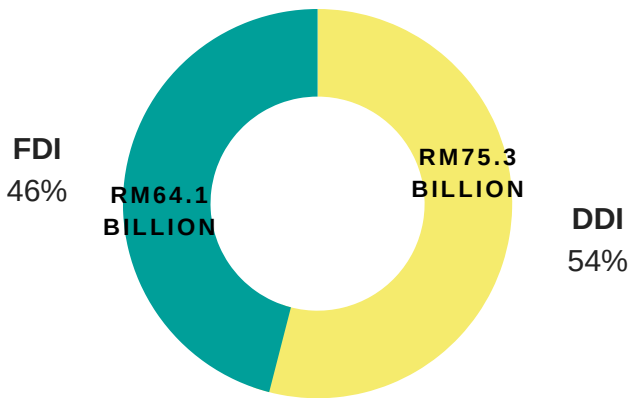
embracing advanced technology to enhance productivity and competitiveness.



In the manufacturing sector, notable investments include a new project from **Leaf Malaysia OpCo**, a US based company that will be setting up a facility in Johor to convert plant-based biomass into fermentable sugars. "The first plant is expected to begin operations in 2021 and will create 60 job opportunities for highly skilled local workforce. Our second generation (2G) biomass products have a wide range of applications for domestic and export markets,

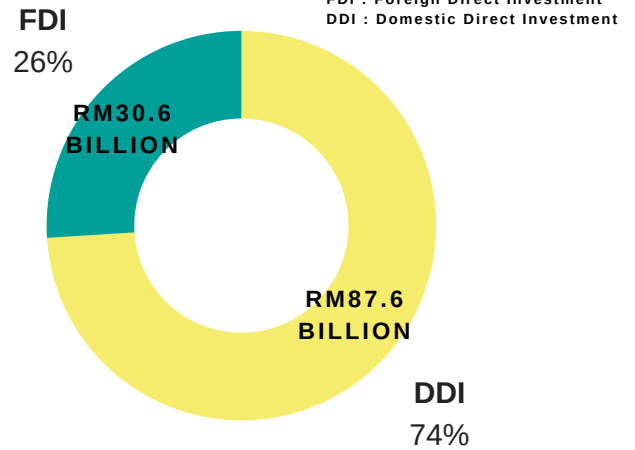
HIGHLIGHTS

JAN - SEP 2018



**TOTAL INVESTMENT
RM139.3 BILLION**

JAN - SEP 2017



**TOTAL INVESTMENT
RM118.1 BILLION**

including energy, fuels, bio-plastics and high value specialty chemicals. We have also identified a strategic local partner for our Johor BioHub operations," said Leaf Malaysia's Managing Director, Jason Jones.



life.augmented

Another quality project is an expansion by **STMicroelectronics**, a global semiconductor MNC which has been in Malaysia since four decades ago. Its Malaysian plant is a key manufacturing facility for STMicroelectronics' global assembly and test manufacturing. It is also the centre of excellence for development and manufacturing of automotive semiconductors. Approximately 70% of the

semiconductors produced in this plant are dedicated to the automotive sector.

Malaysia has huge potentials to collaborate with these foreign companies and benefit from the transfer of knowledge and expertise across many industries. As the principal investment promotion agency of the country, MIDA continues to encourage local sourcing by foreign companies. Through the outsourcing of manufacturing, FDI has been driving technology by nurturing Malaysian companies to become global champions.

For example, domestic industry players Vitrox, Pentamaster and Walta have established a one-stop metal component supply chain hub initiative known

as the **Penang Automation Cluster (PAC)**. The group leverages on the capabilities of human resources and availability of technical and vocational education in the country, which provides technical skills training to meet the demands of high precision and high quality metal fabrication parts and modules by multinational companies and large local companies.



Penang Automation Cluster Sdn Bhd

"Our new investment will focus on building and managing the local supply chain ecosystem of advanced and precision engineering of metal fabrication. This will improve cost competitiveness through local sourcing of high precision parts and



WHY MALAYSIA

Malaysia was chosen because it is strategically located in the region, enjoys strong government support in the technology industry as well as the availability of incentive to help businesses.

- Mr Jakson Peters, Jobstreet's Chief Financial Officer.

produce competitive products for the international market. Besides, with the adoption of Industrial 4.0 world class smart manufacturing in PAC, we will further attract high impact FDI and create job opportunities in the region. PAC will be the showcase of a successful model in stimulating more SME clustering concepts to support nation building,” said Mr Chu Jenn Weng, Director of PAC.



As for the services sector, a notable energy generation project that was approved during this period is an expansion project by **Tadau Energy**. According to its Managing Director, Ms Susanna Lim, “Our base in Kudat, Sabah is an ideal

location for a solar power plant as the northern Sabah district has clear and unpolluted skies, and gets a large amount of direct sunlight. The development of this project has the greatest potential for Malaysia especially Sabah to transition to clean energy as it will save the environment from approximately 50,000 metric tonnes of carbon dioxide (CO2) emission and can power more than 30,000 homes annually. Overall, the company has created more than 200 job opportunities for the local community.”



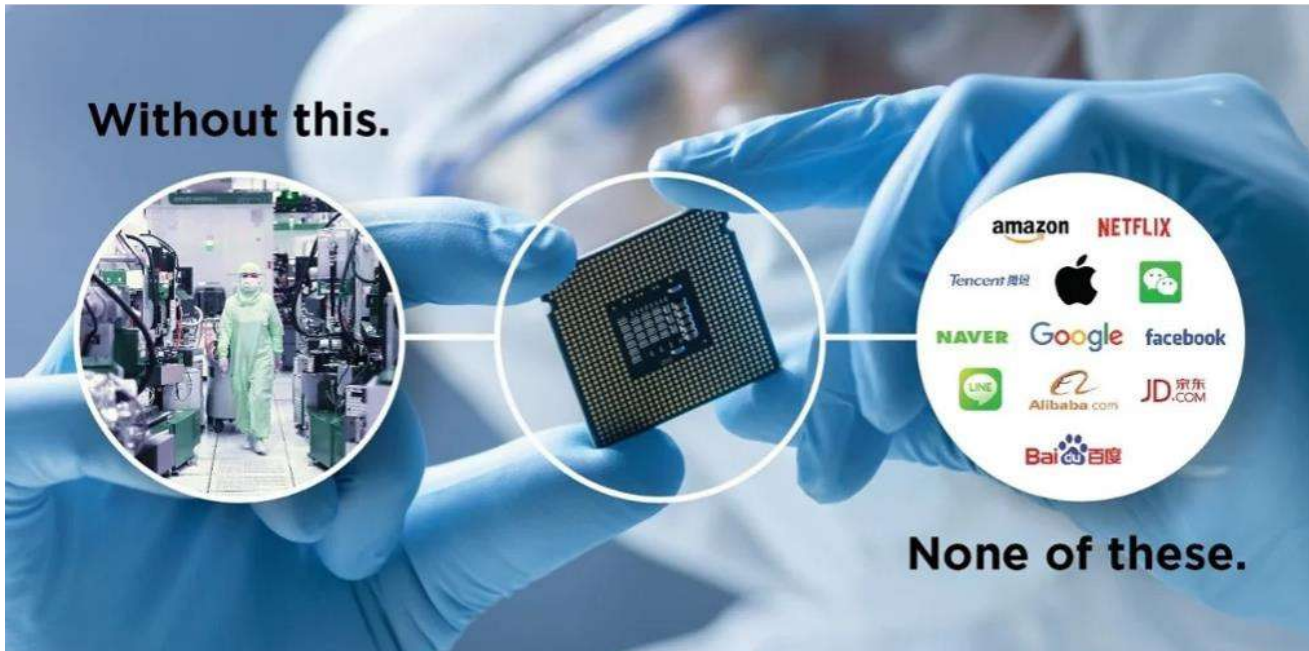
Another notable services project approved between January - September 2018 is a principal hub project by **Jobstreet.com**, a leading online employment marketplace in Asia.

“After having merged with a Hong Kong based company in 2014, Jobstreet had an important task to decide where to locate the Principal Hub of the newly created venture.

Malaysia was chosen because it is strategically located in the region, enjoys strong government support in the technology industry as well as the availability of incentive to help businesses like JobStreet. Our investment in Malaysia will also bring tangible benefits to the country, through the creation of employment especially in high value and managerial positions and, our capital and operational spending will allow us to contribute back to the economy,” said Mr Jakson Peters, the company’s Chief Financial Officer.

The full media release for the Jan-Sep 2018 investment performance can be found on the MIDA website [here](#).

THE RETURN OF SEMICONDUCTORS



Source: www.semi.org

The semiconductor industry is influenced more and more by Artificial Intelligence (AI). The power of the chip is now embedded into daily lives. With the dawn of AI, the world of semiconductors has been given a new lease of life. Although AI has been around since the 1970s, the world is becoming more and more reliant on AI due to increasing digitalisation.

Those in the digital industry would agree that the main reason for this awakening stems from the semiconductors that are made, as well as the integrated electronics manufacturing supply chain that is rapidly evolving. The Singapore Business Times predicts that the Asia-Pacific GDP could add US\$387 billion by 2021 through the digital transformation of the semiconductor manufacturing industry.

With the intention to satisfy market demands, the semiconductor industry which has been largely 'invisible', is now forced to look for technology solutions while improving cost as well as performance of this new generation of chips. All this is done while integrating more functionality, and building a new avenue for value-creation.

As the world enters into a new era of AI, semiconductors and new architectures in computing are now the main drivers for AI, where one would not exist without the other.

QUICK FACT

The Singapore Business Times predicts that the Asia-Pacific GDP could add US\$387 billion by 2021 through the digital transformation of the semiconductor manufacturing industry.



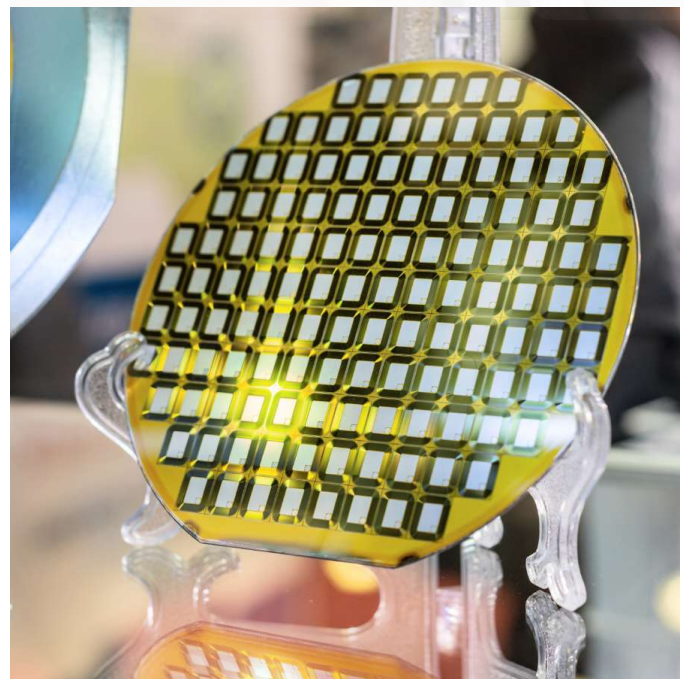
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Many within the semiconductor industry would agree that the present age is the most exciting time to be in the semiconductor manufacturing industry. There seems to be a sudden growth and demand for new architectures, materials, equipment, processes and more importantly, a new system-based design approach to enable what industry experts term as the Cognitive Era.

Governments and policy makers across the globe are racing to make their location the most preferred for investments to cater for the dawn of this new era of semiconductors. As Malaysia move head-on in embracing the Fourth Industrial Revolution, the country stands ready to brace the challenges ahead. In efforts to strengthen partnerships between industry players and the Government, MIDA is once again collaborating with SEMI in the organisation of the upcoming SEMICON SEA 2019 in Kuala Lumpur, scheduled from 7 - 9 May 2019 at Malaysia International Trade and Exhibition Centre (MITEC).

Come and be part of the team representing the electrical and electronics ecosystem in Malaysia by participating as a MIDA partner at the Malaysia Pavilion.

For any enquiries or to participate at SEMICON SEA 2019, drop an email to:
Mr. Norhizam (norhizam@mida.gov.my),
Ms. Rowena (rowena@mida.gov.my)
or Mr. Ramzul (ramzul@mida.gov.my).



LOCAL SERVICE PROVIDERS TO REGISTER WITH MIDA i-SERVICES PORTAL



On 30 October, YB Datuk Darell Leiking, our MITI Minister has launched MIDA's i-Services Portal. This is a single market place to link investors and companies interested to source for domestic services with local service providers. By registering on this portal, local service providers can expand their markets and boost business activities in today's globalised and rapidly-changing business environment.

This portal is expected to help reduce the deficit in the country's services trade current account, which stood at RM22.8 billion last year.

A deficit in services trade refers to Malaysia importing more services than it exports, which represents an outflow of domestic currency to foreign markets.

Local services providers make up 89% of the business establishments in Malaysia and have been growing from strength to strength in tandem with the development of the industrial landscape in the country. Recognising that there is a variety of excellent local service providers, MIDA seeks to showcase their capabilities through this portal and connect them with investors and companies seeking to leverage on local services. This will contribute in expanding their markets and further boosting their business activities in today's globalised and rapidly changing business environment.

The i-Services Portal is located at <http://iservices.mida.gov.my> and the range of services available includes accounting, architectural, banking, construction

MIDA MIDA i-SERVICES PORTAL

MALAYSIAN INVESTMENT DEVELOPMENT AUTHORITY

<http://iservices.mida.gov.my>



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Scan Here to access the MIDA i-services portal



and related services, distribution and logistics, engineering, education, environmental protection, information & communication technology, insurance, legal, oil & gas, other professional and technical services and real estate.

All foreign and local industry players or business owners as well as anyone seeking to utilise local services are urged to log onto the portal to explore the database on local suppliers available according to their category of services.

This is a gateway to source for local services which more often than not, leads to a cost-efficient way of doing business.



MIDA

MIDA Industrial Park Forum Highlights Investment Potential in Sabah

MIDA collaborated with the Federation of Malaysian Manufacturers (FMM) and Sabah state authorities to organise the fourth and last installation of its industrial park forum series on 17 December 2018 at the Marriott Hotel, Sabah. The event was graced by YB Dr. Ong Kian Ming, Deputy Minister of International Trade and Industry (MITI). Also present was YB Tuan Chong Chen Bin, Assistant Minister of the Ministry of Trade and Industries, Sabah and Senior Executive Director of MIDA, Mr. Zabidi Mahbar.



During his keynote address, the Deputy MITI Minister highlighted that Sabah has many opportunities for investments in new growth areas. "Each region in Malaysia is unique in its comparative and competitive advantages. For Sabah, its abundance of natural and agricultural resources has long made this state a base for industrial development. Building on these strengths, there are many untapped opportunities for resource-based manufacturing facilities, particularly in moving downstream and producing high quality goods and services. Having the upstream and downstream industry players in close proximity improves speed and cost of production," said YB Dr. Ong.



Read More:

<http://www.mida.gov.my/home/7742/news/mida-industrial-park-forum-highlights-investment-potential-in-sabah/>





On 3 December, the Chief Minister of Penang, Y.A.B. Chow Kon Yeow graced the Groundbreaking Ceremony for the expansion of Island Hospital. This project will provide over 2,000 job opportunities for locals, particularly in Penang.



The Italian delegation led by Mr. Nicola Lener, visited MIDA on 3 December. It is hoped that the courtesy visit will continue to attract more investors from Italy and other countries to explore business opportunities in Malaysia.

YB MITI Minister officiated the opening of Dyson's development centre on 5 December. This follows the completion of the company's R&D campus expansion in Senai, Johor - part of its RM3 billion investment in Malaysia for the last decade.





▲ MIDA's Industrial Linkages Programme on aerospace, a supply chain initiative, kick-started on 5 December. This initiative led by Mr Arham, MIDA Deputy CEO, was organised from 5-12 December.



◀ Association of Malaysian Medical Industries (AMMI) announced its Medical Device Industry Status and Outlook Report 2018/2019 on 6 December. Based on AMMI's analysis, the export of medical devices from Malaysia is expected to cross RM23 billion in 2019 with projected 8% year-on-year growth.

➤ A workshop with Turkish Aerospace Industries (TAI) was held on 10 December.

The team was led by Mr Arham, Deputy CEO of MIDA to Ankara, Turkey. Being the vital investment promotional agency in the country, MIDA continues to welcome more aerospace companies to soar higher in Malaysia.





On 11 December, MIDA continued its Industrial Linkages Programme in Turkey with the organisation of a workshop between Turkish OSTIM Defence and Aviation Cluster and Malaysian companies. This is to promote strategic linkages to seize market opportunities in the aerospace industry.



Intel together with its strategic partners, MITI and MIDA organised the IoT Seminar 2018 for the second time on 11 December. The collaboration aimed to facilitate the digital transformation of the industries, particularly through Internet of Things (IOT), an important component of Industry 4.0.

The MIDA team led by the Executive Director of Investment Promotion, Mr. S. Siva participated in a briefing session with the American-Malaysian Chamber of Commerce (AMCHAM) members on 13 December.





Following MIDA's Invest Series Sabah held in October, 10 companies visited Sabah to explore various business opportunities. The delegation met with Sabah state government representatives, utility providers, state councils and also Sabah's ports and industrial parks on 18 December.



The MIDA-Rolls Royce Supply Chain Programme, held on 17 December, was officiated by Mr Arham, Deputy CEO of MIDA. MIDA continues to encourage local players to emulate best practices and stay relevant in the global business landscape.

MIDA, led by Mr. Ismail, Director of Industry Talent Management and Expatriate Division organised an information sharing session on 'Industry Talent Development Facilitation' in Melaka on 20 December.



MIDA IN THE NEWS

- **Register now at MIDA i-Services Portal**

MALAYSIA RANKING

- **KL the least expensive city to stay in Asia**
- **Malaysia 'A3' rating affirmed**
- **Malaysia ranks fifth in Asia for digital readiness, says UNCTAD**

ECONOMY NEWS

- **Growing interest among Polish investors for Malaysia**
- **'Increased FDIs with anti-graft drive'**
- **Negeri Sembilan restructuring Malaysian Vision Valley project**
- **Oct exports likely to expand 10.8pc**
- **Qatar keen to expand investments in Malaysia**
- **Trade hits RM1.558tril**
- **Exports hit record high in October**
- **Businesses must move away from capital labour to stay profitable – Gobind**
- **MITI cautiously optimistic of exports surpassing 5% growth target**
- **Total exports this year may hit RM982b**
- **Investors should not worry about on-going tension between Malaysia and Singapore**
- **Malaysia well on track to become high income nation, says World Bank**
- **Steady 4.9pc growth seen**
- **Negri Sembilan draws RM2bil investments in first half**
- **IMF praises Malaysia's resilience**
- **MVV 2.0 to woo RM294b investments**
- **MITI to attract investments in strategic sectors from China**
- **World Bank: Malaysia to post 4.7pc growth in 2018**
- **Expects more deals next year**
- **Investments in Malaysia grow 18pc to RM139.3b, says MIDA**
- **'All signs show growth from February'**
- **MVV 2.0 set to drive investments**
- **Melaka attracts RM1bil investments**

INDUSTRY NEWS

- **Cargill exploring new investment opportunities in Malaysia**
- **More O&G jobs in the pipeline**
- **Globetronics stays optimistic in the face of headwinds**
- **Astana City plans RM100m Port Klang factory**
- **Hibiscus to invest RM200mil**
- **Petronas conducting feasibility study on energy supply in Silica Valley**
- **UMS to conduct research to help Sabah to produce its own tyres**
- **AMMI members record 52% value-added ratio in medical device industry**
- **Panasonic to invest RM300 mil in Industry 4.0**
- **R&D grant for 3rd national car**
- **Sarawak Energy, Shell MDS ink MoU on green tech**
- **Pentamaster and Elsoft expect record turnover**
- **SLP Resources set to increase output**
- **ACM keen to invest, expand in Kedah**
- **Tun M hopes Proton-Geely collaboration will produce truly Malaysian car**
- **Malaysia Oct manufacturing sales up 10.2% y-o-y to RM73.1b**
- **MVV 2.0 will be rejuvenated to promote hi-tech industries**
- **New dimension for local automotive sector**
- **Malaysia's industrial production index rises 4.2pc in October**
- **Cypark secures RM225mil solar plant project in Kedah**
- **Towards a new era in innovation**
- **CEO: Globetronics poised to record double-digit growth**
- **Sarawak Petchem project to come onstream in 2022**
- **Malaysia's halal exports to hit RM50b**
- **FGV, CMEC ink MoU for paper pulp business**
- **SilTerra, Singapore firm ink partnership deal**
- **QL buys five land plots for RM48.7m for business expansion**
- **Innovation, digitalisation key to business survival**
- **Glove players' profit margin to remain stable, says MIDF Research**
- **Prestar buys RM14.5m Rawang land for business expansion**

SERVICES NEWS

- **Championing renewable energy**
- **The 'Asean century' for renewable energy**
- **Malaysia's healthcare market to reach RM127.9b by 2027, says Fitch Research**
- **New golden era for global tourism**
- **TNB contributes 73.2MW to national grid**
- **Gdex to allocate record high capex of RM50m in FY19, says MD**
- **UEM Sunrise plans 2nd hotel project**
- **Ekovest signs up Melia Hotels**
- **Mimos, Microsoft to provide SMEs with access to latest technology**
- **Worldwide's RM1b investment**
- **MITI, MIDA, Intel hold IoT Forum to review Progress**
- **Govt to rejuvenate Cyberjaya as tech hub**
- **Malaysia should create new waste management invention that generates wealth — PM**
- **Mpire Asia opens Foton 3S centre**
- **Govt eyes full digitalisation of commerce among SMEs by 2020**
- **Internet of Things for SMEs - friend of foe?**
- **MAHB eyes RM1bil investments**
- **SME sector remains robust with strong government support**
- **Propelling SMEs in the digital world**
- **Bright spot in renewable energy**
- **GSK's Business Services Centre expands services**
- **Proton facilities to implement energy efficiency initiatives**
- **New strategies to boost tourism**
- **Aviation sector shows greater operational efficiency**
- **Industry leaders to chart TVET's path**

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Website

With more than 28,000 unique visitors each month, our website provides useful and relevant information, which serves as a reference for anyone interested in doing business in Malaysia.



Sample of MIDA's homepage at www.mida.gov.my

2

E-Newsletter

With more than 18,000 registered subscribers and growing, our monthly English E-Newsletter contains the latest industry and services updates as well as activities held throughout the month.



Sample of MIDA's E-Newsletter

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3

Digital Signages

Our digital signages are situated within our HQ building in KL Sentral, which receives heavy number of visitors daily



One of our video walls at MIDA lobby



Some of our LCD TVs at MIDA lobby

**OUR
 ADVERTISING
 RATES**

MIDA's Website

Homepage RM1,500 per week
 Second Page RM1,000 per week/slot

E-Newsletter

Full page RM6,000 per issue
 Half page RM3,000 per issue
 Quarter page RM2,000 per issue

Digital Signages

Video Walls RM320 per month
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MEETING ROOM

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Perdana Hall (230 pax)	Inclusive of: • VIP Holding Room • PC Room • Basic AV System	5,000	6,000
Banquet Hall (230 pax)	Inclusive of: • Basic AV System	3,000	3,500
Perdana + Banquet Hall	Inclusive of: • VIP Holding Room • PC Room • Basic AV System	7,500	9,000
F&B Packages*		G	P
A	Inclusive of: • Refreshment • Tea Break • Lunch • Hi-Tea	From RM100/pax	
B	Inclusive of: • Refreshment • Tea Break • Lunch	From RM80/pax	
C	Inclusive of: • Refreshment • Tea Break/Hi-Tea	From RM50/pax	

*Exclusive of:
GST (0%)
Service staff, linen, dome, logistic (RM200)
*F&B by MIDA's panel caterers

G = Government
P = Private

Room Types		Rates (RM)	
		G	P
Sigma/Gamma Room (40 pax)	Inclusive of: • Basic AV System • 1 Flipchart • 2 Mahjong Paper • 2 Marker Pens	850	950
F&B Packages		G	P
Inclusive of: • Refreshment • Lunch • Tea Break		RM60/pax	

*Exclusive of:
GST (0%)
Service staff, linen, dome, logistic (RM200)
*F&B by MIDA's panel caterers

G = Government
P = Private



Perdana Hall



PC Room



Boardroom



Japan Room

Room Types		Rates (RM)	
		G	P
Board Room (30 pax)	Inclusive of: • VIP Holding Room • VIP Lounge • AV System	2,000	2,500
USA Room (25 pax)	Inclusive of: • Basic AV System	1,500	1,850
Japan Room (50 pax)	Inclusive of: • Basic AV System	1,500	1,850
F&B Packages*			
A	Inclusive of: • Refreshment • Tea Break • Lunch • Hi-Tea	From RM100/pax	
B	Inclusive of: • Refreshment • Tea Break • Lunch	From RM80/pax	
C	Inclusive of: • Refreshment • Tea Break/Hi-Tea	From RM50/pax	

*Exclusive of:
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G = Government
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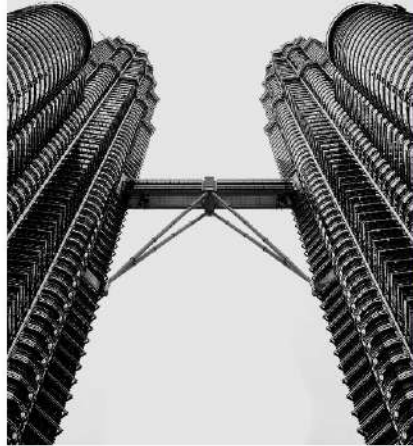
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BUT DO YOU KNOW
THAT

**IN 2017,
APPROVED
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IN MALAYSIA'S
MANUFACTURING,
SERVICES AND
PRIMARY
SECTORS
TOTALLED
RM197.1 BILLION?**



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WHAT'S INSIDE

1

Macro-overview of Malaysia's economic sector

Despite cautious economic forecasts, the Malaysian economy proved robust in 2017, charting steady growth. With a transformative course laid out for the nation, eyes turn to the future to assess what coming years are likely to bring.

2

Highlights on success stories

An overview of how the local industries within the manufacturing sector fared in 2017. As the leading industries proved their mettle and stood tall, the rest strode on to keep pace.

3

Access to full investments statistics

An overview of the investments in the services sector, which was mainly coloured by the digital race that continues to raise the bar for innovation, research and development in these rapidly evolving times.

ABOUT THE REPORT

Launched on 6 March 2018 at MIDA, the Investment Performance Report 2017 highlights the approved investments of each industry and sub-sectors in Malaysia's manufacturing, services and primary sectors.



THE PRICE

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IBS AND BUILDING MATERIALS SUPPLY CHAIN 2017/2018 DIRECTORY

WHAT'S INSIDE

- Section 1 : The Manufacturers

 - IBS Manufacturers
 - Building Materials Manufacturers
- Section 2 : The Supply Chain

 - Developers
 - Consultants / Professionals
 - Contractors
 - Certified Companies
 - Construction Equipment & Services
- Section 3 : The Ministries & Government Agencies
- Section 4 : The Banks & Financial Institutions
- Section 5 : The Universities, Public & Private Education Institutions
- Section 6 : The Associations & Chambers

ABOUT THE DIRECTORY

Launched on 15 November 2017 at MIDA, the Industrialised Building Systems (IBS) and Building Materials Supply Chain 2017/2018 Directory was co-developed by MIDA and CIDB, which acts as a comprehensive point of reference for the construction industry particularly in the area of IBS and building materials.

The Directory details industry players in the local building materials space, including those of manufacturers, suppliers, contractors, as well relevant stakeholders.

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ABOUT MIDA

The Malaysian Investment Development Authority (MIDA) is the Government's principal promotion agency under the Ministry of International Trade and Industry (MITI) to oversee and drive investments into the manufacturing and services sectors in Malaysia. Starting operations in 1967, MIDA is the first point of contact for investors who want to take advantages of Malaysia's vibrant economy, world-class infrastructure and business-friendly environment to set up their profit centre in Asia. For more information, visit www.mida.gov.my or email us at investmalaysia@mida.gov.my.

MIDA, your first point of contact for investments in Malaysia.

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